# SECURITIES AND EXCHANGE COMMISSION ANNUAL REPORT PURSUANT TO SECTION 17 

## SEC FORM 17-A

## OF THE SECURITIES REGULATION CODE AND SECTION 141 OF THE CORPORATION CODE OF THE PHILIPPINES

1. For the fiscal year ended: December 31, 2023
2. SEC Identification Number: $\mathbf{6 0 5 6 6}$
3. BIR Tax Identification No.: 004-504-281-000
4. Exact name of issuer as specified in its charter:

## CENTURY PROPERTIES GROUP INC.

5. Province, Country or other jurisdiction of incorporation or organization: Philippines
6. Industry Classification Code $\square$ (SEC Use Only)
7. Address of principal office/Postal Code: $\mathbf{3 5 ^ { \text { th } } \text { Floor Century Diamond Tower, Century }}$ City Kalayaan Avenue, Makati City
8. Issuer's telephone number, including area code: (632) 7938905
9. Former name, former address, and former fiscal year, if changed since last report:
10. Securities registered pursuant to Sections 8 and 12 of the SRC, or Sec. 4 and 8 of the RSA:

Title of Each Class

COMMON

## PREFERRED

No. of Shares of Stock Outstanding and as Issued of December 31, 2023

11,599,600,690 outstanding shares
100,123,000 treasury shares
30,0000,000 treasury shares
11. Are any or all of these securities listed on a Stock Exchange.

Yes [ $\mathbf{X}$ ] No [ ]
If yes, state the name of such stock exchange and the classes of securities listed therein:
Philippine Stock Exchange - All outstanding Common Shares and Preferred Shares

## 12. Check whether the issuer:

(a) has filed all reports required to be filed by Section 17 of the SRC and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of The Corporation Code of the Philippines during the preceding twelve (12) months (or for such shorter period that the registrant was required to file such reports);

Yes [ X] No [ ]
(b) has been subject to such filing requirements for the past ninety (90) days.

Yes [ $\mathbf{X}] \quad$ No [ ]
13. State the aggregate market value of the voting stock held by non-affiliates of the registrant.

P949,682,507.69 billion as of December 31, 2023

## APPLICABLE ONLY TO ISSUERS INVOLVED IN INSOLVENCY/SUSPENSION OF PAYMENTS PROCEEDINGS DURING THE PRECEDING FIVE YEARS:

14. Check whether the issuer has filed all documents and reports required to be filed by Section 17 of the Code subsequent to the distribution of securities under a plan confirmed by a court or the Commission.

Yes [ ] No [X]

## DOCUMENTS INCORPORATED BY REFERENCE

15. If any of the following documents are incorporated by reference, briefly describe them and identify the part of SEC Form 17-A into which the document is incorporated:

Consolidated Financial Statements as of and for year ended December 31, 2023 (Incorporated as reference for Item 7 to 12 of SEC Form 17-A)

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# PART I. BUSINESS AND GENERAL INFORMATION 

## ITEM 1. BUSINESS

### 1.1 OVERVIEW

Century Properties Group, Inc., ("CPGl") is one of the leading real estate companies in the Philippines with a thirty-seven (37) year of experience. The Company is primarily engaged in the development, marketing, and sale of mid- and high-rise condominiums and single detached homes, leasing of retail and office space, and property management.

As of December 31, 2023, the Company has completed 38 projects, which includes 33 residential projects, consisting of 18,589 units and an aggregate gross floor area ("GFA") of $1,462,749 \mathrm{sqm}$ (inclusive of parking) and retail commercial building with gross leasable area ("GLA") of 16,443 sqm (inclusive of parking); a medical office building with GLA of 29,749 sqm (inclusive of parking); two (2) office buildings with GLA of 29,154 sqm (inclusive of parking) and 57,137 sqm (inclusive of parking), respectively, and CPGl's first hospitality venture, a 152 -room hotel with 12,538 sqm (inclusive of parking). Furthermore, the Company has also completed 9,010 homes under its affordable housing segment. These are in addition to the 19 buildings consisting of 4,128 units with an aggregate GFA of 548,262 sqm that were completed prior to 2010 by the Meridien Group of Companies ("Meridien"), the founding principals' prior development companies. Noteworthy developments of Meridien include: The Essensa East Forbes and South of Market in Fort Bonifacio, SOHO Central in the Greenfield District of Mandaluyong City, Pacific Place in Ortigas, Le Triomphe, Le Domaine, and Le Metropole in Makati City.

Completed Projects as of December 31, 2023

| Residential Projects | Location | Type | GFA in sq.m. (with parking) | Units | Year Completed |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Century City |  |  |  |  |  |
| Gramercy Residences | Makati City | Residential | 121,595 | 1,433 | 2012 |
| Knightsbridge Residences | Makati City | Residential | 87,717 | 1,329 | 2013 |
| Milano Tower | Makati City | Residential | 64,304 | 516 | 2016 |
| Trump Tower | Makati City | Residential | 55,504 | 267 | 2017 |
| Century Spire | Makati City | Residential/Office | 92,138 | 552 | 2022 |
| Subtotal |  |  | 421,257 | 4,097 |  |
| Azure Urban Resorts Residences |  |  |  |  |  |
| Rio | Parañaque City | Residential | 42,898 | 756 | 2013 |
| Santorini | Parañaque City | Residential | 36,126 | 553 | 2013 |
| St. Tropez | Parañaque City | Residential | 36,260 | 580 | 2014 |
| Positano | Parañaque City | Residential | 35,164 | 597 | 2015 |
| Miami | Parañaque City | Residential | 34,954 | 559 | 2015 |
| Maui | Parañaque City | Residential | 41,235 | 601 | 2016 |
| Maldives | Parañaque City | Residential | 28,859 | 385 | 2017 |


| Boracay | Parañaque City | Residential | 27,713 | 473 | 2018 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Bahamas | Parañaque City | Residential | 53,701 | 851 | 2019 |
| Subtotal |  |  | 336,909 | 5,355 |  |
| Residential Projects | Location | Type | GFA in sq.m. (with parking) | Units | Year Completed |
| Acqua Private Residences |  |  |  |  |  |
| Niagara | Mandaluyong City | Residential | 33,709 | 474 | 2015 |
| Sutherland | Mandaluyong City | Residential | 41,705 | 736 | 2015 |
| Dettifoss | Mandaluyong City | Residential | 36,536 | 607 | 2016 |
| Livingstone | Mandaluyong City | Residential | 40,251 | 675 | 2016 |
| Iguazu | Mandaluyong City | Residential | 36,367 | 492 | 2018 |
| Acqua Tower 6 | Mandaluyong City | Residential | 13,531 | 185 | 2019 |
| Subtotal |  |  | 202,099 | 3,169 |  |
| The Residences at Commonwealth by Century |  |  |  |  |  |
| Osmeña West | Quezon City | Residential | 14,525 | 158 | 2015 |
| Quezon North | Quezon City | Residential | 17,760 | 285 | 2017 |
| Roxas East | Quezon City | Residential | 27,255 | 389 | 2017 |
| Osmeña East | Quezon City | Residential | 14,089 | 220 | 2018 |
| Roxas West | Quezon City | Residential | 26,767 | 500 | 2019 |
| Quirino West | Quezon City | Residential | 26,759 | 517 | 2020 |
| Quirino East | Quezon City | Residential | 26,747 | 498 | 2020 |
| Quezon South | Quezon City | Residential | 38,341 | 687 | 2022 |
| Subtotal |  |  | 192,245 | 3,254 |  |
| Canyon Ranch |  |  |  |  |  |
| Phase 1 \& 2 | Carmona, Cavite | Residential | 166,896 | 779 | Per house |
| Moderno | Carmona, Cavite | Residential | 25,304 | 146 | Per house |
| Subtotal |  |  | 192,200 | 925 |  |
| The Resort Residences at Azure North |  |  |  |  |  |
| Monaco | Pampanga | Residential | 43,063 | 798 | 2021 |
| Bali | Pampanga | Residential | 43,063 | 806 | 2021 |
| Subtotal |  |  | 86,125 | 1,604 |  |
| Commune Village at Batulao | Batangas | Residential | 31,914 | 185 | Per house |
| Grand Total |  |  | 1,462,749 | 18,589 |  |


| Commercial/Office <br> Projects | Location | Type | GLA in sq.m. <br> (with parking) | Units | Year <br> Completed |
| :--- | :--- | :--- | ---: | ---: | ---: |
| Century City Mall | Makati City | Retail | 16,443 | 150 | 2013 |
| Centuria Medical Makati | Makati City | Medical Office | 29,749 | $708^{*}$ | 2015 |
| Asian Century Center | BGC, Taguig City | Office Building | 29,154 | 57,137 | 51 |
| Century Diamond Tower | Makati City | Office Building | 2018 |  |  |
| Novotel Suites Manila | Mandaluyong City | Hotel | 12,538 | $\mathbf{2 0 6}$ | 2019 |
| Total |  |  | $\mathbf{1 4 5 , 0 2 1}$ | 152 | 2022 |

*571 units sold, 141 units for lease
Note: Excludes projects completed by Meridien
The Company, through subsidiary CPMI, also engages in a wide range of property management services, from facilities management and auction services, to lease and secondary sales. Through CPMI, the Company endeavors to ensure the properties it manages maintain and improve their asset value and are safe and secure. As of December 31, 2023, CPMI manages 64 projects with a total of 97 buildings and 7.56 million sq. m of GFA (inclusive of parking) under management. Of the total CPMI projects under management, $63 \%$ of the projects were developed by third parties. Notable third-party developed projects under management include One Corporate Center and Union Bank Plaza in Ortigas, Pacific Star Building in Makati City, Philippine National Bank branches in various locations, National Grid Corporation of the Philippines in Quezon City and San Juan City, The Globe Tower in Cebu and De La Salle University in Lipa City.

### 1.2 SUBSIDIARIES AND ASSOCIATE

Below is the Company's percentage of ownership in its Subsidiaries and Associate as of the filing of this report.

|  | Percentage of Ownership as of the Filing of the Report |  |
| :---: | :---: | :---: |
|  | Direct | Indirect |
| Century Communities Corporation (CCC) | 100 | - |
| Century City Development Corporation (CCDC) | 100 | - |
| Century Limitless Corporation (CLC) | 100 | - |
| Century Properties Management Inc. (CPMI) | 100 | - |
| PHirst Park Homes, Inc (PPHI) | 100 | - |
| Century Destinations and Lifestyle Corp. (Formerly | 100 | - |
| Century Properties Hotel and Leisure, Inc.) |  |  |
| Century Nuliv Development Corporation (Formerly | 100 | - |

## Century Communities Corporation

CCC, incorporated in 1994, is focused on horizontal house and lot developments. From the conceptualization to the sellout of a project, CCC provides experienced specialists who develop and execute the right strategy to successfully market a project. CCC is the developer of Canyon Ranch, a 25 -hectare house and lot development located in Carmona, Cavite.

## Century City Development Corporation

CCDC, incorporated in 2006, is focused on developing mixed-use communities that include residences, office, and retail properties. CCDC is currently developing Century City, a 3.4hectare mixed-use development along Kalayaan Avenue in Makati City.

## Century Limitless Corporation

CLC, incorporated in 2008, is Century's brand category that focuses on developing highquality, affordable residential projects. Projects under CLC will cater to first-time home buyers, start-up families and investors seeking safe, secure and convenient homes.

Century Properties Management, Inc.
Incorporated in 1989, CPMI is one of the largest property management companies in the Philippines, as measured by total gross floor area under management. CPMI currently has 64 projects in its portfolio, covering a total gross floor area of 7.56 million sqm. The Company believes that CPMI is the first independent and local property management company to introduce international standards in the Philippine property market. CPMI has been awarded 18 safety and security distinctions from the Safety Organization of the Philippines.

Century Destinations and Lifestyle Corp. (CDLC)
(Formerly Century Properties Hotel and Leisure, Inc.)
Incorporated in 2014, CPHLI shall operate, conduct and engage in hotel and leisure and related business ventures.

PHirst Park Homes Inc. (PPHI)

PPHI, incorporated on 31 August 2018, is the first-home division and brand of CPGI. Its projects are located within the fringes of Metro Manila and its target market are first-time homebuyers. Its current projects are located at Barangay San Lucas in Lipa City and San Pablo, Laguna, which involve a multi-phase horizontal residential property and offer both Townhouse units \& Single Attached units. PHirst Park Homes is a joint venture project between Century Properties Group Inc. and Mitsubishi Corporation with a $60-40 \%$ shareholding, respectively. On 31 May 2023, the Board of Directors of the Company approved the acquisition of the $40 \%$ shareholdings or One Billion Sixty Million ( $1,060,000,000$ ) common shares with a par value of One Peso ( $\mathrm{P}^{1.00 \text { ) per share and Two Hundred Sixty-Five Thousand }}$ $(265,000)$ Preferred B shares with a par value of One Thousand Pesos ( $(\mathcal{1} 1,000.00)$ per share of Mitsubishi Corporation in PPHI. As of 24 November 2023, the acquisition was concluded, and a deed of absolute sale was executed by Mitsubishi Corporation in favor of the Company.

## Century Nuliv Development Corporation (CNDC) <br> (Formerly Century Prima Corp.)

Incorporated in 2020, CNDC shall focus on continuing Century's legacy of serving the needs of the premium and luxury market. Its subdivisions and enclaves consist of premium townvillas, house and lots, and low-rise, low-density condos located in Metro Manila and key growth cities in the Philippines. CNDC's developments feature innovative and inspired architectural designs and provide superior customer experience that is keenly attuned to primary home buyer preferences and new generation living.

### 1.3 RECENT TRANSACTIONS

## Issuance of P3 Billion Fixed Rate Retail Bonds

On 17 March 2023, CPGI issued and listed with the PDEx a total of $\mp 3,000,000,000$ Fixed Rate Retail Bonds comprising of $6.5760 \%$ per annum three (3) year fixed rate bonds ("Series A Bonds"), $7.4054 \%$ per annum five (5) year fixed rate bonds ("Series B Bonds") and $7.6800 \%$ per annum seven (7) year fixed rate bonds ("Series C Bonds"). The bond issuance is the second tranche of the Company's $₹ 6,000,000,000.00$ Debt Securities Program Shelf Registration with the SEC under SEC Order No. 5, Series of 2022. The bonds have been rated "AA+" by Credit Rating and Investor Services Philippines Inc. (CRISP).

The proceeds from the issuance of the bonds were used primarily: (i) to partially finance the redemption of CPGP Preferred Shares with dividend rate of $6.7177 \%$; (ii) to fund capital expenditures for new horizontal affordable housing developments; and (iii) to fund general corporate requirements.

## Acquisition of Shares of Mitsubishi Corporation in PHirst Park Homes Inc.

On 31 May 2023, the Board of Directors of CPGI approved the acquisition of the $40 \%$ shareholdings or One Billion Sixty Million ( $1,060,000,000$ ) common shares with a par value of One Peso ( P 1.00 ) per share and Two Hundred Sixty-Five Thousand $(265,000)$ Preferred B shares with a par value of One Thousand Pesos ( $(\mathrm{P} 1,000.00$ ) per share of Mitsubishi Corporation in PPHI. The Philippine Competition Commission has approved the above transaction on 9 August 2023.

PPHI was incorporated on 31 August 2018, and is the first-home division and brand of CPGI. Its projects are located within the fringes of Metro Manila and its target market is first-time homebuyers. Its current projects are located at Lipa and Batulao in Batangas, San Pablo and Calamba in Laguna, Naic, General Trias and Tanza in Cavite, Baliwag and Pandi in Bulacan, Tayabas in Quezon, Magalang in Pampanga, Balanga in Bataan and Gapan Nueva Ecija, which involve a multi-phase horizontal residential property and offer both Townhouse units \& Single Attached units. PPHI is a joint venture project between Century Properties Group Inc. and Mitsubishi Corporation with a $60-40 \%$ shareholding, respectively.

On 24 November 2023, the Company has concluded the acquisition of 40\% shareholdings or One Billion Sixty Million ( $1,060,000,000$ ) common shares at $\mp 1.09$ per share and Two Hundred Sixty-Five Thousand $(265,000)$ Preferred B shares at $\mathcal{P} 1,085.28$ per share of Mitsubishi Corporation, with a total acquisition price of One Billion Four Hundred Thirty-Eight Million Pesos Only ( $¥ 1,438,000,000.00$ ) paid in cash. A Deed of Absolute Sale of Shares was executed by Mitsubishi Corporation in favor of CPGI.

## Redemption of P3 Billion Preferred Shares

On 10 July 2023, CPGI fully redeemed its $\mp 3,000,000,000.00$ cumulative, non-voting, nonconvertible, non-participating, non-convertible, redeemable Peso-denominated Preferred Shares ("CPGP Preferred Shares") issued by the Company and listed on the PSE on 10 January 2020.

The Company's Board of Directors approved the optional redemption of the CPGP Preferred Shares in its special board meeting last 12 May 2023. The CPGP Preferred Shares were redeemed at its redemption price of One Hundred Pesos ( $(\mathrm{P} 100.00$ ) per share, pursuant to the terms set out in the Prospectus dated 12 December 2019. The preferred shares were redeemed last July 10, 2023

## Century PHirst Corporation

On 23 February 2023, CPGI announced the expansion of its first home market residential offerings through Century PHirst Corporation (CPC), a wholly owned subsidiary of Century Limitless Corporation (CLC). Through CPC, CPGI will, by itself, be venturing into the socialized, economic, and mid-income residential markets. CLC is a wholly owned subsidiary of CPGI.

CPC's flagship projects are: (1) PHirst Editions Batulao located in Nasugbu, Batangas, which was launched in October 2022; (2) PHirst Sights Bay in Laguna, which was launched in December 2022; and (3) PHirst Centrale Hermosa in Bataan, which was launched in December 2022 (PHirst Fairgrounds) and May 2023 (PHirst Impressions).

PHirst Editions Batulao, Century PHirst's maiden middle-income development, is a horizontal residential project in Nasugbu, Batangas and is located adjacent to the existing PHirst Park Homes Batulao community. PHirst Editions Batulao spans 14 hectares and will house 629 single attached and single detached units with a project sales value of $\mp 3.06$ Billion for middle income, priced from P3.2 Million to P6 Million.

### 1.4 OPERATIONS

## Land Acquisition

The Company sources land for development through joint venture agreements with landowners, or through direct purchases. Direct purchases can either be paid for in cash or on an installment basis. The land acquisition process consists of three main steps: identifying, assessing, and executing.

First, the Company identifies land with a focus on high growth areas within and outside Metro Manila. During this time, the Company checks the title of the property to ensure there are no encumbrances that will prevent development. Zoning and floor to area considerations are also examined at this stage. The sources of land in the Philippines include privately owned undeveloped property, government owned property, foreclosed bank assets and redevelopment of existing properties as certain industries migrate outside of Metro Manila.

Second, the Company assesses the physical and financial suitability of the land. The land must be topographically amenable to condominium or house and lot developments. The Company also analyzes the macro demand and competing developments to develop a marketing plan for the project, as well as run pro forma cash flows and profit and loss statements for the project.

Third, the Executive Committee of the Company approves the project internally and commences with the acquisition of the land.

## Project Design

The project design process involves the planning of the potential project, including determination as to the suitable market segment, master planning, design of property and landscape design. Development timetables vary from project to project, as each project differs in scale and design. Typically, project planning begins after land acquisition and takes at least nine (9) months, during which time CPGI prepares both the master plan for the entire project (which can take several months and may be revised over the course of the project) and detailed plans for each project phase.

The Company utilizes its in-house design capabilities and market research data to plan developments. Part of the feasibility of a project is determining the property type to develop (i.e., residential, office, retail, medical, etc.). The Company believes that its expertise in, and innovative approach allows it to reduce costs, maintain competitive prices, create distinctive properties, and increase sales. From time to time, the Company hires highly regarded third parties to design and plan projects. The work performed by these third parties must comply with specifications that the Company provides, and, in all cases, their work is subject to the Company's final review and approval. In particular, the Company hires third parties, including international firms, to design projects which are complex and require specific technical expertise and to design specific high-end projects.

## Project Development and Construction

Project development and construction involves obtaining the required Government regulatory approvals and executing the Company's plans. Typically, once the Company has completed the project planning phase, it obtains the necessary Government approvals and permits to conduct pre-marketing activities. For residential projects, once the project has received a development permit from the relevant LGU or HLURB, as the case may be, and a permit to sell from the latter, pre-sales of the residential unit can, and initial development work on the project site may commence. Before the site development process can begin, the Company must also obtain clearances from various Government departments, principally the DENR and the DAR, as well as the relevant LGU.

## Marketing and Sales

The Company utilizes the group's local and international marketing network and believes it is one of the most active industry players when it comes to sales and marketing. The Groups' local and international marketing and distribution network consists of 3,976 agents which include 3,287 commission-based agents and 689 subsidized agents as of 31 December 2023.

The Company's advertising and promotional campaigns include the use of showrooms, print and outdoor advertising, fliers, leaflets, brochures and online digital campaigns designed specifically for the particular target market. The advertising and promotional campaigns are carefully conceptualized and managed by the Company's Corporate Communications Department.

## Sales and Customer Financing

The Company normally conducts pre-selling of its property units prior to both construction and project completion. Customers generally start with the payment of non-refundable, nontransferable pre-sale fee that is valid for 30 calendar days from the date of payment. Within
this period, the customer is required to submit the complete post-dated checks covering the monthly amortizations and the final turnover balance.

Notwithstanding certain buyers who opt to pay the purchase price in full and in cash, the Company requires $20 \%$ to $50 \%$ of the total purchase price to be paid during the construction stage, which is between two to four years. On the turnover date, the buyers would have fully paid the required $20 \%$ to $50 \%$ of the total purchase price and would be required to either pay the balance in cash or apply for a bank-financed loan. The Company assists qualified homebuyers in obtaining mortgage financing from government-sponsored mortgage lenders and from commercial banks.

## Sales Cancellations

Defaults and cancellations are subject to a variety of circumstances beyond the Company's control, such as adverse economic and market conditions as well as increase in interest rates.

## After-sales Services

The Company provides maintenance services through its subsidiary CPMI on projects that are fully turned over to the owners. The Company believes that CPMI's management of the completed projects increases their asset value.

The Company obtains feedback from the unit owners in order to provide quality home dwelling units in the future and to enhance long-term relationships with them.

## Insurance

The Company believes that it has sufficient insurance coverage that is required by Philippine regulations for real and personal property. Subject to customary deductibles and exclusions, the Company's insurance policies include coverage for, among other things, building and improvements, machinery and equipment, furniture, fixtures and fittings against damage from fire and natural perils, machinery breakdown, third-party liability to the public and construction works. The Company is not covered by business interruption insurance.

## Competition

The Philippine real estate development industry is highly competitive. CPGl's primary competitors are real estate companies that also focus on developing residential and commercial buildings in the Philippines. The Company believes that customers choose among competing real estate companies based on design, amenities, price, location, developer reputation, quality of finishes, after-sales support services, unit sizes, monthly amortization and financing terms. Century's competitors vary depending on the target market. The main competitors, among others, are Ayala Land, Inc., DMCI Homes, Filinvest Land Inc., Megaworld Corp., Robinson Land Corp., Rockwell Land Corporation, and Vista Land \& Lifescapes, Inc.

The Company believes that it can effectively compete with other companies in its industry through innovative branding strategies to effectively enhance brand visibility and product appeal while attempting to reinforce credibility as a leading developer in the Philippines. The Company is also developing properties in partnership with global brand names and setting up
various marketing offices abroad to cater to foreign customers, Filipinos based abroad and OFW's.

## Suppliers

The Company has a broad base of suppliers, both local and international. The Company is not dependent on one or limited number of suppliers.

## Customers

The Company has a broad market base including local and foreign individual and institutional clients.

## Intellectual Property

The Company through its Subsidiaries has several trademarks/trade name and logos registered with the Intellectual Property Office of the Philippines. These trademarks have registration licenses, and the management has continuously maintained its renewal after such registration anniversary for exclusive use of trademarks, names and logos.

The following are significant trademarks and logos of the Company's Subsidiaries registered which the management protects and secures licenses in updating its rights to use exclusively for its operations:

## Century City Development Corporation

| Trademark Title | Registration No. | Registration <br> Date | Status |
| :--- | :--- | :--- | :--- |
| The Knightsbridge Residences at Century | $4-2008-002251$ | $07 / 07 / 2009$ | Active |
| The Gramercy Residences | $4-2007-003346$ | $08 / 13 / 2007$ | Active |
| Century City Development Corporation | $4-2007-003034$ | $08 / 13 / 2007$ | Active |
| The Gramercy Residences at Century City | $4-2007-003343$ | $08 / 13 / 2007$ | Active |
| MOMA the Modern Makati | $4-2007-004279$ | $10 / 29 / 2007$ | Active |
| Century City | $4-2007-003035$ | $08 / 13 / 2007$ | Active |
| Century City Mall | $4-2013-001793$ | $02 / 18 / 2013$ | Active |
| Century City Mall | $4-2013-001794$ | $07 / 25 / 2013$ | Active |

Century Limitless Corporation

| Trademark Title | Registration No. | Registration <br> Date | Status |
| :--- | :--- | :--- | :--- |
| The Sanctuary Cove | $4-2009-006601$ | $05 / 20 / 2010$ | Active |
| Sanctuary Cove (Stylized) | $4-2009-006622$ | $05 / 20 / 2010$ | Active |
| Acqua Private Residences | $4-2010-009211$ | $09 / 15 / 2011$ | Active |
| Acqua Private Residences and Design | $4-2010-009212$ | $09 / 15 / 2011$ | Active |
| The Pebble | $4-2011-003766$ | $09 / 15 / 2011$ | Active |


| Trademark Title | Registration No. | Registration Date | Status |
| :---: | :---: | :---: | :---: |
| Niagara Tower | 4-2011-003771 | 09/15/2011 | Active |
| Sutherland Tower | 4-2011-003772 | 09/15/2011 | Active |
| Dettifoss Tower | 4-2011-003770 | 09/15/2011 | Active |
| Yosemite Tower | 4-2011-003767 | 09/15/2011 | Active |
| Acqua Victoria Tower | 4-2011-003768 | 09/15/2011 | Active |
| Iguazu Tower | 4-2011-003769 | 09/15/2011 | Active |
| The Atlantis Residences | 4-2009-004741 | 11/19/2009 | Active |
| The Atlantis | 4-2009-004742 | 11/19/2009 | Active |
| Azure Urban Resort Residences | 4-2009-010680 | 05/20/2010 | Active |
| Azure Urban Resort Residences with a Rectangle | 4-2009-010681 | 05/20/2010 | Active |
| Azure Urban Resort Residences with a Rectangle Active | 4-2009-010682 | 05/20/2010 | Active |
| Acqua Iguazu Yoo Inspired by Starck | 4-2011-014335 | 12/01/2011 | Active |
| The Residences at Commonwealth by Century and Logo | 4-2012-009282 | 07/27/2012 | Active |
| Nova by Century | 4-2013-00009720 | 08/14/2013 | Active |
| Novacity by Century | 4-2013-00009728 | 08/14/2013 | Active |
| Azure | 4-2017-009341 | 12/08/2019 | Active |
| Azure North | 4-2017-009355 | 11/18/2017 | Active |
| St. Tropez | 4-2017-009344 | 11/18/2017 | Active |
| Rio at the Azure | 4-2017-009343 | 08/04/2019 | Active |
| The St. Tropez at the Azure | 4-2017-009345 | 07/25/2019 | Active |
| The Santorini at the Azure | 4-2017-009346 | 11/18/2017 | Active |
| Positano at the Azure | 4-2017-009347 | 07/25/2019 | Active |
| Maui | 4-2017-009348 | 11/18/2017 | Active |
| Maui at the Azure | 4-2017-009349 | 07/25/2019 | Active |
| The Miami at the Azure | 4-2017-009351 | 02/29/2020 | Active |
| The Maldives at the Azure | 4-2017-009352 | 02/29/2020 | Active |
| Bahamas at the Azure | 4-2017-009353 | 03/31/2019 | Active |
| Boracay at the Azure | 4-2017-009354 | 03/31/2019 | Active |
| Barbados at Azure North | 4-2017-009356 | 03/31/2019 | Active |
| Monaco at Azure North | 4-2017-009357 | 03/31/2019 | Active |
| Bali at Azure North | 4-2017-009358 | 03/31/2019 | Active |
| Batulao Artscapes | 4-2017-009367 | 11/09/2017 | Active |
| Batulao Artscapes | 4-2017-009368 | 06/16/2017 | Active |
| Century Estates At Batulao | EFPH202300007908 <br> 3 | 02/21/2023 | New |
| Commune Village at Batulao | EFPH202300002645 941 | 10/26/2023 | New |


| Trademark Title | Registration No. | Registration Date | Status |
| :---: | :---: | :---: | :---: |
| Artventure | 4-2017-011921 | 07/28/2017 | Active |
| Artscapes | 4-2017-011920 | 07/28/2017 | Pending review of application |
| Co. Dorms | 4-2018-002012 | 02/02/2018 | Pending review of application |
| Co. Livingspaces | 4-2018-002013 | 02/02/2018 | Pending review of application |
| Co. | 4-2018-002014 | 02/02/2018 | Pending review of application |
| Co. Spaces | 4-2018-002015 | 02/02/2018 | Pending review of application |
| Prima | 4-2018-002016 | 02/02/2018 | Active |
| Prima Villahome | 4-2018-002017 | 02/02/2018 | Active |
| Prima Townvilla | 4-2018-002018 | 02/02/2018 | Active |
| Prima Resorthome | 4-2018-002019 | 02/02/2018 | Active |
| Century Destinations | 4-2019-00010918 | 06/26/2019 | Active |
| Century Enclaves | 4-2019-00010920 | 06/26/2019 | Active |
| Century Prima | 4-2019-00010919 | 06/26/2019 | Active |
| Century Vertical Villas | 4-2019-00010916 | 06/26/2019 | Active |
| Century TownVillas | 4-2019-00010913 | 06/26/2019 | Active |
| Century Co. | 4-2019-00010921 | 06/26/2019 | Active |
| Century City Prima Homes At San Fernando | 4-2021-515436 | 07/01/2021 | Pending review of application |
| Century Estate Prima Homes At Batulao And Logo | 4-2021-515437 | 07/01/2021 | Pending review of application |
| Century Prima Residences At Acqua And Logo | 4-2021-515446 | 07/01/2021 | Pending review of application |
| Century Prima Residences At Katipunan And Logo | 4-2021-515440 | 07/01/2021 | Pending review of application |
| Century Prima New Generation Living With Aqua Background And Logo | 4-2021-515443 | 07/01/2021 | Pending review of application |
| Century Prima And Logo | 4-2021-515444 | 07/01/2021 | Pending review of application |
| Century City Prima Towers At San Fernando And Logo | 4-2021-515445 | 07/01/2021 | Pending review of application |

## Century Communities Corporation

| Trademark Title | Registration No. | Registration <br> Date | Status |
| :--- | :--- | :--- | :--- |
| Century Communities and Device | $4-2007-003036$ | $08 / 13 / 2007$ | Active |
| Mt. Batulao by Century | $4-2015-001992$ | $11 / 05 / 2015$ | Active |

## Century Destinations and Lifestyle Corp

| Trademark Title | Registration No. | Registration <br> Date | Status |
| :--- | :--- | :--- | :--- |
| Narra Hotels \& Resorts and Logo | $4-2014-006411$ | $05 / 21 / 2014$ | Active |
| Crib by Narra and Design | $4-2014-006413$ | $05 / 21 / 2014$ | Active |
| Crib Hotels | $4-2014-006412$ | $05 / 21 / 2014$ | Active |
| The Cove at San Vicente Lifestyle Resort \& Private <br> Residences | $4-2018-00016429$ | $04 / 25 / 2019$ | Active |
| The Viu at Batulao Artscapes | $4-2018-00016432$ | $04 / 25 / 2019$ | Active |
| The Viu at Batulao Artscapes | $4-2018-00016433$ | $04 / 25 / 2019$ | Active |
| Destinations by Century Properties | $4-2018-00011086$ | $07 / 14 / 2019$ | Active |
| CDLC | $4-2018-00011085$ | $10 / 25 / 2018$ | Active |

## Century Properties Group, Inc

| Trademark Title | Registration No. <br> Registration <br> Date | Status |  |
| :--- | :--- | :--- | :--- |
| Cape San Vicente | $4-2015-001994$ | $02 / 24 / 2015$ | Active |
| A Censo Homes | $4-2015-001995$ | $02 / 24 / 2015$ | Active |
| Censo Homes | $4-2015-001993$ | $02 / 24 / 2015$ | Active |

Century Nuliv Development Corporation (formerly CENTURY PRIMA CORP.)

| Trademark Title | Application No. | Application <br> Date | Status |
| :--- | :---: | :---: | :---: |
| CENTURY NULIV DESTINATIONS | $4-2022-$ <br> 00522445 | $09 / 06 / 2022$ | Pending review of application |
| CEDNTURY NULIV | $4-2022-$ <br> 00522442 | $09 / 06 / 2022$ | Pending review of application |
| CENTURY NULIV ESTATES | $4-2022-$ <br> 00522432 | $09 / 06 / 2022$ | Pending review of application |
| CENTURY NULIV HOMES | $4-2022-$ <br> 00522443 | $09 / 06 / 2022$ | Pending review of application |
| CENTURY NULIV RESIDENCES | $4-2022-$ <br> 00522439 | $09 / 06 / 2022$ | Pending review of application |
| CENTURY NULIV SUITES | $4-2022-$ <br> 00522434 | $09 / 06 / 2022$ | Pending review of application |
| CENTURY NULIV TOWER | $4-2022-$ <br> 00522437 | $09 / 06 / 2022$ | Pending review of application |
| CENTURY NULIV TOWNVILLAS | $4-2022-$ <br> 00522438 | $09 / 06 / 2022$ | Pending review of application |
| NULIV DESTINATIONS | $4-2022-$ <br> 00522435 | $04 / 06 / 2023$ |  |
| NULIV ESTATES | $4-2022-$ | $04 / 06 / 2023$ |  |


| Trademark Title | Application No. | Application <br> Date | Status |
| :--- | :---: | :---: | :---: |
| NULIV HOMES | $4-2022-$ <br> 00522450 | $04 / 06 / 2023$ | Active |
| NULIV RESIDENCES | $4-2022-$ <br> 00522430 | $02 / 26 / 2023$ | Active |
| NULIV SUITES | $4-2022-$ <br> 00522448 | $04 / 06 / 2023$ | Active |
| NULIV TOWER | $4-2022-$ <br> 00522436 | $04 / 06 / 2023$ | Active |
| NULIV TOWNVILLAS | $4-2022-$ <br> 00522449 | $04 / 06 / 2023$ | Active |
| CENTURY NULIV NEW GENERATION LIVING AND <br> LOGO | $4-2022-$ <br> 00522444 | $09 / 06 / 2022$ | Pending review of application |
| CENTURY N AND LOGO | $4-2022-$ <br> $0-522431$ | $09 / 06 / 2022$ | Pending review of application |
| CENTURY NULIV HOMES AT ANGELES AND LOGO | $4-2022-$ <br> $0-222447$ | $09 / 06 / 2022$ | Pending review of application |
| CENTURY NULIV RESIDENCES AT KATIPUNAN <br> AND LOGO | $4-2022-$ <br> $0-222440$ | $09 / 06 / 2022$ | Pending review of application |
| CENTURY NULIV TOWNVILLAS AT ACQUA AND <br> LOGO | $4-2022-$ <br> 00522446 | $09 / 06 / 2022$ | Pending review of application |
| N HOMES N TOWNVILLAS N CONDO AND LOGO | $4-2022-$ <br> 00522441 | $09 / 04 / 2023$ |  |

## Government Approvals/Regulations

The Company secures various government approvals such as the Environmental Compliance Certificates (ECC), development permits, licenses to sell, etc. as part of the normal course of its business.

The Company has no principal product that has pending government approval as of December 31, 2023.

As of December 31, 2023, the Company is not aware of any existing or probable governmental regulations that will have an impact on the Company's operations.

All government approvals and permits issued by the appropriate government agencies or bodies which are material and necessary to conduct the business and operations of the Company, were obtained by the Company and are in full force and effect.

## Employees

CPGI and its Subsidiaries have 1,039 employees as of December 31, 2023, and 1,025 employees as of December 31, 2022. There was no new senior officer hired in the group for the year 2023. The company's affordable housing subsidiary intends to hire 1 senior officer and 169 additional rank and file employees for the year 2024 to support its growth.

Its employees are primarily engaged in development operations, construction, property management, as well as sales and marketing. The Groups' local and international marketing and distribution network consists of 3,976 agents which include 3,287 commission-based
agents and 689 subsidized agents as of 31 December 2023. CPGI and its Subsidiaries have entered into an Expense Allocation Agreement to pay the costs of such services and record such costs in general, administrative, and selling expenses.

The following table shows the distribution of the Company and its Subsidiaries' employees across its core function areas.

|  | December 31, <br> $\mathbf{2 0 2 3}$ | December 31, <br> $\mathbf{2 0 2 2}$ |
| :--- | :---: | :---: |
| Development operations | 395 | 415 |
| Sales and marketing | 100 | 29 |
| Construction | 17 | 54 |
| Property management | 546 | 527 |
| Total | $\mathbf{1 , 0 3 9}$ | $\mathbf{1 , 0 2 5}$ |
| Agents: |  |  |
| Subsidized agents | 689 | 613 |
| Agents on commission | 3,287 | 2,516 |
| Total | $\mathbf{3 , 9 7 6}$ | $\mathbf{3 , 1 2 9}$ |

To fulfill the manpower requirements, the Company subscribes to local and international job portals, job fairs, executive search, and advertise job postings in leading newspapers and internet sites. The Company practices equal opportunity employment to all qualified talents in terms of hiring, salary job offers, and promotion to hired employees.

CPGI employees are being empowered to take proactive roles with active learning and development plans, regular training opportunities, and real career progression to ensure the continuity of the Company's vision.

Managers and staff are also routinely given feedback on their job performance and CPGI takes other steps to ensure the continuous development of its employees.

The total employee remuneration program provided by the Company has been designed to help compete in the marketplace for quality employees and the Company believes that these packages are in line with the industry standard in the Philippines. CPGI shall provide and enhance long-term incentive programs such as housing programs, employees stock option plan, and retirement program. The Company conducts annual performance reviews and rewards employees with annual salary increases if merited. The Company's goal is to position itself as an employer of choice in the Philippines.

The employees are not covered by a collective bargaining agreement and no employee belongs to a labor union. There has been no loss of work due to any labor disputes.

### 1.5 REGULATIONS

The following are the laws and regulations governing the business of the Company:

## A. Law on Housing and Land Projects

- Presidential Decree No. 957: The Subdivision and Condominium Buyer's Protective Decree
- B.P. 220: An Act Authorizing the Ministry of Human Settlements to Establish and Promulgate Different Levels of Standards and Technical Requirements for Economic
and Socialized Housing Projects in Urban and Rural Areas from those Provided under Presidential Decrees Numbered Nine Hundred Fifty-Seven, Twelve Hundred Sixteen, Ten Hundred Ninety-Six, and Eleven Hundred Eighty-Five
- Executive Order No. 71, Series of 1993
- Republic Act No. 7279: Urban Development and Housing Act of 1992
- Republic Act No. 9646: Real Estate Service Act
- Republic Act No. 4726: The Condominium Act
- Republic Act No. 11201: Department of Human Settlements and Urban Development Act
- Republic Act No. 9160: Anti-Money Laundering Act, as amended.
B. Building Permits
- Presidential Decree No. 1096 or the National Building Code
- Republic Act No. 9514 or the Fire Code of the Philippines
C. Zoning and Land Use
- Republic Act No. 7160: Local Government Code of the Philippines of 1991
- Republic Act No. 6657: Comprehensive Agrarian Reform Law of 1998
D. Environmental Laws
- Presidential Decree No. 1067 or The Water Code of the Philippines
- Republic Act No. 9275 or The Philippine Clean Water Act of 2004
- Republic Act No. 8749 or The Philippine Clean Air Act of 1999
- Republic Act No. 9003 or The Ecological Solid Waste Management Act of 2000
E. Property Registration and National Restriction
- Presidential Decree No. 1529: Property Registration Decree
F. Nationality Restrictions
- Republic Act No. 7042, as amended, otherwise known as the Foreign Investments Act of 1991 and Executive Order No. 65 on the Eleventh Regular Foreign Investment Negative List
G. Real Property Taxation
- Republic Act No. 7160: Local Government Code of the Philippines of 1991
H. Real Estate Sales on Installment
- Republic Act No. 6552: Realty Installment Buyer Act "Maceda Law"
I. Construction Licenses
J. Board of Investment
K. Special economic Zone
L. Competition
- Republic Act No. 10667: The Philippine Competition Act
M. Labor Laws
- Retirement Benefits under the Labor Code
- Republic Act No. 11199, the Social Security Act of 2018
- Republic Act No. 9679, the Home Development Mutual Fund Law of 2009
- Republic Act No. 10606, the National Health Insurance Act of 2013
N. Data Privacy
- Republic Act No. 10173: The Data Privacy Act of 2012 and its Implementing Rules


### 1.6 RISKS

## RISKS FACTORS RELATING TO THE COMPANY AND ITS BUSINESS

The Company derives a significant portion of its revenue from OFWs, expatriate Filipinos, Balikbayans and other overseas buyers, which exposes the Company to risks relating to the performance of the economies where they are located.

The Company generates a significant portion of its revenues, particularly sales of its affordable and middle-income projects, from OFWs, expatriate Filipinos, Balikbayans and other overseas buyers. It derives approximately $40 \%$ of its pre-sales from overseas. The company's OFW customer base is largely formed of professionals, management, and services/clerical. A number of factors could reduce the number of OFWs, remittances from OFWs or the purchasing power of expatriate Filipinos, Balikbayans and other overseas buyers. These include:

- a downturn in the economic performance of the countries and regions where a significant number of these potential customers are located, such as the United States, France, Italy, the United Kingdom, Hong Kong, Japan, Korea, Taiwan, Singapore, the United Arab Emirates, Qatar and Bahrain, among others;
- a change in Government regulations that currently exempt the income of OFWs from taxation in the Philippines;
- the imposition of Government restrictions on the deployment of OFWs to particular countries or regions, such as the Middle East; and
- restrictions imposed by other countries on the entry or the continued employment of foreign workers.

Any of these events could adversely affect demand for the Company's projects from OFWs, expatriate Filipinos, Balikbayans and other overseas buyers, which could materially and adversely affect its business, financial condition, or results of operations. Considering the global impact of the COVID-19 pandemic and the Israel-Hamas conflict which resulted to the repatriations of OFWs, the Company expects a possible decline in the sale of its projects to the OFW sector.

In any case, despite the concerns about the sustainability of the overseas market, OFW remittances continued to increase from US\$31.3 billion in 2017 to US\$32.2 billion in 2018, and US $\$ 33.5$ billion in 2019. OFW remittances in 2020 registered a slight decline to US\$33.2 billion but recovered to US $\$ 34.9$ billion in 2021 and further increased to US $\$ 36.2$ billion in 2022 despite the COVID-19 pandemic. In 2023, OFW remittances amounted to US\$33.5 billion.

To mitigate the risk, the Company procures clients from different countries. The Company has clients located in 15 different countries; hence it is not exposed to any single jurisdiction. As of 31 December 2023, 44\%, 11\%, 17\%, 4\%, 1\% of the Company's sales are from Asia, Middle East, North America, Australia/Oceania, United Kingdom, and others, respectively.

## All of the Company's properties are in the Philippines and, as a result, it is exposed to risks associated with the Philippines, including the performance of the Philippine economy.

All of the Company's properties are in the Philippines and accordingly, the Company is significantly influenced by the general state of the Philippine economy.

In the past, the Philippines experienced periods of slow or negative growth, high inflation, significant devaluation of the peso and the imposition of exchange controls. For companies in the real estate sector, demand for, and prevailing prices of, commercial and residential properties are affected by the strength of the Philippine economy (including overall growth levels and interest rates), the overall levels of business activity in the Philippines and the amount of remittances received from OFWs.

Demand for commercial and residential developments is also affected by social trends and changing spending patterns in the Philippines, which in turn are influenced by economic, political and security conditions in the Philippines.

Moreover, extensive construction of condominium and housing units and other factors could lead to the risk of formation of asset bubbles in real estate. The Philippine residential housing industry is cyclical and sensitive to changes in general economic conditions in the Philippines such as levels of employment, consumer confidence and income, availability of financing for property acquisitions, construction and mortgages, interest rate levels, inflation and demand for housing.

When the Philippines underwent financial and political crises in the past, demand for real estate dropped and consequently led to an oversupply in the market and reduced demand for new residential projects. The global financial crises, which resulted in a general slowdown of the global economy, likewise, led to a decline in property sales in the Philippines.

If changes in the Philippine property market or the Philippine economy cause a decrease in revenues from the sale of properties, significant expenditures associated with investment in real estate, such as real estate taxes, maintenance costs and debt payments, generally cannot be correspondingly reduced and therefore could materially and adversely affect the Company's business, financial condition and results of operations.

To mitigate this risk, the Company continues to adopt prudent financial and operational controls and policies within the context of the prevailing business, economic and political environments. The Company likewise continues to undertake risk management initiatives and constant monitoring of key economic and market indicators.

## The Company maybe exposed to geographic portfolio concentration risks.

Properties located in Metro Manila, the commercial capital of the Philippines, account for material portion of the Company's real estate assets. Vertical projects are primarily located within Metro Manila and, in particular, within relatively short distances from the traditional main business districts of Makati City, Ortigas Center and Bonifacio Global City. Due to the concentration of its property portfolio in Metro Manila, a decrease in property values in Metro Manila would have a material adverse effect on its business, financial condition and results of operations.

To mitigate this risk, the Company has geographically diversified its portfolio by landbanking and launching projects outside Metro Manila including Bulacan, Pampanga, Batangas, Cavite, Laguna, Quezon Province, Bataan, Palawan, Nueva Ecija and Negros Occidental. This allows the Company to mitigate geographic concentration risk.

## Its portfolio of residential real estate property development projects exposes the Company to sector-specific risks.

The Company's business is concentrated in the Philippine residential market. Therefore, reduced levels of economic growth, adverse changes in the country's political or security situation or weak performance of the country's property development market generally could materially and adversely affect its profitability. The Company's results of operations are dependent on the continued success of its development projects. Additionally, the Philippine real estate industry is highly competitive. The Company's projects are largely dependent on the popularity of its development when compared to similar types of developments in similar geographic areas, as well as on its ability to gauge correctly the market for its developments. Important factors that could affect the Company's ability to effectively compete include a development's relative location versus that of its competitors, particularly with regard to proximity to transportation facilities and commercial centers, as well as the quality of the developments and related facilities that it offers, pricing and the overall attractiveness of the development. The Company's inability to develop attractive projects could materially and adversely affect its business, financial conditions and results of operations.

To mitigate this risk, the Company includes a good conservative mix of recurring income portfolio to cushion venturing into commercial leasing developments to reduce its dependence on the residential market. By venturing into commercial leasing, the Company hopes to be less exposed to the business cycles inherent in residential developments.

## Since the Company operates in a competitive industry, it might not be able to maintain or increase its market share, profitability, and ability to acquire land for new projects.

The Company operates in a competitive business environment. The entry of new competitors could also reduce the Company's sales and profit margins. The Company faces significant competition in connection with the acquisition of land for its real estate projects. Its growth depends significantly on its ability to acquire or enter into agreements to develop additional land suitable for its real estate projects. The Company may experience difficulty acquiring land of suitable size in locations and at acceptable prices, particularly land located in and near Metro Manila and in other urban areas in the Philippines. If it is unable to acquire suitable land at acceptable prices or to enter into agreements with joint venture partners to develop suitable land with acceptable returns, its growth prospects could be limited and its business, financial condition and results of operations could be adversely affected.

To mitigate this risk, the Company has strategically positioned itself to capture share in socialized, affordable, middle income, and luxury residential market segments. Furthermore, the Company strives to maintain the design and quality of its developments and is focused on being customer centric.


#### Abstract

The interests of joint venture partners and landowners for development projects may differ from the interests of the Company, and such joint venture partners and landowners may take actions that can adversely affect the Company.


The Company entered into joint venture agreements and Contracts to Sell with various parties as part of its overall land acquisition strategy, property development and property management, and intends to continue to do so. Under the terms of the joint venture agreements, the Company is responsible for project development, project sales and project management, while its joint venture partners typically supply the project land. Under the terms of the Contracts to Sell, the Company shall pay the purchase value of the land on staggered basis, and in certain transactions, pay in addition proportionate payments dependent on generated sales.

A joint venture or acquisition of land via Contracts to Sell involves additional risks where the joint venture partners or landowners may have economic or business interests or goals that differ from the Company's. For example, the joint venture partners or landowners may withhold certain key information relating to the land that the Company may not be able to discover after conducting due diligence and such information could affect its right to possess and develop such land. Titles over the land, although already in the name of the joint venture partners or landowners, may still be contested by third parties. The joint venture partners or landowners may also take actions contrary to the Company's instructions or requests, or in direct opposition to its policies or objectives with respect to its investments or with respect to the project land or dispute the distribution of joint venture shares or installment payments. The joint venture partner may also not meet its obligations under the joint venture agreement. Disputes between the Company and its joint venture partners or the landowner could arise after significant capital investments in a project have been made, which could result in the loss of some or all the Company's investments in the project. Any of the foregoing could have a material adverse effect on the Company's business, financial condition, and results of operations.

The Company conducts due diligence and performs contract management on its joint venture partners to reduce this risk.

## The Company uses celebrities and international brands to design, market and sell some of its properties.

The Company maximized its collaborations with international brands, designers, and celebrities to learn the best practices in world-class design and raise its standards in customer experience and pride of ownership.

This entailed design and licensing fees, and sometimes a revenue sharing arrangement. Circumstances beyond the Company's control could decrease the popularity of the celebrities and brands with whom it partners, which could, in turn, adversely affect the Company's marketing and sales efforts and its reputation. To reduce this risk, the Company conducted due diligence and performed contract management on its partner brands.

Using its learnings, the Company has built its own homegrown brand, attaching the "Century" name to various properties including The Residences at Commonwealth by Century, Asian Century Center, Century Diamond Tower, and Century Spire.

Committing to deliver excellence above the current standard of living, PHirst Park Homes redefines "affordability" as it provides beyond what is expected in a housing community,
believing every homeowner deserves to take pride not only in where they live but also how they live. Derived from the words Philippines and First, PHirst Park Homes was built upon the dreams and aspirations of first-time homebuyers. Thus, it offers what it calls its signature "4Cs" experience for its customers: Complete Homes, Conceptive Amenities, Connected Essentials and Convenient Buying and Selling Experience.

To date, the Company has launched 20 projects that carry the PHirst Park Homes brand namely in Tanza, Cavite; Lipa, Batangas (2); San Pablo, Laguna; Pandi, Bulacan; Calamba, Laguna; Nasugbu, Batangas (4); Magalang, Pampanga; General Trias, Cavite; Baliwag, Bulacan; Tayabas, Quezon; Naic, Cavite; Balanga, Bataan; Gapan, Nueva Ecija; Bay, Laguna; Hermosa, Bataan, and Vista Alegre, Bacolod. PHirst Park Homes goes beyond being just a material house to live in but by being a strong foundation of togetherness that can be passed on from generation to generation.

## The Company may not be able to successfully manage its growth.

The Company intends to continue to pursue an aggressive growth strategy by increasing the number of properties it develops and manages and by expanding into new market segments. However, the Company might experience capital constraints, construction delays, operational difficulties at new locations or difficulties operating existing businesses and training personnel to manage and operate its business. Any inability to adapt effectively to growth, including strains on management and logistics, could result in losses or development costs that are not recovered as quickly as anticipated or at all. These problems could have a material adverse effect on the business, financial condition, and results of operations of the Company.

To mitigate this risk, the Company studies and analyzes its total capital and human resource requirements and attempts, to the best of its abilities, to allocate resources most prudently to complete its projects on time.

## The Company is involved in a cyclical industry and is affected by changes in general and local economic conditions.

The real estate development industry is cyclical and is significantly affected by changes in general and local economic conditions, including employment levels, availability of financing for property acquisitions, construction and mortgages, interest rates, consumer confidence and income, demand and supply of residential or commercial developments. The Philippine property market has in the past been cyclical and property values have been affected by the supply of and the demand for properties, the rate of economic growth and political and social developments in the Philippines.

Furthermore, the real estate industry may experience rapid and unsustainable rises in valuations of real property followed by abrupt declines in property values, as was experienced in the United States housing bubble from 1997 to 2006. Such real estate bubbles may occur periodically, either locally, regionally, or globally, which may result in a material adverse effect on the business, financial condition, and results of operations of the Company.

To mitigate this risk, the Company is diversifying its revenue sources by expanding its leasing portfolio and entering the affordable housing segment in addition to its current vertical housing developments and property management business.

## The Company might not be able to generate sufficient funds internally or through external financing to operate and grow its business as planned.

The real estate business is capital intensive and requires significant capital expenditures to develop and implement new projects and complete existing projects.

Historically, while the Company has funded a significant portion of its capital expenditure requirements internally from the pre-sales of its development projects, it has periodically utilized external sources of financing. However, it might not be able to continue funding its capital expenditure requirements internally or obtain sufficient funds externally on acceptable terms or at all. Its ability to raise additional equity financing from non-Philippine investors is subject to foreign ownership restrictions imposed by the Philippine Constitution and applicable laws. Its access to debt financing is subject to many factors, many of which are outside the Company's control. For example, political instability, an economic downturn, social unrest or changes in the Philippine regulatory environment could increase the Company's costs of borrowing or restrict its ability to obtain debt financing. In addition, the disruptions in the capital and credit markets may continue indefinitely, which could adversely affect its access to financing. Inability to obtain financing on acceptable terms would adversely affect the Company's ability to operate and execute its growth strategies.

To mitigate this risk, the Company is endeavoring to broaden its sources of capital. While historically it has relied predominantly on pre-sales, receivables financing, and bi-lateral loans, it has been able to diversify its sources of financing through the equity and debt capital and syndicated loan markets.

## The cancellation of sales of housing or condominium units could adversely affect business, financial condition and results of operations.

As a developer and seller of residential real estate, the Company's business, financial condition and results of operations could be adversely affected if a material number of housing or condominium unit sales are cancelled. Under R.A. 6552 or the Maceda Law, which applies to all transactions or contracts involving the sale or financing of real estate through installment payments, buyers who have paid at least two years of installments are granted a grace period of one month for every year of paid installments to cure any payment default. During the grace period, the buyer may pay the unpaid installments due, without additional interest. If the contract is cancelled, the buyer is entitled to receive a refund of at least $50 \%$ of the total payments made by the buyer, with an additional $5 \%$ per annum in cases where at least five years of installments have been paid (but with the total not to exceed $90 \%$ of the total payments). Buyers who have paid less than two years of installments and who have defaulted on installment payments are given a 60-day grace period to pay all unpaid installments before the sale can be cancelled, but without any right of refund.

The Company could experience a material number of cancellations, particularly during slowdowns or downturns in the Philippine economy, periods when interest rates are high or similar situations. If the Company experiences a material number of cancellations, it may not have enough funds on hand to pay the necessary cash refunds to buyers, in which case it may have to incur indebtedness to pay such cash refunds, but it might not be able to obtain debt financing on reasonable terms or at all. In addition, particularly during an economic slowdown or downturn, it might not be able to able to resell the same property at an acceptable price or at all. Any of these events could have a material adverse effect on its business, financial condition and results of operations.

If the Company experiences a material number of sales cancellations, investors are cautioned that its historical revenue from its real estate sales would have been overstated because such historical revenues would not have accurately reflected subsequent customer defaults or sales cancellations. Investors are also cautioned not to rely on the Company's historical statements of income as indicators of future revenues or profits.

The Company attempts to mitigate this risk by collecting more equity from the buyer, subject to market demands and competitive factors. A material amount of its pre-sales are sold on the basis of collecting $10 \%$ to $30 \%$ from each buyer before project completion, with some projects charging as high as $50 \%$ buyer equity. The higher equity the Company collects from the buyer, the less chance a buyer defaults since such buyer has committed more capital to the unit purchase.

The Company offers in-house financing to qualified buyers with interest rates ranging from $12 \%$ to $16 \%$. The risk is very minimal since this payment option accounts for only $2 \%$ of the total collection and $6 \%$ of the total sold inventory.

The Company is controlled by CPI, which is in turn, controlled by the Antonio family.
Hence, the interests of the Antonio family may differ significantly from the interests of
the other shareholders.
Century Properties, Inc. ("CPI") was incorporated in the Philippines and registered with the SEC on 6 September 1983. The primary purpose of business of CPI is to act as property manager or as commercial, special, or general agent or representative of, and to provide management, marketing, investment and technical advice, assistance and services to corporations, associations, partnerships, firms, trustees, syndicates, individuals, combinations, organizations and other entities, whether domestic or foreign. In no case, however, shall the corporation manage the funds, securities, portfolios and similar assets of such managed entities. CPI is owned by the Antonio family.

Members of the Antonio family indirectly own a majority of the Company's issued and outstanding shares. Accordingly, the Antonio family will be able to elect a majority of the Board and determine the outcome of many significant matters voted on by shareholders. Members of the Antonio family also serve as directors and executive officers. The Antonio family could also take advantage of business opportunities that may otherwise be attractive to the Company. The interests of the Antonio family may differ significantly from or compete with the interests of the Company and the other shareholders, and the Antonio family may vote their shares in a manner that is contrary to the interests of the Company or the interests of the other shareholders. From time to time, members of the Antonio family may be involved in complaints, investigations, litigation, and negative publicity that may impact the reputation of the Company.

To mitigate this risk, the Company is continuously increasing its professional management team.

## The Company is highly dependent on certain directors and members of senior management.

The Company's directors and members of senior management have been an integral part of its success and the experience, knowledge, business relationships and expertise that would be lost if any such persons depart or take on reduced responsibilities could be difficult to replace and may adversely affect its operating efficiency and financial performance. In
particular, members of the Antonio family fill certain key executive positions and the Company may not be successful in attracting and retaining executive talent to replace these family members if they depart or take on reduced responsibilities. Such executives include: Jose E.B. Antonio, Executive Chairman; Jose Marco R. Antonio, President and Chief Executive Officer; John Victor R. Antonio, Vice Chairman; Jose Carlo R. Antonio, Managing Director; Hilda R. Antonio, Director of the Company; Rafael G. Yaptinchay, Managing Director; and Ricardo P. Cuerva, Director of the Company and President of Century Project Management and Construction Corporation ("CPMCC") . The Company does not carry insurance for the loss of the services of any of the members of its management. If the Company loses the services of any such person and is unable to fill any vacant key executive or management positions with qualified candidates, it could have a material adverse effect on its business, financial condition, and results of operations.

To mitigate this risk, the Company has a succession plan in place.

## The Company may be unable to attract and retain skilled professionals, such as architects and engineers.

The Company believes that there is significant demand for its skilled professionals from its competitors. Its ability to retain and attract highly skilled personnel, particularly architects, engineers and sales and marketing professionals, affects its ability to plan, design, execute, market and sell projects. In particular, any inability on the Company's part to hire and retain qualified personnel could impair its ability to undertake project design, planning, execution and sales and marketing activities in-house and could require it to incur additional costs by having to engage third parties to perform these activities.

To mitigate this risk, the Company benchmarks industry best practices in human resource management.

## The Company may not be able to hire independent contractors that meet its requirements.

The Company relies on independent contractors to provide various services, including land clearing and infrastructure development, construction works and building, and property fittingout works. It selects independent contractors principally by conducting tenders and taking into consideration factors such as the contractor's experience and track record, its financial and construction resources, any previous relationships with the Company and its reputation for quality. However, the Company might not be able to find a suitable independent contractor who is willing to undertake a particular project within its budget and schedule. This may result in increased costs for the Company or delays in the project. Also, the services independent contractors render might not be satisfactory or match the Company's requirements for quality. Contractors may also experience financial or other difficulties, such as shortages in, or increases in the price of, construction materials, which in turn could delay the completion of the project or increase the costs for the Company. Any of these factors could have a material adverse effect on the Company's business, financial condition, and results of operations.

To mitigate this risk, the Company prudently selects its network of accredited contractors and monitors the development of each project from project inception up to project turnover.

## Construction defects and building-related claims may be asserted against the Company, and it may be involved in litigation, which could result in financial losses or harm to its business.

Under Philippine law, the engineer or architect responsible for the plans and specifications for a building is liable for damages if, within 15 years from the completion of the structure, it collapses by reason of a defect in those plans and specifications or due to the defects in the ground. The action must commence within 10 years following the collapse of the building. Thus, if the architect or engineer is one of the Company's employees, it may be held liable for damages if any of its buildings collapse. It may also be held responsible for hidden (that is, latent or non-observable) defects in the housing and condominium units it sells if such hidden defects render a unit unfit for the use for which it was intended or if its fitness for such use is diminished to the extent that the buyer would not have acquired it or would have paid a lower price had the buyer been aware of the hidden defect. This warranty may be enforced within six months from the delivery of the house to the buyer. In addition, the National Building Code of the Philippines (the "Building Code"), which governs, among others, the design and construction of buildings, sets certain requirements and standards that the Company must comply with. The Company may be held liable for administrative fines or criminal penalties in case of any violation of the Building Code. Likewise, it could be held liable for the damages mentioned above, the cost of repairs and the expense of litigation surrounding such claims. Claims could also arise out of uninsurable events or circumstances not covered by the Company's insurance. Significant claims arising from structural, or construction defects could have a material adverse effect on the Company's reputation and business, financial condition and results of operations. It may also be implicated in lawsuits on an ongoing basis. Litigation could result in substantial costs to, and a diversion of effort by, the Company and subject it to significant liabilities, including potential defaults under its present debt covenants. Legal proceedings could materially harm its business and reputation, and it may be unable to recover any losses incurred from third parties, regardless of whether or not the Company is at fault. Losses relating to litigation could have a material adverse effect on the Company's business, financial condition and results of operation, and provisions made for litigation related losses might not be sufficient to cover losses.

To mitigate this risk, the Company prudently selects its network of accredited contractors and monitors the development of each project from project inception up to project turnover. The Company also protects the majority of its construction interests with an all-risk insurance policy for construction.

## Third parties may contest the Company's titles to its properties.

While the Philippines has adopted the Torrens System, a system of land registration which is intended to conclusively confirm land ownership by providing a state guarantee of indefeasible title to those in the register, and which is binding on all persons (including the Government), it is not uncommon for third parties to claim ownership of land which has already been registered in favor of another. In particular, Quezon City, Metro Manila and the province of Cavite, have been known to experience problems with syndicates of squatters (informal settlers) and forged or false title holders. There have been cases where third parties have produced false or forged title certificates over land and there are difficulties in obtaining title guarantees with respect to property in the Philippines. Title to land is often fragmented and land may have multiple owners. Land may also have irregularities in title, such as non-execution or non-registration of conveyance deeds, and may be subject to liens, encumbrances or claims of which the Company may be unaware. The difficulty of obtaining title guarantees in the Philippines means that title records provide only for presumptive rather than guaranteed title. As each transfer in a chain of title may be subject to a variety of defects, the Company's title and development rights over land may be subject to various defects of which it is unaware. For these and other reasons, title insurance is not readily available in the Philippines. Title defects
may result in the loss of the Company's title over land. From time to time, the Company may be required to defend itself against third parties who claim to be the rightful owners of land that it acquires. If third-party claims for title are brought against the Company, or if any such claim involves land that is material to its projects, it may have to devote significant time and incur significant costs in defending itself against such claims. Such claims could also affect its ability to develop land for particular projects by causing the relevant governmental authority to delay or prevent continued business operations on the property or withhold required permits or clearances until such claim is definitively resolved. In addition, if any such claims are successful, the Company may have to either incur additional costs to settle such third-party claims or surrender title to land that may be material for its projects. In addition, title claims made by third-parties against the Company or its joint venture partners may have an adverse effect on its reputation. Any of the foregoing circumstances could have a material adverse effect on the Company's business, financial condition and results of operations, as well as on the Company's reputation. Any successful claim against the Company or its joint venture partners may affect its ability to deliver its developments on time and free and clear of any liens or encumbrances.

The Company mitigates this risk, to the extent it can, by having joint venture partners indemnify the Company in the event third parties are successful in their claim. To the extent the title belongs to the Company and not its joint venture partners, it conducts very thorough due diligence on titles. Notwithstanding due diligence, to the extent there are still third party claims, the Company assesses the risks and possible solutions to eventually have titles without adverse claims.

## The Company faces risks relating to its property development, including risks relating to project costs, completion time frame and development rights.

The property development business involves significant risks distinct from those involved in the ownership and operation of established properties, including the risk that it may invest significant time and money in a project that may not attract sufficient levels of demand in terms of anticipated sales and which may not be commercially viable. In addition, obtaining required Government approvals and permits may take substantially more time and resources than anticipated or construction of projects may not be completed on schedule and within budget. In addition, the time and costs involved in completing the development and construction of real estate projects can be adversely affected by many factors, including shortages of materials, equipment and labor, adverse weather conditions, depreciation of the peso, natural disasters, disputes with contractors and subcontractors, accidents, changes in laws, land zoning, use and classification, or In Government priorities and other unforeseen problems or circumstances, and each of these could have an adverse effect on the Company's revenues. Where land to be used for a project is occupied by tenants or squatters, the Company may have to take steps, and incur additional costs, to remove such occupants and, if required by law, to provide relocation facilities for them. Any of these factors could result in project delays and cost overruns, which could negatively affect margins and delay when it recognizes revenue. Further, failure to complete construction of a project to its planned specifications or schedule may result in contractual liabilities to purchasers and lower returns. In addition, orders of the Department of Agrarian Reform ("DAR") allowing conversion of agricultural land for development may require a project to begin by a prescribed deadline. These events could materially and adversely affect the Company's business, financial condition or results of operations.

To mitigate this risk, the Company prudently monitors the development of each stage of each project, from project inception up to project turnover, to quickly address possible cost and completion risks.

## The Company's reputation may be adversely affected if it does not complete projects on time or to customers' requirements.

If the Company's projects experience construction or infrastructure failures, design flaws, significant project delays, quality control issues or other problems, this could have a negative effect on its reputation and make it more difficult to attract new customers to new and existing development projects. Any negative effect on its reputation could also adversely affect its ability to pre-sell its development projects. This in turn could adversely impact its capital investment requirements. Any of these events could adversely affect the Company's business, results of operations or financial condition.

To mitigate this risk, the Company prudently monitors the development of each stage of each project, from project inception up to project turnover, to quickly address possible cost and completion risks.

## The Company operates in a highly regulated environment and must obtain and maintain various permits, licenses, and other government approvals.

The Philippines operates in a highly regulated environment and the development of subdivision, and other residential projects is subject to a wide range of government regulations, which, while varying from one locality to another, typically include zoning considerations as well as the requirement to procure a variety of environmental and construction-related permits. In addition, projects that are to be located on agricultural land must get clearance from the DAR so that the land can be reclassified as nonagricultural land and, in certain cases, tenants occupying agricultural land may have to be relocated at the developer's expense.

Presidential Decree No. 957, as amended, ("P.D. 957"), Republic Act No. 4726 ("R.A. 4726") and Batas Pambansa Blg. 220 ("B.P. 220") are the principal statutes which regulate the development and sales of real property as part of a condominium project or subdivision. P.D. 957, R.A. 4726 and B.P. 220 cover subdivision projects for residential, commercial, industrial or recreational purposes and condominium projects for residential or commercial purposes. The Department of Human Settlements and Urban Development ("DHSUD") (formerly, the Housing and Land Use Regulatory Board or "HLURB") is the administrative agency of the Government which enforces these statutes. Regulations applicable to its operations include standards regarding:

- the suitability of the site.
- road access.
- necessary community facilities
- open spaces.
- water supply
- sewage disposal systems.
- electricity supply.
- lot sizes.
- the length of the housing blocks.
- house construction.
- sale of subdivision lots or condominium units; and
- time of completion of construction projects.

All subdivision and condominium development plans are required to be filed with and approved by the local government unit ("LGU") with jurisdiction over the area where the project is located and by the DHSUD. Approval of development plans is conditioned on, among other things, completion of the acquisition of the project site and the developer's financial, technical and administrative capabilities. Alterations of approved plans that affect significant areas of the project, such as infrastructure and public facilities, also require the prior approval of (1) the relevant LGU; (2) the DHSUD; (3) for subdivisions, the duly organized homeowners' association, or if none, majority of the lot buyers; and (4) for condominiums, a majority of the registered owners. In addition, owners of or dealers in real estate projects are required to obtain licenses to sell before making sales or other dispositions of subdivision lots and housing and condominium units. The DHSUD can suspend, cancel or revoke project permits and licenses to sell based on its own findings or upon complaint from an interested party. The Company is in the process of obtaining licenses to sell and building permits for some of its current projects. It may not be able to obtain these licenses and permits within the time period expected or at all.

Any of the foregoing circumstances or events could impair the Company's ability to complete projects on time, within budget or at all, or sell units in its projects, which in turn could materially and adversely affect its business, financial condition and results of operations.

To mitigate this risk, the Company's legal department closely monitors the status of the required permits and licenses of the Company to ensure compliance with applicable laws, rules and regulations.

## Environmental laws applicable to the Company's projects could have a material adverse effect on its business, financial condition or results of operations.

In general, developers of real estate projects are required to submit project descriptions to regional offices of the Department of Environment and Natural Resources ("DENR"). For environmentally critical projects or for projects located in environmentally-critical areas as identified by the DENR, a detailed Environmental Impact Assessment may be required and the developer will be required to obtain an Environmental Compliance Certificate ("ECC") to certify that the project will not have an unacceptable environmental impact. Current or future environmental laws and regulations applicable to the Company could increase the costs of conducting its business above currently projected levels or require future capital expenditure. In addition, if a first violation of an ECC occurs or if environmental hazards on land where its projects are located cause damage or injury to buyers or any third party, the Company may be required to pay a fine, to incur costs in order to cure the violation and to compensate its buyers and any affected third parties, however, on subsequent violations, an ECC may be revoked and operations may be stopped. The Company cannot predict what environmental legislation or regulations will be amended or enacted in the future, how existing or future laws or regulations will be enforced, administered or interpreted, or the amount of future expenditures that may be required to comply with these environmental laws or regulations or to respond to environmental claims. The introduction or inconsistent application of, or changes in, laws and regulations applicable to the business could materially and adversely affect the Company's business, financial condition or results of operations.

To mitigate this risk, the Company's legal department closely monitors the status of the required permits and licenses of the Company to ensure compliance with environmental regulations.

## Natural or other catastrophes, including severe weather conditions, may materially disrupt operations, affect the ability to complete projects and result in losses not covered by insurance.

The Philippines has experienced a number of major natural catastrophes over the years, including typhoons, floods, droughts, volcanic eruptions and earthquakes. Natural catastrophes may disrupt business operations and impair the economic conditions in the affected areas, as well as the overall Philippine economy. These factors could have significant adverse effects on the Company's development projects, which may be susceptible to damage. Damages resulting from natural catastrophes could also give rise to claims against the Company from third parties or from customers, for example, for physical injury or loss of property. As a result, the occurrence of natural or other catastrophes or severe weather conditions may adversely affect its business, financial condition and results of operations.

Furthermore, the Company cannot obtain insurance at a reasonable cost or at all for certain types of losses from natural and other catastrophes. Neither does it carry any business interruption insurance. If an uninsured loss or a loss in excess of insured limits occurs, it could lose all or a portion of the capital invested in a property, as well as the anticipated revenue from such property, and incurs liabilities for any project costs or other financial obligations related to the business. Any material uninsured loss could materially and adversely affect the Company's business, financial condition and results of operations.

To mitigate this risk, the Company requires its contractors to maintain contractors' all-risk insurance for the duration of the development of its projects. The Company requires its contractors to provide a warranty on their respective works.

## The Company uses third-party non-exclusive brokers to market and sell some of its projects.

Although exclusive sales agents are responsible for a significant portion of the Company's sales, it also uses third-party non-exclusive brokers to market and sell some of its residential housing developments to potential customers inside and outside the Philippines. These brokers may also act as brokers for other developers in the same markets in which the Company operates, and they may favor the interests of their other clients over the Company's interests in sale opportunities, or otherwise fail to act in the Company's best interests. There is competition for the services of third-party brokers in the Philippines, and many of the Company's competitors either use the same brokers as it does or attempt to recruit brokers away from it. If a large number of these third-party brokers were to terminate or breach their brokerage agreements, the Company would need to seek other third-party brokers and it may not be able to do so quickly or in sufficient numbers. This could disrupt its business and negatively affect the Company's business, financial condition or results of operation.

To mitigate this risk, all of the material sales of the Company are coursed and booked through the Company's in-house sales team, who are Company employees thus having more control of its distribution network.

## The Company is exposed to risks relating to the ownership and operation of commercial real estate.

The Company is subject to risks relating to ownership and management of commercial real estate. Specifically, the performance of its subsidiary CPMI could be affected by a number of factors, including:

- the national and international economic climate;
- trends in the commercial property industry;
- changes in laws and governmental regulations in relation to real estate;
- Increased operating costs;
- the inability to collect rent due to bankruptcy of tenants or otherwise;
- competition for tenants;
- changes in market rental rates;
- the need to periodically renovate, repair and re-let space and the costs thereof;
- the quality and strategy of management; and
- the Company's ability to provide adequate maintenance and insurance

The Company could be further affected by tenants failing to comply with the terms of their leases or commitments to lease, declining sales turnover of tenants, oversupply of or reduced demand for commercial space or changes in laws and governmental regulations relating to real estate including those governing usage, zoning, taxes, and government charges. If the Company is unable to lease the properties that it owns or manages in a timely manner, or collect rent at profitable rates or at all, this could have a material adverse effect on its business, financial condition and results of operations.

To mitigate this risk, CPMI conducts stringent screening procedures on potential tenants.

## Increases in interest rates and changes in Government borrowing patterns and Government policies could adversely affect the Company's and its customers' ability to obtain financing.

Increases in interest rates, and factors that otherwise impair the availability of credit, such as the Government's fiscal policy, could have a material adverse effect on the Company's business and demand for its property developments. For example:

- Higher interest rates make it more expensive for the Company to borrow funds to finance current projects or to obtain financing for new projects.
- Access to capital and the cost of financing are also affected by restrictions, such as the single borrower limit imposed by the BSP on bank lending. The total amount of loans, credit accommodations and guarantees that may be extended by a bank to any person, partnership, association, corporation or other entity shall at no time exceed $25 \%$ of the net worth of such bank. This may be increased by an additional $10 \%$ of the net worth of the bank provided that the additional liabilities are secured by trust receipts, shipping documents, warehouse receipts or other similar documents transferring or securing title covering readily marketable, non-perishable goods which must be fully covered by insurance. If the Company reaches the single borrower limit with respect to any bank, it may have difficulty obtaining financing with reasonable interest rates from other banks.
- Because a substantial portion of customers procure financing to fund their property purchases, higher interest rates make financing, and therefore purchases of real
estate, more expensive, which could adversely affect demand for the Company's residential developments.
- Increases in Government borrowing in the domestic currency market could increase the interest rates banks and other financial institutions charge and reduce the amount of financing available to the Company and prospective property purchasers of its property.
- Increased inflation in the Philippines could result in an increase in the costs of raw materials, which the Company may not be able to pass on to customers through increased prices.
- Increases in the Government's budget deficit could increase interest rates and inflation, which could in turn have a material adverse effect on its customers' ability to obtain financing on attractive terms.
- The occurrence of any of the foregoing events could have a material adverse effect on the Company's business, financial condition, and results of operations.

To mitigate this risk, the Company enters into long term financing to reduce its reliance on shorter term financing. This will allow the Company to further reduce the potential variability in interest rates. The Company also continuously seeks the accreditation of its projects with various financial institutions to provide its customers with financing options.

## Any restriction or prohibition on the Company's Subsidiaries' ability to distribute dividends would have a negative effect on its financial condition and results of operations.

As a holding company, the Company conducts its operations through its Subsidiaries. As a result, it derives substantially all of its revenues from dividends from its Subsidiaries. It relies on these funds for compliance with its own obligations and for financing its Subsidiaries. Further, the ability of its Subsidiaries to upstream dividends is subject to applicable laws and may be subject to restrictions contained in loan agreements and other debt instruments they are party to.

Any restriction or prohibition on the ability of any of the Subsidiaries to distribute dividends or make other distributions to the Company, either due to regulatory restrictions, debt covenants, operating difficulties or other limitations, could have a negative effect on its cash flow or therefore may adversely impact its financial condition and results of operations.

To manage this risk, the Company's Subsidiaries have regularly been distributing dividends out of its unrestricted retained earnings and as excess cash becomes available.

## Adoption of New Accounting Standards might have an impact on the financial statements.

## Adoption of Accounting on Uncertainty

The interpretation addresses the accounting for income taxes when tax treatments involve uncertainty that affects the application of PAS 12 and does not apply to taxes or levies outside the scope of PAS 12, nor does it specifically include requirements relating to interest and penalties associated with uncertain tax treatments. The interpretation specifically addresses the following:

- Whether an entity considers uncertain tax treatments separately
- The assumptions an entity makes about the examination of tax treatments by taxation authorities
- How an entity determines taxable profit (tax loss), tax bases, unused tax losses, unused tax credits and tax rates
- How an entity considers changes in facts and circumstances.

An entity must determine whether to consider each uncertain tax treatment separately or together with one or more other uncertain tax treatments. The approach that better predicts the resolution of the uncertainty should be followed.

The Group made a reassessment of all of its tax treatments and has determined that there are no uncertainties involved in the computation of its current and deferred taxes.

## Adoption of Borrowing Costs, Borrowing Costs Eligible for Capitalization

Real estate entities classify their sold real estate properties (i.e. installment contracts receivable and contract assets) and unsold real estate properties (i.e. real estate inventories) which are not yet substantially completed as qualifying assets. Accordingly borrowing cost is capitalized until such qualifying assets are substantially completed.

In March 2019, the IFRS Interpretations Committee (the "Committee") issued IFRIC Update summarizing the decisions reached by the Committee in its public meetings. The March 2019 IFRIC Update includes the Committee's Agenda Decision on the capitalization of borrowing cost on over time transfer of constructed goods. The IFRIC Agenda Decision clarified whether borrowing costs may be capitalized in relation to the construction of a residential multi-unit real estate development (building) which are sold to customers prior to start of construction or completion of the development.

Applying paragraph 8 of PAS 23, Borrowing Cost, an entity capitalizes borrowing costs that are directly attributable to the acquisition, construction, or production of a qualifying asset as part of the cost of that asset. Paragraph 5 of PAS 23 defines a qualifying asset as "an asset that necessarily takes a substantial period of time to get ready for its intended use or sale". Under the March 2019 IFRIC Update, the Committee clarified that the related assets that might be recognized in the real estate company's financial statements (i.e., installment contract receivable, contract asset, or inventory) will not qualify as a qualifying asset and the corresponding borrowing cost may no longer be capitalized.

On 11 February 2020, the SEC issued Memorandum Circular No. 4, Series of 2020, providing relief to the Real Estate Industry by deferring the mandatory implementation of the above IFRIC Agenda Decision until 31 December 2020. Effective 1 January 2021, the Real Estate Industry will adopt the IFRIC agenda decision and any subsequent amendments thereto retrospectively or as the SEC will later prescribe. A real estate company may opt not to avail of the deferral and instead comply in full, with the requirements of the IFRIC agenda decision.

For real estate companies that avail of the deferral, the SEC requires disclosure in the Notes to the Financial Statements of the accounting policies applied, a discussion of the deferral of the subject implementation issues, and a qualitative discussion of the impact in the financial statements had the IFRIC agenda decision been adopted.

On 15 December 2020, the SEC issued Memorandum Circular No. 34, Series of 2020 providing relief to the real estate industry by referring the application of provision PIC Q\&A No. 2018-12 with respect for the accounting for significant financing component and the exclusion of land in the calculation of percentage of completion POC and IFRIC Agenda Decision on

Over Time Transfers of Constructed Goods under PAS 23-Borrowing Costs, for another period of three (3) years until 2023.

The Group opted to avail of the relief as provided by the SEC. Had the Group adopted the IFRIC agenda decision, borrowing costs capitalized to real estate inventories related to projects with preselling activities would have been expensed out in the period incurred. This would result in decrease in retained earnings as of 1 January 2017 and net income for 2018 and 2017.

## The Company is subject to certain debt covenants.

The Company has certain loan agreements, which contain covenants that limit its ability to, among other things:

- Incur additional long-term debt to the extent that such additional indebtedness results in a breach of the required debt-to-equity ratios;
- Materially change its nature of business;
- Encumber, mortgage or pledge some of its assets; and
- Pay out dividends in the event debt payments are in arrears and such debt payments will result in the breach of its required current and debt-to-equity ratios.

Complying with these covenants may cause the Company to take actions that it otherwise would not take or not take actions that it otherwise would take. The Company's inability and/or failure to comply with these covenants would cause a default, which, if not waived could result in the debt becoming immediately due and payable. In the likelihood of this event, the Company may not be able to repay or refinance such debt on terms that are acceptable to it or at all.

To mitigate this risk, the Company adopts the necessary internal controls in its financial management and corporate governance policies in order to comply with its debt covenants.

## The Company may, at any given time, consider business combination alternatives.

Although some of the Company's debt covenants contain certain restrictions on business combinations, it may consider engaging in certain types of business combinations. Business combinations involve financial and operational risks and could result in critical changes to the Company's business, management and financial condition.

To manage this risk, the Company takes into consideration its existing debt obligations and corresponding debt covenants before it pursues any major business investments or acquisitions. Further, prior to undertaking any business combination, the Company assesses and attempts to mitigate the business and financial risks, which may include the hiring of third party legal and financial consultants.

## The Company is exposed to interest rate, liquidity, credit, currency and commodity risks.

The Company's principal financial instruments consist of cash on hand and in banks, cash equivalents, receivables from installment sales and due from and to affiliated companies and credit facilities from commercial banks. It uses these financial instruments to fund its business operations. The Company has entered into Master Agreements under the International Swaps and Derivatives Association Inc. with third parties.

The Company believes that the principal risks arising from its financial instruments are interest rate risk, liquidity risk, credit risk, commodity risk and currency risk.

## Interest Rate

Fluctuations in interest rates could negatively affect the potential margins in respect of the Company sales of receivables and could make it more difficult for the Company to procure new debt on attractive terms or at all. The Company does not engage in interest rate derivative or swap activities to hedge its exposure to increases in interest rates. To mitigate this risk, the company is balancing the mix of its floating and fixed rate funding sources.

Fluctuations in interest rates also have an effect on demand for the Company's products. As most of its customers obtain some form of financing for their real estate purchases, increases in interest rate levels could adversely affect the affordability and desirability of the Company's subdivision lots and housing and condominium units. To mitigate the risks, the company factors in its costing and pricing provisions to for flexibility that will cushion possible impact of adverse interest movements affecting buyers' purchasing power.

## Liquidity

The Company faces the risk that it will not have sufficient cash flows to meet its operating requirements and financing obligations when they become due. The Company manages its liquidity profile by pre-selling housing projects. In addition, the Company's receivables backed credit facilities with banks and other financial institutions under the terms of which the Company, from time to time, assign installment contract receivables on a "with recourse" basis. The Company is typically required to replace receivables assigned on a "with recourse" basis if the property buyer fails to pay three consecutive installments or when the sale is otherwise cancelled. If the Company is unable to maintain its credit lines with banks and other financial institutions, it may not have sufficient funds to meet its operational requirements.

To mitigate this risk, the Company is endeavoring to broaden its sources of capital that will approximate the related project and overall company liquidity cycle. The company also puts in place, standby funding facilities.

## Credit Risk

The Company is exposed to credit risk from defaults by purchasers on their mortgages during the pre-sale periods for its properties. In 2007, the Company began to guarantee the mortgages of purchasers of uncompleted projects. Accordingly, if a purchaser who has a mortgage on an uncompleted project defaults on the mortgage, and the Company is not able to find a replacement purchaser, or if the Company fails in an undertaking with the bank, including delivering the property and title to such property within the mutually agreed period, the Company is obligated to pay the mortgage.

The Company mitigates this risk by completing projects on time and providing mortgage banks collateral documents promptly.

The Company is exposed to the risk that prices for construction materials used to build its properties (including timber, cement and steel) will increase. These materials are global commodities whose prices are cyclical in nature and fluctuate in accordance with global market conditions. The Company and its Subsidiaries are exposed to the risk that they may not be able to pass increased commodities costs to customers, which would lower their margins. The Company does not engage in commodity hedging, but the Company attempts to manage its commodity risk by requiring its internal procurement group to supply raw materials for the relevant construction and development projects, at quantities enough to complete commitment for a reasonable time, i.e. neither long nor short positioning of commodities needed.

## Currency Risk

Financial assets and credit facilities of the Group, as well as major contracts entered into for the purchase of raw materials, are mainly denominated in Philippine Peso. The Group does not have any foreign currency-denominated debt nor material foreign currency denominated assets. As such, the Group's foreign currency risk is minimal.

## The Company may suffer losses that are not covered by its insurance.

The Company may be negatively affected due to the occurrence of typhoons, severe storms, earthquakes, floods, fires or other natural disasters or similar events. Although the Company carries an all-risk insurance policy for all its current and ongoing projects against catastrophic events and business interruption insurance for Century City Mall, in amounts and with deductibles that the Company believes are in line with general real estate industry practice, not all risks can be insured against. There are losses for which the Company cannot obtain insurance at a reasonable cost or at all. Should an uninsured loss or a loss in excess of insured limits occur, the Company could lose all or a portion of the capital invested in a property as well as the anticipated future turnover from the property. Any material uninsured loss could materially and adversely affect the Company's business, financial condition and results of operations.

The Company requires its contractors to provide a warranty on their respective works.
In addition, the Company's employees are covered by a Health Maintenance Program with built-in insurance coverage under Maxicare and Group Life Insurance under Sunlife, on top of the government mandated Philhealth Benefit Packages for COVID-19 and the Philippine Social Security System's sickness benefit.

### 1.7 RISKS RELATING TO THE PHILIPPINES

Substantially all of the Company's business activities and assets are based in the Philippines, which exposes it to risks associated with the country, including the performance of the Philippine economy.

Historically, the Company has derived all of its revenues from the sale of real estate and the management of properties in the Philippines and, as such, its business is highly dependent on the state of the Philippine economy. Demand for residential real estate is directly related to the strength of the Philippine economy (including its overall growth and income levels), the overall levels of business activity in the Philippines. Factors that may adversely affect the Philippine economy include:

- decreases in business, industrial, manufacturing or financial activities in the Philippines, the Southeast Asian region or globally;
- scarcity of credit or other financing, resulting in lower demand for products and services provided by companies in the Philippines, the Southeast Asian region or globally;
- foreign exchange rate volatility;
- rising inflation and interest rates;
- levels of employment, consumer confidence and income;
- changes in the Government policies;
- natural disasters such as tsunamis, typhoons, earthquakes, fires and floods;
- political instability, terrorism or military conflict in the Philippines, other countries in the region or globally; and
- other regulatory, social, political or economic developments in or affecting the Philippines.

If the Philippine economy experiences weakness due to any of the foregoing or other reasons, it could materially and adversely affect business, financial condition or results of operations.

The Company has survived major economic and political crises brought about by domestic and international developments through the implementation of its core strategies.

To mitigate the risks identified below, constant monitoring of the key economic and market indicators allows the Company to detect risk exposures and react to the external environment appropriately. Although there is no assurance that the Company will be able to fully overcome the adverse effects of any or all crisis, it has in place a system of financial prudence and corporate governance that provides the foundation for its risk management initiatives.

## Any economic and political instability in the Philippines may adversely affect business, results of operations or financial condition.

Following the 2022 elections, Ferdinand Marcos Jr. was elected as the $17^{\text {th }}$ President of the Philippines, following former Pres. Rodrigo Roa Duterte. The presidency of President Marcos commenced on 30 June 2022. President Marcos' campaign promised the broad continuity of former President Duterte's plans of developing infrastructure, strengthening foreign policy, and focusing on the growing the country's local agricultural industry.

Based on the World Bank's June 2023 update, the growth of the Philippine economy will be driven by strong domestic demand despite weak external conditions. For the first and second quarters of 2023, GDP growth registered at $6.4 \%$ and $4.3 \%$, respectively.

Growth drivers will include the Business Process Outsourcing ("BPO") sector and tourism. The Asian Development Bank said a low unemployment rate, the sustained rise in remittances, and increased public investments in infrastructure will also contribute much to the Philippines' growth.

The average inflation rate for 2022 is at $5.8 \%$ compared to only $3.9 \%$ average inflation rate in 2021.

Even as the various political and economic changes continue to propel growth, to manage this risk, the Company still intigrates sound business practices in its management to minimize adverse impact of any political and/or economic instability with the ability of the company to continue with its business.

## Acts of terrorism and violent crimes could destabilize the Philippines and have a material adverse effect on business and financial results.

Terrorists are very likely to try to carry out attacks in the Philippines. Terrorist groups continue to plan attacks and have the capacity and the intent to carry out attacks at anytime and anywhere in the country, including in the capital Manila and in places visited by foreigners, such as airports, shopping malls, public transport, including the metro system and places of worship. Attacks have been carried out using improvised explosive devices and small arms.

Terrorist groups have threatened to attack passenger ferries and other vessels, particularly those operating from Mindanao.

The considerable heightened threat of terrorist attacks in the Philippines posts risk to our economy, may adversely affect business, its operations, financial conditions, and results.

The Company's affordable housing projects are situated in non-dense sub-urban areas far from the known high-risk insurgent camps or potentially war-torn areas. In any case, to mitigate this risk, the Company constantly monitors such threats which allows the Company to detect risk exposures and react to the external environment appropriately.

## The credit ratings of the Philippines may adversely affect the Company's business.

Directly and adversely affecting companies' resident in the Philippines is a credit rating used by sovereign wealth funds, pension funds and other investors to gauge the credit worthiness of Philippines thus having a big impact on the country's borrowing costs. This includes the government debt credit rating for Philippines as reported by major credit rating agencies. The ratings are based on a forward-looking macroeconomic model which takes into account several leading economic indicators and financial markets.

In November 2022, Standard \& Poor Ratings Group ("S\&P") affirmed the Philippines credit outlook to positive, while affirming the country's current credit rating at 'BBB+' for long-term and 'A-2' for short-term. A long-term credit rating of 'BBB' puts the Philippines at an adequate investment grade, although adverse economic conditions could weaken the country's ability to meet its financial obligations. On the other hand, the country's 'A-2' short-term rating means that the Philippines has a satisfactory chance of meeting its short-term financial obligations. S\&P based its current report on the government's fiscal policies, including the Comprehensive Tax Reform Program ("CTRP"), which is intended to fund the administration's "Build, Build, Build" program. Change in ratings depends on the government's fiscal reform program over
the course of the next twenty-four (24) months, if the reform agenda has been achieved or stalls, if the recalibrated fiscal program leads to higher-than-expected net general government debt levels, or if deem that policymaking settings have otherwise regressed against expectations. On 30 April 2019, S\&P raised the Philippines sovereign long-term credit rating to BBB+, which is its highest rating to date. According to S\&P, the upgrade was made on the basis of the Philippines' consistent economic growth, solid fiscal accounts, and good position in the external environment. S\&P stated that with the enactment of the first package of the CTRP under TRAIN Act, finances are expected to remain sustainable while the country addresses pressing infrastructure needs.

Moody's credit rating for Philippines was last set at Baa2 with stable outlook in December 2014 and was affirmed last March 2023 while in May 2023, Fitch's credit rating for Philippines was last reported at BBB with stable outlook.

Any uncertainties, moreover downgrade, could have adverse impact on the liquidity in the Philippine financial markets, the ability of the Government and Philippine companies, including the Company, to raise additional financing and the interest rates and other commercial terms at which such additional financing will be made available.

## Natural or other catastrophes, including severe weather conditions, may materially disrupt the Company's operations, affect its ability to complete projects and result in losses not covered by its insurance.

The Philippines is subject to frequent seismic activity. From 2019 to 2022, there were thirteen (13) large known earthquakes in the Philippines, with magnitudes ranging from 5.6 to 7.1 . On 27 July 2022, a powerful 7.1 magnitude earthquake struck the province of Abra, killing at least 5 people, injuring at least 64, and damaging more than a hundred buildings and structures. On 12 August 2021, an earthquake with a magnitude of 7.1 struck the islands of Mindanao, though no damages or injuries were reported.

The Philippines also experiences occasional volcanic eruptions. Last January 2020, the Taal Volcano erupted again after forty-two (42) years. The eruption affected thousands of families and caused widespread damage in the aftermath. Although immediate ash fall clean-up and disposal operations were conducted, the continued activity of the Taal Volcano forced the affected LGUs (especially those in close proximity to the Taal Volcano) to impose restrictions to movements within their respective territorial jurisdictions. As a result of this, business operations within the vicinity of the volcano were severely affected and interrupted. Businesses and properties which are farther likewise experienced minor interruptions primarily due to ashfall. On 26 March 2022, the Taal Volcano erupted again, resulting to PHIVOLCS issued an Alert Level 3 and recommended the immediate evacuation of residents in the surrounding area. While the Taal Volcano has a classification of Alert Level 1 currently, in September 2023, it spewed above average sulfur dioxide and volcanic smog, prompting authorities to close schools in dozens of cities and towns and to urge people to stay indoors.

Approximately twenty (20) tropical cyclones enter the Philippine Area of Responsibility yearly, an area which incorporates parts of the Pacific Ocean, West Philippines Sea and the Philippine Archipelago (with the exception of Tawi-Tawi province). Among these cyclones, ten (10) will be typhoons, with five (5) having the potential to be destructive ones. The Philippines is "the most exposed country in the world to tropical storms" according to a Time Magazine.

Super Typhoon Karding made landfall in Luzon on 15 September 2022, affecting more than 714,200 people. The DAR reported around $₹ 1.97$ Billion's worth of agricultural damage since the storm hit 148,091 hectares of farmlands.

There can be no assurance that the occurrence of such natural catastrophes will not materially disrupt the Company's operations. These factors, which are not within the Company's control, could potentially have significant effects on the Company's development projects, many of which are large infrastructure, such as buildings, which are susceptible to damage. Damage to structures resulting from such natural catastrophes could also give rise to claims against the Company from third parties or from customers, for example for physical injuries or loss of property. As a result, the occurrence of natural or other catastrophes or severe weather conditions may adversely affect the Company's business, financial condition and results of operations. Further, the Company does not carry any insurance for certain catastrophic events, and there are certain losses for which the Company cannot obtain insurance at a reasonable cost or at all. The Company also does not carry any business interruption insurance. Should an uninsured loss or a loss in excess of insured limits occur, the Company could lose all or a portion of the capital invested in a property, as well as the anticipated future turnover from such property, while remaining liable for any project construction costs or other financial obligations related to the property. Any material uninsured loss could materially and adversely affect the Company's business, operations, financial condition and results.

### 1.8 CORPORATE SOCIAL RESPONSIBILITY

CPGI remained steadfast in its commitment to corporate social responsibility (CSR) initiatives throughout 2023, ensuring that its CSR efforts thrived with combined efforts from its subsidiaries and people. Below are the notable CSR initiatives undertaken by CPG and its subsidiaries in 2023.

## Blood-letting Activity

Spearheaded by the Human Resources and Administration Group in partnership with the Philippines Red Cross, CPG facilitated a blood-letting activity on July 5th, collecting 40 blood units from donor employees. The company has been a regular participant in the organization's blood donation activities, aiding in meeting the increasing demand for blood and augmenting the national blood requirement.

## Brigada Eskwela

In support of the Department of Education, PHirst Park Homes, the First-Home Segment of CPG, through the HR and Administration group, supported the renovation of the female washroom facilities of Andres A. Nocon National High School in General Trias, Cavite, and donated 200 school kits to the students. This initiative aimed to ease the burden on families and help students prepare for the academic year, with a total allocation of P182,000.

## Tree Planting

On August 25th, PHirst volunteers planted 100 Mahogany tree saplings in various project locations, leaving a lasting positive impact on the surroundings and fostering a sense of unity and environmental responsibility.

## Novotel Suites Manila at Acqua

Century Properties' first hospitality venture, Novotel Suites Manila at Acqua, opened its doors to the public in December 2022 and held its grand launch in November 2023. Since then, Novotel has been actively contributing to the welfare of its community in various ways.
Donation to PAWS (Philippine Animal Welfare Society)
In September 2023, Novotel Suites Manila at Acqua partnered with PAWS to support the organization's causes. For every 'petstaycation' booking, the hotel donates P100 from the Pet Fee, assisting PAWS in financing food and medicines for its rescued animals.
Hiring of Local Community Residents
To provide more job opportunities and support the community where Novotel Suites Manila at Acqua is located, the hotel began hiring local residents as housekeeping room attendants and food \& beverage staff. This initiative, in coordination with the Barangay Captain's office, aims to alleviate joblessness and further empower the community. Currently, the hotel has two (2) staff members assigned in housekeeping and two (2) more in the F\&B department.

Under CPG's subsidiary Century Properties Management Inc., Century City Estates has been at the forefront of CSR efforts, recognized by local government units for its valuable contributions to various important programs.

## Brigada Eskwela

As a consistent partner of the Department of Education's Brigada Eskwela, Century City Estates volunteers helped prepare schools for the upcoming academic year. Volunteers gathered on August 19th and September 28th, 2023, at Makati Elementary School, Palanan Elementary School, Nicanor Garcia Elementary School, and Margarita Roxas De Ayala

Elementary School, working diligently to clean the surroundings and contributing cleaning materials and school supplies.

## Clean Up Drive

Volunteers from Century City Estates actively participated in a Mega Clean-up drive on September 19, 2023, at PNR Creek in Brgy. Pio del Pilar, Makati City, as part of the International Coastal Clean-up Celebration. They tirelessly removed litter and debris, promoting environmental awareness and community involvement.

## Tree Planting

Century City Estates volunteers, along with employees from other CPG properties, partnered with the Million Trees Foundation Inc. for a Tree Planting activity on September 23, 2023, at the La Mesa Watershed Reservation in Quezon City. This contribution to reforestation, conservation, and protection of critical watersheds in the Philippines was acknowledged and celebrated by the Million Trees Foundation.

## ITEM 2. PROPERTIES

### 2.1 OVERVIEW

Currently, the Company is developing 27 master-planned communities that is expected to have 31 condominiums with 18,299 units, 1,410 single detached homes, and 24,583 horizontal houses, with a total expected GFA of $2,749,782$ sq. m and commercial leasing projects with 145,021 sq. m of GLA. Among these master-planned communities are:

Century City - A 3.4-hectare mixed-use project in Makati City with eight (8) buildings covering a total planned GFA (with parking) of 643,176 sq.m. The Company completed The Gramercy Residences, The Knightsbridge Residences, Century City Mall, Centuria Medical Makati, The Milano Residences and Trump Tower. Century Diamond Tower, an office building, was completed in 2019. Century Spire, designed by world renowned architect Daniel Libeskind and interior designed by Giorgio Armani S.P.A., was also completed in October 2022.

Acqua Private Residences - Located in Mandaluyong City, this development is comprised of six (6) towers with views of the Makati City skyline and will feature a country club with fitness, retail, dining and entertainment facilities, as well what is expected to be the first riverwalk promenade in the Philippines. There are five (5) towers completed; namely: Niagara, Sutherland, Detifoss, Livingstone, and Iguazu. Acqua 6, the last tower, was completed in September 2019. As of the December 31, 2023, all towers of Acqua Private Residences have been completed.

Azure Urban Resort Residences - CPGl's first property in the affordable market segment, Azure Urban Resort Residences is a nine (9)-building residential property set on six (6) hectares in Parañaque City. The development features the first man-made beach in an urban residence in Manila and a beach club designed by Paris Hilton. The nine (9) towers have been completed, namely: Rio, Santorini, St. Tropez, Positano, Maui, Miami, Maldives, Boracay and Bahamas.

The Residences at Commonwealth - It is a 4.4-hectare project of CPGI and its first masterplanned residential community development in Quezon City. The eight (8)-tower project will rise in Commonwealth Avenue within the vicinity of a shopping center, top schools, techno hubs, churches and major thoroughfares. The Commonwealth by Century residential package
includes livable unit layouts with extended balconies, distinctive amenities that encourage outdoor and holistic social interaction, a community with open spaces, greenery and waterscapes; and round the clock safety and security systems for the peace of mind of all residents. The project's unique architectural design, spacious unit layouts and pioneering amenities aim to redefine the standards of living in Quezon City. All of the eight (8) towers have already been completed; namely, Osmeña West, Quezon North, Roxas East, Osmeña East, Roxas West, Quirino West, Quirino East and Quezon South.

PHirst Park Homes - It is the first-home division and brand of the CPGI. Its maiden project located along Governor's Drive, Barangay. Tanauan, Tanza, Cavite, is a three (3)-phase horizontal residential property, which offers both townhouse units \& single attached units. The development covers a total of 2,877 houses currently valued at P4.8 Billion. PHirst Park Homes has also launched a 20 -hectare development in Lipa, Batangas with 1,698 houses, presently valued at $₹ 2.9$ Billion, in the second quarter of 2018 and the 18-hectare development in San Pablo, Laguna with 1,624 houses, now valued at P2.9 Billion, launched in March 2019. PHirst Park Homes Pandi launched in October 2019, with 1,598 houses valued at P3.1 Billion. PHirst Park Homes Calamba was launched in November 2019 with 1,501 houses now valued at $₹ 2.8$ Billion. PHirst Park Homes Batulao (Nasugbu) was launched in December 2019, with 2,150 houses presently valued at P5.3 Billion. PHirst Park Homes Magalang was launched in November 2020, with 1,079 houses currently valued at P2.0 Billion. PHirst Park Homes Gen. Trias, PHirst Park Homes Tayabas, and PHirst Park Homes Baliwag were launched in July to August 2021, with 1,485 houses now valued at P3.2 Billion; 1,486 houses currently valued at $₹ 2.5$ Billion; and 1,080 houses presently valued at $₹ 2.0$ Billion, respectively. In 2022, the Company launched PHirst Park Homes Naic, PHirst Park Homes Balanga and PHirst Park Homes Gapan with 1,190 houses valued at P2.2 Billion, 732 houses valued at P1.2 Billion and 546 houses valued at P1.0 Billion, respectively. Three (3) new segments under PHirst was also launched in December 2022. PHirst Editions located in Nasugbu, Batangas with 629 houses valued at 尹3.3 Billion; PHirst Sights in Bay Laguna with 1,816 houses valued at P2.1 Billion and PHirst Centrale in Hermosa, Bataan with 528 houses valued at $\mp 1.0$ Billion and 21 commercial lots at P0.6 Billion. In 2023, Phirst Park Homes Lipa Cove in Lipa Batangas, Phirst Park Homes Bacolod, in Vista Alegre Bacolod, Phirst Park Homes Batulao West and Phirst Batulao Impressions in Nasugbo Batangas, where launched from May to December 2023, with 396 houses valued at P0.6 Billion, 756 houses valued at P1.3 Billion, 496 houses valued at $\mp 2.5$ Billion and 916 houses valued at $\mathcal{P} 1.8$ Billion, respectively.

The Resort Residences at Azure North - CPG|'s first development in Pampanga and outside of Metro Manila. This eight (8)-hectare mixed-use development replicates the developer's success with the Azure Urban Resort Residences in Bicutan, Parañaque, through its concept of beachfront living in the city.

With plans for condominium towers, townhouse clusters, office towers, and a retail boardwalk, Azure North is located on the western side of the North Luzon Expressway, close to the existing retail complexes. Each residential cluster will again be named after famous beaches around the world, namely Monaco, Bali, and Barbados. In addition to the beach, its water features will include various pools for children and adults. Amid these will be a pool bar, a beach club, a multi-purpose event space, and a centerpiece called the Azure North Island, which will be offered for private events and gatherings. Monaco and Bali towers were completed in 2021. Barbados, the third high rise tower, is expected to be completed in 2025.

Commune Village at Batulao - Commune Village is a 6.5 -hectare horizontal residential development located in Nasugbu, a nurturing middle ground that is ideal for those who love
the cool vistas of Tagaytay and the welcoming beaches of Batangas. Nestled on the foothills of Mt. Batulao, Commune Village features livable spaces called Polygonal Successions and Hedera home. New home models Kaizen and Sansa are also being offered in Commune Village. A fresh take on minimalist design, updated with the new living preferences of buyers in mind.

It is anchored on 4 pillars: Integrated, Connected, Accessible, and Sustainable. The community has features that can reduce maintenance costs and increase the vitality of the community - from solar-powered streetlights and water pumps that reduce power consumption. Plans are also well underway for recreational and retail establishments that cater to a broader range of cultural preferences and that will further increase the commercial value of its land.

The community is a 1.5 to 2 -hour drive from Makati via 4 access points through: (1) Daang Hari Road towards the scenic Nasugbu-Kaybiang Tunnel; (2) Star Tollway to Tanauan Exit; (3) South Luzon Expressway (SLEX); and (4) Cavite Expressway (CAVITEX).

Century PHirst Corporation - On 23 February 2023, CPGI announced the expansion of its first home market residential offerings through Century PHirst Corporation (CPC), a whollyowned subsidiary of Century Limitless Corporation (CLC). Through CPC, CPGI will, by itself, be venturing into the socialized, economic, and mid-income residential markets. CLC is a wholly owned subsidiary of CPGI.

CPC's flagship projects are: (1) PHirst Editions Batulao located in Nasugbu, Batangas, which was launched in October 2022; (2) PHirst Sights Bay in Laguna, which was launched in December 2022; and (3) PHirst Centrale Hermosa in Bataan, which was launched in December 2022 (PHirst Fairgrounds) and May 2023 (PHirst Impressions).

In addition, the Company has completed Asian Century Center in 2018, an office development project in Bonifacio Global City, in partnership with Asian Carmakers Corporation.

The Company's land bank for future development consists of properties in Quezon City, Pampanga, Palawan, Batangas, Laguna, Bulacan, Cavite, Bataan, Nueva Ecija and Bacolod City that cover a total site area of 252.1 hectares.

The Company, through its subsidiary CPMI, also engages in property management services and facilities management. CPMI manages 64 projects with a total of 97 buildings and 7.56 million sq. m. of GFA (inclusive of parking) as of 31 December 2023, including properties such as One Corporate Center and Union Bank Plaza in Ortigas, Pacific Star Building in Makati City, Philippine National Bank branches in various locations, National Grid Corporation of the Philippines in Quezon City and San Juan City, The Globe Tower in Cebu and De La Salle University in Lipa City, Singapore Embassy. Of the total CPMI's projects under management, $63 \%$ of the properties were not developed by the Company, underscoring CPMI's reputation in the market.

The Company has marketed and sold to clients in more than 15 countries and, as a result, significant portions of its residential properties are sold to Filipinos living abroad. International pre-sales accounted for approximately two-thirds of the total pre-sales, in terms of value, for each of the last three (3) years. The Company conducts its sales and marketing through the Company's extensive domestic and international network consists of 3,976 agents which include 3,287 commission-based agents and 689 subsidized as of 31 December 2023.

### 2.2 COMPLETED PROJECTS AS OF DECEMBER 31, 2023

| Residential Projects | Location | Type | GFA in sq.m. (with parking) | Units | Year Completed |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Century City |  |  |  |  |  |
| Gramercy Residences | Makati City | Residential | 121,595 | 1,433 | 2012 |
| Knightsbridge Residences | Makati City | Residential | 87,717 | 1,329 | 2013 |
| Milano Tower | Makati City | Residential | 64,304 | 516 | 2016 |
| Trump Tower | Makati City | Residential | 55,504 | 267 | 2017 |
| Century Spire | Makati City | Residential/ Office | 92,138 | 552 | 2022 |
| Subtotal |  |  | 421,257 | 4,097 |  |
| Azure Urban Resorts Residences |  |  |  |  |  |
| Rio | Parañaque City | Residential | 42,898 | 756 | 2013 |
| Santorini | Parañaque City | Residential | 36,126 | 553 | 2013 |
| St. Tropez | Parañaque City | Residential | 36,260 | 580 | 2014 |
| Positano | Parañaque City | Residential | 35,164 | 597 | 2015 |
| Miami | Parañaque City | Residential | 34,954 | 559 | 2015 |
| Maui | Parañaque City | Residential | 41,235 | 601 | 2016 |
| Maldives | Parañaque City | Residential | 28,859 | 385 | 2017 |
| Boracay | Parañaque City | Residential | 27,713 | 473 | 2018 |
| Bahamas | Parañaque City | Residential | 53,701 | 851 | 2019 |
| Subtotal |  |  | 336,909 | 5,355 |  |
| Acqua Private Residences |  |  |  |  |  |
| Niagara | Mandaluyong City | Residential | 33,709 | 474 | 2015 |
| Sutherland | Mandaluyong City | Residential | 41,705 | 736 | 2015 |
| Dettifoss | Mandaluyong City | Residential | 36,536 | 607 | 2016 |
| Livingstone | Mandaluyong City | Residential | 40,251 | 675 | 2016 |
| Iguazu | Mandaluyong City | Residential | 36,367 | 492 | 2018 |
| Acqua Tower 6 | Mandaluyong City | Residential | 13,531 | 185 | 2019 |
| Subtotal |  |  | 202,099 | 3,169 |  |
| The Residences at Commonwealth by Century |  |  |  |  |  |
| Osmeña West | Quezon City | Residential | 14,525 | 158 | 2015 |
| Quezon North | Quezon City | Residential | 17,760 | 285 | 2017 |
| Roxas East | Quezon City | Residential | 27,255 | 389 | 2017 |
| Osmeña East | Quezon City | Residential | 14,089 | 220 | 2018 |



| Commercial/Office <br> Projects | Location | Type | GLA in sq.m. <br> (with parking) | Units | Year <br> Completed |
| :--- | :--- | :--- | ---: | ---: | :---: |
| Century City Mall | Makati City | Retail | 16,443 | 150 | 2013 |
| Centuria Medical Makati | Makati City | Medical Office | 29,749 | 708 | 2015 |
| Asian Century Center | BGC, Taguig City | Office Building | 29,154 | 57,137 | 51 |
| Century Diamond Tower | Makati City | Office Building | 2018 |  |  |
| Novotel Suites Manila | Mandaluyong City | Hotel | 12,538 | $\mathbf{2 0 6}$ | 2019 |
| Total |  |  | $\mathbf{1 4 5 , 0 2 1}$ | 152 | 2022 |

555 units sold, 148 units for lease, 5 unsold units open for sale

### 2.3 PROPERTIES UNDER MANAGEMENT AS OF DECEMBER 31, 2023

The Company manages both residential and commercial properties. The following table sets forth information regarding residential properties under our management.

| NO. OF BLDGS. | PROJECT | LOCATION | DEVELOPER | GFA |
| :---: | :---: | :---: | :---: | :---: |
| CPG PROJECTS |  |  |  |  |
| 7 | Acqua Private Residences | Mandaluyong | Century Limitless Corporation | 199,527 |
| 10 | Azure Urban Residences | Paranaque | Century Limitless Corporation | 235,518 |
| 1 | Batulao Artscapes | Batangas | Century Limitless Corporation | 4,625 |
| 7 | The Residences at Commonwealth | Commonwealth | Century Limitless Corporation | 110,407 |
| 1 | Knightsbridge Condominium | Makati | Century City Development Corp | 64,952 |
| 1 | Phirst Park Homes | Tanza | Century Limitless Corporation | 263,062 |
| 1 | Phirst Park Homes | Pandi | Century Limitless Corporation | 183,000 |
| 1 | Phirst Park Homes | Lipa | Century Limitless Corporation | 19,509 |
| 1 | Phirst Park Homes | San Pablo | Century Limitless Corporation | 185,000 |
| 1 | Phirst Park Homes | Calamba | Century Limitless Corporation | 61,006 |
| 1 | Phirst Park Homes | Tayabas | Century Limitless Corporation | 237,500 |
| 1 | Phirst Park Homes | Baliuag | Century Limitless Corporation | 148,543 |
| 1 | Phirst Park Homes | Batulao | Century Limitless Corporation | 28,088 |
| 1 | Phirst Park Homes | Magalang | Century Limitless Corporation | 103,370 |
| 1 | Century Spire | Makati | Century City Development Corp | 61,533 |
| 1 | The Gramercy residences | Makati | Century City Development Corp | 121,595 |
| 1 | The Milano Residences | Makati | Century City Development Corp | 32,738 |
| 1 | The Trump Tower | Makati | Century City Development Corp | 55,504 |
| 1 | Asian Century Center | Taguig | Century City Development Corp | 31,759 |
| 1 | Century City Lifestyle Mall | Makati | Century City Development Corp | 26,919 |
| 1 | Century City Estates Associations, Inc. | Makati | Century City Development Corp | 51 |
| 1 | Centuria Medical Makati | Makati | Century City Development Corporation | 74,103 |
| 1 | Century Diamond Tower | Makati | Century City Development Corporation | 63,101 |
| 2 | The Resorts Residence at Azure North | Pampanga | Century Limitless Corporation | 64,327 |
| 46 | TOTAL |  |  | 2,375,737 |
| THIRD-PARTY PROPERTY MANAGEMENT |  |  |  |  |
| 1 | Bel-Air Soho Condominium | Makati | Meridien East Realty \& Development Corp. | 9,468 |
| 2 | Essensa East Forbes | Taguig | Meridien East Realty \& Development Corp. | 115,000 |
| 1 | Le Triomphe Condominium | Makati | Meridien East Realty \& Development Corp. | 20,239 |
| 1 | West of Ayala Condominium | Makati | Meridien East Realty \& Development Corp. | 30,184 |
| 1 | Medical Plaza Ortigas | Pasig | Meridien Property Ventures, Inc. | 34,642 |
| 1 | One Corporate Plaza | Makati | Inchport Realty Corporation | 12,034 |
| 1 | One Magnificent Mile Condominium | Pasig | Meridien Far East Properties | 23,105 |
| 2 | Pacific Star Building | Makati | Penta Pacific Realty Corporation | 56,822 |
| 1 | 139 Corporate Center | Makati | Antel Realty \& Development Corporation | 24,426 |
| 1 | 88 Corporate Condominium | Makati | Belgen Realty Development, Inc. | 37,677 |
| 1 | Aboitiz AMOA | Cebu | Aboitiz | 600,000 |
| 1 | Aboitiz FORESSA | Cebu | Aboitiz | 2,500,000 |
| 1 | Aboitiz PRIVEYA | Cebu | Aboitiz | 620,000 |
| 1 | AvecShares Asia, Inc. | Taguig | Avecshares Asia, Inc. | 12,232 |
| 1 | BSA Suites Condominium | Makati | ASB Development Corp. | 22,925 |
| 1 | Golden Empire Tower | Manila | Moldex Land Holdings | 129,514 |
| 1 | The Globe Tower | Cebu | Prosperity Properties \& Management Corp | 12,031 |
| 2 | La Nobleza | Manila | ATL Development | 40,805 |
| 1 | Launchpad Building | Mandaluyong | TV5 Network Inc. | 3,700 |
| 1 | One Corporate Center Ortigas | Pasig | Amberland Corporation | 117,799 |
| 1 | Paragon Plaza | Mandaluyong | Fil Estate Properties, Inc. | 71,631 |
| 1 | Pioneer Highlands North | Mandaluyong | Universal Rightfield Property Holdings, Inc. | 89,990 |
| 1 | Prestige Tower Condominium | Pasig | Amberland Corporation | 58,698 |
| 2 | Salcedo Park | Makati | Empire East | 39,430 |
| 2 | Skyway Twin Towers | Pasig | Amberland Corporation | 95,463 |
| 1 | Tiffany Place Condominium | Makati | River Oaks Realty Corporation | 24,702 |
| 1 | Two Lafayette Square | Makati | Megaworld Properties \& Holdings, Inc. | 17,189 |
| 1 | Union Bank Plaza | Pasig | Union Bank Plaza | 76,893 |
| 33 | TOTAL |  |  | 4,896,597 |
| FACILITY MANAGEMENT |  |  |  |  |
| 1 | Singapore Embassy | Taguig | Singapore Embassy | 15,000 |
| 1 | Fisher-Rosemount Systems, Inc. | Pasig | Emerson | 7,378 |
| 1 | Emerson Manila Shared Services | Quezon City | Office only | 18,228 |
| 1 | E-PLDT | Makati | Office only | 5,004 |
| 1 | Makati Cinema Square | Makati | MCS Condominium Corporation | 4,000 |
| 5 | National Grid Corporation of the Phils | Quezon City | Government Owned | 8,000 |
| 2 | National Grid Corporation of the Phils | Bonaventure | Government Owned | 21,367 |
| 2 | PNB Financial Center | Pasig/Makati | Philippine National Bank | 45,389 |
| 1 | PNB | Binondo | Philippine National Bank | 6,935 |
| 1 | PNB | Naga | Philippine National Bank | 4,476 |
| 1 | PNB | Bacolod | Philippine National Bank | 6,912 |
| 1 | De La Salle University - Lipa | Lipa City Batangas | Not available | 140,000 |
| 18 | TOTAL |  |  | 282,689 |
|  | TOTAL PROJEC TOTAL BUILDIN | $\begin{array}{r} 64 \\ 97 \\ \hline \end{array}$ | TOTAL GFA | 7,555,023 |

### 2.4 SOLD RESIDENTIAL BUSINESS PROJECTS AS OF DECEMBER 31, 2023

| Project | Location | No. of Units Inventory | No. of Units Sold | \% Sold | Total Sales Value (P millions) | Sold Revenues (P millions) | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| EXISTING IN-CITY VERTICAL DEVELOPMENTS |  |  |  |  |  |  |  |
| Century City | Makati City | 4,097 | 4,075 | 99.5\% | 34,242 | 33,469 | Unsold units are mostly in Century Spire, the last tower which is already completed. |
| Azure Urban Resorts Residences | Parañaque City | 5,355 | 5,342 | 99.8\% | 22,686 | 22,494 | Unsold units are mostly in Maui, which are the retail units. |
| The Resort Residences at Azure North | San Fernando, Pampanga | 2,424 | 2,354 | 97.1\% | 10,596 | 9,951 | Bali and Monaco are already completed. Barbados, the last tower, is expected to be completed in 2025. |
| Acqua Residences | Mandaluyong City | 3,169 | 3,166 | 99.9\% | 16,104 | 16,050 | Only a few unsold RFO units. |
| Commonwealth | Quezon City | 3,254 | 3,216 | 98.8\% | 13,070 | 12,766 | Unsold units are mostly in Quezon South, the last tower which is already completed. |
| Commune Village at Batulao | Nasugbu, Batangas | 485 | 277 | 57.1\% | 3,275 | 1,621 | Launched in Q4 2017. Completed 185 units. |
| Canyon Ranch | Carmona Cavite | 925 | 911 | 98.5\% | 3,695 | 3,620 | Substantially sold and completed. |
| TOTAL |  | 19,709 | 19,341 | 98.1\% | 103,669 | 99,972 |  |
| FIRST-HOME MARKET RESIDENTIAL DEVELOPMENTS |  |  |  |  |  |  |  |
| PHirst Park <br> Homes - Tanza | Tanza, Cavite | 2,877 | 2,757 | 95.8\% | 4,801 | 4,440 | Phase 1 \& 2 were launched in 2017 and Phase 3 in 2019; 2,742 houses are completed as of December 2023, Phase 1 is $99 \%$ sold, Phase 2 is 98\% sold, Phase 3 is $88 \%$ sold. |
| PHirst Park Homes - Lipa | Lipa, Batangas | 1,698 | 1,473 | 86.7\% | 2,926 | 2,384 | 1,534 houses are completed as of December 2023, Phase 1 is $92 \%$ sold, Phase 2 is 79\% sold. |
| PHirst Park Homes - San Pablo | San Pablo, Laguna | 1,624 | 1,425 | 87.7\% | 2,856 | 2,403 | Phase 1 was launched in Q1 2019, 96\% sold; Phase 2 was launched in Q2 2019, 88\% sold; Phase 3 was launched in Q2 2021, 75\% sold; 1,170 completed houses as of December 2023. |


| Project | Location | No. of Units Inventory | No. of Units Sold | \% Sold | $\begin{aligned} & \hline \text { Total Sales } \\ & \text { Value } \\ & \text { (P millions) } \\ & \hline \end{aligned}$ | Sold Revenues (P millions) | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PHirst Park Homes - Pandi | Pandi, Bulacan | 1,598 | 1,247 | 78.0\% | 3,072 | 2,301 | Phase 1 and 2 were launched in Q4 2019; Phase 1 is $56 \%$ sold, Phase 2 is $92 \%$ sold, Phase 3 is $78 \%$ sold; 943 completed houses as of December 2023. |
| PHirst Park Homes Calamba | Calamba, Laguna | 1,501 | 1,367 | 91.1\% | 2,792 | 2,398 | Phase 1 was launched in Q4 2019, 93\% sold; Phase 2 in Q1 2021, 89\% sold; 987 completed houses as of December 2023. |
| PHirst Park Homes- Batulao | Nasugbu, Batangas | 2,150 | 2,073 | 96.4\% | 5,347 | 5,088 | Phase 1A was launched in Q4 2019, 96\% sold. Phase 1B was launched in Q3 2020, 97\% sold, Phase 2 was launched in Q1 2021, 96\% sold; 679 completed houses as of December 2023. |
| PHirst Park Homes Magalang | Magalang, <br> Pampanga | 1,079 | 973 | 90.2\% | 2,004 | 1,769 | Phase 1 was launched in Q4 2020, 90\% sold; 670 completed houses as of December 2023. |
| PHirst Park Homes - Gen Tri | Gen. Trias, Cavite | 1,485 | 1,283 | 86.4\% | 3,246 | 2,473 | Phase 1 was launched in Q3 2021, 99\% sold. Phase 2 was launched in March 2022, 98\% sold. Phase 3 was launched in Q4 2021, 40\% sold; 53 completed houses as of December 2023. |
| PHirst Park Homes Tayabas | Tayabas, Quezon | 1,486 | 705 | 47.4\% | 2,466 | 1,137 | Phase 1A was launched in Q3 2021, 97\% sold. Phase 1B was launched in Q4 2021, 58\% sold; 130 completed houses as of December 2023. |
| PHirst Park Homes Baliwag | Baliwag, Bulacan | 1,080 | 996 | 92.2\% | 2,027 | 1,860 | Phase 1 was launched in Q3 2021, 92\% sold. Phase 2 was launched in Q3 2022, 93\% sold; 80 completed houses as of December 2023. |


| Project | Location | No. of Units Inventory | No. of Units Sold | \% Sold | Total Sales Value (P millions) | Sold Revenues ( P millions) | Remarks |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| PHirst Park Homes - Naic | Naic, Cavite | 1,190 | 653 | 54.9\% | 2,205 | 1,158 | Phase 1 was launched in Q4 2021, 91\% sold. Phase 2 was launched in January 2023, 37\% sold. |
| PHirst Park Homes Balanga | Balanga, Bataan | 732 | 292 | 39.9\% | 1,251 | 516 | Phase 1 was launched in Q2 2022, $40 \%$ sold. |
| PHirst Park Homes - Gapan | Gapan, Nueva Ecija | 546 | 122 | 22.3\% | 1,034 | 230 | Phase 1 was launched in late Dec 2022, 22\% sold. |
| PHirst Park Homes - Lipa The Cove | Lipa, Batangas | 396 | 78 | 19.7\% | 646 | 118 | Phase 4A was launched in August 2023, 20\% sold. |
| PHirst Park Homes Bacolod | Vista Alegre, Bacolod | 756 | 117 | 15.5\% | 1,302 | 181 | Phase 1 was launched in November 2023, $15 \%$ sold. |
| PHirst Park Homes Batulao West Vol. 2 | Nasugbu, Batangas | 496 | - | 0.0\% | 2,538 | - | Phase 2 was launched in December 2023. |
| PHirst Editions | Nasugbu, Batangas | 629 | 484 | 76.9\% | 3,258 | 2,215 | Phase 1 was launched in Q4 2022, 90\% sold. <br> Phase 2 was launched in May 2023, 38\% sold. |
| PHirst Sights | Bay, Laguna | 1,816 | 1,727 | 95.1\% | 2,099 | 1,983 | Phases 1 and 2 were launched in Dec 2022, 97\% and $93 \%$ sold respectively; 22 completed houses as of December 2023. |
| PHirst Batulao Impressions | Nasugbu, Batangas | 916 | 257 | 28.1\% | 1,828 | 511 | Phase 1A was launched in May 2023, 39\% sold. |
| PHirst Centrale | Hermosa, Bataan | 528 | 137 | 25.9\% | 1,037 | 269 | Phase 1 was launched in late Dec 2022, 26\% sold. |
| TOTAL |  | 24,583 | 18,166 | 73.9\% | 48,735 | 33,434 |  |
|  |  |  |  |  |  |  |  |
| GRAND TOTAL |  | 44,292 | 37,507 | 84.7\% | 152,404 | 133,406 |  |

### 2.5 COMPANY OWNED PROPERTIES

The Company does not have any property other than its equity participation in its subsidiaries. The Company's subsidiaries, on the other hand, owns assets mainly land and buildings in property development.

## ITEM 3. LEGAL PROCEEDINGS

As of December 31, 2023 the directors and key officers of the Company have no material pending civil or criminal cases filed by or against them.

From time to time, the Company and its Subsidiaries, its Board of Directors and Key Officers are subject to various civil, criminal and administrative lawsuits and other legal actions arising in the ordinary course of its business. Typical cases include adverse claims over title to land, claims for recovery of money and damages and claims for cancellations of sales agreements and refund of deposits. In the opinion of the Company's management, as of the date of this Annual Report, none of the lawsuits or legal actions to which it is currently subject will materially affect the daily operations of its business nor will they have a material adverse effect on the Company's consolidated financial position and results of operations.

## ITEM 4. SUBMISSION OF MATTERS TO A VOTE OF SECURITY HOLDERS

Other than those stated herein, there are no other matters submitted to a vote of security holders during the fiscal year covered by this report.

## PART II. OPERATIONAL AND FINANCIAL INFORMATION

## ITEM 5. MARKET FOR COMPANY'S COMMON EQUITY AND RELATED STOCKHOLDER MATTERS

### 5.1 MARKET INFORMATION

The shares of the Company consist of common and preferred shares, which are presently being traded in the Philippine Stock Exchange.

The high, low and close prices for the common shares of the Company for each quarter within the last four (4) fiscal years are as follows:

Common Shares (CPG)

| (in P) | $\underline{2023}$ |  |  | $\underline{2022}$ |  |  | $\underline{2021}$ |  |  | $\underline{2020}$ |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Quarter | High | Low | Close | High | Low | Close | High | Low | Close | High | Low | Close |
| First quarter | 0.410 | 0.350 | 0.365 | 0.430 | 0.370 | 0.420 | 0.470 | 0.375 | 0.380 | 0.570 | 0.335 | 0.370 |
| Second quarter | 0.380 | 0.345 | 0.360 | 0.425 | 0.360 | 0.365 | 0.570 | 0.380 | 0.570 | 0.430 | 0.325 | 0.370 |
| Third quarter | 0.370 | 0.320 | 0.330 | 0.395 | 0.345 | 0.355 | 0.540 | 0.405 | 0.440 | 0.405 | 0.345 | 0.360 |
| Fourth quarter | 0.335 | 0.270 | 0.280 | 0.385 | 0.330 | 0.385 | 0.470 | 0.380 | 0.400 | 0.495 | 0.355 | 0.450 |

### 5.2 STOCKHOLDERS

The number of shareholders of the Company's Common Shares of record as of 31 December 2023 is Four Hundred Ninety-Six (496). The number of issued Common Shares of the Company as of 31 December 2023 are Eleven Billion Six Hundred Ninety-Nine Million Seven Hundred Twenty-Three Thousand Six Hundred Ninety $(11,699,723,690)$ with total paid-up capital of $P 6,200,853,553$.

The top 20 stockholders of Common Shares as of 31 December 2023 are as follows:

| Name | Number of Shares <br> Held | \% to Total |  |
| :--- | :--- | :---: | :---: |
| 1. | CENTURY PROPERTIES, INC. | $6,311,104,949$ | 53.942 |
| 2.PCD NOMINEE CORPORATION <br> (FILIPINO) | $4,971,231,001$ | 42.490 |  |
| 3. | F. YAP SECURITIES, INC. | $169,183,755$ | 1.446 |
| 4. <br> MANAGEMENT CORPORATION | $119,441,756$ | 1.021 |  |
| 5.PCD NOMINEE CORPORATION <br> (NON-FILIPINO) 107,658,739 | 0.920 |  |  |


| Name | Number of Shares <br> Held | \% to Total |
| :--- | :---: | :---: |
| 6. QIU NINI | $6,800,000$ | 0.058 |
| 7. ERNESTO B. LIM | $6,000,000$ | 0.051 |
| 8. PEDRO RIZALDY ALARCON | $1,000,000$ | 0.009 |
| 9. GOH WAY SIONG | $1,000,000$ | 0.009 |
| 10. SOLAR SECURITIES, INC. | 723,978 | 0.006 |
| 11. ANTONIO A. INDUCTIVO | 723,959 | 0.006 |
| 12. VICTOR S. CHIONGBIAN | 688,732 | 0.006 |
| 13. RAFAEL JAY P. RAMORES | 510,596 | 0.004 |
| 14. VICENTE GOQUIOLAY \& CO., INC. | 395,288 | 0.003 |
| 15. MAGDALENO B. DELMAR, JR. | 361,458 | 0.003 |
| 16. CRISANTO L. DAPIGRAN | 217,000 | 0.002 |
| 17. REGINA CAPITAL DEV. CORP. | 200,000 | 0.002 |
| 000351 | 200,000 | 0.002 |
| 18. ALFRED REITERER | 150,661 | 0.001 |
| 19. PACIFICO B. TACUB | 144,794 | 0.001 |
| 20. ROMAN T. YAP |  |  |

Under Article 6 of the Company's Articles of Incorporation, all shareholders have been denied their pre-emptive right to subscribe, purchase, or take any part of any stock of the Company.

## FOREIGN EQUITY HOLDERS

As of 31 December 2023, the percentage of the total outstanding common shares of the Company held by foreigners are $0.997 \%$, respectively.

| Class of Shares | Total Outstanding <br> Shares | Local Shares | Foreign <br> Shares |
| :--- | :---: | :---: | :---: |
| Common Shares | $11,599,600,690$ | $11,483,941,650$ | $115,659,040$ |
| Percentage Holdings |  | $99.003 \%$ | $0.997 \%$ |

### 5.3 CPGI'S DIVIDENDS AND DIVIDEND POLICY

The Company declares dividends yearly, either through Cash or Stock, to shareholders of record, which are paid from the Company's unrestricted retained earnings. CPGI intends to maintain an annual cash dividend payment ratio for the issued and outstanding common shares of the Company of approximately $10 \%$ of its consolidated net income from the preceding fiscal year, subject to the requirements of applicable laws and regulations, availability of unrestricted retained earnings and the absence of circumstances which may restrict the payment of such dividends.

Below is the summary of the Company's cash dividend declaration for Common Shareholders.

| Cash Dividends |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | Total Amount of Dividends | Amount of dividends per share | Date of Declaration | Date of Payment |
| 2012 | 184,436,193 | P0.019024 | April 15, 2013 | May 16, 2013 |
| 2013 | 184,471,576 | P0.0190 | April 30, 2014 | June 5, 2014 |
| 2014 | 201,158,909 | Р0.0173418822 | June 15, 2015 | July 16, 2015 |
| 2015 | Р205,022,943 | P0.0177 | June 22, 2016 | July 20, 2016 |
| 2016 | Р205,065,834 | P0.0177 | May 22, 2017 | June 19, 2017 |
| 2017 | Р199,999,999 | P0.0172 | June 8, 2018 | July 6, 2018 |
| 2018 | Р137,919,252 | P0.01189 | June 25, 2019 | July 23, 2019 |
| 2019 | P147,847,020 | P0.0063 | August 26, 2020 | September 18, 2020 |
|  |  | P0.0063 |  | November 18, 2020 |
| 2020 | F114,923,406 | P0.0050 | July 21, 2021 | August 18, 2021 |
|  |  | P0.0050 |  | October 18, 2021 |
| 2021 | 0 | 0 | - |  |
| 2022 | P140,475,907.9 | P0.006055 | 29 June 2023 | 11 August 2023 |
|  |  | P0.006055 |  | 13 October 2023 |

Below is the summary of the Company's stock dividend declaration for Common Shareholders.

| Stock Dividends |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | Total Number of <br> Shares | Dividend Rate | Date of <br> Declaration | Date of Payment |
| 2013 | $1,999,999,993$ | $20.661985 \%$ | October 13, 2014 | November 14, 2014 |

Below is the summary of the Company's cash dividend declaration for holders of Preferred Shares:

| Cash Dividends |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Fiscal Year | Total Amount of <br> Dividends | Amount of dividends <br> per share | Record Date | Date of Payment |  |
| 2020 | $尹 50,382,750$ | P1.6794250 | April 3, 2020 | April 13, 2020 |  |
|  | $\mp 50,382,750$ | $\mp 1.6794250$ | July 8, 2020 | July 10, 2020 |  |


| Cash Dividends |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | Р50,382,750 | P1.6794250 | October 6, 2020 | October 12, 2020 |
|  | Р50,382,750 | P1.6794250 | January 5, 2021 | January 11, 2021 |
| 2021 | Р50,382,750 | P1.6794250 | April 6, 2021 | April 12, 2021 |
|  | Р50,382,750 | P1.6794250 | July 6, 2021 | July 12, 2021 |
|  | Р50,382,750 | P1.6794250 | October 6, 2021 | October 11, 2021 |
|  | Р50,382,750 | P1.6794250 | January 5, 2022 | January 10, 2022 |
| 2022 | Р50,382,750 | P1.6794250 | April 6, 2022 | April 11, 2022 |
|  | Р50,382,750 | P1.6794250 | July 6, 2022 | July 11, 2022 |
|  | Р50,382,750 | P1.6794250 | October 5, 2022 | October 10, 2022 |
|  | Р50,382,750 | P1.6794250 | January 5, 2023 | January 10, 2023 |
| 2023 | Р50,382,750 | P1.6794250 | April 3, 2023 | April 11, 2023 |
|  | Р50,382,750 | F1.6794250 | July 5, 2023 | July 10, 2023 |

CPGI's net income for fiscal year 2015 was $\mp 1,530.6$ Million, and it paid dividends of $₹ 205.0$ Million to its stockholders in July of 2016. CPGl's net income for fiscal year 2016 was $\mp 727.1$ Million, and it paid dividends of P205.1 Million to its stockholders in June of 2017. CPGl's net income for fiscal year 2017 was $₹ 650$ Million, and it paid dividends of $₹ 200$ Million to its stockholders in June of 2018. CPGl's net income for fiscal year 2018 was $\mp 1,118$ Million, and it paid dividends of $P 138$ Million to its stockholders in June of 2019. CPGl's net income for fiscal year 2019 was P1,479 Million, and it paid dividends of P148 Million to its stockholders in September and November of 2020. CPGl's net income for fiscal year 2020 was P1,149 Million, and it paid dividends of P115 Million to its stockholders in August and October of 2021. CPGI's net income for fiscal year 2022 was P1,404 Million, and it paid dividends of P140 Million to its stockholders in August and October of 2023.

The Subsidiaries do not have a stated dividend policy. CCDC declared dividends to CPGI of P100 Million in 2017 and $₹ 201$ Million in 2018. CLC declared dividends to CPGI of $\mp 300$ Million in 2015 and $\mp 300$ Million in 2016, $\mathcal{P} 700$ Million in 2017, $\mp 700$ Million in 2018, $₹ 850$ Million in 2019 and $₹ 350$ Million in 2020 and $₹ 400$ Million in 2022. CCDC II declared dividends to CPGI of $尹 140$ Million in 2020, $\mp 50$ Million in 2022 and $\mp 80$ Million in 2023. CPMI declared dividends to CPGI of $\begin{aligned} & \text { P49 Million in 2021, P35 Million in } 2022 \text { and } \mathcal{P} 60 \text { Million in 2023. PPHI declared }\end{aligned}$ dividends to CPGI of P80.62 Million in 2021, P155.61 Million in 2022 and P843.91 Million in 2023. Each subsidiary ensures that on aggregate, the Subsidiaries adhere to CPGl's dividend policy of distributing at least $10 \%$ of CPGl's prior year's net income.

## ITEM 6. MANAGEMENT'S DISCUSSION AND ANALYSIS OR PLAN OF OPERATION

Results of Operations and Material Changes to the Company's Income Statement for the year ended December 31, 2023 compared to December 31, 2022 (increase/decrease of $5 \%$ or more)
(In Millions of Peso)

|  | 2023 | 2022 | MovementAmount |  |
| :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |
| Real estate revenue | P10,794.58 | P9,231.48 | R1,563.09 | 16.93\% |
| Leasing revenue | 1,293.12 | 1,362.47 | (69.35) | -5.09\% |
| Property management fee, hotel and other services | 519.97 | 423.37 | 96.60 | 22.82\% |
| Interest income from real estate sales | 93.75 | 109.32 | (15.57) | -14.24\% |
|  | 12,701.42 | 11,126.65 | 1,574.77 | 14.15\% |
| COST AND EXPENSES |  |  |  |  |
| Cost of real estate revenue | 6,013.02 | 5,607.26 | 405.76 | 7.24\% |
| Cost of leasing | 438.49 | 440.82 | (2.32) | -0.53\% |
| Cost of services | 320.59 | 268.35 | 52.24 | 19.47\% |
|  | 6,772.10 | 6,316.43 | 455.68 | 7.21\% |
| GROSS PROFIT | 5,929.31 | 4,810.22 | 1,119.09 | 23.26\% |
| GENERAL, ADMINISTRATIVE AND |  |  |  |  |
| OTHER INCOME (EXPENSES) |  |  |  |  |
| Interest and other income | 798.18 | 469.28 | 328.90 | 70.09\% |
| Gain from change in fair values of investment properties | 26.93 | 28.25 | (1.32) | -4.66\% |
| Income from investment in associate | 1.96 | 3.92 | (1.96) | -50.00\% |
| Foreign exchange gain (loss) | (0.38) | 1.06 | (1.44) | -135.37\% |
| Interest and other financing charges | $(1,208.44)$ | (917.89) | (290.55) | 31.65\% |
|  | (381.75) | (415.39) | 33.64 | 8.10\% |
| INCOME BEFORE INCOME TAX | 2,196.84 | 1,623.73 | 573.10 | 35.30\% |
| PROVISION FOR INCOME TAX | 342.19 | 218.97 | 123.22 | 56.27\% |
| NET INCOME | R1,854.64 | P1,404.76 | P449.88 | 32.03\% |

## $16.93 \%$ increase in real estate revenue

The increase in real estate revenue is mainly attributable to higher sales take up, collection and completion of the group's first home business segment during the period.

### 5.09\% decrease in leasing revenue

The increase was mainly due to the slightly elevated vacancy rate and lower lease rate during the period.

### 22.82\% increase in property management fee, hotel and other services

The increase is primarily due to the increase in management and service fee rates for property managed, and increased number of project and building managed. Hotel services also contributed to the increase.

### 14.24\% decrease in interest income from real estate sales

Interest income from real estate sales represents interest accretion from installment contract receivables (ICR) and contract assets recognized during the year. Discount subject to accretion arises from the difference between present value of ICR and contract asset and its nominal value. Income decreased since most of the projects are already turned over.

### 7.24\% increase in cost of sales

The increase is due to higher sales revenue recognized during the period.

### 7.24\% increase in cost of services

The increase is mostly due to more revenue generating activities in property managementand hotel business.

### 20.92\% increase in general, administrative and selling expenses

The increase is mainly attributable to higher selling and marketing activities for the first home business segment for the existing and newly launched projects and phases.

### 70.09\% increase in interest and other income

The increase is mainly attributable to the increase in interest income earned from short term temporary money market placements and recognition as other income the forfeited collections cancelled past due buyers accounts.

### 4.66\% decrease in gain from change in fair value

The decrease is mainly attributable to the lower fair value of Centuria Medical Makati and Century City Mall in 2023 compared to the same period in 2022.
50.00\% decrease in share in net income from its associate

The decrease is due to lower reported income of some associates.

## $31.65 \%$ increase in interest and other financing charges

The increase was due to higher interest rates and outstanding interest-bearing debt compared with same period in prior year.

### 56.27\% increase in Provision for Income Tax

The increase was primarily due to higher taxable income during the period.
As a result of the foregoing, net income increased by 32.03\%.

Financial Condition and Material Changes to the Company's Income Statement for the year ended December 31, 2023 compared to December 31, 2022 (increase/decrease of 5\% or more)
(In Millions of Pesos)

|  | 2023 | 2022 | MovementAmount |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | R3,543.35 | R4,130.88 | (587.53) | -14.22\% |
| Short-term investments | 18.26 | 36.79 | (18.53) | -50.37\% |
| Receivables | 10,646.18 | 9,845.28 | 800.90 | 8.13\% |
| Real estate inventories | 18,832.24 | 17,723.40 | 1,108.84 | 6.26\% |
| Due from related parties | 1,566.24 | 975.32 | 590.92 | 60.59\% |
| Advances to suppliers and contractors | 1,661.85 | 1,749.97 | (88.12) | -5.04\% |
| Other current assets | 1,679.89 | 1,642.04 | 37.85 | 2.31\% |
| Total Current Assets | 37,948.01 | 36,103.68 | 1,844.33 | 5.11\% |
| Noncurrent portion of installment contract receivables | 1,268.85 | 109.04 | 1,159.81 | 1,063.66\% |
| Deposits for purchased land | 1,116.79 | 1,409.48 | (292.69) | -20.77\% |
| Investments in and advances to joint ventures and associate | 277.32 | 275.37 | 1.95 | 0.71\% |
| Investment properties | 12,421.91 | 12,394.98 | 26.93 | 0.22\% |
| Property and equipment | 1,372.76 | 2,484.32 | $(1,111.56)$ | -44.74\% |
| Deferred tax assets - net | 48.36 | 33.20 | 15.16 | 45.66\% |
| Other noncurrent assets | 931.42 | 1,121.02 | (189.60) | -16.91\% |
| Total Noncurrent Assets | 17,437.41 | 17,827.42 | (390.00) | -2.19\% |
| TOTAL ASSETS | 55,385.42 | 53,931.10 | 1,454.33 | 2.70\% |
| LIABILITIES |  |  |  |  |
| Accounts and other payables | 6,219.58 | 4,994.69 | 1,224.88 | 24.52\% |
| Contract liabilities | 3,873.08 | 2,769.10 | 1,103.98 | 39.87\% |
| Short-term debt | 791.66 | 235.14 | 556.52 | 236.68\% |
| Current portion of: |  |  |  |  |
| Long-term debt | 3,851.90 | 2,192.45 | 1,659.45 | 75.69\% |
| Bonds Payable | 3,000.00 | - | 3,000.00 | 100.00\% |
| Liability from purchased land | 49.48 | 67.20 | (17.72) | -26.37\% |
| Lease Liability | 17.37 | 15.43 | 1.94 | 12.57\% |
| Due to related parties | 384.10 | 358.06 | 26.04 | 7.27\% |
| Income Tax Payable | 50.58 | 68.58 | (18.00) | -26.25\% |
| Other current liabilities | 73.85 | 68.16 | 5.69 | 8.35\% |
| Total Current Liabilities | 18,311.60 | 10,768.82 | 7,542.78 | 70.04\% |
| Noncurrent portion of: |  |  |  |  |
| Long-term debt | 6,500.34 | 8,813.86 | $(2,313.52)$ | -26.25\% |
| Bonds Payable | 5,877.44 | 5,917.25 | (39.81) | -0.67\% |
| Liability from purchased land | - | 63.78 | (63.78) | -100.00\% |
| Lease Liability | 16.83 | 12.30 | 4.53 | 36.83\% |
| Pension liabilities | 290.15 | 231.19 | 58.96 | 25.50\% |
| Deferred tax liabilities | 2,458.74 | 2,542.14 | (83.40) | -3.28\% |
| Other noncurrent liabilities | 1,625.98 | 1,789.21 | (163.23) | -9.12\% |
| Total Noncurrent Liabilities | 16,769.48 | 19,369.74 | $(2,600.25)$ | -13.42\% |
| Total Liabilities | 35,081.08 | 30,138.56 | 4,942.53 | 16.40\% |
| EQUITY |  |  |  |  |
| Capital stock | 6,200.85 | 6,200.85 | - | 0.00\% |
| Preferred shares | 15.90 | 15.90 | - | 0.00\% |
| Additional paid-in capital | 5,524.78 | 5,524.78 | - | 0.00\% |
| Treasury shares | $(3,109.67)$ | (109.67) | $(3,000.00)$ | 2,735.48\% |
| Other components of equity | 28.16 | (683.20) | 711.36 | -104.12\% |
| Retained earnings | 11,594.25 | 10,514.10 | 1,080.15 | 10.27\% |
| Remeasurement loss on defined benefit plan | (4.11) | 17.44 | (21.55) | -123.57\% |
| Total Equity Attributable to Equity Holders of the Parent Company | 20,250.16 | 21,484.72 | (1,230.04) | -5.73\% |
| Non-controlling interest | 54.18 | 2,312.34 | (2,258.16) | -97.66\% |
|  | 20,304.34 | 23,792.54 | (3,488.20) | -14.66\% |
|  | R55,385.42 | R53,931.10 | 1,454.33 | 2.70\% |

### 14.22\% decrease in cash and cash equivalents

The decrease is primarily due to repayment of debt during the year.

### 50.37\% decrease in short-term investments

During the year the Group decreased the placement on money market exceeding three (3) months but less than one (1) year.

### 19.70\% increase in total current receivables and noncurrent portion of installment contract receivables

The increase is due to higher sales take up and revenue recognition during the period, resulting from strong performance of the group's first home business segment.

### 9.79\% increase in real estate inventories

The increase is primarily due to acquisition of raw land of first home projects amounting to P1.71 billion and reclassification of certain portion of hotel rooms from properties and equipment to real estate inventories.

### 60.59\% increase in due from related parties

Increase is due to normal advances made to related parties which are done in arms-length terms and conditions.
5.04\% decrease in advances to suppliers.

The decrease is due to recoupment through progress billings of completed projects.

### 5.49\% decrease in total other current and non-current assets

The decrease is primarily due to the decrease in prepaid commissions net of increase creditable withholding taxes and input taxes.

### 20.77\% decrease in deposit for purchased land

The increase is due to the application as partial payment the deposit made for land purcahse.

### 44.74\% decrease in property and equipment

The decrease is substantially due to reclassification of portion of hotel rooms from property and equipment to real estate inventories for sale.

### 45.66\% increase in deferred tax assets

The increase is due to higher future deductible amounts during the year.

### 24.52\% increase in accounts and other payables

The increase is primarily due to accruals made at the end of the period and increase in inventory related purchases.

### 39.87\% increase in contract liabilities

The increase is attributable to collections from customers booked as liability pending satisfaction of criteria for revenue recognition.
50.03\% increase in total current and noncurrent bonds payable

The increase was due to issuance of bond in March 2023.

### 62.22\% decrease in total current and noncurrent liabilities from purchased land

Decrease was due to payments made during the period.

### 23.33\% increase in total current and non-current lease liability

This pertains to the additional accrued lease liability on existing lease contracts in accordance with PFRS 16.

### 7.27\% increase in due to related parties

The increase is due to additional purchases from related parties, which are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/ payable on demand.

### 26.25\% decrease in income tax payable

Due primarily to lower taxable income during the period.

### 25.50\% increase in pension liabilities

This is due to additional retirement expenses during the year.

## $8.48 \%$ decrease in total of other current and noncurrent liabilities

The decrease is mostly attributable to the decrease in security deposits.

## $14.66 \%$ decrease in total stockholders' equity

The decrease was mainly due to redemption of preferred shares, declaration of dividends, and acquisition of the shares of the minority of Mitsubishi Corporation in the group's first home business segment.

There are no known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company's liquidity increasing or decreasing in any material way.

There are no events that will trigger a direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.

There are no material commitments for capital expenditures.
There are no known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations.

There are no significant elements of income or loss that did not arise from the Company's continuing operations.

There are no seasonal aspects that had a material effect on the financial condition or results of operations of the Company.

The top five (5) key performance indicators of the Company are shown below:

| Key Performance Indicators | 31-Dec-23 | 31-Dec-22 |
| :--- | :---: | :---: |
| Current Ratios (a) | 2.1 x | 3.4 x |
| Debt to Equity (b) | 1.0 x | 0.7 x |
| Debt to EBITDA (c) | 5.9 x | 6.9 x |
| Return on Assets (d) | $3.4 \%$ | $2.6 \%$ |
| Return on Equity (e) | $8.4 \%$ | $6.1 \%$ |

## Notes:

1) Current ratio is obtained by dividing the Current Assets of the Company by its Current liabilities. This ratio is used as a test of the Company's liquidity.
2) Debt to Equity ratio computed by dividing total interest-bearing debt (includes short-term and long-term debts and bonds payable) by total equity.
3) Debt to EBITDA is calculated by dividing EBITDA for the period by total interest-bearing debt.
4) Return on assets is calculated by dividing net income for the period by average total assets (beginning plus end of the period divided by two).
5) Return on equity is calculated by dividing net income for the period by average total equity (beginning plus end of the period divided by two).

Current ratio decreased mainly due to the inclusion in current liabilities computation, the bonds maturing in the first quarter of the following year, which bond was previously classified as longterm debt.

Debt to equity increased due to lower amount of equity resulting from redemption of preferred shares and acquisition of non-controlling interest on the one hand, and issuance of bonds on the other hand.

Debt to EBITDA decreased primarily due to higher EBITDA in 2023.
Return on Assets and Return on Equity increased due to higher net income recognized during the period ended 31 December 2023 compared to the same period ended 31 December 2022.

| Financial ratios | 31-Dec-23 <br> (Audit) | 31-Dec-22 <br> (Audit) |
| :---: | :---: | :---: |
| Liquidity Analysis Ratios |  |  |
| Current Assets | 37,948,003,525 | 36,103,684,078 |
| Current Liabilities | 18,311,592,815 | 10,768,820,128 |
| Current Ratio | 2.1 | 3.4 |
| Current Assets | 37,948,003,525 | 36,103,684,078 |
| Inventory | 18,832,235,203 | 17,723,397,564 |
| Quick Assets | 19,115,768,322 | 18,380,286,514 |
| Current Liabilities | 18,311,592,815 | 10,768,820,128 |
| Quick Ratio | 1.0 | 1.7 |
| Total Assets | 55,385,411,059 | 53,931,100,448 |
| Total Liabilities | 35,081,072,630 | 30,138,558,574 |
| Solvency Ratio | 1.6 | 1.8 |
| Financial Leverage Ratios |  |  |
| Debt | 20,021,335,207 | 17,158,710,775 |
| Total Assets | 55,385,411,059 | 53,931,100,448 |
| Debt Ratio | 0.4 | 0.3 |
| Short-term debt | 791,664,471 | 235,141,310 |
| Long-term debt - Current | 3,851,897,104 | 2,192,453,618 |
| Long-term debt - Non-current | 6,500,336,528 | 8,813,861,924 |
| Bonds payable | 8,877,437,104 | 5,917,253,923 |
| Debt | 20,021,335,207 | 17,158,710,775 |
| Equity | 20,304,338,429 | 23,792,541,874 |
| Debt-to-Equity | 1.0 | 0.7 |
| Debt | 20,021,335,207 | 17,158,710,775 |
| Cash and Cash Equivalents | 3,543,351,959 | 4,130,877,582 |
| Net Debt | 16,477,983,248 | 13,027,833,193 |
| Equity | 20,304,338,429 | 23,792,541,874 |
| Net Debt-to-Equity | 0.8 | 0.5 |
| Debt | 20,021,335,207 | 17,158,710,775 |
| EBITDA | 3,367,875,390 | 2,475,710,475 |
| Debt-to-EBITDA | 5.9 | 6.9 |
| Income before Income Tax | 2,196,835,692 | 1,623,732,848 |
| Interest expense | 1,089,163,808 | 795,984,164 |
| Depreciation and amortization | 81,875,890 | 55,993,463 |
| EBITDA | 3,367,875,390 | 2,475,710,475 |
| Income before Income Tax | 2,196,835,692 | 1,623,732,848 |
| Interest expense | 1,089,163,808 | 795,984,164 |
| EBIT | 3,285,999,500 | 2,419,717,012 |
| Interest expense | 1,089,163,808 | 795,984,164 |
| Interest Coverage Ratio | 3.0 | 3.0 |
| Asset to Equity Ratios |  |  |
| Total Assets | 55,385,411,059 | 53,931,100,448 |
| Total Equity | 20,304,338,429 | 23,792,541,874 |
| Asset to Equity Ratio | 2.7 | 2.3 |
| Liabilities to Equity Ratios |  |  |
| Total Liabilities | 35,081,072,630 | 30,138,558,574 |
| Total Equity | 20,304,338,429 | 23,792,541,874 |
| Liabilities to Equity Ratio | 1.7 | 1.3 |


| Financial ratios | 31-Dec-23 <br> (Audit) | 31-Dec-22 <br> (Audit) |
| :---: | :---: | :---: |
| Profitability ratios |  |  |
| Revenue | 12,701,416,652 | 11,126,646,235 |
| Gross Profit | 5,929,314,100 | 4,810,221,057 |
| Gross Profit Ratio | 47\% | 43\% |
| Net Income | 1,854,643,359 | 1,404,759,079 |
| Revenue | 12,701,416,652 | 11,126,646,235 |
| Net Income after Tax Margin | 14.6\% | 12.6\% |
| Total Net Income after tax | 1,854,643,359 | 1,404,759,079 |
| Total Asset CY | 55,385,411,059 | 53,931,100,448 |
| Total Asset PY | 53,931,100,448 | 54,506,509,548 |
| Average total asset | 54,658,255,754 | 54,218,804,998 |
| Return on Asset | 3.4\% | 2.6\% |
| Total Net Income after tax | 1,854,643,359 | 1,404,759,079 |
| Total Equity CY | 20,304,338,429 | 23,792,541,874 |
| Total Equity PY | 23,792,541,874 | 22,350,664,641 |
| Average total equity | 22,048,440,152 | 23,071,603,258 |
| Return on Equity | 8.4\% | 6.1\% |
| Price/Earnings Ratio |  |  |
| Price Per Share | 0.280 | 0.385 |
| Earnings Per Common Share | 0.105 | 0.060 |
| Price/Earnings Ratio | 2.667 | 6.417 |

Results of Operations and Material Changes to the Company's Income Statement for the year ended December 31, 2022 compared to December 31, 2021 (increase/decrease of $5 \%$ or more)
(In Millions of Peso)

|  | 2022 | 2021 | MovementAmount |  |
| :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |
| Real estate revenue | R 9,231.48 | P7,664.40 | P1,567.08 | 20.45\% |
| Leasing revenue | 1,362.47 | 1,200.37 | 162.11 | 13.50\% |
| Property management fee and other services | 423.37 | 400.01 | 23.36 | 5.84\% |
| Interest income from real estate sales | 109.32 | 180.12 | (70.80) | -39.31\% |
|  | 11,126.65 | 9,444.90 | 1,681.75 | 17.81\% |
| COST AND EXPENSES |  |  |  |  |
| Cost of real estate revenue | 5,607.26 | 4,808.42 | 798.84 | 16.61\% |
| Cost of leasing | 440.82 | 352.04 | 88.77 | 25.22\% |
| Cost of services | 268.35 | 272.73 | (4.38) | -1.61\% |
|  | 6,316.43 | 5,433.19 | 883.23 | 16.26\% |
| GROSS PROFIT | 4,810.22 | 4,011.70 | 798.52 | 19.90\% |
| GENERAL, ADMINISTRATIVE AND |  |  |  |  |
| SELLING EXPENSES | 2,771.10 | 2,692.91 | 78.19 | 2.90\% |
| OTHER INCOME (EXPENSES) |  |  |  |  |
| Interest and other income | 469.28 | 397.55 | 71.73 | 18.04\% |
| Gain from change in fair values of investment properties | 28.25 | 225.50 | (196.75) | -87.45\% |
| Income from investment in associate | 3.92 | 8.94 | (5.08) | -56.47\% |
| Foreign exchange gain (loss) | 1.06 | 3.21 | (1.94) | -64.64\% |
| Interest and other financing charges | (917.89) | (894.59) | (23.30) | 2.60\% |
|  | (415.39) | (259.39) | (155.35) | 59.74\% |
| INCOME BEFORE INCOME TAX | 1,623.73 | 1,059.41 | 564.98 | 53.36\% |
| PROVISION FOR INCOME TAX | 218.97 | (209.70) | 428.67 | -204.42\% |
| NET INCOME | P1,404.76 | P1,269.11 | P136.30 | 10.75\% |

## $\mathbf{2 0 . 4 5 \%}$ increase in real estate revenue

The increase in real estate revenue is mostly due to increase in sales take up, collections and construction activities of affordable housing projects during the period.

## $13.50 \%$ increase in leasing revenue

The increase was mainly due to increase in the number of tenants during the period.

### 5.84\% increase in property management fee and other services

The increase is primarily due to increase in management fee and service rates for property managed.

### 39.41\% decrease in interest income from real estate sales

Interest income from real estate sales represents interest accretion from installment contract receivables (ICR) and contract asset recognized during the year. Discount subject to accretion arises from the difference between present value of ICR and contract asset and its nominal value. Income decreased since majority of the projects are already turned over.

### 16.61\% increase in cost of sales

The increase is mainly due to increase real estate revenues.

### 25.22\% increase in cost of leasing

The increase is directly attributable to higher leasing revenues.

### 18.04\% increase in interest and other income

The increase is mainly attributable to the increase in interest income from cash in banks, money market placements and short-term investments and increase in forfeited collection or cancelled buyers discount.
$\mathbf{8 7 . 4 5 \%}$ decrease in gain from fair value of investment property
The decrease is mainly attributable to lower incremental fair value appreciation of Century Diamond Tower in 2022 compared to the same period in 2021.

### 56.47\% decrease in share in net income from its associate

The decrease is due to lower reported income of some associates.
204.42\% increase in provision for income tax

The increase was primarily due to higher taxable income during the period and impact of change in corporate income tax rate as a result of CREATE Law in 2021.

As a result of the foregoing, net income increased by 10.75\%

Financial Condition and Material Changes to the Company's Income Statement for the year ended December 31, 2022 compared to December 31, 2021 (increase/decrease of 5\% or more)
(In Millions of Pesos)

|  | 2022 | 2021 | MovementAmount |  |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | R 4,130.88 | P3,693.08 | 437.80 | 11.85\% |
| Short-term investments | 36.79 | 1,032.51 | (995.73) | -96.44\% |
| Receivables | 9,845.28 | 9,295.13 | 550.16 | 5.92\% |
| Real estate inventories | 17,723.40 | 16,143.10 | 1,580.30 | 9.79\% |
| Due from related parties | 975.32 | 526.96 | 448.36 | 85.08\% |
| Advances to suppliers and contractors | 1,749.97 | 2,426.74 | (676.77) | -27.89\% |
| Other current assets | 1,642.04 | 1,895.47 | (253.42) | -13.37\% |
| Total Current Assets | 36,103.68 | 35,012.99 | 1,090.70 | 3.12\% |
| Noncurrent portion of installment contract receivables | 109.04 | 366.00 | (256.96) | -70.21\% |
| Deposits for purchased land | 1,409.48 | 1,358.81 | 50.67 | 3.73\% |
| Investments in and advances to joint ventures and associate | 275.37 | 274.50 | 0.86 | 0.31\% |
| Investment properties | 12,394.98 | 13,995.03 | $(1,043.23)$ | -7.76\% |
| Property and equipment | 2,484.32 | 1,815.84 | 111.66 | 4.71\% |
| Deferred tax assets - net | 33.20 | 26.76 | 6.44 | 24.06\% |
| Other noncurrent assets | 1,121.02 | 1,656.58 | (535.55) | -32.33\% |
| Total Noncurrent Assets | 17,827.42 | 19,493.52 | (1,666.11) | -8.55\% |
| TOTAL ASSETS | 53,931.10 | 54,506.51 | (575.41) | -1.06\% |
| LIABILITIES |  |  |  |  |
| Accounts and other payables | 4,994.69 | 5,251.10 | (256.41) | -4.88\% |
| Contract liabilities | 2,769.10 | 3,048.61 | (279.51) | -9.17\% |
| Short-term debt | 235.14 | 468.36 | (233.22) | -49.79\% |
| Current portion of: |  |  |  |  |
| Long-term debt | 2,192.45 | 5,467.83 | $(3,275.37)$ | -59.90\% |
| Bonds Payable | - | 2,992.05 | $(2,992.06)$ | -100.00\% |
| Liability from purchased land | 67.20 | 67.20 | - | 0.00\% |
| Lease Liability | 15.43 | 25.54 | (10.11) | -39.57\% |
| Due to related parties | 358.06 | 317.36 | 40.70 | 12.83\% |
| Income Tax Payable | 68.58 | 69.41 | (0.83) | -1.20\% |
| Other current liabilities | 68.16 | 109.55 | (41.39) | -37.78\% |
| Total Current Liabilities | 10,768.82 | 17,817.01 | (7,048.20) | -39.56\% |
| Noncurrent portion of: |  |  |  |  |
| Long-term debt | 8,813.86 | 6,370.78 | 2,443.08 | 38.35\% |
| Bonds Payable | 5,917.25 | 2,955.14 | 2,962.11 | 100.24\% |
| Liability from purchased land | 63.78 | 141.14 | (77.36) | -54.81\% |
| Lease Liability | 12.30 | 31.60 | (19.30) | -61.08\% |
| Pension liabilities | 231.19 | 279.63 | (48.44) | -17.32\% |
| Deferred tax liabilities | 2,542.14 | 2,647.91 | (105.76) | -3.99\% |
| Other noncurrent liabilities | 1,789.21 | 1,912.63 | (123.42) | -6.45\% |
| Total Noncurrent Liabilities | 19,369.74 | 14,338.83 | 5,030.91 | 35.09\% |
| Total Liabilities | 30,138.56 | 32,155.84 | $(2,017.29)$ | -6.27\% |
| EQUITY |  |  |  |  |
| Capital stock | 6,200.85 | 6,200.85 | - | 0.00\% |
| Preferred shares | 15.90 | 15.90 | - | 0.00\% |
| Additional paid-in capital | 5,524.78 | 5,524.78 | - | 0.00\% |
| Treasury shares | (109.67) | (109.67) | - | 0.00\% |
| Other components of equity | (683.20) | (683.20) | - | 0.00\% |
| Retained earnings | 10,514.10 | 9,814.34 | 699.76 | 7.13\% |
| Remeasurement loss on defined benefit plan | 17.44 | (42.50) | 59.95 | -141.03\% |
| Total Equity Attributable to Equity Holders of the Parent Company | 21,484.72 | 20,720.50 | 759.71 | 3.67\% |
| Non-controlling interest | 2,312.34 | 1,630.17 | 682.17 | 41.85\% |
|  | 23,792.54 | 22,350.67 | 1,441.88 | 6.45\% |
|  | R53,931.10 | P54,506.51 | (575.41) | -1.06\% |

## $11.85 \%$ increase in cash and cash equivalents

Increase is primarily due to cash sales and collection from matured accounts and maturity of short-term investments.

### 96.44\% decrease in short-term investments

During the year the Group decreased the placement on money market exceeding three (3) months but less than one (1) year.

## $3.03 \%$ decrease in total receivables and noncurrent portion of installment contract receivables <br> The decrease is primarily due to collections of maturing accounts.

### 9.79\% increase in real estate inventories

The increase is primarily due to acquisition of raw land of affordable housing projects amounting to P1.75 billion and reclassification of certain retail office from investment properties to real estate inventories.

### 85.08\% increase in due from related parties

Due to additional advances from related parties, which are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/payable on demand.

### 27.89\% decrease in advances to suppliers.

The decrease is due to recoupment through progress billings from completion of Century Spire and The Residences at Commonwealth Quezon South

### 7.76\% decrease in investment properties

The decrease is due to reclassification of certain retail office from investment properties to inventories due to change management intent from leasing to selling of these units.

## $\mathbf{2 4 . 0 6 \%}$ increase in deferred tax assets

The increase is due to additional deferred tax assets recognized during the year.

## $\mathbf{2 2 . 2 1 \%}$ decrease in total other current and non-current assets

The decrease is due to amortization of deferred selling expenses and recognition of advances to land owner to real estate inventories.

### 4.88\% decrease in accounts and other payables

The decrease is due to payments of payable for the period.

### 9.17\% decrease in total contract liabilities

The decrease is due to recognition of customers deposits as revenue during the period as the accounts
meet the accounting criteria for revenue recognition.

### 8.66\% decrease in total short-term and long-term debt

The decrease is attributable to payments made by the Group during the year.

### 37.13\% decrease in total current and non-current liabilities from purchased land Due to payments made during the year.

### 51.47\% decrease in total current and non-current lease liability

The decrease is due to retirement of lease liability in relation to office spaces the Group no longer occupies.

### 12.83\% increase in due to related parties

The increase is due to additional purchases from related parties, which are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/payable on demand.

## $8.15 \%$ decrease in total of other current and noncurrent liabilities

The decrease is mostly attributable to recognition of deferred lease income during the year and recognition of equity portion of deposit from preferred shares of CALC.

### 17.32\% decrease in pension liabilities

The decrease is attributable to benefits paid during the year and remeasurement gain on defined benefit plan recognized during the year.

### 6.45\% increase in total stockholders' equity

This is due to the net income recorded for the year ended December 31, 2022, recognition of equity portion from deposit from preferred shares of CALC, additional investment from Mitsubishi Corporation interest amounting to P320 million net of dividend declarations and remeasurement gain recognized during the year.

There are no known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company's liquidity increasing or decreasing in any material way.

There are no events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.

There are no material commitments for capital expenditures.
There are no known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations apart from the impact of ongoing Covid-19 pandemic.

There are no significant elements of income or loss that did not arise from the Company's continuing operations.

There are no seasonal aspects that had a material effect on the financial condition or results of operations of the Company.

The top five (5) key performance indicators of the Company are shown below:

| Key Performance Indicators | 31-Dec-22 | 31-Dec-21 |
| :--- | :---: | :---: |
| Current Ratios (a) | 3.4 x | 2.0 x |
| Debt to Equity (b) | 0.7 x | 0.8 x |
| Debt to EBITDA (c) | 6.9 x | 9.5 x |
| Return on Assets (d) | $2.6 \%$ | $2.4 \%$ |
| Return on Equity (e) | $6.1 \%$ | $5.8 \%$ |

## Notes:

6) Current ratio is obtained by dividing the Current Assets of the Company by its Current liabilities. This ratio is used as a test of the Company's liquidity.
7) Debt to Equity ratio computed by dividing total interest-bearing debt (includes short-term and long-term debts and bonds payable) by total equity.
8) Debt to EBITDA is calculated by dividing EBITDA for the period by total interest-bearing debt.
9) Return on assets is calculated by dividing net income for the period by average total assets (beginning plus end of the period divided by two).
10) Return on equity is calculated by dividing net income for the period by average total equity (beginning plus end of the period divided by two).

Current ratio increase as a result of the decline in current liabilities, primarily as a result of payment of bond during the year.

Debt to equity decreased as a result of the decline in debt from the long-term debt while total equity increased due to the net income as of December 31, 2022 and additional investment from minority interest compared to the same period as of December 31, 2021.

Debt to EBITDA decreased primarily due to the increase in EBITDA as of December 31, 2022 compared to the same period as of December 30, 2021.

Return on Assets and Return on Equity increased due to higher net income recognized during the period ended December 31, 2022 compared to the same period ended December 31, 2021.

| Financial ratios | December 31, 2022 | December 31, 2021 |
| :---: | :---: | :---: |
| Liquidity Analysis Ratios |  |  |
| Current Assets | 36,103,684,078 | 35,012,984,828 |
| Current Liabilities | 10,768,820,128 | 17,817,016,575 |
| Current Ratios | 3.4 | 2.0 |
| Current Assets | 36,103,684,078 | 35,012,984,828 |
| Inventory | 17,723,397,564 | 16,143,099,068 |
| Quick Assets | 18,380,286,514 | 18,869,885,760 |
| Current Liabilities | 10,768,820,128 | 17,817,016,575 |
| Quick Ratios | 1.7 | 1.1 |
| Solvency Ratio |  |  |
| Total Assets | 53,931,100,448 | 54,506,509,548 |
| Total Liabilities | 30,138,558,574 | 32,155,844,907 |
| Solvency Ratio | 1.8 | 1.7 |
| Financial Leverage Ratios |  |  |
| Debt | 17,158,710,775 | 18,254,162,862 |
| Total Assets | 53,931,100,448 | 54,506,509,548 |
| Debt Ratio | 0.3 | 0.3 |
| Short-term debt | 235,141,310 | 468,360,083 |
| Long-term debt - Current | 2,192,453,618 | 5,467,828,327 |
| Long-term debt - Non-current | 8,813,861,924 | 6,370,779,023 |
| Bonds payable | 5,917,253,923 | 5,947,195,429 |
| Debt | 17,158,710,775 | 18,254,162,862 |
| Equity | 23,792,541,874 | 22,350,664,641 |
| Debt-to-Equity | 0.7 | 0.8 |
| Debt | 17,158,710,775 | 18,254,162,862 |
| Cash and Cash Equivalents | 4,130,877,582 | 3,693,074,161 |
| Net Debt | 13,027,833,193 | 14,561,088,701 |
| Equity | 23,792,541,874 | 22,350,664,641 |
| Net Debt-to-Equity | 0.5 | 0.7 |
| Income befor Income Tax | 1,623,732,848 | 1,059,406,284 |
| Interest expense | 795,984,164 | 795,147,267 |
| Depreciation and amortization | 55,993,463 | 67,580,015 |
| EBITDA | 2,475,710,475 | 1,922,133,566 |
| Debt | 17,158,710,775 | 18,254,162,862 |
| EBITDA | 2,475,710,475 | 1,922,133,566 |
| Debt-to-EBITDA | 6.9 | 9.5 |
| Income befor Income Tax | 1,623,732,848 | 1,059,406,284 |
| Interest expense | 795,984,164 | 795,147,267 |
| EBIT | 2,419,717,012 | 1,854,553,551 |
| Interest expense | 795,984,164 | 795,147,267 |
| Interest coverage ratio | 3.0 | 2.3 |
| Asset to Equity Ratios |  |  |
| Total Assets | 53,931,100,448 | 54,506,509,548 |
| Total Equity | 23,792,541,874 | 22,350,664,641 |
| Asset to Equity Ratio | 2.3 | 2.4 |
| Liabilities to Equity Ratios |  |  |
| Total Liabilities | 30,138,558,574 | 32,155,844,907 |
| Total Equity | 23,792,541,874 | 22,350,664,641 |
| Liabilities to Equity Ratio | 1.3 | 1.4 |


| Financial ratios | December 31, 2022 | December 31, 2021 |
| :---: | :---: | :---: |
| Profitability ratios |  |  |
| Revenue | 11,126,646,235 | 9,444,895,630 |
| Gross Profit | 4,810,221,057 | 4,011,702,937 |
| Gross Profit Ratio | 43\% | 42\% |
| Net Income | 1,404,759,079 | 1,269,106,148 |
| Revenue | 11,126,646,235 | 9,444,895,630 |
| Net Income Margin | 12.6\% | 13.4\% |
| Total Net Income after tax | 1,404,759,079 | 1,269,106,148 |
| Total Asset CY | 53,931,100,448 | 54,506,509,548 |
| Total Asset PY | 54,506,509,548 | 53,008,903,420 |
| Average total asset | 54,218,804,998 | 53,757,706,484 |
| Return on Asset | 2.6\% | 2.4\% |
| Total Net Income after tax | 1,404,759,079 | 1,269,106,148 |
| Total Equity CY | 23,792,541,874 | 22,350,664,641 |
| Total Equity PY | 22,350,664,641 | 21,131,273,660 |
| Average total equity | 23,071,603,258 | 21,740,969,151 |
| Return on Equity | 6.1\% | 5.8\% |
| Price/Earnings Ratio |  |  |
| Price Per Share | 0.385 | 0.400 |
| Earnings Per Share | 0.060 | 0.065 |
| Price/Earnings Ratio | 6.382 | 6.193 |

Results of Operations and Material Changes to the Company's Income Statement for the year ended December 31, 2021 compared to December 31, 2020 (increase/decrease of $5 \%$ or more)
(In Millions of Peso)

|  | 2021 | 2020 | MovementAmount |  |
| :---: | :---: | :---: | :---: | :---: |
| REVENUE |  |  |  |  |
| Real estate revenue | R7,664.40 | 19,482.62 | ( $\mathrm{P} 1,818.22$ ) | -19.17\% |
| Leasing revenue | 1,200.37 | 795.03 | 405.34 | 50.98\% |
| Property management fee and other services | 400.01 | 389.72 | 10.29 | 2.64\% |
| Interest income from real estate sales | 180.12 | 168.37 | 11.75 | 6.98\% |
|  | 9,444.90 | 10,835.74 | $(1,390.85)$ | -12.84\% |
| COST AND EXPENSES |  |  |  |  |
| Cost of real estate revenue | 4,808.42 | 6,082.95 | $(1,274.53)$ | -20.95\% |
| Cost of leasing | 352.04 | 226.53 | 125.51 | 55.40\% |
| Cost of services | 272.73 | 285.99 | (13.26) | -4.64\% |
|  | 5,433.19 | 6,595.47 | $(1,162.28)$ | -17.62\% |
| GROSS PROFIT | 4,011.70 | 4,240.28 | (228.57) | -5.39\% |
| GENERAL, ADMINISTRATIVE AND |  |  |  |  |
| SELLING EXPENSES | 2,692.91 | 2,863.71 | (170.80) | -5.96\% |
| OTHER INCOME (EXPENSES) |  |  |  |  |
| Interest and other income | 397.55 | 568.07 | (170.52) | -30.02\% |
| Gain from change in fair values of investment properties | 225.50 | 558.62 | (333.12) | -59.63\% |
| Income from investment in associate | 8.94 | 6.79 | 2.15 | 31.69\% |
| Foreign exchange gain (loss) | 3.21 | 2.07 | 1.14 | 55.07\% |
| Interest and other financing charges | (894.59) | (947.51) | 52.92 | -5.58\% |
|  | (259.39) | 188.04 | (447.43) | -237.94\% |
| INCOME BEFORE INCOME TAX | 1,059.41 | 1,564.60 | (505.20) | -32.29\% |
| PROVISION FOR INCOME TAX | (209.70) | 415.37 | (625.07) | -150.48\% |
| NET INCOME | P1,269.11 | P1,149.23 | P119.87 | 10.43\% |

In 2021, persistent lockdowns imposed by the government slowed down the sales take-up, collections, construction activities and project launches, as a continuing effect of the pandemic. This mostly affected in city vertical condominium projects of the Group, resulting to a $19 \%$ decline in total real estate sales.

However, affordable housing projects, which are located outside Metro Manila, continue to improve its revenue contribution from P2.2B in 2020 to P3.91B in 2021. This is a result of the initial recognition of real estate sales revenues from newly launched projects of affordable housing projects in 2021 off-setting such decline.

The increase in leasing revenue is a result of the rentals from the Century Diamond Tower, contributing full year rental in 2021 against its initial rental contribution in 2020, its year of completion. While mall operations declined, the impact on the leasing portfolio is not significant as its contribution is marginal to the total revenue of the Company prior to the COVID-19 pandemic.

### 19.17\% decrease in real estate revenue

Real estate revenue has decreased as a result of the slowdown both in sales conversion, construction and development activities and project launches due to prevailing community quarantine restrictions, primarily from in city vertical housing projects.

### 50.98\% increase in leasing revenue

The increase was mainly due to the full year lease revenue recognition of Century Diamond Tower and Asian Century Center.

### 6.98\% increase in interest income from real estate sales

Interest income from real estate sales represents interest accretion from installment contract receivables (ICR) and contract asset recognized during the year. Discount subject to accretion arises from the difference between present value of ICR and contract asset and its nominal value. Income slightly increased from the sale of units still in progress in 2021.

### 20.95\% decrease in cost of sales

The decrease is mainly due to lower real estate revenues.

## $55.40 \%$ increase in cost of leasing

The increase is directly attributable to higher leasing revenues.

## $5.96 \%$ decrease in general, administrative and selling expenses

The decrease is a result of further rationalization of operations efficiencies during the year.

### 30.02\% decrease in interest and other income

The decrease is primarily attributable to lower level of income from forfeited collections or cancelled buyers' accounts.

### 31.69\% increase in share in net income from its associate

The increase is due to higher reported income of some associates.

### 59.63\% decrease in gain from fair value of investment property

The decrease was mainly due to lower incremental fair value appreciation of Century Diamond Tower in 2021 compared to 2020 , the year when initial recognition of fair value gain was recognized.

### 5.58\% decrease in interest and other financing charges

The decrease was mainly due to lower borrowing rates and outstanding interest-bearing debts in 2021 compared with 2020.

### 150.48\% decrease in Provision for Income Tax

The decrease was primarily due to lower taxable income during the period and impact of change in corporate income tax rate as a result of CREATE Law.

As a result of the foregoing, net income increased by 10.43\%.

Financial Condition and Material Changes to the Company's Income Statement for the year ended December 31, 2021 compared to December 31, 2020 (increase/decrease of 5\% or more)
(In Millions of Peso)

|  | 2021 | 2020 | Movem Amount | ent $\%$ |
| :---: | :---: | :---: | :---: | :---: |
| ASSETS |  |  |  |  |
| Cash and cash equivalents | 123,693.07 | P2,473.56 | ( $\mathrm{R} 1,219.51$ ) | 49.30\% |
| Short-term investments | 1,032.51 | 285.24 | 747.27 | 261.98\% |
| Receivables | 9,295.13 | 11,491.05 | $(2,195.92)$ | -19.11\% |
| Real estate inventories | 16,143.10 | 14,651.33 | 1,491.77 | 10.18\% |
| Due from related parties | 526.96 | 464.42 | 62.54 | 13.47\% |
| Advances to suppliers and contractors | 2,426.74 | 2,427.70 | (0.96) | -0.04\% |
| Investment in bonds |  | 463.75 | (463.75) | -100.00\% |
| Other current assets | 1,895.46 | 1,809.89 | 85.57 | 4.73\% |
| Total Current Assets | 35,012.97 | 34,066.94 | 946.03 | 2.78\% |
| Noncurrent portion of installment contract receivables | 366.00 | 124.78 | 241.22 | 193.32\% |
| Deposits for purchased land | 1,358.81 | 1,354.24 | 4.57 | 0.34\% |
| Investments in and advances to joint ventures and associate | 274.50 | 265.56 | 8.94 | 3.37\% |
| Investment properties | 13,995.04 | 13,627.59 | 367.45 | 2.70\% |
| Property and equipment | 1,815.84 | 1,783.59 | 32.25 | 1.81\% |
| Deferred tax assets - net | 26.76 | 86.28 | (59.52) | -68.98\% |
| Other noncurrent assets | 1,656.58 | 1,699.92 | (43.34) | -2.55\% |
| Total Noncurrent Assets | 19,493.53 | 18,941.96 | 551.57 | 2.91\% |
| TOTAL ASSETS | 54,506.50 | 53,008.90 | 1,497.60 | 2.83\% |
| LIABILITIES |  |  |  |  |
| Accounts and other payables | 5,251.09 | 5,591.63 | (340.54) | -6.09\% |
| Contract liabilities | 3,048.61 | 1,457.78 | 1,590.83 | 109.13\% |
| Short-term debt | 468.36 | 811.95 | (343.59) | -42.32\% |
| Current portion of: |  |  |  |  |
| Long-term debt | 5,467.83 | 5,447.30 | 20.53 | 0.38\% |
| Bonds Payable | 2,992.06 | 118.78 | 2,873.28 | 2,418.98\% |
| Liability from purchased land | 67.20 | 67.20 | - | 0.00\% |
| Lease Liability | 25.53 | 4.52 | 21.01 | 464.82\% |
| Due to related parties | 317.36 | 270.01 | 47.35 | 17.54\% |
| Income Tax Payable | 69.41 | 61.50 | 7.91 | 12.86\% |
| Other current liabilities | 109.55 | 352.67 | (243.12) | -68.94\% |
| Total Current Liabilities | 17,817.00 | 14,183.34 | 3,633.66 | 25.62\% |
| Noncurrent portion of: |  |  |  |  |
| Long-term debt | 6,370.78 | 9,408.87 | $(3,038.09)$ | -32.29\% |
| Bonds Payable | 2,955.14 | 2,965.99 | (10.85) | -0.37\% |
| Liability from purchased land | 141.14 | 208.33 | (67.19) | -32.25\% |
| Lease Liability | 31.60 | - | 31.60 | 100.00\% |
| Pension liabilities | 279.63 | 372.99 | (93.36) | -25.03\% |
| Deferred tax liabilities | 2,647.91 | 2,951.53 | (303.62) | -10.29\% |
| Other noncurrent liabilities | 1,912.63 | 1,786.57 | 126.07 | 7.06\% |
| Total Noncurrent Liabilities | 14,338.83 | 17,694.28 | $(3,355.45)$ | -18.96\% |
| Total Liabilities | 32,155.83 | 31,877.62 | 278.21 | 0.87\% |
| EQUITY |  |  |  |  |
| Capital stock | 6,200.85 | 6,200.85 | - | 0.00\% |
| Preferred shares | 15.90 | 15.90 | - | 0.00\% |
| Additional paid-in capital | 5,524.78 | 5,524.78 | - | 0.00\% |
| Treasury shares | (109.67) | (109.67) | - | 0.00\% |
| Other components of equity | (683.20) | (682.85) | (0.35) | 0.05\% |
| Retained earnings | 9,814.34 | 9,028.95 | 785.39 | 8.70\% |
| Remeasurement loss on defined benefit plan | (42.50) | (118.50) | 76.00 | -64.14\% |
| Total Equity Attributable to Equity Holders of the Parent Company | 20,720.50 | 19,859.46 | 861.04 | 4.34\% |
| Non-controlling interest | 1,630.17 | 1,271.82 | 358.35 | 28.18\% |
|  | 22,350.67 | 21,131.28 | 1,219.39 | 5.77\% |
|  | P54,506.50 | R53,008.90 | R1,497.60 | 2.83\% |

### 49.30\% increase in cash and cash equivalents

Increase is primarily due to cash sales and collection from matured accounts.

### 261.98\% increase in short-term investments

The increase is primarily due to additional short-term money market placements more than 3 months.

### 16.83\% decrease in total receivables and noncurrent portion of installment contract receivables

The decrease is primarily due to collections of maturing accounts.

### 10.18\% increase in real estate inventories

The increase is primarily due to acquisition of raw land of affordable housing projects amounting to P1.58 billion.

### 13.47\% increase in due from related parties

Due to additional advances from related parties, which are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/payable on demand.

### 6.09\% decrease in accounts and other payables

Decrease was due to payments made to contractors and suppliers and lower accrued expenses for the period as in-city vertical projects are nearing completion.

### 109.13\% increase in total contract liabilities

The increase is attributable to collections from customers booked as liability pending satisfaction of criteria for revenue recognition.

### 21.45\% decrease in total short-term and long-term debt

Decrease was due to repayment of loans and lower loan drawdowns.

### 92.79\% increase in total current and non-current bonds payable

The increase is due to the newly issued $\mathrm{P}^{3}$ billion bond in March 2021.

### 24.39\% decrease in total current and non-current liabilities from purchased land

 Due to payments made during the year.1,163.94\% increase in total current and non-current lease liability
This pertains to the lease liability accrued from the lease contract entered by the Group as a lessee in accordance with PFRS 16.

### 17.54\% increase in due to related parties

The increase is due to additional purchases from related parties, which are made at normal market prices. Outstanding balances at year-end are unsecured, interest-free, settlement occurs in cash and collectible/payable on demand.

### 12.86\% increase in tax payable

This is mostly attributable to the higher taxable income recognized during the year.

## $5.47 \%$ decrease in total of other current and noncurrent liabilities

The decrease is mostly attributable to recognition of advance rental during the year.

### 25.03\% decrease in pension liabilities

The decrease is attributable to benefits paid during the year and remeasurement gain on defined benefit plan recognized during the year.

### 10.29\% decrease in deferred tax liabilities

This is mostly attributable to the impact of the CREATE Law.

### 5.77\% increase in total stockholders' equity

This is due to the net income recorded for the year ended December 31, 2021, additional investment from Mitsubishi Corporation interest amounting to P200 million net of dividend declarations and remeasurement gain recognized during the year.

There are no known trends or any known demands, commitments, events or uncertainties that will result in or that are reasonably likely to result in the Company's liquidity increasing or decreasing in any material way.

There are no events that will trigger direct or contingent financial obligation that is material to the Company, including any default or acceleration of an obligation.

There are no material commitments for capital expenditures.
There are no known trends, events or uncertainties that have had or that are reasonably expected to have a material favorable or unfavorable impact on net sales or revenues or income from continuing operations apart from the impact of ongoing Covid-19 pandemic.

There are no significant elements of income or loss that did not arise from the Company's continuing operations.

There are no seasonal aspects that had a material effect on the financial condition or results of operations of the Company.

The top five (5) key performance indicators of the Company are shown below:

| Key Performance Indicators | 31-Dec-21 | $31-$ Dec-20 |
| :--- | :---: | :---: |
| Current Ratios (a) | 2.0 x | 2.4 x |
| Debt to Equity (b) | 0.8 x | 0.9 x |
| Debt to EBITDA (c) | 9.5 x | 7.8 x |
| Return on Assets (d) | $2.4 \%$ | $2.2 \%$ |
| Return on Equity (e) | $5.8 \%$ | $5.6 \%$ |

## Notes:

11) Current ratio is obtained by dividing the Current Assets of the Company by its Current liabilities. This ratio is used as a test of the Company's liquidity.
12) Debt to Equity ratio computed by dividing total interest-bearing debt (includes short-term and long-term debts and bonds payable) by total equity.
13) Debt to EBITDA is calculated by dividing EBITDA for the period by total interest-bearing debt.
14) Return on assets is calculated by dividing net income for the period by average total assets (beginning plus end of the period divided by two).
15) Return on equity is calculated by dividing net income for the period by average total equity (beginning plus end of the period divided by two).

Current ratio decreased mainly due to the increase in current liabilities, primarily as a result of in maturing of bonds payable and long-term debt.

Debt to equity decreased as a result of the decline in debt from the long-term debt while total equity increased due to the net income as of December 31, 2021 and additional investment from minority interest compared to the same period as of December 31, 2020.

Debt to EBITDA increased primarily due to the decline in EBITDA as of December 31, 2021 compared to the same period as of December 30, 2020.

Return on Assets and Return on Equity increased due to higher net income recognized during the period ended December 31, 2021 compared to the same period ended December 31, 2020.

| Financial ratios | 31-Dec-21 <br> (Unaudited) | 31-Dec-20 <br> (Unaudited) |
| :--- | ---: | ---: |
| Liquidity Analysis Ratios | $35,012,984,828$ | $34,066,943,185$ |
| Current Assets | $17,817,016,575$ | $14,183,354,919$ |
| Current Liabilities | $\mathbf{2 . 0}$ | $\mathbf{2 . 4}$ |
| Current Ratio | $35,012,984,828$ | $34,066,943,185$ |
|  | $16,143,099,068$ | $14,651,328,952$ |
| Current Assets | $18,869,885,760$ | $19,415,614,233$ |
| Inventory | $17,817,016,575$ | $14,183,354,919$ |
| Quick Assets | $\mathbf{1 . 1}$ | $\mathbf{1 . 4}$ |
| Current Liabilities | $54,506,509,548$ | $53,008,903,420$ |
| Quick Ratio | $32,155,844,907$ | $31,877,629,760$ |
|  |  | $\mathbf{1 . 7}$ |
| Total Assets |  | $\mathbf{1 . 7}$ |
| Total Liabilities |  |  |
| Solvency Ratio |  |  |

Financial Leverage Ratios

| Debt | 18,254,162,862 | 18,752,890,687 |
| :---: | :---: | :---: |
| Total Assets | 54,506,509,548 | 53,008,903,420 |
| Debt Ratio | 0.3 | 0.4 |
| Short-term debt | 468,360,083 | 811,948,735 |
| Long-term debt - Current | 5,467,828,327 | 5,447,303,305 |
| Long-term debt - Non-current | 6,370,779,023 | 9,408,872,360 |
| Bonds payable | 5,947,195,429 | 3,084,766,287 |
| Debt | 18,254,162,862 | 18,752,890,687 |
| Equity | 22,350,664,641 | 21,131,273,660 |
| Debt-to-Equity | 0.8 | 0.9 |
| Debt | 18,254,162,862 | 18,752,890,687 |
| Cash and Cash Equivalents | 3,693,074,161 | 2,473,555,750 |
| Net Debt | 14,561,088,701 | 16,279,334,937 |
| Equity | 22,350,664,641 | 21,131,273,660 |
| Net Debt-to-Equity | 0.7 | 0.8 |
| Debt | 18,254,162,862 | 18,752,890,687 |
| EBITDA | 1,922,133,566 | 2,408,094,098 |
| Debt-to-EBITDA | 9.5 | 7.8 |
| Income before Income Tax | 1,059,406,284 | 1,564,604,768 |
| Interest expense | 795,147,267 | 784,022,304 |
| Depreciation and amortization | 67,580,015 | 59,467,026 |
| EBITDA | 1922133566 | 2,408,094,098 |
| Income before Income Tax | 1,059,406,284 | 1,564,604,768 |
| Interest expense | 795,147,267 | 784,022,304 |
| EBIT | 1,854,553,551 | 2,348,627,072 |
| Interest expense | 795,147,267 | 784,022,304 |
| Interest Coverage Ratio | 2.3 | 3.0 |


| Asset to Equity Ratios |  |  |
| :--- | ---: | ---: |
| Total Assets | $54,506,509,548$ | $53,008,903,420$ |
| Total Equity | $22,350,664,641$ | $21,131,273,660$ |
| Asset to Equity Ratio | $\mathbf{2 . 4}$ | $\mathbf{2 . 5}$ |
|  |  |  |
| Liabilities to Equity Ratios | $32,155,844,907$ | $31,877,629,760$ |
| Total Liabilities | $22,350,664,641$ | $21,131,273,660$ |
| Total Equity | $\mathbf{1 . 4}$ | $\mathbf{1 . 5}$ |
| Liabilities to Equity Ratio |  |  |


| Financial ratios | $\begin{aligned} & \text { 31-Dec-21 } \\ & \text { (Unaudited) } \end{aligned}$ | $\begin{aligned} & \text { 31-Dec-20 } \\ & \text { (Unaudited) } \end{aligned}$ |
| :---: | :---: | :---: |
| Profitability ratios |  |  |
| Revenue | 9,444,895,630 | 10,835,744,692 |
| Gross Profit | 4,011,702,937 | 4,240,276,075 |
| Gross Profit Ratio | 42\% | 39\% |
| Net Income | 1,269,106,148 | 1,149,234,036 |
| Revenue | 9,444,895,630 | 10,835,744,692 |
| Net Income after Tax Margin | 13.4\% | 10.6\% |
| Total Net Income after tax | 1,269,106,148 | 1,149,234,036 |
| Total Asset CY | 54,506,509,548 | 53,008,903,420 |
| Total Asset PY | 53,008,903,420 | 53,441,685,612 |
| Average total asset | 53,757,706,484 | 53,225,294,516 |
| Return on Asset | 2.4\% | 2.2\% |
|  |  |  |
| Total Net Income after tax | 1,269,106,148 | 1,149,234,036 |
| Total Equity CY | 22,350,664,641 | 21,131,273,660 |
| Total Equity PY | 21,131,273,660 | 19,615,569,488 |
| Average total equity | 21,740,969,151 | 20,373,421,574 |
| Return on Equity | 5.8\% | 5.6\% |
| Price/Earnings Ratio |  |  |
| Price Per Share | 0.400 | 0.450 |
| Earnings Per Share | 0.078 | 0.038 |
| Price/Earnings Ratio | 5.153 | 11.786 |

## Factors which may have material impact in Company's operations

## Economic factors

The economic situation in the Philippines significantly affects the performance of the Company's business. For the residential products, the Group is sensitive to changes in domestic interest and inflation rates. Higher interest rates tend to discourage potential buyers of residential units as mortgages become unaffordable to them. An inflationary environment will adversely affect the Group, as well as the real estate industry, by increases in costs such as land acquisition, labor and material. Although the Group may pass on the additional costs to buyers, there is no assurance that this will not significantly affect the Group's sales.

## Competition

Please refer to the discussion on Competition found in Item 1.4 of this report.

## Capital Expenditures

The table below sets out our actual capital expenditures in 2020, 2021, 2022 and 2023.
Expenditure
(in millions)

The Group has historically sourced funding for capital expenditures through internally generated funds and credit facilities from commercial banks.

The Company expects to fund budgeted capital expenditures principally through the existing cash and cash from operations, through borrowings and through Offering. The Company's capital expenditure plans are based on management's estimates, and are subject to a number of variables, including: possible cost overruns; construction and development delays; the receipt of Government approvals; availability of financing on acceptable terms; changes in management's views of the desirability of current plans; the identification of new projects and potential acquisitions; and macroeconomic factors such as the Philippines' economic performance and interest rates. Accordingly, we might not execute our capital expenditure plans as contemplated or at or below estimated cost.

## ITEM 7. FINANCIAL STATEMENTS

The consolidated financial statements of the Company and its subsidiaries are filed as part of this Form 17-A.

## ITEM 8. INFORMATION ON INDEPENDENT ACCOUNTANTS

## Changes in and Disagreements with Accountants on Accounting and Financial Disclosures

SGV \& Co., independent auditors, audited the consolidated financial statements of the Company as at December 31, 2023, 2022, and 2021 and for the years ended December 31, 2023, 2022 and 2021 without qualification and reviewed the accompanying interim condensed consolidated statement of financial position of CPGI and Subsidiaries as at September 30, 2023 and for the nine-month periods ended September 30, 2023 and 2022, included in this Annual Report. A review is substantially less in scope than an audit conducted in accordance with PSA and consequently does not enable them to obtain assurance that they would become aware of all significant matters that might be identified in an audit. SGV \& Co. has no shareholdings in the Company, or any right, whether legally enforceable or not, to nominate or to subscribe to the securities of the Company, in accordance with the professional standards on independence set by the Board of Accountancy and Professional Regulation Commission.

## External Audit Fees

The following table sets out the aggregate fees billed for each of the last two fiscal years and interim third quarter 2023 for professional services rendered by SGV \& Co.

|  | 2023 | 2022 | 2021 |
| :--- | :--- | :--- | :--- |
| Audit and audit-related fees | P9.4 million | P8.6 million | P7.8 million |

The Audit Committee recommends to the Board of Directors the discharge or nomination of the external auditor to be proposed for shareholder approval at CPGl's annual shareholders meeting, approve all audit engagement fees and terms of the external auditor, and review its performance. It also reviews and discusses with management and the external auditors the results of the audit, including any difficulties encountered. This review includes any restrictions on the scope of the external auditor's activities or on access to requested information, and any significant disagreements with Management.

The Audit Committee also evaluates, determines, and pre-approves any non-audit service provided to the Company and its subsidiaries by the external auditors and keeps under review the non-audit fees paid to the external auditors both in relation to their significance to the auditor and in relation to the total expenditure on consultancy.

No engagement for other services from SGV and Co. either for professional services, tax accounting compliance, advice and planning nor any services rendered for products and services other than the aforementioned audit services reported in 2023.

# PART III. CONTROL AND COMPENSATION INFORMATION 

## ITEM 9. DIRECTORS AND EXECUTIVE OFFICERS OF THE COMPANY

## BOARD OF DIRECTORS

The Directors of the Company are elected at the regular annual stockholders' meeting. They hold office for a term of one (1) year until the next succeeding annual meeting and until their respective successors have been elected and qualified. The executive officers hold office until their respective successors have been elected and qualified.

The directors of the Company as of December 31, 2023, are as follows:

| Name of Director | Position | Age | Citizenship |
| :---: | :---: | :---: | :---: |
| Jose E.B. Antonio | Executive Chairman | 77 | Filipino |
| John Victor R. Antonio | Vice Chairman | 51 | Filipino |
| Jose Marco R. Antonio | President and CEO | 49 | Filipino |
| Jose Carlo R. Antonio | Director | 40 | Filipino |
| Hilda R. Antonio | Director | 76 | Filipino |
| Stephen T. CuUnjieng | Independent Director | 64 | Filipino |
| Carlos C. Ejercito | Independent Director | 78 | Filipino |
| Jose L. Cuisia, Jr. | Independent Director | 79 | Filipino |
| Aileen Christel U. Ongkauko | Independent Director | 55 | Filipino |
| Rafael G. Yaptinchay | Director | 73 | Filipino |
| Ricardo P. Cuerva | Director | 79 | Filipino |
| Danny E. Bunyi | Corporate Secretary | 58 | Filipino |
| Carlos Benedict K. Rivilla, IV | Assistant Corporate Secretary/ VicePresident Corporate Affairs | 52 | Filipino |
| Ponciano S. Carreon, Jr. | Chief Financial Officer/Corporate Treasurer/Investor Relations Officer | 49 | Filipino |
| Julienne Cruz | Group Head for Corporate Communications | 40 | Filipino |
| Atty. Isabelita Ching Sales | Group Head for Legal Services and Corporate Affairs, Chief Information Officer and Chief Compliance Officer | 44 | Filipino |
| Ritchelle T. Cordero | Group Head for Human Resources and Administration | 43 | Filipino |

Amb. Jose E.B. Antonio, 77 years old, Filipino, is one of the founders and Executive Chairman of the Board of the Company and its Subsidiaries. He graduated cum laude from San Beda College, Manila in 1966 with a Bachelor's Degree in Commercial Science (major in Marketing) and received a Master's Degree in Business Management in 1968 from Ateneo de Manila's Graduate School of Business. Chairman Antonio also graduated from Harvard University's Owner/President Management Program in 2003. Chairman Antonio served as the Philippines Special Envoy for Trade and Economics to the People's Republic of China in 2005 and is currently the Chairman of Century Asia Corporation, Prestige Cars, Inc., and Philtranco Service Enterprises. He is also the founder and Chairman of the Philippine-China Business Council Inc. In addition, he serves as the Vice Chairman of Penta Pacific Realty Corporation, and Subic Air Charter, Inc. Mr. Antonio has also been duly appointed by former President Duterte as the Philippines' special envoy to the United States of America ("U.S.A."), effective 28 October 2016. His mission is to enhance business ties and strengthen the economic affairs between the two countries.

Mr. John Victor R. Antonio, 51 years old, Filipino, is Vice-Chairman of the Company. He has been with the Company for 17 years and is involved in managing projects in the Company's middle income and affordable product lines, including Gramercy Residences and Azure Urban Residences. He graduated magna cum laude with a Bachelor's Degree in Economics (major in Marketing) from the University of Pennsylvania's Wharton School in 1993 and finished his Master's in Business Administration ("MBA") program from the Wharton School in 2003.

Mr. Jose Marco R. Antonio, 49 years old, Filipino, is President and Chief Executive Officer of the Company. Prior to joining the Company, he worked at Blackstone Real Estate Partners as a financial analyst. He has been with the Company for 16 years and is involved in managing projects in the Company's middle income and affordable product lines, including Canyon Ranch, Knightsbridge Residences, and Acqua Private Residences. He graduated summa cum laude with a Bachelor's Degree in Economics (dual major in Finance and Entrepreneurial Management) from the University of Pennsylvania's Wharton School in 1995 and received his MBA from the Wharton School in 2004.

Mr. Jose Carlo R. Antonio, 40 years old, Filipino, is a Director of the Company and a member of the Board of Directors. Prior to joining the Company in 2007, he worked in the investment banking groups of Citigroup and Goldman Sachs. He graduated magna cum laude with a Bachelor's Degree in Economics (major in Finance) from the University of Pennsylvania's Wharton School in 2005.

Ms. Hilda R. Antonio, 76 years old, Filipino, is a Director of the Company and a member of the Board. She is the wife of the Chairman, Amb. Jose E.B. Antonio. She is a philanthropist and a member of the Board of Directors of CPI, Museum Properties, Inc., Heirloom Properties Inc., and Sovereign Property Holdings. She graduated from Assumption College of Manila with a degree in Economics.

Mr. Ricardo P. Cuerva, 79 years old, Filipino, is a Director of the Company and a member of the Board. Mr. Cuerva was a co-founder of Meridien and served as Meridien's President from 1988 to 1996. He also currently serves as a member of the Rotary Club of Makati City. Mr. Cuerva graduated from San Beda College in 1961 with a Bachelor of Science Degree in Business Administration and obtained his MBA from Ateneo De Manila in 1971. Mr. Cuerva is the President and owner of Century Project Management and Construction Corporation, which oversees the construction of the Company's vertical developments.

Mr. Rafael G. Yaptinchay, 73 years old, Filipino, is a Director of the Company and a member of the Board. Mr. Yaptinchay was a co-founder of Meridien and served as Meridien's President from 1996 to 2009. He previously served as the Assistant Treasurer and Head of Business Development/Corporate Planning of Philippine National Construction Corporation. Mr. Yaptinchay is a member of the Rotary Club of Ortigas and the Association of Asian Manager, Inc. Mr. Yaptinchay graduated from Ateneo de Manila University in 1971 with a Bachelor's Degree (major in Economics) and received his MBA from Asian Institute of Management in 1974.

Amb. Jose L. Cuisia Jr., 79 years old, Filipino citizen, is the former Ambassador Extraordinary and Plenipotentiary of the Republic of the Philippines to the U.S.A. Ambassador Cuisia is also well-respected figure in Philippine business, with over 32 years in financial services, most recently as the President and Chief Executive Officer ("CEO") of the largest and most profitable non-bank financial institution on the Philippines. He serves on the boards of many of the Philippines' most important private and listed companies and has shared his expertise as Trustee on various academic institutions and non-Government organizations espousing good governance and corporate social responsibility, including the Asian Institute of Management. Ambassador Cuisia has over 10 years of experience in public service, having served Filipinos as the Governor of the Central Bank of the Philippines and Chairman of its Monetary Board as well as President and CEO of SSS in the 1980s and 1990s. At the Central Bank, Ambassador Cuisia oversaw the liberalization of foreign exchange controls, resulting in, among others, the entry of more substantial foreign direct investment that strengthened the Philippine Peso and the country's foreign exchange reserves. The Ambassador also led the efforts in establishing what is now the BSP, allowing it to become a more effective guardian of monetary policy and ensuring the stability of the banking system. Amb. Cuisia also serves as Director to various companies namely: Investment \& Capital Corporation of the Philippines, Asian Institute of Management, Phinma Corporation, SM Prime Holdings Inc., and Philippine Investment Management, Inc. He likewise serves as an Independent Director of Manila Water Company, Inc.

Mr. Stephen T. CuUnjieng, 64 years old, Filipino citizen, is a prominent investment banker, and currently serves as an Independent Director of Aboitiz Equity Ventures, Inc. He has a long and extensive experience in investment banking with several major financial institutions including HFS Capital LLC and Evercore Partners, Inc., as well as the Chairman of Evercore Asia Limited. He is an advisor to a number of Asia's most prominent companies like San Miguel Corporation, Samsung Electronics, Tiger Airways, among others. He finished his undergraduate and law degree from Ateneo De Manila University and later on, earned his MBA degree from the Wharton School of Business at the University of Pennsylvania.

Mr. Carlos C. Ejercito, 78 years old, Filipino, is the former Chairman of the UCPB and currently the Chairman and CEO of Northern Access Mining, Inc., Forum Cebu Coal Corporation, and Kaipara Mining and Development Corporation. He graduated Cum Laude from the University of the East where he finished his Bachelor's Degree in Business Administration. He became a Certified Public Accountant in 1966. He received his MBA at the Ateneo Graduate School of Business in 1976 and graduated from his Management Development Program in 1983 at the Harvard Business School. As of date, he serves as an Independent Director at Aboitiz Power Corporation, Bloomberry Resorts Corporation, and Monte Oro Resources and Energy Corporation.

Ms. Aileen Christel U. Ongkauko, 55 years old, Filipino citizen, is concurrently the Group President and CEO of La Filipina Uy Gongco Corporation \& Subsidiaries, a highly diversified agribusiness, livestock, and food company established more than a century ago. She is also a

Director of South Balibago Resources Inc. and Ateneo Family Business Development Center. Ms. Ongkauko was also former Director of Aboitiz Equity Ventures International, Aboitiz Power International, Pilmico International, and Advisor to the Board for Weather Philippines, Inc. She graduated magna cum laude and was a Departmental Awardee from Ateneo de Manila University, where she earned her degree in Bachelor of Arts in Management Economics.

Atty. Danny E. Bunyi, 58 years old, Filipino, is the Corporate Secretary of the Company. He is likewise a Senior Partner at Divina Law Offices and a lecturer at John Gokongwei School of Management in Ateneo de Manila University and at the Trust Institute Foundation of the Philippines. He was the Senior Vice President and Corporate Secretary of the Development Bank of the Philippines and the Chief Compliance Officer and Legal Services Group Head of Robinsons Bank. He was also the Legal Counsel for Consumer Banking of Standard Chartered Bank (Manila Office) and the Head of the Legal Advisory Division of the Philippine Commercial International Bank. He completed the Finance for Senior Executives Program in the Asian Institute of Management as well as the course on Trust Operations and Investment Management conducted by the Trust Institute Foundation of the Philippines. He obtained his law degree at the Ateneo de Manila University, with a Bachelor's Degree in Business Management, major in Legal Management, from the same university. Atty. Bunyi has extensive work experience in the field of banking and finance, trust banking and investment management, and corporate and special projects.

Mr. Carlos Benedict K. Rivilla IV, 52 years old, Filipino, is the Assistant Corporate Secretary and Vice-President for Corporate Affairs of the Company. As part of his experience in the business sector, he served as Corporate Compliance Officer and Vice-President for Finance in a corporation engaged in mass media for four (4) years in Cebu City and also previously handled corporate affairs for the Company and served as Director and Corporate Secretary of various businesses in Makati City. He joined the Company in 2007. Mr. Rivilla is a graduate of University of San Jose Recoletos. Mr. Rivilla was appointed Assistant Corporate Secretary on 17 August 2011.

Mr. Ponciano S. Carreon, Jr., 49 years old, Filipino, is the Chief Financial Officer ("CFO"), Corporate Treasurer, and Head for Investor Relations. He currently sits as an Independent Director and Chairman of the Audit and Compliance Committee of Northpoint Development Bank. Prior to joining CPGI, he served as CFO of Landco Pacific Corporation, CFO of Arthaland Corporation, Assistant Vice President of Controllership at SM Development Corporation, Controller of Crown Asia Properties, Inc., a Vista Land subsidiary, and as member of the Board of Directors of Club Punta Fuego Inc., Fuego Land Corporation, and Fuego Development Corporation. He also brings with him solid banking experience having served as a bank controller, audit head and examiner. He is an Ateneo-BAP Certified Treasury Professional, a cum laude graduate of Bachelor of Science in Accountancy degree at San Beda College and a Certified Public Accountant Licensure Examination board topnotcher.

Ms. Julienne Cruz, 40 years old, Filipino, is the new Group Head for Corporate Communications of the Company effective 1 November 2021. Prior to joining the Company in 2007, she served as a Public Relations ("PR") Associate in Grupo Agatep (formerly Agatep Associates) and a television production member of various motoring media shows. As part of her corporate background, she served as PR Associate, Advertising Manager, Marketing Communications Manager, and Assistant Vice President for Communications of the Company until 2020. She graduated with a Bachelor's Degree in Communication Arts from Miriam College Quezon City in 2005. Ms. Cruz is taking her MBA degree through the Regis program of the Ateneo Graduate School of Business in Makati.

Atty. Isabelita Ching-Sales, 44 years old, Filipino, serves as the Company's Group Head for Legal Services and Corporate Affairs, Chief Information Officer, and Chief Compliance Officer. Prior to joining Century Properties, Atty. Ching-Sales was the Chief Legal Counsel and Chief Information Officer of Asiatrust Development Bank, also a publicly-listed company. Having undergone extensive training and experience on loans, credit, and branch banking operations, she was also appointed Head for Credit Support Department, and still is the Corporate Secretary of Asiatrust Development Bank, now NextGenesis Corporation. Atty Ching-Sales also worked as Head for Operations of China Banking Corporation's Acquired Assets Division. She graduated from the University of Sto. Tomas with a Bachelor's Degree in Legal Management and obtained her degree in Bachelor of Laws and Juris Doctor degree at San Beda College of Law and San Sebastian College Recoletos Manila, Institute of Law.

Mr. Ritchelle T. Cordero, 43 years old, Filipino, is the Group Head for Human Resources and Administration of the Company. He graduated with academic distinction from San Beda College, Manila in 2002 with the degree of Bachelor of Arts in Philosophy and Human Resources Development. He completed the Executive MBA degree program at the Asian Institute of Management in 2017. Prior to joining the Company, he was the Human Resources ("HR") Manager of Ayala Property Management Corporation, a subsidiary of Ayala Land Inc., HR Officer of DMCI Project Developers, Inc., and HR \& Quality Management Officer of Asiatic Development Corporation.

All the directors and members of the senior management of the Company possess a high degree of integrity and character and are fully capable and able to perform their duties as directors and members of senior management, respectively. The Company does not believe that its business is dependent on the services of any particular employee.

## Information on the Board's Election and Years of Service:

| Director's Name | Type [Executive (ED), NonExecutive (NED) or Independent Director (ID)] | If nominee, identify the principal | Nominator in the last election (if ID, state the relationship with the nominator) | Date first elected | Date last elected (if ID, state the number of years served as ID) | Elected when (Annual /Special Meeting) | No. of years served as director |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Jose E.B. Antonio | ED | CPI | Marnelli A. Sales -None | 07/11/2011 | 06/30/2023 | Annual | 12 |
| Jose L. Cuisia, Jr. | ID | CPI | Marnelli A. Sales - None | 06/22/2015 | 06/30/2023 | Annual | 8 |
| Stephen T. CuUnjieng | ID | CPI | Marnelli A. Sales- None | 06/22/2015 | 06/30/2023 | Annual | 8 |
| Carlos C. Ejercito | ID | CPI | Marnelli A. Sales - None | 06/22/2015 | 06/30/2023 | Annual | 8 |
| John Victor R. Antonio | ED | CPI | Marnelli A. <br> Sales - None | 07/11/2011 | 06/30/2023 | Annual | 12 |
| Jose Marco R. Antonio | ED | CPI | Marnelli A. <br> Sales - None | 07/11/2011 | 06/30/2023 | Annual | 12 |
| Jose Carlo R. Antonio | ED | CPI | Marnelli A. <br> Sales - None | 07/11/2011 | 06/30/2023 | Annual | 12 |


|  | Type <br> DExecutive <br> (ED), Non- <br> Executive <br> (NED) or <br> Independent <br> Director (ID)] | If <br> nominee, <br> identify <br> the <br> principal | Nominator <br> in the last <br> election (if <br> ID, state the <br> relationship <br> with the <br> nominator) | Date last <br> elected (if <br> elected <br> ID, state the <br> number of <br> years <br> served as <br> ID) | Elected <br> when <br> (Annual <br> (Special <br> Meeting) | No. of <br> years <br> served <br> as <br> director |  |
| :--- | :--- | :--- | :--- | :--- | :--- | :--- | :--- |
| Rafael G. Yaptinchay | ED | CPI | Marnelli A. <br> Sales - None | $07 / 11 / 2011$ | $06 / 30 / 2023$ | Annual | 12 |
| Ricardo P. Cuerva | NED | CPI | Marnelli A. <br> Sales - None | $07 / 11 / 2011$ | $06 / 30 / 2023$ | Annual | 12 |
| Hilda R. Antonio | NED | CPI | Marnelli A. <br> Sales - None | $06 / 14 / 2019$ | $06 / 30 / 2023$ | Annual | 4 |
| Aileen Christel U. <br> Ongkauko | ID | CPI | Marnelli A. <br> Sales - None | $04 / 17 / 2021$ | $06 / 30 / 2023$ | Annual | 3 |

Voting Result of the last Annual General Meeting (June 30, 2023)

| Name of Director | Votes Received |
| :--- | :--- |
| Jose E.B. Antonio | $9,086,536,156$ shares of $78.33 \%$ |
| Jose L. Cuisia, Jr | $9,086,536,156$ shares of $78.33 \%$ |
| Stephen T. CuUnjieng | $9,093,588,156$ shares or $78.40 \%$ |
| Carlos C. Ejercito | $9,093,588,156$ shares or $78.40 \%$ |
| Aileen Christel U. Ongkauko | $9,093,588,156$ shares or $78.40 \%$ |
| John Victor R. Antonio | $9,086,536,156$ shares of $78.33 \%$ |
| Jose Marco R. Antonio | $9,086,536,156$ shares of $78.33 \%$ |
| Jose Carlo R. Antonio | $9,086,536,156$ shares of $78.33 \%$ |
| Rafael G. Yaptinchay | $9,086,536,156$ shares of $78.33 \%$ |
| Ricardo P. Cuerva | $9,086,536,156$ shares of $78.33 \%$ |
| Hilda R. Antonio | $9,093,588,156$ shares or $78.40 \%$ |

## Directorships in Other Companies

The Chief Executive Officer and other executive directors of the Company submit themselves to a low indicative limit on membership in other corporate boards, within the limit as may be allowed by the Securities Regulations Code and relevant rules on Corporate Governance. The same low limit shall apply to independent, non-executive directors who serve as full-time executives in other corporations. An exception to this rule may be applied to memberships in the corporate boards of subsidiaries or affiliates of the Company. In any case, the capacity of directors to serve the Company with diligence shall not be compromised.

## A. Directorships in the Company's Group

| Director's Name | Corporate Name of the Group Company | Type of Directorship (Executive, Non-Executive, Independent). Indicate if director is also the Chairman. |
| :---: | :---: | :---: |
| Jose E.B. Antonio | Century Properties Inc. (CPI, Parent Company) <br> Century City Development Corporation (CCDC) <br> Century City Corporation (CCC) <br> Century Limitless Corporation (CLC) <br> Century Properties Management Inc. (CPMI) | Executive, Chairman <br> Executive, Chairman <br> Executive, Chairman <br> Executive, Chairman <br> Executive, Chairman |
| John Victor R. Antonio | CPI <br> CCDC <br> CCC <br> CLC <br> CPMI | Executive Executive Executive Executive Executive |
| Jose Marco R. Antonio | CPI <br> CCDC <br> CCC <br> CLC <br> CPMI | Executive Executive Executive Executive Executive |
| Jose Carlo R. Antonio | CPI <br> CLC <br> CPMI | Executive Executive Executive |
| Rafael G. Yaptinchay | CPI | Executive |

## B. Directorships in Other Listed Companies

| Director's Name | Name of Listed Company | Type of Directorship <br> (Executive, Non-Executive, <br> Independent). Indicate if <br> director is also the Chairman. |
| :--- | :--- | :--- |
| Rafael G. Yaptinchay | Marc Ventures Inc. | Independent |
| Jose L. Cuisia, Jr | Phinma Corporation <br> Omnipay Inc. <br> Xendit Remittance Inc. | Independent <br> Independent <br> Independent |
| Stephen T. CuUnjieng | Philippines Line of Communication <br> (PBCOM) <br> First Philippine Holdings | Independent |
| Carlos C. Ejercito | International Container Terminal <br> Services Inc. <br> Mount Grace Hospitals, Inc. | Independent |


| Director's Name | Name of Listed Company | Type of Directorship <br> (Executive, Non-Executive, <br> Independent). Indicate if <br> director is also the Chairman. |
| :--- | :--- | :--- |
| Aileen Christel U. Ongkauko | La Filipina Uy Gongco Corporation <br> \& Subsidiaries | Executive Director |

## BOARD MEETINGS \& ATTENDANCE

Regular Board meetings are held once every quarter. The meetings are scheduled before the beginning of the year. For this year, the Regular Board Meetings are scheduled as follows:

First Quarter - March 28
Second Quarter - May 5
Third Quarter - August 7
Fourth Quarter - November 8
There are also special board meetings that are held from time to time, as the need to discuss important business matters and updates from the Company arise. These special meetings are scheduled a week ahead of the scheduled dates.

## Attendance of Directors - All directors were re-elected and elected, respectively on June 30, 2023

| Board | Name | Date of Election | No. of Meetings Held during the year (Regular \& Special) | No. of Meetings Attended | \% |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Chairman <br> Member | Jose Eduardo B. Antonio | June 30, 2023 | 8 | 8 | 100\% |
|  | John Victor R. Antonio | June 30, 2023 | 8 | 8 | 100\% |
| Member | Jose Marco R. Antonio | June 30, 2023 | 8 | 8 | 100\% |
| Member | Jose Carlo R. Antonio | June 30, 2023 | 8 | 8 | 100\% |
| Member | Ricardo P. Cuerva | June 30, 2023 | 8 | 6 | 75\% |
| Member | Rafael G. Yaptinchay | June 30, 2023 | 8 | 8 | 100\% |
| Member <br> Independent | Hilda R. Antonio | June 30, 2023 | 8 | 8 | 100\% |
|  | Jose L. Cuisia, Jr | June 30, 2023 | 8 | 8 | 100\% |
| Independent | Stephen T. CuUnjieng | June 30, 2023 | 8 | 8 | 100\% |
| Independent | Carlos C. Ejercito | June 30, 2023 | 8 | 8 | 100\% |
| Independent | Aileen Christel U. Ongkauko | June 30, 2023 | 8 | 8 | 100\% |

## BOARD COMMITTEES

## 1. Number of Members, Functions and Responsibilities

| Committee | No. of Members |  |  | Committee Charter | Functions | Key Responsibilities | Power Executive Director (ED) Executive Director (ED) Executive Director (ED) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Executive Director (ED) | Nonexecutive Director (NED) | Independent Director (ID) |  |  |  |  |
| Executive | 6 | 0 | 0 | Develop a transparent business and organizational management system | Oversees the implementation of policies and corporate matters | Executive | 6 |
| Audit | 2 | 1 | 2 | Develop a transparent financial management system | Check all financial reports against its compliance; monitors external audit | Audit | 2 |
| Committee on Strategy \& Growth | 4 | 0 | 2 | Assist the Board in discharging its oversight duties with respect to the development and implementation of the Company's strategic plan and the risks associated with such plant. | Provide assistance to the Board of Directors in the strategic management of the Company's activities, in its work to protect Company shareholders' interests via exercising control of the Company's strategy and sustainable development. | Committee on Strategy \& Growth | 4 |
| Risk <br>  <br> Corporate Governance | 4 | 1 | 2 | Safeguard the company from potential and adherent risks | Establish procedures to safeguard management from exposed risks and prevention of potential risks. <br> Ensure that the Company is taking appropriate measures to achieve a prudent balance between risk | Risk Management \& Corporate Governance | 4 |


| Committee | No. of Members |  |  | Committee Charter | Functions | Key Responsibilities | Power <br> Executive Director (ED) <br> Executive Director (ED) <br> Executive Director (ED) |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Executive Director (ED) | Nonexecutive Director (NED) | Independent Director (ID) |  |  |  |  |
|  |  |  |  |  | and reward in both ongoing and new business activities in compliance as well with the Corporate Governance policies. |  |  |
| Related Party Transactions Committee | 2 | 0 | 2 | Ensure that every Related Party <br> Transaction is conducted in a manner that will protect the Company and its stakeholders from conflict of interest which may arise between the Company and its Related Parties; | Ensure that every Related Party <br> Transaction is at arms' length, the terms are fair, and they will inure to the best interest of the Company, its stakeholders, subsidiaries and affiliates | Related Party Transactions Committee | 2 |

## 2. Committee Members

## (a) Executive Committee

| Office | Name | Date of <br> Appointment | No. of <br> Meetings <br> Held | No. of <br> Meetings <br> Attended | \% | Term |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: |
| Chairman | Jose E.B. Antonio | June 30, 2023 | 4 | 4 | 100 | 1 yr |
| Member (ED) | John Victor R. Antonio | June 30, 2023 | 4 | 4 | 100 | 1 yr |
| Member (ED) | Jose Marco R. Antonio | June 30, 2023 | 4 | 4 | 100 | 1 yr |
| Member (ED) | Rafael G. Yaptinchay | June 30, 2023 | 4 | 4 | 100 | 1 yr |
| Member (ED) | Jose Carlo R. Antonio | June 30, 2023 | 4 | 4 | 100 | 1 yr |

## (b) Audit Committee

| Office | Name | Date of <br> Appointment | No. of <br> Meetings <br> Held | No. of <br> Meetings <br> Attended | \% |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: |

(c) Committee on Strategy \& Growth

| Office | Name | Date of <br> Appointment | No. of <br> Meetings <br> Held | No. of <br> Meetings <br> Attended | \% |
| :--- | :--- | :--- | :--- | :--- | :--- | :---: |

(d) Risk Management \& Corporate Governance Committee

| Office | Name | Date of <br> Appointment | No. of <br> Meetings <br> Held | No. of <br> Meetings <br> Attended | \% | Term |
| :--- | :--- | :--- | :---: | :---: | :---: | :---: |
| Chairman (ID) | Jose L. Cuisia, Jr. | June 30, 2023 | 2 | 2 | 100 | 1 yr |
| Member (ED) | Jose E.B. Antonio | June 30, 2023 | 2 | 2 | 100 | 1 yr |
| Member (ED) | Jose Marco R. Antonio | June 30, 2023 | 2 | 2 | 100 | 1 yr |
| Member (ED) | John Victor R. Antonio | June 30, 2023 | 2 | 2 | 100 | 1 yr |
| Member (ED) | Rafael G. Yaptinchay | June 30, 2023 | 2 | 2 | 100 | 1 yr |
| Member (NED) | Ricardo P. Cuerva | June 30, 2023 | 2 | 2 | 100 | 1 yr |

(e) Related Party Transactions Committee

Provide the same information on all other committees constituted by the Board of Directors:

| Office | Name | Date of Appointment | No. of Meetings Held | No. of Meetings Attended | \% | Term |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Chairman (ID) | Carlos C. Ejercito | June 30, 2023 | 1 | 1 | 100 | 1 yr |
| Member (ID) | Jose L. Cuisia, Jr. | June 30, 2023 | 1 | 1 | 100 | 1 yr |
| Member (ID) | Aileen Christel U. Ongkauko | June 30, 2023 | 1 | 1 | 100 | 1 yr |
| Member (ED) | Jose Marco R. Antonio | June 30, 2023 | 1 | 1 | 100 | 1 yr |
| Member (ED) | Jose Carlo R. Antonio | June 30, 2023 | 1 | 1 | 100 | 1 yr |
| Member (NED) | Hilda R. Antonio | June 30, 2023 | 1 | 1 | 100 | 1 yr |

## EXECUTIVE OFFICERS

The Executive officers of the Company as of December 31, 2023 are as follows:

| Name of Director | Position | Age |
| :--- | :--- | :---: |
| Amb. Jose E.B. Antonio* | Executive Chairman of the Board | 77 |
| John Victor R. Antonio* | Vice Chairman | 51 |
| Jose Marco R. Antonio* | Director and President \& CEO | 49 |
| Jose Carlo R. Antonio* | Co-Managing Director | 40 |
| Rafael G. Yaptinchay* | Co-Managing Director | 73 |
| Atty. Danny E. Bunyi* | Corporate Secretary | 58 |
| Carlos Benedict K. Rivilla, IV* | Assistant Corporate Secretary/Vice-President for <br> Corporate Affairs | 52 |
| Ponciano S. Carreon | Chief Financial Officer / Corporate Treasurer/ <br> Investor Relations Officer | 49 |
| Julliene Cruz | Group Head for Corporate Communications | 40 |
| Atty. Isabelita Ching Sales | Group Head for Legal Services and Corporate <br> Affairs, Chief Information and Chief Compliance <br> Officer | 44 |
| Ritchelle T. Cordero | Group Head for Human Resources and <br> Administration | 43 |

*Members of the Board and concurrent Executive Officers' information as disclosed on Pages 85-89 of this Report

Mr. Carlos Benedict K. Rivilla IV, 52 years old, Filipino, is the Assistant Corporate Secretary and Vice-President for Corporate Affairs of the Company. As part of his experience in the business sector, he served as Corporate Compliance Officer and Vice-President for Finance in a corporation engaged in mass media for four (4) years in Cebu City and also previously handled corporate affairs for the Company and served as Director and Corporate Secretary of various businesses in Makati City. He joined the Company in 2007. Mr. Rivilla is a graduate of University of San Jose Recoletos. Mr. Rivilla was appointed Assistant Corporate Secretary on August 17, 2011.

Mr. Ponciano S. Carreon, Jr., 49 years old, Filipino, is the Chief Financial Officer ("CFO"), Corporate Treasurer, and Head for Investor Relations. He also currently sits as an Independent Director and Chairman of Audit and Compliance Commitee of Northpoint Development Bank. Prior to joining CPGI, he served as CFO of Landco Pacific Corporation, CFO of Arthaland Corporation, Assistant Vice President of Controllership at SM Development Corporation, Controller of Crown Asia Properties, Inc., a Vista Land subsidiary, and as member of the Board of Directors of Club Punta Fuego Inc., Fuego Land Corporation, and Fuego Development Corporation. He also brings with him solid banking experience having served as a bank controller, audit head and examiner. He is an Ateneo-BAP Certified Treasury Professional, a cum laude graduate of Bachelor of Science in Accountancy degree at San Beda College and a Certified Public Accountant Licensure Examination board topnotcher.

Ms. Julienne Cruz, 40 years old, Filipino, is the new Group Head for Corporate Communications of the Company effective November 1, 2021. Prior to joining the Company in 2007, she served as a Public Relations ("PR") Associate in Grupo Agatep (formerly Agatep Associates) and a television production member of various motoring media shows. As part of her corporate background, she served as PR Associate, Advertising Manager, Marketing Communications Manager, and Assistant Vice President for Communications of the Company until 2020. She graduated with a Bachelor's Degree in Communication Arts from Miriam College Quezon City in 2005. Ms. Cruz is taking her MBA degree through the Regis program of the Ateneo Graduate School of Business in Makati.

Atty. Isabelita Ching-Sales, 44 years old, Filipino, serves as the Company's Group Head for Legal Services and Corporate Affairs, Chief Information Officer, and Chief Compliance Officer. Prior to joining Century Properties, Atty. Ching-Sales was the Chief Legal Counsel and Chief Information Officer of Asiatrust Development Bank, also a publicly-listed company. Having undergone extensive training and experience on loans, credit, and branch banking operations, she was also appointed Head for Credit Support Department, and still is the Corporate Secretary of Asiatrust Development Bank, now NextGenesis Corporation. Atty Ching-Sales also worked as Head for Operations of China Banking Corporation's Acquired Assets Division. She graduated from the University of Sto. Tomas with a Bachelor's Degree in Legal Management and obtained her degree in Bachelor of Laws and Juris Doctor degree at San Beda College of Law and San Sebastian College Recoletos Manila, Institute of Law.

Mr. Ritchelle T. Cordero, 43 years old, Filipino, is the Group Head for Human Resources and Administration of the Company. He graduated with academic distinction from San Beda College, Manila in 2002 with the degree of Bachelor of Arts in Philosophy and Human Resources Development. He completed the Executive MBA degree program at the Asian Institute of Management in 2017. Prior joining the Company, he was the Human Resources ("HR") Manager of Ayala Property Management Corporation, a subsidiary of Ayala Land Inc., HR Officer of DMCI Project Developers, Inc., and HR \& Quality Management Officer of Asiatic Development Corporation.

All the directors and members of the senior management of the Company possess a high degree of integrity and character and are fully capable and able to perform their duties as directors and members of senior management, respectively.

All the directors and members of the senior management of the Company possess a high degree of integrity and character and are fully capable and able to perform their duties as directors and members of senior management, respectively.

## Chairman and CEO

Mr. Jose E.B. Antonio is the current Executive Chairman of the Board while Mr. Jose Marco R. Antonio is the President and Chief Executive Officer of the Company who has the moral integrity and excellent business acumen to effectively manage the Company in its corporate goals and objectives. The Board having a mix of non-executive and independent directors are separate from Management and gives the assurance of a balanced view and perspective with regards to matters pertaining to board decisions.

Role of the Chairman and the CEO:

| Chairman | Chief Executive Officer |  |
| :--- | :--- | :--- |
| Role | Foster long term growth | Manages company operations |
| Accountabilities | Policies formulation and expressed <br> fiduciary duties towards shareholders | Initiate and develop corporate <br> objectives and implement policies |
| Deliverables | Comply with principles of good <br> governance | Meet revenue and growth targets |

## Family Relationships

Except for Messrs. Jose E.B. Antonio, John Victor R. Antonio, Jose Marco R. Antonio, Jose Roberto R. Antonio and Jose Carlo R. Antonio, none of the above indicated Directors and Senior Officers are bound by any familial relationships with one another up to the fourth civil degree, either by consanguinity or affinity.

Messrs. John Victor R. Antonio, Jose Marco R. Antonio, Jose Roberto R. Antonio and Jose Carlo R. Antonio are brothers while Mr. Jose E.B. Antonio is their father.

A complete description and the balances of the related party transactions are outlined in notes of the accompanying consolidated financial statements.

## Family, Commercial and Contractual Relations

| Names of Related <br> Significant Shareholders | Type of Relationship | Brief Description of the <br> Relationship |
| :--- | :--- | :--- |
| Jose E.B. Antonio |  | Jose E.B. Antonio is the father <br> and Mrs. Hilda R. Antonio is the <br> mother of siblings Messrs. John |
| John Victor R. Antonio | Victor R. Antonio, Jose Marco R. |  |
| Jose Marco R. Antonio | Family | Antonio, and Jose Carlo R. <br> Jose Carlo R. Antonio <br> Hilda R. Antonio |
|  |  | Antonio. Through CPI, of which |


| $\begin{array}{c}\text { Names of Related } \\ \text { Significant Shareholders }\end{array}$ | Type of Relationship | $\begin{array}{c}\text { Brief Description of the } \\ \text { Relationship }\end{array}$ |
| :--- | :--- | :--- |
|  |  | $\begin{array}{l}\text { all are shareholders, they own } \\ \text { the majority shares of CPGI. }\end{array}$ |
| Ricardo P. Cuerva | $\begin{array}{l}\text { Shareholder of Parent Company of } \\ \text { CPGI and direct beneficial owner } \\ \text { of shares of CPGI. Business } \\ \text { partner of the subsidiaries for } \\ \text { construction under Century } \\ \text { Properties Management and } \\ \text { Construction Corporation }\end{array}$ | $\begin{array}{l}\text { Mr. Cuerva is one of the } \\ \text { business partners of the CPGI } \\ \text { subsidiaries for construction } \\ \text { under Century Properties }\end{array}$ |
| Management and Construction |  |  |
| Corporation |  |  |$]$

## Orientation and Education Program of the Board and Executive Officers

## (a) Company Board and Executive Officers directors:

Under the Company's Corporate Governance manual and best practice, all new directors and senior officers are required to take the orientation on good governance and risk management. The Board of Directors shall take note on the need to implement a policy program for new directors. The current board members, save for the three new Independent Directors, are more than 5 years in office since CPGI has changed it Management from East Asia Power Resources last 2011.
(b) In-house training and external courses attended by Directors and Executive Officers for the past years:

- Corporate Governance Orientation Course for Directors and Officers - August 2011, conducted by Sycip Gorres and Velayo
- ISO Training Seminar for Systems and Data - May 2012, Neville Clark Inc.
- Strategic Planning Seminar - July 2012, In-house, Corporate Planning Group
- Risk Management Seminar - October 2012, Ateneo Graduate School of Business
- Corporate Governance Seminar for Directors and Key Officers - November 2014, Philippine Stock Exchange
- Annual Corporate Governance Training Program - November 2015, Institute of Corporate Directors
- SEC Corporate Governance Forum - August 2016, SEC
- Annual Corporate Governance Training Program - September 2017, Institute of Corporate Directors
- Annual Corporate Governance Training Program - December 19, 2018, Institute of Corporate Directors
- Annual Corporate Governance Training Program - September 2019, Institute of Corporate Directors
- Corporate Sustainability Reporting - March 15, 2021, University of Asia and the Pacific - Center for Social Responsibility
- Sustainability Summit - April 30, 2021, University of Asia and the Pacific - Center for Social Responsibility
- Anti-Money Laundering/Counter-Terrorist Financing Fundamentals - July 12, 2022 -


## Anti-Money Laundering Council

- Anti-Money Laundering/Counter-Terrorist Financing - November 24, 2022 - AntiMoney Laundering Council
- 2022 Public Corporate Governance - December 15, 2022 - Sycip Gorres Velayo and Company
- 2023 Corporate Governance on Cyber Security, Blockchain and Data Analytics and Artificial Intelligence - December 13, 2023 - Sycip Gorres Velayo and Company


## Involvement in Certain Legal Proceedings

The Company is not aware of any of the following events having occurred during the past five years up to the date of this Annual Report that are material to an evaluation of the ability or integrity of any director, nominee for election as Director, executive officer, underwriter or controlling person of the Company:
(a) any bankruptcy petition filed by or against any business of which such person was a general partner or executive officer either at the time of the bankruptcy or within two years prior to that time;
(b) any conviction by final judgment, including the nature of the offense, in a criminal proceeding, domestic or foreign, or being subject to a pending criminal proceeding, domestic or foreign, excluding traffic violations and other minor offenses;
(c) being subject to any order, judgment or decree, not subsequently reversed, suspended or vacated, of any court of competent jurisdiction, domestic or foreign, permanently or temporarily enjoining, barring suspending or otherwise limiting his involvement in any type of business, securities, commodities or banking activities; and
(d) being found by a domestic or foreign court of competent jurisdiction (in a civil action), the SEC or comparable foreign body, or a domestic or foreign exchange or other organized trading market or self-regulatory organization, to have violated a securities or commodities law or regulation, and the judgment has not been reversed, suspended or vacated.

## ITEM 10. EXECUTIVE COMPENSATION

Information as to the aggregate compensation paid or accrued during the last two fiscal years and to be paid in the ensuing fiscal year to the executive officers and senior management follows:

| Name and Principal Position | Year | Salary | Bonus | Other Annual <br> Compensation |
| :--- | :--- | ---: | ---: | ---: |
| Aggregate executive <br> compensation for CEO and top 4 <br> Most Highly Compensated <br> Officers/ Directors* | Projected 2024 | $71,798,172.35$ | $10,192,509.3$ | 0 |
|  | Actual 2023 | $67,734,124.85$ | $9,265,917.61$ | 0 |
|  | Actual 2022 | $67,257,904.52$ | 0.00 | 0 |
|  | Actual 2021 | $67,175,110.12$ | 0.00 | 0 |
| Aggregate executive <br> compensation all other officers <br> unnamed | Projected 2024 | $27,259,060.35$ | $5,961,985.00$ | 0 |
|  | Actual 2023 | $25,716,094.67$ | $5,419,986.37$ | 0 |
|  | Actual 2022 | $23,929,908.77$ | 0.00 | 0 |

*These include Jose Marco Antonio (President and Chief Executive Officer), Jose Eduardo Antonio, Jose Carlo Antonio, John Victor Antonio, and Rafael Yaptinchay.

- Five (5) members of management who are not at the same time executive directors and indicate the total remuneration received during the financial year:

| Name of Officer/Position | Salary | Bonus | Total |
| :---: | :---: | :---: | :---: |
| Ponciano S. Carreon, Jr. | 25,716,094.67 | 5,419,986.37 | 31,136,081.04 |
| Ritchelle T. Cordero |  |  |  |
| Carlos Benedict K. Rivilla |  |  |  |
| Julienne M. Cruz |  |  |  |
| Isabelita C. Sales |  |  |  |

The Company does not have any standard arrangement or other arrangements with its executive directors and, as previously mentioned, the executive directors of the Company do not receive any compensation for acting in such capacity, except for the independent directors who receives a monthly fee of One Hundred Thousand Pesos ( $(100,000$ ) for board meetings, special meetings and board committee meetings. With regard to the employment contracts between the Company and the executive officers, the Company employs the same standard employment contract applicable to all its officers and employees. The Company has not issued and/or granted stock warrants or options in favor of its officers and employees.

- Company's policy on remuneration and the structure of its compensation package

|  | Remuneration <br> Policy | Structure of <br> Compensation <br> Packages | How Compensation is <br> Calculated |
| :---: | :---: | :---: | :---: |
| Executive Directors | Fixed annual payment | Berformance bonus <br> depending on <br> profitability | Based on Industry <br> standard, as determined <br> by the Board of Directors <br> (without the presence of <br> the concerned <br> Officer/Executive Director) <br> and recommended by the <br> Nomination and |
| Compensation Committee |  |  |  |$|$

## ITEM 11. SECURITY OWNERSHIP OF CERTAIN RECORD AND BENEFICIAL OWNERS AND MANAGEMENT

### 11.1 Security Ownership of Certain Record and Beneficial Owners

As of December 31, 2023, the Company is aware of only 2 stockholders owning in excess of $5 \%$ of the Company's common stock other than those set forth in the table below.

| Title of Class | Name and Address of <br> Record Owner and <br> relationship with <br> Issuer | Name of Beneficial Owner <br> and relationship with <br> Record Owner | Citizenship | No. of Shares <br> Held | Percent |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | Century Properties Inc. <br> (21st Floor, Pacific Star <br> Building, Sen Gil Puyat <br> corner Makati Avenue <br> Makati City) | Carlos Benedict K. Rivilla, IV <br> Common <br> (relationship with issuer <br> - Majority shareholder <br> controlled by Antonio <br> family) | Filipino | $6,311,104,949$ | $53.942 \%$ |
| Comorized representative |  |  |  |  |  |
| PCD Nominee <br> Corporation (Filipino) <br> (G/F Phil Stock <br> Exchange Bldg., <br> Makati) | Filipino | $4,971,231,001$ | $42.490 \%$ |  |  |

As advised to the Company, BDO Securities Corporation and F. Yap Securities, Inc. own more than $5 \%$ of the Company's Common Shares under the PCD Nominee Corporation

## 11. 2 Security Ownership of Management

The amount and nature of the ownership of the Company's shares by the Company's directors and officers, as of December 31, 2023, are set forth in the table below.

| Title of Class | Name of Beneficial Owner | Amount and Nature of Beneficial Ownership | Citizenship | \% of Class |
| :---: | :---: | :---: | :---: | :---: |
| Common | Jose E.B. Antonio | $\begin{gathered} \text { 79,530,001 - } \\ \text { Direct } \end{gathered}$ | Filipino | 0.69 |
| Common | John Victor R. Antonio | 1 <br> Direct | Filipino | 0.00 |
| Common | Jose Marco R. Antonio | 1 <br> Direct | Filipino | 0.00 |
| Common | Jose Carlo R. Antonio | 1 <br> Direct | Filipino | 0.00 |
| Common | Hilda R. Antonio | 1 <br> Direct | Filipino | 0.00 |
| Common | Rafael G. Yaptinchay | 1 <br> Direct | Filipino | 0.00 |
| Common | Ricardo P. Cuerva | $214,995,169$ <br> - Indirect | Filipino | 1.85 |
| Common | Jose L. Cuisia, Jr | 1 <br> Direct | Filipino | 0.00 |
| Common | Stephen T. CuUnjieng | 1 <br> Direct | Filipino | 0.00 |
| Common | Carlos C. Ejercito | 1 <br> Direct | Filipino | 0.00 |
| Common | Aileen Christel U. Ongkauko | 1 <br> Direct | Filipino | 0.00 |
| - | Atty. Danny E. Bunyi | - | Filipino | - |
| - | Carlos Benedict K. Rivilla, IV | - | Filipino | - |
| - | Isabelita Ching Sales | - | Filipino | - |
| - | Ponciano S. Carreon | - | Filipino | - |
| - | Ritchelle T. Cordero | - | Filipino | - |
| Common | Aggregate Amount of Ownership of all Directors and Officers as a Group | 294,525,180 |  | 2.52 |

### 11.3 Voting Trust Holders of 5\% or More

As of December 31, 2023, the Company does not know of any person who holds more than $5 \%$ of its common shares of stock under a voting trust or similar agreement.

### 11.4 Changes in Control

As of the date of this Annual Report, there are no arrangements which may result in a change in control of the Company.

## ITEM 12. CERTAIN RELATIONSHIPS AND RELATED TRANSACTIONS

Other than the above and those disclosed in this annual report and in the consolidated financial statements, there are no other transaction entered into by the Company on one hand, with any of its directors, officers or stockholders on the other.

A complete description and the balances of the related party transactions are outlined in notes of the accompanying consolidated financial statements.

## PART IV. CORPORATE GOVERNANCE

## Evaluation System to Measure or Determine Level of Compliance with the Manual of Corporate Governance

The Company has undertaken constant self-rating assessment (SRA) and performance evaluation exercises in relations to its corporate governance policies both for the purpose of monitoring compliance and instilling deeper awareness and observance by the Company's Board of Directors and top-level management.

## Measures Undertaken to Comply with Leading Practices

The Compliance Officer has been tasked to keep abreast of such developments and to constantly disseminate relevant information in this regard.

## Deviations from the Manual on Corporate Governance

No deviation has been noted to date.

## Plans to Improve Company's Corporate Governance

Possible improvement in the Company's corporate governance policies and practices are being constantly studied and reviewed. The Company undertakes to comply with all SEC and PSE mandated corporate governance revisions and memorandums.

For 2023, the Company's submitted to the SEC the Integrated Annual Corporate Governance Report (I-ACGR). CPGI has also complied with the memorandum circular of the PSE on the submission of the corporate governance Guidelines for listed corporations. Changes were implemented on the company's website to improve its corporate governance section and the monitoring of updates and disclosures pursuant to respective SEC Memorandums.

## PART V. EXHIBITS AND SCHEDULES

## ITEM 14. EXHIBITS AND REPORTS ON SEC FORM 17-C

Exhibits

| EXHIBIT |
| :--- |
| Statement of Management's Responsibility |
| Consolidated Financial Statements |
| Supplementary Schedules |

## REPORTS ON SEC FORM 17-C FOR PERIOD FY 2023

January $\quad$ Results of the Special Board Meeting held on January 16, 2023, the following resolutions were passed:

1. Resolution on the approval for CPGl's Second Tranche Offer of Fixed Rate Retail Bonds of in the principal amount of Two Billion Pesos ( $\mathcal{P} 2,000,000,000.00$ ), with an oversubscription option of up to One Billion Pesos ( $\mp 1,000,000,000.00$ ) consisting of Series A 3-Year Bonds due 2026, Series B 5-Year Bonds due 2028 and Series C 7Year Bonds due 2030, under its Six Billion Pesos ( $(P 6,000,000,000.00)$ Debt Securities Program Shelf Registration.
2. Resolution on the authority of the Company to apply for (i) the registration and licensing of the Bonds with the Philippines Securities and Exchange Commission and (ii) the listing of the Bonds with the Philippine Dealing and Exchange Corporation.
3. Resolution on the approval of the redemption of the Company's $P 3,000,000,000.00$ Preferred Shares (CPGP Preferred Shares) on redemption date, July 10, 2023, at a redemption price of $₹ 100.00$ per share, together with any unpaid cash dividends. The Company shall issue a separate Notice of Redemption by publication and by mail accordingly. Upon redemption, the CPGP Preferred Shares shall not be considered retired and may be re-issued by the Company.
4. Resolution on the ratification of the disclosures contained in the Registration Statement and Offer Supplement to be filed by the Corporation with the Securities and Exchange Commission in connection with the registration of the unsecured bonds to be offered by the Corporation to the public; and
5. Resolution further authorizing the Company to implement all necessary corporate and other actions to proceed with the offering and issuance of the Bonds.

## February

8, 2023

CPG "AA+" Issuer Rating Upgrade from the Credit Rating and Investors Services Philippines, Inc. (CRISP)

Company's proposed Second Tranche Offer of Fixed Rate Retail Bonds of in the principal amount of Two Billion Pesos ( $(2,000,000,000.00$ ), with an oversubscription option of up to One Billion Pesos ( $\mp 1,000,000,000.00$ ), under its Six Billion Pesos ( $\mathrm{P} 6,000,000,000.00$ ) Debt Securities Program Shelf Registration received a Credit rating of "AA+" Issuer Rating Upgrade from the Credit Rating and Investors Services Philippines, Inc. (CRISP).

The Issuer Rating Upgrade was based on the following factors:

- Diversified Market Portfolio and a Strong, Growing Presence in a Traditionally Competitive Market - CRISP considers as strategically beneficial to CPG's market position its move to diversify its market portfolio. CPG has solidified its strong presence in the vertical housing market with 30 vertical housing developments with a total ground floor area of over 1.24 million square meters and a total of 17,481 residential units completed.
- CPG's entry into the horizontal affordable housing development market in 2017 provided opportunities for the company to capture a share in a traditionally reliable property market segment - Within a relatively brief period, CPG's joint venture brand with the Mitsubishi Corporation, PHirst Park Homes, has launched 16 home communities on 293 hectares of land with over 19,800 units valued at P34.4 billion in eight provinces in the country's main island of Luzon. As of yearend 2022, PHirst Park Homes has sold 13,983 units valued at P24.6 billion and completed 6,002.

|  | CPG's portfolio also includes 5 leasing assets with aggregate Gross Leasable Area of <br> 146,670 square meters - These include the Century City Mall, Centuria Medical <br> Makati, Asian Century Center, Century Diamond Tower and the recently opened <br> Novotel Suites. Manila. |
| :--- | :--- |
| - CPG has established its name in the property management sector with over 100 |  |
| buildings covering 3.45 million square meters that include notable properties like |  |
| office buildings, condominiums, major banks, medical facilities, an embassy, and a |  |
| school. |  |
| In 2022, CPG's diversified portfolio consists of a more diversified revenue mix of vertical |  |
| (43\%), affordable housing (42\%), commercial leasing (11\%) and property management |  |
| (4\%). Meanwhile, affordable housing presents a higher Net Income After Tax share at |  |
| 73\%, followed by commercial leasing at twenty percent. |  |


| $\begin{aligned} & \text { Marcl } \\ & 2023 \end{aligned}$ | Certificate of Permit to Offer Securities for Sale from the Securities and Exchange Commission relative to CPGl's Second Tranche Offer of Fixed Rate Retail Bonds consisting of up to Two Billion Pesos (P 2,000,000,000.00) with an Over-subscription Option of up to One Billion Pesos (P 1,000,000,000.00). <br> Received on March 3, 2023, the Certificate of Permit to Offer Securities for Sale from the Securities and Exchange Commission relative to CPGl's Second Tranche Offer of Fixed Rate Retail Bonds consisting of up to Two Billion Pesos (P 2,000,000,000.00) with an Over subscription Option of up to One Billion Pesos (P 1,000,000,000.00), worth of Fixed Rate Bonds comprising of $6.5760 \%$ per annum three (3) year fixed rate bonds ("Series A Bonds"), $7.4054 \%$ per annum five (5) year fixed rate bonds ("Series B Bonds") and 7.6800\% per annum seven (7) year fixed rate bonds ("Series C Bonds"), under its Six Billion Pesos ( $\mp 6,000,000,000.00$ ) Debt Securities Program Shelf Registration |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| March 2023 | Results of the Special Board Meeting held on March 8, 2023, the declaration of cash dividends for the PREFERRED SHARES and the payment date thereof were unanimously approved as follows: |  |  |  |
|  | SHARES | RECORD DATE | PAYMENT DAT |  |
|  | CPGP | April 3, 2023 | April 11, 2023 | 6.7177\% |
|  | CPGP | July 5, 2023 | July 10, 2023 | 6.7177\% |
| March 17 2023 | CPG Second Tranche Offer of Fixed Rate Retail Bonds consisting of up to Two Billion Pesos (P2,000,000,000.00) with an Over-subscription Option of up to One Billion Pesos (P1,000,000,000.00) have been listed at the Philippine Dealing \& Exchange Corp. ("PDEx) today, March 17, 2023. <br> Company's Second Tranche Offer of Fixed Rate Retail Bonds consisting of up to Two Billion Pesos (P2,000,000,000.00) with an Over-subscription Option of up to One Billion Pesos (P1,000,000,000.00), worth of Fixed Rate Bonds comprising of $6.5760 \%$ per annum three (3) year fixed rate bonds ("Series A Bonds"), $7.4054 \%$ per annum five (5) year fixed rate bonds ("Series B Bonds") and $7.6800 \%$ per annum seven (7) year fixed rate bonds ("Series C Bonds"), under its Six Billion Pesos (P6,000,000,000.00) Debt Securities Program Shelf Registration have been listed at the Philippine Dealing \& Exchange Corp. ("PDEx) on, March 17, 2023. |  |  |  |
| March 28, 2023 | Results of the Board Meeting held on March 28, 2023 : <br> The following resolutions were passed: <br> I. APPROVAL OF THE COMPANY'S ANNUAL FINANCIAL REPORT FOR THE YEAR ENDING DECEMBER 31, 2022. <br> The Chairman informed the Board that there is a need to approve the Annual Financial Report of the Company for the Year ended December 31, 2022. Upon motion made and duly seconded, the following resolution was unanimously approved and adopted by the Board: <br> "RESOLVED, That the Board of Directors of Century Properties Group Inc. (the "Corporation") be authorized, as it is hereby authorized to approve the Annual Financial Report of the Company for the year ended 31 December 2022 and the release of the same." <br> II. PRESENTATION OF KEY BUSINESS UPDATES <br> The Management presented the Company's Key Business Updates which the Board duly noted and approved. |  |  |  |
| May 5, 2023 | Results of the Board Meeting held on May 5, 2023 |  |  |  |


|  | The following resolutions were passed: <br> I. APPROVAL OF THE COMPANY'S FINANCIAL REPORT FOR THE QUARTER ENDING MARCH 31, 2023 <br> The Chairman informed the Board that there is a need to approve the Financial Report of the Company for the Quarter ending March 31, 2023. Upon motion made and duly seconded, the following resolution was unanimously approved and adopted by the Board: <br> "RESOLVED, That the Board of Directors of Century Properties Group Inc. (the "Corporation") be authorized, as it is hereby authorized to approve the Financial Report of the Company for the Quarter ending March 31, 2023 and the release of the same." <br> II. PRESENTATION OF KEY BUSINESS UPDATES <br> The Management presented the Company's Key Business Updates which the Board duly noted and approved. |
| :---: | :---: |
| $\begin{array}{\|l} \hline \text { May 11, } \\ 2023 \end{array}$ | Results of the Special Board Meeting held on May 11, 2023 <br> The following resolutions were passed: <br> I. ANNUAL STOCKHOLDERS' MEETING <br> The Chairman discussed the need to set and approve the details of the Annual Stockholders' Meeting of the Company on JUNE 30, 2023. The Board unanimously approved the following resolutions: <br> "RESOLVED, to set and approve the date of the Annual Stockholders' Meeting on JUNE 30, 2023, Friday at 10:00 a.m., to be conducted virtually and attendance at the meeting will be via remote communication only. <br> RESOLVED, FURTHER, that the record date is set on MAY 26, 2023, thus, only common stock shareholders as of MAY 26, 2023 shall be entitled to notice and to vote at the said meeting; <br> "RESOLVED, FURTHER, that the agenda for the said meeting shall be as follows: <br> 1. Call to order <br> 2. Certification of notice and the existence of a quorum <br> 3. Approval of the minutes of the Annual Stockholders' <br> Meeting held on JUNE 27, 2022 <br> 4. Annual Report of the President <br> 5. Ratification of all Acts and Proceedings of the Board of Directors and Corporate Officers <br> 6. Approval of the 2022 Audited Consolidated Financial Statements of the Corporation <br> 7. Election of Members of the Board of Directors and three Independent Directors <br> 8. Appointment of External Auditor for 2023 <br> 9. Other Matters <br> i. Amendment of Article 1 of the Amended By-Laws of the Corporation to change the principal place of business of the Company - from: 21/F Pacific Star Bldg., Sen, Gil Puyat Avenue corner Makati Avenue, Makati City to: 35/F Century Diamond Tower, Century City, Kalayaan Avenue, Makati City10. |


| 10. Adjournment |
| :--- |
| In light of the increase in COVID-19 cases and in support of the measures to |
| prevent the further spread thereof, there will be no physical meeting. |
| Stockholders may only attend and participate in the meeting by remote |
| communication. Stockholders may vote electronically in absentia, subject to |
| validation procedures. |
| Stockholders who intend to attend by remote communication are required to |
| REGISTER via https://www.century-properties.com/asm2022/ on or before |
| June 23, 2023. |
| The instructions, procedures and requirements for electronic voting in |
| absentia and participation by remote communication shall be sent to the |
| email address provided in the stockholder's registration from. |
| The link through which the Meeting may be accessed shall be sent to the |
| email address of the registered stockholder after validation. The procedures |
| for participating in the meeting through remote communication and for casting |
| of votes in absentia will be set forth and discussed in details in the |
| Company's Definitive Information Statement (SEC Form 20-IS). |
| The Definitive Information Statement, Management Report, Audited Financial |
| Statements, Quarterly Report/s and other documents relative to the Annual |
| Stockholders' Meeting, including the Procedures and Guidelines on the |
| participation by remote communication and voting in absentia may be |
| accessed, beginning on MAY 29, 2023 through any of the following: |
| 1. Go to the Corporation website via this link: |
| 2https://www.centuryproperties.com/ |
| 2o to the PSE EDGE portal via https://edge.pse.com.ph/ or |
| 3. Request for a copy by sending an email to |
| icsales @centuryproperties.com or danny.bunyi@divinalaw.com |
| RESOLVED, FINALLY, that the Corporate Secretary or the Assistant |
| Corporate Secretary or other responsible officers of the Corporation is hereby |
| authorized to issue this notice of meeting to stockholders and to execute, |
| sign, and file any and all documents which may be required by the Securities |
| and Exchange Commission, Philippine Stock Exchange, and other |
| government agencies and to do all actions and things as may be necessary |
| to comply with the provisions of the Corporation Code of the Philippines, |
| Securities Regulation Code and other regulations relating to the subject |
| matter of this resolution." |



|  | $\quad$ ENDORSEMENT OF EXTERNAL AUDITOR FOR 2023 <br> The Chairman of the Audit Committee discussed the selection of External <br> Auditors for the year 2023 and recommended to the Baard the firm of Sycip, <br> Gorres, Velayo and Co. as external auditor for the year 2023. After discussion <br> and upon motion made and duly seconded by majority of the committee body and <br> board members, the following resolutions were both approved by majority of the |
| :--- | :--- |
| Committee members and the Board of Directors: |  |
| "RESOLVED, That the Board of Directors of Century Properties Group Inc. (the |  |
| "Corporation") be authorized, as it is hereby authorized to endorse for approval of |  |
| the Stockholders the firm of Sycip, Gorres, Velayo and Co. as external auditor for |  |
| the year 2023." |  |


|  | PPHI was incorporated on August 31, 2018, and is the first-home division and brand of CPGI. Its projects are located within the fringes of Metro Manila and its target market are first-time homebuyers. Its current projects are located at Lipa and Batulao in Batangas, San Pablo and Calamba in Laguna, Naic, General Trias and Tanza in Cavite, Baliwag and Pandi in Bulacan, Tayabas in Quezon, Magalang in Pampanga, Balanga in Bataan and Gapan Nueva Ecija, which involve a multi-phase horizontal residential property and offer both Townhouse units \& Single Attached units. PPHI is a joint venture project between Century Properties Group Inc. and Mitsubishi Corporation with a $60-40 \%$ shareholding, respectively. After receipt of the favorable Decision from the Philippine Competition Commission, both Parties shall work towards the execution of the Deed of Absolute Sale of Shares and closing the transaction. <br> The Company fully undertakes that it shall duly inform and furnish the Honorable Exchange of all other material information, terms and conditions of the said acquisition, including material documents relative to the above transaction as soon as the Decision from the Philippine Competition Commission is secured. |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
| $\begin{aligned} & \text { June 29, } \\ & 2023 \end{aligned}$ | Results of the Special Board Meeting held on June 29, 2023 the declaration of cash dividends in the agrregate amount of PESOS: ONE HUNDRED FOURTY MILLION, FOUR HUNDRED SEVENTYFIVE THOUSAND AND NINE HUNDRED EIGHT PESOS (PHP140,475,908) for the COMMON SHARES and the payment dates thereof, for the year 2022 were unanimously approved as follows: |  |  |  |
|  | SHARES RECORD DATE <br> CPGP July 28, 2023 <br> CPGP September 29, 2023 |  | PAYMENT DATE | DIVIDEND RA |
|  |  |  | August 11, 2023 | PHP 0.006055 |
|  |  |  | October 10, 2023 | PHP 0.006055 |
| June 30, 2023 | Results of the Annual Stockholder's Meeting held last June 30, 2023 <br> The following resolutions were unanimously approved: <br> PRESENT: |  |  |  |
|  |  Number of Shares <br> Total Shares Present <br> (in person or by Proxy) $9,093,588,156$ <br> Total Outstanding Shares $11,599,600,690$ <br> (Treasury shares) $(100,123,000)$ |  |  | Percentage |
|  |  |  |  | 78.40\% |
|  |  |  |  |  |
|  |  |  |  | As of Record Date: May 26, 2023 <br> I. CALL TO ORDER <br> The Corporation's Chairman, Mr. Jose E.B. Antonio, called the meeting to order. The Corporate Secretary Atty. Danny E. Bunyi recorded the minutes of the proceedings. <br> II. CERTIFICATION OF NOTICE AND QUORUM <br> The Corporate Secretary certified that notices of this annual stockholders' meeting, together with the agenda thereof and the Definitive Information Statement, were duly sent to all the stockholders of the Corporation of record date as of May 26,2023 , and that a quorum existed for the transaction of such business as may properly come before the meeting, there being present (in person or by proxy) the stockholders representing $9,093,588,156$ shares of the Corporation, constituting approximately $78.40 \%$ of the Corporation's total outstanding capital stock. <br> III. APPROVAL OF THE MINUTES OF THE ANNUAL MEETING OF THE STOCKHOLDERS HELD ON JUNE 27, 2022 |  |  |  |
|  |  |  |  |  |  |  |  |


|  | IV | Upon motion duly made and seconded, the reading of the minutes of the special meeting of the stockholders of the Corporation held on JUNE 27, 2022 was dispensed with and the said minutes were approved as presented. <br> REPORT OF THE PRESIDENT TO THE STOCKHOLDERS, MANAGEMENT REPORT AND PRESENTATION OF AUDITED FINANCIAL STATEMENTS FOR THE YEAR 2022 <br> The Chairman presented his report to the stockholders of the Corporation for the year 2022, the results of operations, management report inclusive of the presentation of the 2022 Audited Financial Statements. <br> After discussions between the stockholders present and the panel of directors and officers of the Corporation, the board duly noted clarifications and questions raised by each stockholder. Then upon motion duly made and seconded, the report of the Chairman was noted and the Audited Financial Statements of the Corporation for fiscal year 2022 was approved. <br> CONFIRMATION AND RATIFICATION OF ACTS OF THE BOARD OF DIRECTORS AND OFFICERS OF THE CORPORATION <br> The Chairman notified the stockholders of the need to ratify specific acts and proceedings of the Board of Directors and its Corporate Officers relative to business operations of the Corporation. Upon motion duly made and seconded, each and every legal act, proceeding, contract or deed performed, entered into or executed by the Corporation's Board of Directors and Officers since JUNE 27, 2022, as appearing in the minutes of the meetings of the Board of Directors and other records of the Corporation have been approved, confirmed and ratified as if such acts were entered into or executed with the specific and special authorization of the stockholders in a meeting duly convoked and held. <br> ELECTION OF MEMBERS OF THE BOARD OF DIRECTORS <br> The Chairman advised the stockholders of the need to elect members of the Corporation's Board of Directors for the ensuing year and until their successors shall have been elected and qualified. Upon motion duly made and seconded, the following persons were elected as Directors: <br> 1. Jose E.B. Antonio <br> 2. John Victor R. Antonio <br> 3. Jose Marco R. Antonio <br> 4. Jose Carlo R. Antonio <br> 5. Ricardo P Cuerva <br> 6. Rafael G. Yaptinchay <br> 7. Hilda R. Antonio <br> 8. Jose L. Cuisia Jr - Independent Director <br> 9. Stephen T. CuUnjieng - Independent Director <br> 10. Carlos C. Ejercito - Independent Director <br> 11. Aileen Christel U. Ongkauko - Independent Director <br> APPOINTMENT OF EXTERNAL AUDITORS <br> The Chairman informed the stockholders of the need to appoint an external auditor of the Corporation. The Chairman said that the auditing firm of SGV and Company was recommended by the Audit Committee and endorsed by the Board of Directors of the Corporation. Upon motion duly made and seconded, the following resolution was unanimously approved by the stockholders: |
| :---: | :---: | :---: |


|  | VIII. | "RESOLVED, that the Corporation appoints SGV and Company as its external auditor for the ensuing year and to serve as such until its successor shall have been appointed and qualified." <br> AMENDMENT OF ARTICLE I OF THE COMPANY'S AMENDED BYLAWS <br> The Chairman discussed to the stockholders that the ratification for approval of shareholders is being secured amend Article I under the Company's ByLaws to read as follows: <br> ARTICLE I Office <br> The principal office of the Corporation shall be located at the 35/F Century Diamond Tower, Century City, Kalayaan Avenue, Makati City. The Corporation may have offices at such other places of business in the Philippines or in foreign countries as the Board may, from time to time, designate. (As amended by the Board of Directors on its special meeting on May 11, 2023 and subject to the approval of the Majority Stockholders of CPGI on June 30, 2023). <br> Upon motions duly seconded, the following resolutions as resolved by the Board of Directors during its May 11, 2023 Board Meeting was approved and ratified by the Stockholders present in person or by proxy owning at least two thirds $(2 / 3)$ of the outstanding capital stock of the Corporation <br> "RESOLVED that the Board of Directors of Century Properties Group Inc. hereby approves the amendments of Article 1 under the Amended By-Laws of Century Properties Group Inc. to read as follows: <br> ARTICLE I <br> Office <br> The principal office of the Corporation shall be located at the 35/F Century Diamond Tower, Century City, Kalayaan Avenue, Makati City. The Corporation may have offices at such other places of business in the Philippines or in foreign countries as the Board may, from time to time, designate. (As amended by the Board of Directors on its special meeting on May 11, 2023 and subject to the approval of the Majority Stockholders of CPGI on June 30, 2023). <br> "RESOLVED FURTHER, that the proper officers of the Corporation are hereby authorized and directed to execute and file the proper certificates of the proceedings of this meeting, to execute, sign, and file any and all documents which may be required by the Securities and Exchange Commission, Philippine Stock Exchange, and other government agencies and to do all actions and things as may be necessary to comply with the provisions of the Corporation Code of the Philippines, Securities Regulation Code and other regulations relating to the subject matter of this resolution." <br> "RESOLVED FINALLY", that a copy of this resolution be furnished the entity concerned". <br> ADJOURNMENT <br> There being no other matter to discuss and business to transact, the meeting was adjourned at 10:58 a.m. |
| :---: | :---: | :---: |
| $\begin{aligned} & \text { June 30, } \\ & 2023 \end{aligned}$ |  | Organizational Meeting held last June 30, 2023 <br> resolutions were unanimously approved: |


|  | A. The Corporate Secretary certified to the election of the following Directors of the Corporation at the recently concluded Annual Stockholders' Meeting: <br> 1. Jose E.B. Antonio <br> 2. John Victor R. Antonio <br> 3. Jose Marco R. Antonio <br> 4. Jose Carlo R. Antonio <br> 5. Ricardo P Cuerva <br> 6. Rafael G. Yaptinchay <br> 7. Hilda R. Antonio <br> 8. Jose L. Cuisia Jr - Independent Director <br> 9. Stephen T. CuUnjieng - Independent Director <br> 10. Carlos C. Ejercito - Independent Director <br> 11. Aileen Christel U. Ongkauko - Independent Director <br> B. The Organization of Senior Officers were discussed and upon nominations duly made and seconded, the following persons were unanimously confirmed to the positions set forth after their respective names: |
| :---: | :---: |
|  | Position ${ }^{\text {a }}$ Name |
|  | Executive Chairman Jose E.B. Antonio |
|  | Vice Chairman John Victor R. Antonio |
|  | President \& CEO Jose Marco R. Antonio |
|  | Managing Director $\quad$ Jose Carlo R. Antonio |
|  | Managing Director $\quad$ Rafael G. Yaptinchay |
|  | Corporate Secretary $\quad$ Atty. Danny E. Bunyi |
|  | Assistant Corporate Secretary $\quad$ Carlos Benedict K. Rivilla, IV |
|  | C. Election of members of the Audit Committee, Related Party Transactions Committee, Risk Management and Corporate Governance Committee and the Committee on Strategy and Growth as follows: <br> Executive Committee: <br> Jose E.B. Antonio - Chairman of the Committee Jose Marco R. Antonio - Member John Victor R. Antonio - member Jose Carlo R. Antonio - Member Rafael G. Yaptinchay - Member <br> Audit Committee: <br> Stephen CuUnjieng- Chairman of the Committee (Ind.Director) <br> Carlos C. Ejercito - Member (Ind. Director) Jose Carlo R. Antonio - Member Jose Marco R. Antonio - Member Rafael G. Yaptinchay - Member <br> Risk Management \& Corporate Governance Committee <br> Jose L. Cuisia, Jr - Chairman of the Committee (Ind. Director) Jose Marco R. Antonio - Member Jose E.B. Antonio - Member John Victor R. Antonio - Member Rafael G. Yaptinchay - Member <br> Ricardo P. Cuerva - Member (Non-executive Director) <br> Committee on Strategy and Growth: <br> Aileen Christel U. Ongkauko - Chairman of the Committee (Ind. Director) Jose E.B. Antonio - Member John Victor R. Antonio - Member <br> Jose Marco R. Antonio - Member |

$\left.\begin{array}{|l|l|}\hline & \begin{array}{r}\text { Jose Carlo R. Antonio - Member } \\ \text { Stephen CuUnjieng - Member (Ind. Director) } \\ \text { Related Party Transactions Committee: }\end{array} \\ \text { Carlos C. Ejercito - Chairman of the Committee (Ind. Director) } \\ \text { Jose L. Cuisia - Member (Ind. Director). } \\ \text { Aileen Christel U. Ongkauko - Member (Ind. Director) } \\ \text { Jose Marco R. Antonio - Member } \\ \text { Jose Carlo R. Antonio - Member }\end{array}\right\}$

|  | 1. Resolution approving the authority of the Corporation to Issue up to FIFTY MILLION $(50,000,000)$ of its Preferred Shares (the "Offer Shares") with a par value of 53/100 Pesos (Php0.53) per share from the existing unissued authorized capital stock of the Corporation as Series B Preferred Shares for sale or subscription by way of a followon public offering at an offer price of One Hundred Pesos (Php100.00) per share and with full authority of the Corporation's Management to negotiate, agree on, and approve the final terms and conditions of the Offer Shares; <br> 2. Resolution approving the authority of the Corporation to apply for (i) the registration of the Offer Shares with the Securities and Exchange Commission ("SEC"); and (ii) the listing of the Offer Shares with The Philippine Stock Exchange, Inc. ("PSE") and subject to the approval of these regulatory agencies, the Corporation through its Management be authorized to sign, execute, and deliver any and all documents, contracts, agreements, and instruments as may be required or necessary in connection with the registration and licensing of its shares with the SEC, the listing with the PSE, and the offer for sale to the public of the Offer Shares; and <br> 3. Resolution authorizing the Corporation to approve, confirm, and ratify, the disclosures contained in the Registration Statement and Prospectus to be filed with the Securities and Exchange Commission and the listing application to be filed with The Philippine Stock Exchange, Inc. in connection with the offer for sale to the public of the Preferred Shares (designated as Series B Preferred Shares). <br> 4. Resolution further authorizing the Corporation to implement all necessary corporate and other actions to proceed with the offering and issuance of the Offer Shares; <br> 5. Resolution approving the conduct of a Solicitation of the Stockholders' Written Assent on November 13, 2023 with a record date of November 6, 2023. |
| :---: | :---: |
| November <br> 8, 2023 | Results of the Board Meeting held last November 8, 2023 <br> The following were passed: <br> I. APPROVAL OF THE COMPANY'S FINANCIAL REPORT FOR THE QUARTER ENDING SEPTEMBER 30, 2023 <br> The Chairman informed the Board that there is a need to approve the Financial Report of the Company for the Quarter ending September 30, 2023. Upon motion made and duly seconded, the following resolution was unanimously approved and adopted by the Board: <br> "RESOLVED, That the Board of Directors of Century Properties Group Inc. (the "Corporation") be authorized, as it is hereby authorized to approve the Financial Report of the Company for the Quarter ending September 30, 2023 and the release of the same." <br> II. PRESENTATION OF KEY BUSINESS UPDATES <br> The Management presented the Company's Key Business Updates which the Board duly noted and approved |
| $\begin{aligned} & \text { November } \\ & 10,2023 \end{aligned}$ | Official Press release entitled: <br> Century Properties Group's 9M 2023 revenue rises to P9.7 B First-Home business segment buoys $10 \%$ revenue growth |
| $\begin{aligned} & \text { November } \\ & 13,2023 \end{aligned}$ | Results of the Board Meeting held last November 8, 2023 <br> The following were passed: |


|  | CPGI would like to inform the Honorable Commission that as of November 13, 2023, the Company has secured the written assent of its stockholders representing $77.61 \%$ or $9,079,756,166$ of the total outstanding common capital stock of the Company (more than the minimum required stockholder written assent) in relation to the following: <br> 1. Resolution approving the authority of the Corporation to Issue up to FIFTY MILLION ( $50,000,000$ ) of its Preferred Shares (the "Offer Shares") with a par value of 53/100 Pesos (Php0.53) per share from the existing unissued authorized capital stock of the Corporation as Series B Preferred Shares for sale or subscription by way of a followon public offering at an offer price of One Hundred Pesos (Php100.00) per share and with full authority of the Corporation's Management to negotiate, agree on, and approve the final terms and conditions of the Offer Shares; <br> 2. Resolution approving the authority of the Corporation to apply for (i) the registration of the Offer Shares with the Securities and Exchange Commission ("SEC"); and (ii) the listing of the Offer Shares with The Philippine Stock Exchange, Inc. ("PSE") and subject to the approval of these regulatory agencies, the Corporation through its Management be authorized to sign, execute, and deliver any and all documents, contracts, agreements, and instruments as may be required or necessary in connection with the registration and licensing of its shares with the SEC, the listing with the PSE, and the offer for sale to the public of the Offer Shares; and <br> 3. Resolution authorizing the Corporation to approve, confirm, and ratify, the disclosures contained in the Registration Statement and Prospectus to be filed with the Securities and Exchange Commission and the listing application to be filed with The Philippine Stock Exchange, Inc. in connection with the offer for sale to the public of the Preferred Shares (designated as Series B Preferred Shares). <br> 4. Resolution further authorizing the Corporation to implement all necessary corporate and other actions to proceed with the offering and issuance of the Offer Shares; |
| :---: | :---: |
| November 28,2023 <br> 28, 2023 | Official Press release entitled: <br> CENTURY PROPERTIES GAINS FULL OWNERSHIP OF FIRST-HOME BUSINESS |
| November <br> 28,2023 | Acquisition by CPG of the $40 \%$ shares of Mitsubishi Corporation in Phirst Park Homes, Inc. <br> At the Special Board Meeting held on May 31, 2023, the Board of Directors of the Company approved the acquisition of the $40 \%$ shareholdings or One Billion Sixty Million ( $1,060,000,000$ ) common shares with a par value of One Peso (PhP1.00) per share and Two Hundred Sixty Five Thousand $(265,000)$ Preferred B shares with a par value of One Thousand Pesos (PhP1,000.00) per share of MITSUBISHI CORPORATION in PHirst Park Homes Inc. ("PPHI"). The said acquisition is subject to agreed conditions precedent and credit and regulatory approvals, including the Philippine Competition Commission. <br> PPHI was incorporated on August 31, 2018, and is the first-home division and brand of CPGI. Its projects are located within the fringes of Metro Manila and its target market are first-time homebuyers. Its current projects are located at Lipa and Batulao in Batangas, San Pablo and Calamba in Laguna, Naic, General Trias and Tanza in Cavite, Baliwag and Pandi in Bulacan, Tayabas in Quezon, Magalang in Pampanga, Balanga in Bataan and Gapan Nueva Ecija, which involve a multi-phase horizontal residential property and offer both Townhouse units \& Single Attached units. PPHI is a joint venture project between Century Properties Group Inc. and Mitsubishi Corporation with a $60-40 \%$ shareholding, respectively. |


|  | After receipt of the favorable Decision from the Philippine Competition Commission, both <br> Parties shall work towards the execution of the Deed of Absolute Sale of Shares and <br> closing the transaction. |
| :--- | :--- |
| December |  |
| 1,2023 | Company's application for the issuance of up to FIFTY MILLION (50,000,000) of its <br> Preferred Shares (the "Offer Shares") with a par value of 53/100 Pesos (Php0.53) per <br> share from the existing unissued authorized capital stock of the Corporation as Series B <br> Preferred Shares for sale or subscription by way of a follow-on public offering at an offer <br> price of One Hundred Pesos (Php100.00) per share |
| Pursuant to the Disclosure Report No. C07550-2023 posted on October 18, 2023 and <br> Disclosure Report No. C08100-2023 posted on November 14, 2023, the Company filed <br> today, December 1, 2023 a Registration Statement with the Securities and Exchange <br> Commission ("SEC") in respect of the Company's application for the issuance of up to <br> FIFTY MILLION (50,000,000) of its Preferred Shares (the "Offer Shares") with a par value <br> of 53/100 Pesos (Phpo.53) per share from the existing unisfued authorized capital stock <br> of the Corporation as Series B Preferred Shares for sale or subscription by way of a <br> follow-on public offering at an offer price of One Hundred Pesos (Php100.00) per share <br> and with full authority of the Corporation's Management to negotiate, agree on, and <br> approve the final terms and conditions of the Offer Shares, subject to the approval of the <br> SEC. The company shall likewise file an application for the listing of the Offer Shares with <br> The Philippine Stock Exchange, Inc. ("PSE"), accordingly. |  |
| A copy of the Preliminary Prospectus and its annexes may be viewed at the Company's <br> website - https://www.century-properties.com/investor-relations/disclosures/ |  |

## SIGNATURES

Pursuant to the requirements of Section 17 of the Code and Section 141 of the Corporation Code, this report is signed on behalf of the issuer by the undersigned, thereunto duly authorized, in the City of Makati on $\qquad$ -.

## CENTURY PROPERTIES GROUP INC.

$B y:$



JOSE MARCO R. ANTONIO
President and CEO


PONCIANO S. CARRION. JR.
Chief Finance Officer


Assistant Corporate Secretary

SUBSCRIBED AND SWORN to before me this exhibiting to me his/their Residence Certificates, as follows:

Doc. No. 71
Page No.
Book No
$\qquad$ $-$

Series of 2024.


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PTR No. $10109462 \mathrm{MN}, 01,26,2024$ / Makati City MCLE Compliance No. VII-0021291 valid until April 14, 2025.

## 2023 Sustainability Report Annex



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## 1. CONTEXTUAL INFORMATION

| Company Details | Name of Organization Century Properties Group, Incorporated <br> Location of Headquarters 35F Century Diamond Tower, Century City, Kalayaan Avenue, <br> Makati City, Philippines 1200 <br> Location of Operations Philippines <br> Report Boundary: Legal entities <br> (e.g. subsidiaries) included in <br> this report* <br> This sustainability report covers the sustainability <br> performance and data from Century Properties Group, Inc. <br> and the following subsidiaries and affiliates: <br> (a) Vertical Developments Business <br> (b) Affordable Housing Business under PHirst Park <br> (c) Commercial Leasing Business Inc. <br> (d) Century Properties Management, Inc. (CPMI)  <br> Business Model, including <br> Primary Activities, Brands, <br> Products, and Services Century Properties Group adopts a Business-to-Consumer <br> model as a real estate company involved in real estate <br> development, marketing, and property management services. <br> As a company it started operations in 1986 and was listed on <br> the Philippine Stock Exchange under the ticker CPG:PM in <br> 2012. More recently, through a business expansion program <br> into allied sectors of real estate, CPG has diversified from <br> being primarily engaged in in-city vertical residential <br> developments (under its subsidiaries Century City <br> Development Corporation and Century Limitless Corporation) <br> to horizontal affordable housing (through PHirst Park Homes, <br> Inc.) in key growth cities outside Metro Manila and the <br> commercial leasing of retail and office spaces. |
| :--- | :--- |

Business Model, including Primary Activities, Brands, Products, and Services

As of December 31, 2023, the Company has completed 38 projects, which includes 33 residential projects, consisting of 18,589 units and an aggregate gross floor area ("GFA") of $1,462,749 \mathrm{sqm}$ (inclusive of parking) and retail commercial building with gross leasable area ("GLA") of 16,443 sqm (inclusive of parking); a medical office building with GLA of 29,749 sqm (inclusive of parking); two (2) office buildings with GLA of 29,154 sqm (inclusive of parking) and 57,137 sqm (inclusive of parking), respectively, and CPGI's first hospitality venture, a 152 -room hotel with 12,538 sqm (inclusive of parking).

Furthermore, the Company has also completed 9,010 homes under its affordable housing segment.

These are in addition to the 19 buildings consisting of 4,128 units with an aggregate GFA of 548,262 sqm that were completed prior to 2010 by the Meridien Group of Companies ("Meridien"), the founding principals' prior development companies. Noteworthy developments of Meridien include: The Essensa East Forbes and South of Market in Fort Bonifacio, SOHO Central in the Greenfield District of Mandaluyong City, Pacific Place in Ortigas, Le Triomphe, Le Domaine, and Le Metropole in Makati City.

The Company, through subsidiary CPMI, also engages in a wide range of property management services, from facilities management and auction services, to lease and secondary sales. Through CPMI, the Company endeavors to ensure the properties it manages maintain and improve their asset value and are safe and secure. As of December 31, 2023, CPMI manages 64 projects with a total of 97 buildings and 7.56 million sq. m of GFA (inclusive of parking) under management. Of the total CPMI projects under management, $63 \%$ of the projects were developed by third parties. Notable third-party developed projects under management include One Corporate

|  | Center and Union Bank Plaza in Ortigas, Pacific Star Building <br> in Makati City, Philippine National Bank branches in various <br> locations, National Grid Corporation of the Philippines in <br> Quezon City and San Juan City, The Globe Tower in Cebu and <br> De La Salle University in Lipa City. |
| :--- | :--- |
| Reporting Period | January 1 to December 31, 2023 |
| Highest Ranking Person <br> responsible for this report | Ponciano S. Carreon, Jr. <br> Chief Finance Officer |

## 2. MATERIALITY PROCESS

## Century Properties Group Materiality Process

The Century Properties Group (CPG) commissioned the University of Asia and the Pacific - Center for Social Responsibility (UA\&P-CSR) to conduct the stakeholder mapping and materiality assessment process in preparation for its second sustainability report following the SEC Sustainability Reporting Guidelines. This section outlines the systematic process developed by UA\&P-CSR to identify the material topics of CPG.

## First-level Stakeholder Mapping

Using the Stakeholder Identification and Prioritization Template of UA\&P-CSR, CPG and its Business Units identified the stakeholder groups that need to be consulted for the materiality process. From the accomplished templates, UA\&P-CSR analyzed the responses of the Business Units to come up with the list of priority stakeholder groups, having a strong and significant impact from the operations of the Business Units of CPG, and a strong and significant influence on the Business Units as well. CPG distributed an online survey to the identified stakeholder groups and the Technical Working Group (TWG) members of each Business Unit.

A total of 153 stakeholders answered the online survey. Figure 1 below shows the percentage of respondents for each Business Unit of CPG. Meanwhile, Table 2 shows the list of stakeholder groups that answered the online survey.


Fig 1. Distribution of Respondents

| Stakeholder Groups | In-City Vertical Business | PHirst Park Homes, Inc. | Century <br> Properties <br> Management, Inc. | Commercial Leasing Business |
| :---: | :---: | :---: | :---: | :---: |
| Employees | $\checkmark$ | $\checkmark$ | $\checkmark$ | $\checkmark$ |
| Shareholders |  | $\checkmark$ |  |  |
| Tenants |  |  |  | $\checkmark$ |
| Communities |  |  |  | $\checkmark$ |
| Condominium Corporations |  |  | $\checkmark$ |  |
| Local Government Units |  |  | $\checkmark$ |  |
| Government Agencies |  | $\checkmark$ |  |  |
| Contractors and Suppliers |  |  | $\checkmark$ | $\checkmark$ |
| Agents and Brokers |  | $\checkmark$ |  |  |
| Banks and Creditors | $\checkmark$ |  |  |  |
| Landowners |  | $\checkmark$ |  |  |

Table 1. Stakeholder Groups of Each Business
Unit that Answered the Survey Questionnaire

## Second-level Stakeholder Mapping

As the next step, the TWG of CPG/Headquarters assessed the priority stakeholders of the Business Units. The results of the second-level stakeholder mapping activity formed the list of priority stakeholder groups at the CPG-level (as shown in Fig. 2). Their responses from the online survey were separated from the answers of the other stakeholder groups and were analyzed to arrive at CPG's material topics and disclosures.

Fig 2. Results of the Second-level Stakeholder Mapping


Results of the Materiality Assessment: Century Properties Group-level

The results of the online survey are interpreted in the Materiality Matrix below. It is the visual representation of the prioritization of the economic, environmental, and social topics that easily captures what truly is material for CPG. Following the materiality principle of the GRI Standards, the $x$-axis refers to the significance of economic, environmental, and social impacts while the $y$-axis refers to the influence on stakeholder assessments and decisions.

Therefore, as a topic increasingly scores higher in each of the axes, the higher level of materiality it has as opposed to the others. Those in the High Impact-High Influence sector are the material topics for CPG. There are five economic, two environmental, and six social topics in this sector.

Fig. 3. Century Properties Group Materiality Matrix


Legend
Economic Topics
Environmental Topics
Social Topics

| EP | Economic Performance | M |
| :---: | :--- | :---: |
| MP | Market Presence | E |
| IEI | Indirect Economic Impacts | WE |
| PP | Procurement Practices | B |
| A | Anti-corruption | EM |
| AB | Anti-competitive Behavior | W |
|  |  | EC |
|  |  | SEA |

Materials
Energy
Water and Effluents
Biodiversity
Emissions
Waste
Environmental Compliance
Supplier Environmental Assessment

| EM | Employment |
| :---: | :--- | :--- |
| LMR | Labor/Management Relations |
| OHS | Occupational Health and Safety |
| TE | Training and Education |
| DEO | Diversity and Equal Opportunity |
| W | Non-discrimination |
| FACB | Freedom of Association and Collective Bargaining |
| CL | Child Labor |
| FCL | Forced or Compulsory Labor |
| SP | Security Practices |
| RIP | Rights of Indigenous Peoples |
| HRA | Human Rights Assessment |
| LC | Local Communities |
| SSA | Supplier Social Assessment |
| PB | Public Policy |
| CHS | Customer Health and Safety |
| ML | Marketing and Labeling |
| CP | Customer Privacy |
| SC | Socioeconomic Compliance |

## CPG's Material Topics in List Format

| ECONOMIC | ENVIRONMENTAL | SOCIAL |
| :--- | :--- | :--- |
| Economic Performance | Energy | Employment |
| Market Presence | Environmental Compliance | Labor/Management Relations |
| Indirect Economic Impacts |  | Occupational Health and Safety |
| Anti-corruption |  | Security Practices |
| Anti-competitive Behavior |  | Customer Health \& Safety |
|  |  | Socioeconomic Compliance |

## 3. ECONOMIC DATA

Century Properties Group (CPG) commits to deliver shareholder value by Creating New Generation Real Estate through its three growth engines: its long-established in-city vertical developments business, together with its relatively new high-growth segments of affordable housing and commercial leasing. CPG endeavors to achieve well-balanced contributions from each of the three segments by seizing new opportunities in this new normal wherein market appreciation for properties has drastically shifted and grow its net income catering to existing and new market needs while further improving on its operational efficiencies, exercising business prudence, and maintaining a healthy balance sheet.

The Company strives to improve the quality of life of its customers through its products and services, generate employment and business to dozens of other industries, deliver affordable housing and help address the country's housing backlog in key growth areas outside of Metro Manila. Overall, the Company actively contributes to national progress, nation-building and the social development of its partner communities.

We value our employees as a vital resource and lifeblood of the organization, and make sure they are taken good care of, their performance is monitored, and training and assistance are provided to promote their growth and development in the company.

### 3.1 Economic Performance

### 3.1.1 Direct Economic Value Generated and Distributed (GRI 201-1)

In 2023, Century Properties Group, Inc. registered Php13,499,596,001 in consolidated revenues and interest and other income up by 16.4 percent while registering Php1.86 billion of net income up by 32.0 percent. The increase in revenues is a result of an increase in sales take-up, collections and construction activities during the year. Affordable housing growth contributed $58 \%$ percent or Php7.4 billion compared to $44 \%$ percent in 2022 to the total revenues. On the other hand, leasing assets consistently contributed $11 \%$ percent or Php1.4 billion in both 2023 and 2022.

Of its revenues, $91.1 \%$ (Php12,294,755, 148 billion) was distributed among the following: operating costs, employee wages and benefits, dividends given to stockholders and interest payments to loan providers, and taxes given to the government.

| CPGI Consolidated Disclosure | Amount (in PhP Millions) |  |
| :--- | ---: | ---: |
|  | $\mathbf{2 0 2 3}$ |  |
| Direct economic value generated. <br> (Revenues: Php12,701) <br> (Interest and Other Income: Php798) | $\mathbf{2 0 2 2}$ |  |
| Direct economic value distributed: | PhP13,500 | PhP11,596 |
| Operating costs | 8,922 |  |
| Employee wages and benefits | 780 | 8,063 |
| Dividends given to stockholders and interest <br> payments to loan providers | 1,878 | 593 |
| Payments to government | 714 | 1,302 |

3.1.2: Financial implications and other risks and opportunities due to climate change (GRI 201-2)

The Philippines is subject to frequent seismic activity. From 2019 to 2022, there were thirteen (13) large known earthquakes in the Philippines, with magnitudes ranging from 5.6 to 7.1. On 27 July 2022, a powerful 7.1 magnitude earthquake struck the province of Abra, killing at least 5 people, injuring at least 64, and damaging more than a hundred buildings and structures. On 12 August 2021, an earthquake with a magnitude of 7.1 struck the islands of Mindanao, though no damages or injuries were reported.

The Philippines also experiences occasional volcanic eruptions. Last January 2020, the Taal Volcano erupted again after forty-two (42) years. The eruption affected thousands of families and caused widespread damage in the aftermath. Although immediate ash fall clean-up and disposal operations were conducted, the continued activity of the Taal Volcano forced the affected LGUs (especially those in close proximity to the Taal Volcano) to impose restrictions to movements within their respective territorial jurisdictions. As a result of this, business operations within the vicinity of the volcano were severely affected and interrupted. Businesses and properties which are farther likewise experienced minor interruptions primarily due to ashfall.

On 26 March 2022, the Taal Volcano erupted again, resulting to PHIVOLCS issued an Alert Level 3 and recommended the immediate evacuation of residents in the surrounding area. While the Taal Volcano has a classification of Alert Level 1 currently, in September 2023, it spewed above average sulfur dioxide and volcanic smog, prompting authorities to close schools in dozens of cities and towns and to urge people to stay indoors.

Approximately twenty (20) tropical cyclones enter the Philippine Area of Responsibility yearly, an area which incorporates parts of the Pacific Ocean, West Philippines Sea and the Philippine Archipelago (with the exception of Tawi-Tawi province). Among these cyclones, ten (10) will be typhoons, with five (5) having the potential to be destructive ones. The Philippines is "the most exposed country in the world to tropical storms" according to a Time Magazine.

Super Typhoon Karding made landfall in Luzon on 15 September 2022, affecting more than 114,200 people. The DAR reported around $\boldsymbol{P} 1.97$ Billion's worth of agricultural damage since the storm hit 148,091 hectares of farmlands.

There can be no assurance that the occurrence of such natural catastrophes will not materially disrupt the Company's operations. These factors, which are not within the Company's control, could potentially have significant effects on the Company's development projects, many of which are large infrastructure, such as buildings, which are susceptible to damage.

Damage to structures resulting from such natural catastrophes could also give rise to claims against the Company from third parties or from customers, for example, for physical injuries or loss of property. As a result, the occurrence of natural or other catastrophes or severe weather conditions may adversely affect the Company's business, financial condition, and results of operations.

Further, the Company does not carry any insurance for certain catastrophic events, and there are certain losses for which the Company cannot obtain insurance at a reasonable cost or at all. The Company also does not carry any business interruption insurance. Should an uninsured loss or a loss more than insured limits occur, the Company could lose all or a portion of the capital invested in a property, as well as the anticipated future turnover from such property, while remaining liable for any project construction costs or other financial obligations related to the property.

Any material uninsured loss could materially and adversely affect the Company's business, operations, financial condition, and results. To mitigate this risk, the Company ensures that it conducts extensive and thorough due diligence and planning prior to the construction of its projects to minimize possible damage brought about by natural catastrophes.

Another risk the Company has identified involve environmental laws that are applicable to the Company's projects, and any amendments in these laws resulting from climate change considerations, which could have a material adverse effect on its business, financial condition, or results of operations. In general, developers of real estate projects are required to submit project descriptions to regional offices of the Department of Environment and Natural Resources (DENR).

For environmentally critical projects or for projects located in environmentally critical areas as identified by the DENR, a detailed Environmental Impact Assessment (EIA) is undertaken by the Company to obtain an Environmental Compliance Certificate (ECC) that requires it the Company to manage its environmental impacts. Current or future environmental laws and regulations applicable to the Company could increase the costs of conducting its business above currently projected levels or require future capital expenditure.

In addition, if a first violation of an ECC occurs or if environmental hazards on land where its projects are located cause damage or injury to buyers or any third party, the Company may be required to pay a fine, to incur costs in order to cure the violation and to compensate its buyers and any affected third parties, however, on subsequent violations, an ECC may be revoked and operations may be stopped. The Company cannot predict what environmental legislation or regulations will be amended or enacted in the future, how existing or future laws or regulations will be enforced, administered, or interpreted, or the amounts of future expenditures that may be required to comply with these environmental laws or regulations or to respond to environmental claims. The introduction or inconsistent application of, or changes in, laws and regulations applicable to the business could materially and adversely affect the Company's business, financial condition, or results of operations.

Mitigating such risks involve a comprehensive stakeholder management approach, where the Company engages not just regulatory institutions but also local government and community partners towards addressing parallel issues that may arise from managing environmental impacts because of compliance. The Company's legal department also closely monitors the status of the required permits and licenses to ensure compliance with environmental regulations.

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The Company has further adopted the following additional policies to mitigate the above risks:
(1) Contractors are required to maintain a contractor's all-risk insurance for the duration of the development of CPG projects.
(2) The Company requires its contractors to provide a warranty on their respective works, down to finishes, furniture, and fixtures.
(3) Furthermore, the Company follows a set of specific standards for site selection and conducts soil testing and other procedures that will inform its planners on the best design and construction approaches needed by each project site. The Company's Business Development Committee, Risk Management Team, and Design and Innovations Group are tasked to evaluate new land acquisitions and evaluate the quality and performance of current projects against climate-related risks.
(4) Management policy requires all project locations to be within the safe zones - to be a certain distance away from fault lines, in higher or non-flood-prone areas, and more than 15 kilometers away from permanent volcano danger zones.
(5) Project sites identified to be high-risk based on company-initiated studies using expert analysis and opinion are integrated with the proper mitigating measures. These include deep bored piling foundation for certain project areas or building additional drainage systems to prevent flooding during heavy storms. In these situations, and prior to acquiring a property or building a project, the company undertakes risk analysis to balance the financial impact of these additional measures with the value and safety assurances that these give to clients and the community.
(6) Management policy also requires designs to strictly adhere to the latest building codes and government regulations, and where appropriate, go above and beyond by consulting with local and international experts to meet standards in disaster resilience. Apart from the presence of comprehensive insurance coverage, the Company is now focused on better design and efficiency standards that make sure buildings are able to withstand an increasing range of climate conditions and hazards.
(7) The appropriate environmental compliance certificates, development and occupancy permits, and other necessary clearances are secured for each project, upon which all stipulations and provisions must be complied with, to ensure every aspect of the development has been thoroughly reviewed and scrutinized on its conformity to building codes and safety standards.

Century Properties Group condominiums follow the National Structural Code of the Philippines, based on the Uniform Building Code, which is the required reference in the design of tall buildings against earthquakes. Its affordable housing business, PHirst Park Homes, strictly adheres to the local building codes and standards in delivering quality homes to first-time homebuyers.

The Company taps professional structural engineers, architects, and geotechnical experts to ensure its structures adhere to the latest building code and employ the latest technology available to ensure the safety of its occupants.

Aside from complying with the standards of the National Structural Code of the Philippines, high rise condos of Century Properties employ SMRF (Special Moment Resisting Frame) - frames in which members and joints let the building withstand forces caused by earthquakes.

For its much taller high rises, Century Properties applied Performance-Based Design (PBD) methods - the gold standard for designing skyscrapers all over the world.

Regular earthquake drills are conducted across all CPG projects through Century Properties Management, Inc. in coordination with the local government, barangay, police, and authorities in disaster preparedness.

Aside from giving on-site teams their regular emergency response training, the Company also covered the aspects of flooding and earthquake preparedness in its project and masterplan designs. The Company regularly consults with experts for geotechnical assessment and structural engineers. Flood prevention and mitigation measures have been applied to the eight-tower Century City Makati, the six-tower Acqua Private Residences in Mandaluyong City, the eight-building Residences at Commonwealth in Quezon City, the nine-tower Azure Urban Resort Residences in Paranaque City, the Residences at Azure North in San Fernando, Pampanga; and Commune Village in Nasugbu, Batangas.

- The Residences at Azure North, San Fernando, Pampanga - As the project site has different soil conditions, the Company opted to use a bored piling foundation system as recommended by the respected geotechnical expert Engineer Brian Tan, structural design peer reviewer Ove Arup \& Partners, and structural engineering firm Sy2 + Associates, Inc.
- From its original elevation, the entire site was back filled with soil of about 3 to 4 meters to elevate the finish grade. Adequate drainage design was incorporated in the Land Development Infrastructure drawings to ensure flood free development.
- Commune Village, Nasugbu, Batangas - The property is well elevated and not prone to flooding; however, as it is about 20 kilometers away from the Taal Volcano, the Company through Century Properties Management, Inc. prepared a detailed emergency preparedness plan for the community, its residents, and personnel in case of a similar incident as the one

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in January 2020. A one-year insurance for the Commune Village 1 homes is provided for certain Acts of Nature, including fire and volcanic eruption.

- Century City, Makati - The Company installed sump pumps, which can pump out water into the drainage, within existing structures even if historically no uncontrollable flood water surges have been recorded or experienced on site. This mitigation scheme was combined with the rehabilitation of the drainage lines' underground canals, including restoration, declogging, and the addition of new drainage culverts, around Valdez Street, Salamanca Street and Kalayaan Avenue, which not only lessened the risk of basement flooding, but also helped regulate the flow of water that may be pumped out into the drainage line. The Company also helped repair the drainage line at nearby San Miguel Village, where the Century City's drainage on Kalayaan Avenue is also connected. Hence, the site does not experience rising waters during the onslaught of heavy rains.
- Azure Urban Resort Residences, Paranaque - The Company, in cooperation with the local government unit of Barangay Marcelo Green and the City Government, constructed a drainage system that traverses through the company property. With this drainage in place, residents of Azure are not the only ones assured of a flood-free path, but also all the motorists and pedestrians who use the West Service Road. Even while construction in Azure was ongoing, the vicinity had not been submerged in water during heavy rains. Given the sufficient drainage systems in place, the Azure area around the SLEX Bicutan Entry/Exit remains to be a non-flood prone area.
- Acqua Private Residences, Mandaluyong City - As the project sits in front of the historic Pasig River, the Company conducted an extensive flood risk analysis for the site during the project's planning stages even though the location of the site makes it less vulnerable to flood since it has open access to the sea.

The Company added an extra measure to protect the property from flooding. For instance, the ground floor of all towers, amenity and retail areas were planned with an increased. elevation of 1.5 meters. All parking floors were built above ground and residential floors are on the 6th level and up.

- The Residences at Commonwealth, Quezon City - For Commonwealth, the Company built a detention tank within the development near the outfalls of the property to protect the downstream settlements from flooding and to control the discharge into the existing drainage system. Also, the site is properly graded such that the water runoff from the property drains to the recommended outfall locations.

Century Properties Management, Inc. (CPMI) as a property management company has made it a standard practice for its management teams to undertake a Capital Expenditure Program aimed at not only enhancing operational efficiencies, but also reducing energy and water consumption and lessening the carbon footprint of each managed project or facility. CPMI utilizes a cost-benefit strategy in tapping potential renewable energy projects and energy conservation measures to reduce the carbon footprint of each property and estate that is under its management.

CPMI periodically assesses climate-related risk factors that may affect its efficiency in managing properties with the use of management processes that are diligently evaluated with ISO-established standards specific for property management. Climate risk related programs, including crisis and emergency preparedness measures are in place to mitigate possible disasters and reduce reliance on conventional sources of power and water utilities.

CPG recognizes that while the above risk-mitigating measures work to provide some protection from climate-related financial risks, the Management needs to further strengthen its climate resiliency strategies down to the project level and consider different climate-related scenarios, including a $2^{\circ} \mathrm{C}$ or lower scenario.

The Company also needs to formulate its processes for identifying, assessing, and managing climate-related risks and integrating them into the organization's overall risk management strategies, including the metrics and targets used. Finally, the Company will endeavor to quantify the costs of actions taken to manage the risks or opportunities in its subsequent reports.

Climate change is a potential strategic risk to the Company, and thus the Company's Board of Directors, through its Risk Management Committee, is tasked to identify and manage it in the same way as any other strategic risk. The Risk Management Committee relies on its main information source, which is the management team that operates at the front of climate risks and hence could make better assessments of the short-, medium- and long-term materiality of climate-related risks and opportunities on an ongoing basis. The management is expected to properly report and disclose these assessments to the Risk Management Committee and the Board for discussion and for the appropriate action according to the materiality of the risk.

Given the highly important nature of how climate change affects the real estate industry, the Board is currently assessing the possible need to create a climate and/or environmental governance committee, separate from the Risk Management Committee, to ensure that the Company's actions
and responses to climate issues are proportionate to the materiality of climate risks to its organization.

The Company follows a set of specific standards for site selection and conducts soil testing and other procedures that will inform its planners on the best design and construction approaches needed by each project site. Management policy requires all project designs to strictly adhere to the latest building codes and government regulations, and where appropriate, go above and beyond by consulting with local and international experts to meet standards in disaster resilience.

In accordance with the requirements of GRI 201-2, the Company has identified risks and opportunities related to climate change that may have financial implications to CPG, as summarized below.

| Topic | Risk <br> Classification | Material Issue | Risks/Challenges | Opportunities |
| :--- | :--- | :--- | :--- | :--- |
| Natural and <br> other <br> catastrophes | Physical | Economic <br> Performance | Affect the ability of <br> the Company to <br> complete projects <br> and result in losses <br> not covered by <br> insurance. Damage <br> to structures <br> resulting from such <br> natural <br> catastrophes could <br> also give rise to <br> claims against the <br> Company from <br> term value by <br> disaster-resilient <br> design and <br> technology. |  |

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| Topic | Risk <br> Classification | Material Issue | Risks/Challenges | Opportunities |
| :--- | :--- | :--- | :--- | :--- |
| Compliance with <br> government <br> regulations | Regulatory | Environmental <br> Compliance | The Company is <br> unable to comply <br> with more <br> stringent <br> government <br> regulations. | Go above and <br> beyond <br> compliance by <br> consulting with <br> local and <br> international <br> experts to meet <br> standards in <br> disaster |
| resilience. |  |  |  |  |

### 3.1.3: Defined benefit plan obligations and other retirement plans (GRI 201-3)

The Company and its subsidiaries have non-contributory defined benefit plans. Each company has various retirement benefits based on the merit of the employees' years in service and acceptable. tenure that earns Retirement Credits, or the minimum regulatory benefit under the Retirement Pay Law (Republic Act No. 7641), whichever is higher. The retirement benefits are paid upon retirement. or separation in accordance with the terms of the plan, and upon the completion of employment clearance requirements.

## 3.2: Market Presence:

3.2.1: Ratios of standard entry level wage by gender compared to local minimum wage (GRI 2021)

The Company strictly adheres to the Minimum Wage Law of the National Capital Region, and/or a prescribed range set by the National Wages and Productivity Commission for other localities where the Company and its Subsidiaries are present. The Company's compensation competitiveness is within the range of the 50th percentile to 75th percentile, using an 'All Industries' compensation in the Philippines. The Compensation, not limited to daily wage earners, monthly salaried personnel, and the like, is non-gender biased and are anchored to the person's competencies. The details as of December 31, 2023, are as follows:

PROPERTIES
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| Company | Minimum Wage Earner |  |  |  | Above Minimum Wage Earner |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Male | \% | Female | \% | Male | \% | Female | \% |
| CPGI | 0 | 0\% | 0 | 0\% | 22 | 56\% | 17 | 44\% |
| CLC | 0 | 0\% | 0 | 0\% | 37 | 40\% | 55 | 60\% |
| CCDC | 0 | 0\% | 0 | 0\% | 11 | 39\% | 17 | 61\% |
| CISI | 0 | 0\% | 0 | 0\% | 0 | 0\% | 0 | 0\% |
| CCC | 0 | 0\% | 0 | 0\% | 0 | 0\% | 1 | 100\% |
| CMDC | 0 | 0\% | 0 | 0\% | 2 | 50\% | 2 | 50\% |
| PPHI | 0 | 0\% | 0 | 0\% | 125 | 44\% | 157 | 56\% |
| CPC | 0 | 0\% | 0 | 0\% | 27 | 56\% | 21 | 44\% |
| CPMI | 7 | 47\% | 8 | 53\% | 339 | 64\% | 191 | 36\% |
| Total | 7 | 47\% | 8 | 53\% | 563 | 55\% | 461 | 45\% |


| Location | Entry Level Minimum Wage Earner |  |  |  |  |
| :--- | ---: | ---: | ---: | ---: | :---: |
|  | Male | $\%$ |  | Female |  |
| NCR | 7 | $47 \%$ | 8 | $53 \%$ |  |
| Region VII (Cebu) | 7 | $47 \%$ | 8 | $53 \%$ |  |
| Total | 14 | $47 \%$ | 16 | $53 \%$ |  |

As to the actions taken by the Company to determine whether the workers are paid within or above the minimum wage, this is simply done through the monthly reporting and posting of Social Security System (SSS) and PhilHealth Premium Contributions of all employees.

Both premium contributions, which the company pays monthly, are unique indicators that determine which salary range an individual belongs and could substantially ascertain the veracity of any pay range of each employee, especially the above-minimum wage earners.

In addition, the Alpha List that the Company submits to the Bureau of Internal Revenue on an annual basis is a conclusive piece of report that could further substantiate that an employee is an aboveminimum wage earner.

The non-taxability of minimum wage earners distinguishes themselves from an above-minimum wage earner. Thus, payment of individual taxes on a given taxable period is an absolute indicator on top of regulatory premium contributions described above.
3.2.2: Market Presence: Proportion of senior management hired from the local community (GRI 202-2)
The Company's overall direction on employee management, specific to employee hiring of Senior Management (to include non-senior management post) in a real estate business shall adhere to the maximization of nationals (also referred to as locals) to the full extent, to contribute to the employment of its citizenry. The hiring of foreign individuals shall only be an option in cases of talent or expertise scarcity in the local employment market. This policy shall be consistent with the prevailing law and implementing government instrumentalities' orders, but not limited to the guidelines set forth by of the Department of Labor and Employment (DOLE), Department of Justice (DOJ), Bureau of Internal Revenue (BIR) and Bureau of Immigration.

The following are the domiciles of Senior Management Team as of December 31, 2023:

| Region | CPGI | CLC | CCDC | CISI | CCC | CMDC | PPHI | CPC | CPMI | TOTAL |
| :--- | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| National Capital <br> Region (NCR) | 9 | 8 | 0 | 0 | 0 | 1 | 16 | 0 | 6 | 40 |
| Central Luzon <br> (Region 3) | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| CALABARZON <br> (Region 4-A) | 0 | 1 | 0 | 0 | 0 | 0 | 4 | 0 | 1 | 6 |
| Total | $\mathbf{9}$ | $\mathbf{9}$ | $\mathbf{0}$ | $\mathbf{0}$ | $\mathbf{0}$ | $\mathbf{1}$ | $\mathbf{2 0}$ | $\mathbf{0}$ | $\mathbf{7}$ | $\mathbf{4 6}$ |

For this report, the Senior Management Team refers to the executive committee, business unit heads, and group or unit heads who are primarily responsible for setting strategic directions and directing the day-to-day operations of the company.

The Company's geographical definition of 'local' as it pertains to local minimum wage is specific to Philippine regions where it has operations.
'Significant locations of operation' are areas where the Company is developing real estate projects, rendering property management services, or conducting commercial leasing operations.

### 3.3. Indirect Economic Impacts (GRI 203)

Century Properties Group, through its subsidiaries, has provided local employment in the communities where the Company has presence, from the laborers, workers and site personnel to operations and property management staff in the cities of Makati, Paranaque, Mandaluyong, Taguig, Quezon City, and the provinces of Pampanga, Cavite, Bulacan, Laguna and Batangas. Construction works and the rise of our new communities give life to new commercial activity, employment, and
new business opportunities for these localities, allowing us to physically transform the area while uplifting the lives of the people in the community.

The company, through its in-city vertical projects, has transformed brownfields into beautiful communities and increased the property values in their localities. The 3.4-hectare Century City in Makati - now an integrated vertical village of eight skyscrapers - stands on a portion of a property once occupied by the old International School Manila. The mixed-use development - composed of branded residential towers, an outpatient medical building, a retail mall, and office spaces enhanced the land values in the area, jumpstarted commercial activity, and accelerated the transformation of Barangay Poblacion in Makati into a social and cultural destination.

A former car manufacturing plant used to occupy the site of what is now the award-winning Azure Urban Resort Residences, a six-hectare, 5,000-unit residential resort complex in Paranaque City. The 4.4-hectare lot where the eight-tower Residences at Commonwealth now stands - unlike any other in Quezon City - used to be an underutilized transport terminal.

The six-tower Acqua Private Residences that sits on the banks of the regenerating Pasig River, replaced an old sugar refinery. The 2.4-hectare rainforest-infused master planned development in Barangay Hulo, Mandaluyong City is an arresting sight with three waterfalls, an exclusive country club by the water, and a Riverwalk Promenade.

The Company's investments in ensuring its project sites are flood-free also contribute to better drainage and infrastructure systems in the immediate environs of its partner communities.

The training and experience it provides to employees and workers employed from localities for its projects promote knowledge transfer and skills enhancement.

Ongoing developments such as the Residences at Azure North in San Fernando, Pampanga and Commune Villate in Nasugbu, Batangas, as well as PHirst Park Homes' ten (20) project sites in Tanza, Naic and General Trias in Cavite; Lipa and Nasugbu in Batangas; San Pablo, Calamba and Bay in Laguna; Pandi and Baliwag in Bulacan; Magalang, Pampanga, Tayabas, Quezon, Gapan, Nueva Ecija; Balanga and Hermosa in Bataan and Vista Alegre in Bacolod are generating employment in their respective local communities and expected to stimulate further commercial activity once completed.

Century Properties Management, Inc. for its part operates within key cities in Metro Manila and Metro Cebu, where it has contributed its quality management processes and shared industry best practices in the service/ administration and operation of private residential and commercial properties belonging to socially and economically functioning larger communities.

### 3.3.1 Infrastructure Investments and Services Supported (GRI 203-1)

In the year 2023, the Company accomplished and delivered the following major projects and values to its stakeholders:

1. Completed 36 homes of Commune Village in Nasugbu, Batangas under its In-City Vertical Developments business.
2. Completed an additional 3,008 homes through its horizontal affordable housing business Phirst Park Homes, with 350 house and lot units in Tanza, Cavite, 271 house and lot units in Lipa, Batangas, 402 house and lot units in San Pablo, Laguna, 486 house and lot units in Pandi, Bulacan, 421 house and lot units in Calamba, Laguna, 403 house and lot units in Batulao, Batangas, 390 house and lot units in Magalang, Pampanga, 53 house and lot units in General Trias, Cavite, 130 house and lot units in Tayabas, Quezon, 80 house and lot units in Baliwag, Bulacan and 22 house and lot units in Bay, Laguna.
3. Overall, delivered 3,044 homes to unit owners that potentially benefited 15,601 people through brand new residential properties.
4. Provided jobs for 120 property management services personnel.
5. Provided construction and site personnel jobs to 946 workers.

As in the past when the Company initiated collaborations with P2P of Point-to-Point bus companies to promote ease of movement and accessibility to its properties, the Company is seeking to provide more transport connectivity and pedestrian mobility programs into its other communities. One example is its plans to build a footbridge from its Acqua Private Residences development in Mandaluyong City to the soon-to-be completed and expanded Estrella-Pantaleon Bridge. It also initiated fast and convenient RFID installations for its Century City, Makati residents with Easytrip and Autosweep.

## Support to the Government

In July 2023, Century Properties and subsidiary PHirst Park Homes, Inc. embarked on a blood donation drive for the Philippine National Red Cross with a total of 40 employees participating as donors.

Creating New Generation Real Estate
In addition to the blood donation drive, Century Properties Management and PHirst Park Homes, Inc. made a noteworthy contribution by donating books to Makati Elementary School, in response to a call for book donations for the Brigada Eskwela program.

On August 25th, PHirst Park Homes volunteers planted 100 Mahogany tree saplings in various project locations, leaving a lasting positive impact on the surroundings and fostering a sense of unity and environmental responsibility. Century City Estates volunteers, along with employees from other CPG properties, partnered with the Million Trees Foundation Inc. for a Tree Planting activity on September 23, 2023, at the La Mesa Watershed Reservation in Quezon City. This contribution to reforestation, conservation, and protection of critical watersheds in the Philippines was acknowledged and celebrated by the Million Trees Foundation.

Volunteers from Century City Estates actively participated in a Mega Clean-up drive on September 19, 2023, at PNR Creek in Brgy. Pio del Pilar, Makati City, as part of the International Coastal Cleanup Celebration. They tirelessly removed litter and debris, promoting environmental awareness and community involvement.

### 3.3.2. Significant indirect economic impacts

Because the affordable housing market continues to be underserved, its backlog has reached 6.6 million homes especially in the CALABARZON region, where most overseas Filipino worker (OFW) families are based. This prompted CPGI in 2017 to enter the first homebuyer horizontal affordable housing market, which is defined as units between Php1 million to Php3 million per housing unit. The income per household for this market is around Php40,000 to Php80,000 per month.

PHirst Park Homes, under the company PHirst Park Homes, Inc. (PPHI), is a premium brand within the affordable housing category that celebrates the very important milestone of first-time home ownership. The brand name is a play on the words first and PH, which represent hardworking Filipino end users who deserve only high quality first homes. PH also stands for the Park Homes concept, which integrates greenery and life-enhancing amenities into the masterplan to create a truly lovable and lovable community for first homebuyers.

CPGl's first home venture is a partnership with the global business enterprise, Mitsubishi Corporation. It seeks to expand its footprint with 15 master-planned communities in Calabarzon and Central Luzon with approximately 33,000 homes.

In 2022, CPGI expanded its offerings of its first home buyer brand PHirst, venturing into the socialized, economic, and mid-income residential markets. Additionally, PHirst is introducing its version of a mixed-use format which will have multiple residential product offerings, as well as support commercial, retail, and institutional components. These expansion efforts bring forth a broader range of housing packages and price points to provide first-time home buyers with a wider set of options to acquire their very own PHirst home. These new product lines were launched under CPG’s new subsidiary, Century PHirst Corporation (PHirst).

Taking the forefront of the new product line is PHirst's maiden mid-income development, PHirst Editions Batulao. Spanning 14.1 hectares in Batulao, Batangas, this development provides a total of 629 single attached and single detached units with a total sales value of 3.06B. These units are available for purchase at prices ranging from Php3,200,000 to Php6,000,000.

PHirst broadens its reach by introducing PHirst Sights Bay, a socialized \& economic housing development in Bay Laguna. The development occupies 15.3 hectares of land and offers 1,818 units, with a total sales value of $\mathrm{PhP2} 23 \mathrm{~B}$ and units are priced at $\mathrm{Php} 580,000$ for socialized housing and Php800,000 to Php1,500,000 for economic housing.

To round up its expansion plan, PHirst is introducing its first mixed-use township in Bataan, PHirst Centrale Hermosa. Covering an area of 36 hectares, Centrale will launch various establishments, including PHirst Impressions and PHirst Editions for residential, PHirst Fairgrounds for commercial, and PHirst Boroughs for retail. The township project will have 2,041 units valued at 6.74 B .

Including these new product lines, the PHirst brand will now have a total of 20 master planned communities covering 376 hectares of land with 24,583 units launched inventory valued at 48.74B as of December 31, 2023.

As one of the fastest growing and recognized affordable housing brands in the market, PPHI projects have become symbols of economic progress in their locations, a benchmark for modern housing development in their local communities, and an aspiration and inspiration among locals for home ownership.

PPHI has also engaged the communities where it is present and provided variable income sources to community members in addition to agents from its core team of sellers handling global, digital, and corporate sales.

Overall, CPGI provides income to sales and marketing agents which comprised of 3,976 agents which include 3,287 commission-based agents and 689 subsidized agents as of December 31, 2023.

### 3.4. Anti-corruption (GRI 205, 205-1, 205-2)

CPGI is strongly committed to doing business in an honest, ethical and legally compliant manner. The Company is continuously developing effective standards and controls, including risk-based policies and procedures that are diligently followed and enforced, frequent communications from senior management on the importance and value of anti-corruption law compliance and ethical business practices, regular training for the Company's employees and Board of Directors and ongoing monitoring and auditing to ensure strict compliance and to detect and address any issues or problems.

The Company conducts regular training for its senior management employees on good corporate governance where anti-corruption and anti-bribery policies and practices are likewise lengthily discussed. Under the Company's Corporate Governance manual and best practices, all new directors and senior officers are required to take the orientation on good governance and risk management.

In-house training and external courses attended by Directors and Senior Management for the past three (3) years include:

- Corporate Governance Orientation Course for Directors and Officers conducted by Sycip Gorres and Velayo
- Strategic Planning Seminar - In-house, Corporate Planning Group
- Risk Management Seminar - Ateneo Graduate School of Business
- Corporate Governance Seminar for Directors and Key Officers - Institute of Corporate Directors
- Annual Corporate Governance Training Program - Institute of Corporate Directors
- SEC Corporate Governance Forum - SEC

The Company's policies are on the following business conduct or ethics affecting directors, senior management, and employees:

| Business Conduct \& Ethics | Directors | Senior <br> Management | Employees |
| :---: | :---: | :---: | :---: |
| Conflict of Interest | Does not vote on activities in which there is a conflict of interest | Are not allowed to be involved in the decision-making process if conflict of interest is present | Are not allowed to be involved in the decisionmaking process if conflict of interest is present |
| Conduct of Business and Fair Dealings | Should follow best practices and company policies | Should follow best practices and company policies | Should follow best practices and company policies |
| Receipt of gifts from third parties | Based on The Code <br>  <br> Discipline, and <br>  <br> Corresponding <br> Penalties | Based on The Code of Conduct \& Discipline, and Offenses \& Corresponding Penalties | Based on The Code of Conduct \& Discipline, and Offenses \& Corresponding Penalties |
| Compliance with Laws \& Regulations | Monitored by the compliance officer and other officers | Monitored by the compliance officer and other officers | Monitored by the compliance officer and other officers |
| Respect for Trade Secrets/Use of Nonpublic Information | Policy on nondisclosure in place. Discouraged from using such information | Policy on nondisclosure in place. Discouraged from using such information | Policy on nondisclosure in place. Discouraged from using such information |
| Use of Company Funds, Assets and Information | Regulated through <br> Manual on <br> Corporate <br> Governance | Regulated through Manual on Corporate Governance | Regulated through Manual on Corporate Governance |


|  <br> Ethics | Directors | Senior <br> Management | Employees |
| :--- | :--- | :--- | :--- |
| Employment \& Labor <br> Laws \& Policies | Meet at least the <br> minimum criteria <br> set by the labor <br> authorities | Meet at least the <br> minimum criteria set <br> by the labor authorities | Meet at least the <br> minimum criteria set by <br> the labor authorities |
| Disciplinary action | Based on Manual of <br> Corporate <br> Governance | Based on Manual of <br> Corporate Governance <br> and Company policy | Based on Manual of <br> Corporate Governance <br> and Company policy |
| Conflict Resolution | Based on The Code <br>  <br> Discipline, and <br>  <br> Corresponding <br> Penalties | Based on The Code of <br> Conduct \& Discipline, <br>  <br> Corresponding <br> Penalties | Based on The Code of <br> Conduct \& Discipline, <br>  <br> Corresponding Penalties |

The Company is committed to providing an encouraging work environment to its employees and be an engaging business partner to its clients and service providers. It is the policy of CPGI to promote discipline in the organization by taking corrective action as may be needed for the protection of all employees and clients, CPGl's properties and interests. These rules were prepared to ensure fair and consistent treatment and constructive action of any employee who has made a mistake.

The responsibility of ensuring that discipline exists in CPGI is jointly vested upon the Human Resources Department (HRD), Department Heads and Supervisors. All supervisors and Department Heads should encourage the development of an environment where positive discipline comes naturally.

For all Company staff and managers, anti-corruption policies are communicated as part of the hiring orientation process and integrated into the Company's Code of Conduct manual that is explained and distributed during the employee's first week of duty.

In addition, Century Properties Management, Inc. (CPMI) has instituted an Anti-inducement Policy to curb bribery-related incidents for current and future business transactions.

| Disclosure | Quantity | Units |
| :--- | :--- | :--- |
| Percentage of employees to whom the organization's anti- <br> corruption policies and procedures have been <br> communicated to | 100 | $\%$ |
| Percentage of business partners to whom the <br> organization's anti-corruption policies and procedures have <br> been communicated to | 100 | $\%$ |
| Percentage of directors and management that have <br> received anti-corruption training | 100 | $\%$ |
| Percentage of employees that have received anti- <br> corruption training | 100 | $\%$ |

To date, CPGI has no reported confirmed incidents of corruption, neither were there contracts with suppliers or business partners terminated or not renewed due to violations related to corruption. There are also no employees dismissed, terminated nor disciplined due to violations related to corruption. CPGI, its Board of Directors and Officers do not have legal cases related to corruption.

### 3.5. Anti-competitive behavior (GRI 206)

For CPGI and its business units, there has been no legal action thus far regarding anti-competitive behavior and violations of anti-trust and monopoly legislation in which the organization has been identified as a participant. Nonetheless, the Company has established the appropriate measures to prevent incidences of anti-competitive behavior, anti-trust, and monopoly practices.

CPGI's Corporate Governance policies and Code of Business Conduct and Ethics provide guidelines to directors, senior management, and employees. Such policies include guidance on matters such as conflict of interest, the conduct of business and fair dealings, gifts from third parties, and use of company funds, assets, and information among others. The Company also has a Related Party Transactions policy in place under Corporate Governance that guides the organization in its dealings, whether these are made through the parent company or its subsidiaries.

## 4. ENVIRONMENTAL DATA

### 4.1. Energy (GRI-302)

As a company primarily engaged in real estate development, Century Properties Group relies on the use of energy to complete its projects. It is committed to take the necessary steps to reduce its consumption using energy-efficient technology and systems. For its Year 2023 Sustainability Report, the Company and its business units gathered baseline data that can serve as a valuable reference and starting point for the planning of its Sustainability programs.

## Management Approach

As the Company delivers new-generation real estate under its in-city vertical developments business, it also commits to develop sustainably and with care for the planet and its people. Century Properties' thrust towards responsible development is anchored on the principles of setting a minimum green core design requirement for each project, putting disaster mitigation measures in place, and operationalizing sustainable living practices.

Specifically, for its new-generation office buildings, such as the newly opened Asian Century Center in Bonifacio Global City, Century Diamond Tower and the mixed-use Century Spire which are both located in Century City, Makati, the Company had set the Leadership in Energy and Environmental Design (LEED) green building rating system as its minimum core design requirement. All three buildings have LEED Pre-Certification as Certified for Core and Shell Development Level and are working towards their respective scores for their silver status application.

LEED (Leadership in Energy and Environmental Design) is an internationally recognized green building certification system, providing third-party verification that a building or community was designed and built using strategies aimed at improving performance across all the metrics that matter most: energy savings, water efficiency, CO2 emissions reduction, improved indoor environmental quality, and stewardship of resources and sensitivity to their impacts. Developed by the U.S. Green Building Council (USGBC), LEED provides building owners and operators a concise framework for identifying and implementing practical and measurable green building design, construction, operations and maintenance solutions.

Included in the green attributes of these three buildings is its minimum energy performance, whereby reduced use of energy is promoted through their high-performance building envelope,
energy efficient lighting and HVAC equipment. The heat island effect is reduced with the use of roofing materials with high Solar Reflectance Index (SRI) value.

For its affordable housing business, the Company through PHirst Park Homes utilizes precast concrete panels for its homes as delivered by an experienced third-party contractor in precast construction technology. Because the precast concrete panels are fabricated in a controlled manufacturing area with specified standards, production is energy efficient and minimizes environmental impact in the project site. Precast walls are energy efficient too, as their consistent and high thermal mass allows materials to store temperatures at constant rates and reduce temperature fluctuations within a structure. In addition, the use of precast concrete panels no longer requires rectification prior to paint application because of the material's smooth finish. This eliminates an extra step in the finishing stage of construction, including the laborious correction of the edges of windows and doors which is a common concern in more traditional home construction methods.

Century Properties Management, Inc. (CPMI) does not directly use energy and water as a resource to deliver its specified range of services based on its contractual/ service obligations. CPMI uses the established expertise of local talents and locally learned methodologies of experienced personnel as either a direct and indirect complement to operate and administer the entire aspect of building operations. CPMI's key role lies in instituting policies and programs geared towards achieving optimum efficiencies in the use of energy and water resources, alongside utilizing contemporary solutions in managing all building facilities and equipment.

CPMI's client or valued customers are the juridical entities which are responsible in the consumption of energy and water resources, as well as in the responsible disposal of wet and solid wastes, including those classified as hazardous/ toxic and nonhazardous/ non-toxic types. CPMI acts as a middleman, facilitator and essentially as the designated administrator in ensuring the operational efficiencies and compliance of our managed projects.

In the managed properties of CPMI, a regular technical audit of machinery and equipment is being conducted to monitor its respective efficiencies. Initiatives and recommendations are made to ensure effective and economical operations of the buildings. Some of the infrastructure and services already implemented are the replacement of old (Airconditioning System) Chillers, with new highly efficient type of chillers, the replacement of old fluorescent lamps with LED lights generating at least $20-30$ percent savings on monthly power consumption, and the upgrading of
building management systems. Such efforts being implemented contribute reduced energy usage that would proportionately reduce carbon footprint and bring cost savings.

The 52-week preventive maintenance program of all building equipment implemented in managed properties supports the efficient operation of buildings and minimizes downtime that would prevent inconvenience and delayed delivery of services to the occupants and community. More than these, compliance to various mandatory government requirements on water discharge, hazardous waste disposal, emission test, and others, are also fulfilled.

### 4.1. Energy

4.1.1. Energy consumption within the organization and Reduction of energy consumption (GRI:

302-1 and 302-4)
The Company occupies the following office spaces as of end 2023:
OCCUPIED \& LEASE AREAS

| Companies | SQM |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 2 1}$ |  |  |  |
| $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | Variance |  |  |
| Century Properties Group, Inc. | $10,089.79$ | $4,075.10$ | $4,075.10$ | - |
| PHirst Park Homes, Inc. | $1,563.75$ | $3,482.10$ | $2,863.32$ | $(618.78)$ |
| Leasing Business | 928.07 | 928.07 | 928.07 | - |
| Century Properties Management, Inc. | 145.37 | 145.37 | 145.37 | - |
| Total SQM | $\mathbf{1 2 , 7 2 6 . 9 8}$ | $\mathbf{8 , 6 3 0 . 6 4}$ | $\mathbf{8 , 0 1 1 . 8 6}$ | $\mathbf{6 1 8 . 7 8}$ |

Based on the above leased spaces of the Company, the electricity and fuel consumption are as follows in 2021, 2022 and 2023 for the various business units. Note that the recorded consumptions are still all sourced from non-renewable energy sources.

## ELECTRIC CONSUMPTION

| Companies | kWh |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | Variance |
| Century Properties Group, Inc. | $\mathbf{3 , 3 9 1 , 3 9 1 . 0 0}$ | $\mathbf{2 , 1 1 6 , 4 3 1 . 0 0}$ | $\mathbf{8 7 8 , 9 9 6 . 0 0}$ | $\mathbf{( 1 , 2 3 7 , 4 3 5 . 0 0 )}$ |
| Head Office | $139,545.00$ | $46,303.00$ | $213,367.00$ | $167,064.00$ |
| The Commonwealth at Century | $737,646.00$ | $1,048,470.00$ | - | $(1,048,470.00)$ |
| Azure North | $765,600.00$ | $417,132.00$ | $348,500.00$ | $(68,632.00)$ |
| Century Spire | $1,748,600.00$ | $604,526.00$ | - | $(604,526.00)$ |
| Batulao Commune Village | - | - | $241,360.00$ | $241,360.00$ |
| Acqua Expansion Town Villas | - | - | $75,769.00$ | $75,769.00$ |
| PHirst Park Homes, Inc. | $\mathbf{5 2 9 , 4 0 4 . 8 1}$ | $\mathbf{1 , 8 2 6 , 8 6 2 . 6 0}$ | $\mathbf{1 , 4 1 6 , 2 6 6 . 8 9}$ | $\mathbf{( 4 1 0 , 5 9 5 . 7 1 )}$ |
| Head Office | $21,324.00$ | $628,201.86$ | $200,217.00$ | $(427,984.86)$ |
| Tanza | $117,571.00$ | $137,325.00$ | $91,182.94$ | $(46,142.06)$ |
| Lipa | $36,385.00$ | $150,203.00$ | $97,230.50$ | $(52,972.50)$ |
| San Pablo | $116,331.00$ | $119,109.00$ | $125,064.45$ | $5,955.45$ |
| Pandi | $17,920.00$ | $221,838.00$ | $198,346.00$ | $(23,492.00)$ |
| Calamba | $98,488.00$ | $197,624.00$ | $222,566.00$ | $24,942.00$ |
| Batulao | $22,553.00$ | $84,710.00$ | $144,588.00$ | $59,878.00$ |
| Magalang | $94,840.00$ | $168,622.00$ | $89,150.00$ | $(79,472.00)$ |
| Gentri | $3,403.81$ | $5,625.00$ | $14,641.00$ | $9,016.00$ |
| Baliwag | 376.00 | $101,000.00$ | $92,000.00$ | $(9,000.00)$ |
| Tayabas | 213.00 | $12,604.74$ | $19,200.00$ | $6,595.26$ |
| Bay | - |  | $27,222.00$ | $27,222.00$ |

Creating New Generation Real Estate

| Companies | kWh |  |  |  |
| :--- | ---: | ---: | ---: | ---: |
|  | $\mathbf{2 0 2 1}$ | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | Variance |
| Balanga | - | - | $88,129.00$ | $88,129.00$ |
| Hermosa | - | - | $1,760.00$ | $1,760.00$ |
| Gapan | - | - | $4,970.00$ | $4,970.00$ |
| Leasing Business | $\mathbf{1 , 3 0 6 , 3 8 3 . 5 2}$ | $\mathbf{1 , 4 6 9 , 4 2 6 . 1 9}$ | $\mathbf{1 , 6 1 6 , 3 6 8 . 8 1}$ | $\mathbf{1 4 6 , 9 4 2 . 6 2}$ |
| Centuria Medical Makati | $18,379.20$ | $20,217.12$ | $22,238.83$ | $2,021.71$ |
| Century City Mall | $146,820.00$ | $151,475.00$ | $166,622.50$ | $15,147.50$ |
| ACC | $936,024.00$ | $1,146,079.00$ | $1,260,686.90$ | $114,607.90$ |
| Century Diamond Tower | $205,160.32$ | $151,655.07$ | $166,820.58$ | $15,165.51$ |
| Century Properties <br> Management, Inc. | $\mathbf{2 2 9 , 5 1 1 . 4 9}$ | $\mathbf{2 8 , 9 9 0 . 0 0}$ | $\mathbf{3 , 3 9 3 . 0 0}$ | $\mathbf{( 2 5 , 5 9 7 . 0 0 )}$ |
| $\quad$ Head Office | $229,511.49$ | $28,990.00$ | $3,393.00$ | $(25,597.00)$ |
| Total kWh | $\mathbf{5 , 4 5 6 , 6 9 0 . 8 2}$ | $\mathbf{5 , 4 4 1 , 7 0 9 . 7 9}$ | $\mathbf{3 , 9 1 5 , 0 2 4 . 7 0}$ | $\mathbf{( 1 , 5 2 6 , 6 8 5 . 0 9 )}$ |

## FUEL CONSUMPTION

| Companies | Liters |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2022 | 2023 | Variance |
| Century Properties Group, Inc. | 57,740.91 | 71,375.63 | 36,785.35 | $(34,590.28)$ |
| Head Office | 15,795.02 | 16,173.00 | 12,782.67 | $(3,390.33)$ |
| The Commonwealth at Century | 17,560.00 | 52,631.58 | - | (52,631.58) |
| Azure North | 8,903.89 | 2,571.05 | 19,931.12 | 17,360.07 |
| Century Spire | 15,482.00 | - | - | - |
| Batulao Commune Village | - | - | 2,953.80 | 2,953.80 |
| Acqua Expansion Town Villas | - | - | 1,117.76 | 1,117.76 |
| PHirst Park Homes, Inc. | 113,920.76 | 96,016.82 | 30,797.06 | $(65,219.76)$ |
| Head Office | 81,699.99 | 76,199.99 | 6,206.26 | $(69,993.73)$ |
| Tanza | 3,062.00 | 1,950.00 | 2,151.00 | 201.00 |
| Lipa | 3,538.00 | 2,900.00 | 1,785.00 | $(1,115.00)$ |
| San Pablo | 6,640.40 | 1,969.51 | 2,028.60 | 59.09 |
| Pandi | 2,913.00 | 2,954.78 | 1,215.14 | $(1,739.64)$ |
| Calamba | 2,140.00 | 1,832.22 | 1,381.84 | (450.38) |
| Batulao | 3,512.00 | 3,864.00 | 3,120.12 | (743.88) |
| Magalang | 1,719.82 | 1,845.00 | 1,964.00 | 119.00 |
| Gentri | 289.05 | 480.16 | 2,145.83 | 1,665.67 |
| Baliwag | 685.00 | 860.56 | 1,125.00 | 264.44 |
| Tayabas | 7,721.50 | 1,160.60 | 1,594.54 | 433.94 |
| Bay | - | - | 1,002.87 | 1,002.87 |
| Balanga | - | - | 1,999.04 | 1,999.04 |
| Hermosa | - | - | 1,674.83 | 1,674.83 |
| Gapan | - | - | 1,403.00 | 1,403.00 |
| Leasing Business | 6,599.80 | 4,459.48 | 55,669.75 | 51,210.27 |
| Centuria Medical Makati | 2,399.80 | 3,259.48 | 52,128.65 | 48,869.17 |


| Companies | Liters |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2022 | 2023 | Variance |
| Century City Mall | 4,200.00 | 1,200.00 | - | $(1,200.00)$ |
| ACC | - | - | 1,083.00 | 1,083.00 |
| Century Diamond Tower | - | - | 2,458.10 | 2,458.10 |
| Century Properties Management, Inc. | - | - | - | - |
| Head Office | - | - | - | - |
| Total Liters | 178,261.47 | 171,851.93 | 123,252.16 | $(48,599.77)$ |

For its Leasing Properties, the Company registered the following electric consumption with a corresponding increase in 2023. This report was monitored by the property management teams of the respective projects:

## ELECTRIC CONSUMPTION

| Companies |  | kWh |  |  |
| :--- | ---: | ---: | ---: | :---: |
|  | $\mathbf{2 0 2 2}$ |  | $\mathbf{2 0 2 3}$ |  |
| Variance |  |  |  |  |
| Century City Mall | $6,365,826.00$ | $6,700,760.00$ | $\mathbf{3 3 4 , 9 3 4 . 0 0}$ |  |
| Asian Century Center | $4,049,500.00$ | $3,864,000.00$ | $\mathbf{( 1 8 5 , 5 0 0 . 0 0 )}$ |  |
| Century Diamond Tower | $5,316,500.00$ | $9,467,500.00$ | $\mathbf{4 , 1 5 1 , 0 0 0 . 0 0}$ |  |
| Centuria Medical Makati | $3,927,000.00$ | $4,326,000.00$ | $\mathbf{3 9 9 , 0 0 0 . 0 0}$ |  |
| Total kWh | $\mathbf{1 9 , 6 5 8 , 8 2 6 . 0 0}$ | $\mathbf{2 4 , 3 5 8 , 2 6 0 . 0 0}$ | $\mathbf{4 , 6 9 9 , 4 3 4 . 0 0}$ |  |

With reduced Covid cases, high vaccination rates and improved mobility, energy consumption for leasing assets increase due to increase in occupancy and increase in number of CPG and tenant personnel returning to office.

Nonetheless, energy-savings initiatives were undertaken for Century City Mall and Asian Century Center in previous years, through the replacement of old lighting systems with the more energyefficient LED lights. Century Diamond Tower, which is already pre-equipped with LED lights, further optimized the use of lighting systems by cutting back on the use of lights at certain hours of the day.

Century City Mall in Makati replaced its metal halide lamps with 80 LED downlights to cut back $9,797 \mathrm{kWh}$ or $64 \%$ lower on electric consumption for its al fresco areas from the ground to the $5^{\text {th }}$ level. Additionally, its pin lights from Basement 1 to the $4^{\text {th }}$ Level were replaced with LED downlights, saving $10,918 \mathrm{kWh}$ or $64.3 \%$ lower on electric consumption. Combined, the computed annual savings on electricity is Php 155,365.

The Asian Century Center in Bonifacio Global City has adopted a similar measure of replacing fluorescent tubes with LED tubes, recording a savings of $5,544 \mathrm{kWh}$ or $55 \%$ lower on energy consumption that cuts back Php 52,668 of electricity cost per year.

Century Diamond Tower in Makati, which is already pre-installed with LED lighting systems, further registered electricity cost and consumption savings when it optimized the schedules when lights are turned on in its common areas, cutting back $22,162.8 \mathrm{kWh}$ or an average of $40 \%$, with computed savings of Php 162,231.70 per year.

Centuria Medical Makati also converted its fluorescent lights with LED since December 2019. With a total of 520 LED tubes installed.

Aside from the conversion of fluorescent lights to LED lights, the other energy conservation programs of the building include: putting in place a building management system on lights; setting of air conditioning system to comfort cooling ( 24 degrees Celcius); conducting regular preventive maintenance for the air conditioning system to ensure functionality and efficiency; reducing elevator operations at nighttime, weekends and holidays; and the use of blowers and pumps with variable frequency drive to regulate current.

Moving forward, Centuria is also planning to shift its power supply source from non-renewable (Meralco power) to renewable from a retail electricity supplier and appoint an Energy Conservation Officer in compliance with the guidelines of the Department of Energy for the purposes of reporting energy conservation programs and conducting self-monitoring.

All CPGI in-city vertical and leasing developments also actively participate in government and community programs such as the annual Earth Hour, where common area lights are dimmed or turned off for one hour every year.

### 4.2. Water and Effluents (GRI 303)

Although this is not part of the identified material topics by its stakeholders during the materiality assessment exercise for this Sustainability Report, the Company is disclosing the data it has collated thus far on its water consumption. CPGI values water as a shared resource in as much as it values and seeks to preserve other natural resources. For succeeding reports, it will endeavor to describe in more detail its management approach to these topics.

### 4.2.1. Water consumption (GRI 303-5)

The following tables reflect the water consumption of the various offices or CPGI and its subsidiaries, as well as the property management offices of its project sites. The water supply is provided by Maynilad and Manila Water as well as local water suppliers, and the usage recorded is based on water meter readings from the respective service providers.

WATER CONSUMPTION

| Companies | Cubic Meter (CuM) |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 2021 | 2022 | 2023 | Variance |
| Century Properties Group, Inc. | 198,171.15 | 145,253.00 | 20,970.00 | (124,283.00) |
| Head Office | 58,445.90 | 1,379.00 | 1,428.00 | 49.00 |
| The Commonwealth at Century | 63,662.00 | 125,118.00 | - | $(125,118.00)$ |
| Azure North | 44,070.00 | 15,175.00 | 17,402.00 | 2,227.00 |
| Century Spire | 31,993.25 | 3,581.00 | - | $(3,581.00)$ |
| Batulao Commune Village | - | - | - | - |
| Acqua Expansion Town Villas | - | - | 2,140.00 | 2,140.00 |
| PHirst Park Homes, Inc. | 130,061.16 | 393,537.70 | 524,165.06 | 130,627.36 |
| Head Office | 122,063.88 | 303,124.42 | 400,656.84 | 97,532.42 |
| Tanza | 1,349.00 | 4,857.00 | 5,035.00 | 178.00 |
| Lipa | 118.00 | 175.00 | 7,473.00 | 7,298.00 |
| San Pablo | - | 25,069.08 | 26,573.22 | 1,504.14 |
| Pandi | 120.00 | 1,200.00 | 1,421.00 | 221.00 |
| Calamba | 284.00 | 28,272.20 | 29,458.00 | 1,185.80 |
| Batulao | 4,350.00 | 25,702.00 | 45,172.00 | 19,470.00 |
| Magalang | 370.00 | 3,400.00 | 3,100.00 | (300.00) |
| Gentri | 896.00 | 1,278.00 | 1,720.00 | 442.00 |
| Baliwag | - | 220.00 | 310.00 | 90.00 |
| Tayabas | 510.28 | 240.00 | 1,860.00 | 1,620.00 |
| Bay | - | - | 1,290.00 | 1,290.00 |
| Balanga | - | - | - | - |
| Hermosa | - | - | - | - |
| Gapan | - | - | 96.00 | 96.00 |
| Leasing Business | 4,629.08 | 26,503.00 | 136,919.27 | 110,416.27 |
| Centuria Medical Makati | 27.08 | 14,221.00 | 17,871.27 | 3,650.27 |
| Century City Mall | 168.00 | 200.75 | 68,389.00 | 68,188.25 |
| ACC | 2,471.00 | 11,149.00 | 13,234.00 | 2,085.00 |
| Century Diamond Tower | 1,963.00 | 932.25 | 37,425.00 | 36,492.75 |
| Century Properties Management, Inc. | 16,717.55 | 20,061.06 | 20,061.06 | - |
| Head Office | 16,717.55 | 20,061.06 | 20,061.06 | - |
| Total CuM | 349,578.94 | 585,354.76 | 702,115.40 | 116,760.64 |

### 4.3. Environmental Compliance (GRI 307)

As CPGI operates within the real estate industry through its subsidiaries and business units as a property developer and property management service provider, it observes full compliance with environmental laws and regulations not only as a pre-requisite to securing permits but also as a conscientious developer that seeks to work with stakeholders in monitoring and managing its impacts to surrounding communities and nature's ecological balance.

For all its development projects, the Company fulfills different requirements to secure an Environmental Clearance Certificate (ECC) from the Department of Environment and Natural Resources (DENR). Depending on the area and other project considerations, the said agency will require the preparation of detailed studies, which include but are not limited to an Environmental Impact Statement (studies on impacts of a project, and appropriate mitigating or enhancement measures), an Environmental Performance Report and Management Plan (documentation of the actual cumulative environmental impacts and effectiveness of current measures that are already operational), a Programmatic Environmental Performance Report and Management Plan (documentation of actual cumulative environmental impacts of co-located projects with proposals for expansions), a Social Development Plan, or the appointment of a Pollution Control Officer.

PHirst Park Homes, Inc. (PPHI) as CPGl's affordable housing brand likewise complies with environmental regulations enforced in the area where its projects are located. It conducts periodic water sampling, air pollution tests, solid waste management, and other environmental hazard monitoring pursuant to its projects' undertaking in its Environmental Compliance Certificate.

To ensure compliance, a Project-in-Charge coordinates with the local government for its solid waste management and conducts quarterly testing for water and air pollutants as well as daily monitoring of the project site to assess any adverse impact of the project to the environment throughout its implementation. PPHI's masterplan likewise allocates sufficient area for open spaces in its Projects which are non-buildable and allocated for evacuation/staging area and greenbelt area as part of its climate change contingency measures.

For its part, Century Properties Management, Inc. (CPMI), through the property managers it deploys in various CPGI-owned properties, periodically reviews DENR guidelines to update on compliance items, particularly waste management system upgrades in its managed properties.

To date, there has been no reported non-compliance with environmental laws or regulations for CPGI through its in-city vertical developments and leasing businesses, PPHI, and CPMI.

## 5. SOCIAL DATA

### 5.1. Employment (GRI 401)

The Company values its employees as a vital resource and lifeblood of the organization. We make sure they are well cared for, their performance and wellbeing are monitored, and training and assistance are provided to promote their growth and development in the company.

Employee performance is evaluated regularly based on Key Performance Indicators and an annual employee appraisal program. A feedback mechanism between management and employees through the Human Resources Department is also provided to address concerns and grievances in a timely manner.

CPGI and its Subsidiaries have 1,039 employees as of December 31, 2023. The Company subscribes to local and international job portals, job fairs, executive search and advertise job postings in leading newspapers and internet sites to fulfill its manpower requirements.

The Company complies with labor laws and guidelines set forth by the Department of Labor and Employment, and practices equal opportunity employment to all qualified talents in terms of hiring, salary job offers and promotion to hired employees. CPGI employees are being empowered to take proactive roles with active learning and development plans, regular training opportunities and real career progression to ensure the continuity of the Company's vision.

Managers and staff are also regularly given feedback on their job performance and CPGI takes other steps to ensure the continuous development of its employees. The total employee remuneration program provided by the Company has been designed to help compete in the marketplace for quality employees. The Company aligns these packages with the industry standard in the Philippines. CPGI shall provide and enhance long term incentives programs such as a housing program, an employee stock option plan and a retirement program.

The Company conducts annual performance reviews and rewards deserving employees with annual salary increases. The Company's goal is to position itself as an employer of choice in the Philippines.
5.1.1. New employee hires and employee turnover (GRI: 401-1)

In 2023, there were a total of 331 new employees, with male employees at 174 or 52.6 percent and female hires at 157 or 47.4 percent.

| Disclosure | Quantity | Units |
| :--- | ---: | :---: |
| Total number of employees | 1,039 |  |
| Number of female employees | 469 | $\#$ |
| Number of male employees | 570 | $\#$ |
| Attrition rate | $24.25 \%$ | $\%$ |

NO. OF EMPLOYEES

| AGE GROUP | MALE | FEMALE | TOTAL |
| :---: | :---: | :---: | :---: |
| $18-22$ 23 | 4 | 10 | 14 |
| $23-35$ | 291 | 309 | 600 |
| $36-45$ | 150 | 109 | 259 |
| $46-55$ | 87 | 32 | 119 |
| $56-$ above | 38 | 9 | 47 |
|  | $\mathbf{5 7 0}$ | $\mathbf{4 6 9}$ | $\mathbf{1 , 0 3 9}$ |
|  | $\mathbf{5 5 \%}$ | $\mathbf{4 5 \%}$ |  |

NEW HIRES

| AGE GROUP | MALE | FEMALE | TOTAL |
| :---: | :---: | :---: | :---: |
| $18-22$ 2 | 6 | 14 | 20 |
| $23-35$ | 139 | 129 | 268 |
| $36-45$ | 20 | 11 | 31 |
| $46-55$ | 7 | 3 | 10 |
| $56-$ above | 2 | 0 | 2 |
|  | $\mathbf{1 7 4}$ | $\mathbf{1 5 7}$ | $\mathbf{3 3 1}$ |

NATURAL ATTRITION

| AGE GROUP | MALE | FEMALE | TOTAL |
| :---: | :---: | :---: | :---: |
| $18-22$ TOTAL | 1 | 2 | 3 |
| $23-35$ | 143 | 95 | 238 |
| $36-45$ | 38 | 10 | 48 |
| $46-55$ | 12 | 8 | 20 |
| $56-$ above | 4 | 4 | 8 |
|  | $\mathbf{1 9 8}$ | $\mathbf{1 1 9}$ | $\mathbf{3 1 7}$ |

5.1.2: Benefits provided to full-time employees that are not provided to temporary or part-time employees (GRI: 401-2)

| List of Benefits | Y/N |
| :--- | :--- |
| SSS | Y |
| PhilHealth | Y |
| Pag-ibig | Y |
| Parental leaves | Y |
| Vacation leaves | Y |
| Sick leaves | Y |
| Medical benefits (aside from <br> PhilHealth) | Y |
| Housing assistance (aside from Pag- <br> ibig) | Y |
| Retirement fund (aside from SSS) | Y |
| Further education support | Y |
| Company stock options | Y |
| Telecommuting | Y |
| Flexible-working Hours | Y |
| Car Plan for Managers and Higher | Y |
| Leave Cash Conversion | Y |
| $13^{\text {th }}$ Month Pay | Y |
|  |  |

PERFORMANCE BASED MERIT INCENTIVE

| PAYOUT SCHEME | AVERAGE <br> DATA | TOTAL <br> EMPLOYEES <br> ASSESSED | NO. OF <br> MALE <br> RECIPIENTS | NO. OF <br> FEMALE <br> RECIPIENTS |
| :--- | :---: | :---: | :---: | :---: |
| Merit Increase | $4.27 \%$ of <br> Basic Pay | 371 | 198 | 173 |
| Bonus/Incentive (Corporate) | 2.62x of <br> Gross Pay | 537 | 334 | 203 |
| Bonus/Incentive (On-Site) | N/A |  |  |  |

## COMPANY BENEFITS PROGRAMS

| PROGRAM | In-City Vertical, <br> PPHI, Leasing | Property <br> Management | Construction |
| :--- | :---: | :---: | :---: |
| LIFE INSURANCE | $/$ | $/$ | Personal Accident <br> Insurance only |
| MEDICAL INSURANCE | $/$ | $/$ | $\mathrm{n} / \mathrm{a}$ |
| LEAVE CREDITS | $/$ | $/$ | 5 Days SIL |
| 13TH MONTH PAY | $/$ | $/$ | $/$ |
| CAR PLAN FOR MANAGERS \& UP | $/$ | $/$ | $\mathrm{n} / \mathrm{a}$ |
| LEAVE CASH CONVERSION (5 <br> DAYS) | $/$ | $/$ | $\mathrm{n} / \mathrm{a}$ |
| PERFORMANCE BONUS | $/$ | $\mathrm{n} / \mathrm{a}$ |  |
| BEREAVEMENT BENEFIT |  | l | $\mathrm{n} / \mathrm{a}$ |
| EMERGENCY LOAN | l |  | $\mathrm{n} / \mathrm{a}$ |

One of the most valuable aspects of the property management business is the people behind it its Human Capital. Thus, CPMI values motivational tools such as competitive compensation and benefits, continuous training and coaching, a good grievance policy and strict compliance with labor laws not only to provide gainful employment but also to protect both the employee and the company. CPMI's Career Development Programs and regular training ensure that the company
shows that CPMI is an equal-opportunity employer, which recognizes and rewards the consistent attainment of pre-agreed job performance levels and key result areas.

Despite the above principles, it is a reality that some employees may still prefer to look for a job near their place of residence for cost-of-living considerations. This will definitely affect the operations, especially if CPMI will not be able to identify immediate and necessary replacements.

Hence, recruitment of new hires considers place of residence as a significant factor of consideration.

Limited access to different services for pre-employment requirements contributes to the difficulty in hiring the right candidate. On the other hand, there will be more candidates due to lay-off/ closure of some establishments.

CPMI's systems procedures in Human Resources - Selection and Placement, Compensation and Benefits Administration, Performance Management and Reward System, Employee Relations Activities and infractions / Grievances are ISO audited and compliant and has been consistently certified for the last three (3) consecutive years, since the first quality management certification was secured in 2016.

In 2020, CPMI attained its ISO 9001:2015 re-certification for the next 3-year period until 2023. Currently, all CPMI managed properties are operating under the requirements of ISO 9001:2015 Quality Management Systems and Risk Based thinking, where regular systems audit are being conducted, accreditation and evaluation of its service provider and suppliers are implemented, and corrective action and reports adapted in the conduct of incidents and situations. Further to this, CPMI started the process of preparing for its ISO 14001 \& 45001 certification for Environmental and Occupational Safety \& Health compliance. This has been deferred due to pandemic, but efforts are in place to continue the endeavor.

CPMI will continue to employ global best practices in hiring, placement and retention of valuable human resources including salary and benefits administration.

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5.1.3 Parental Leaves (GRI: 401-3)

PARENTAL LEAVES - AS OF DECEMBER 31, 2023

| INFO | MALE | FEMALE | TOTAL |
| :--- | :---: | :---: | :---: |
| Eligible Employees | 378 | 221 | 599 |
| No. of Employees who availed | 12 | 17 | 29 |
| No. of Employees who reported back | 12 | 13 | 25 |
| Retention Rate | $\mathbf{1 0 0 \%}$ | $\mathbf{7 6 \%}$ | $\mathbf{8 6 \%}$ |

### 5.2. Labor/Management Relations (GRI: 402)

The CPGI Management and its key functional heads recognize the importance of a healthy organization that espouses commitment, compliance, diversity, and equity in the organization. The human capital management safeguards the integrity of the Company's Code of Conduct and Ethics and amplify its value for the organization's continued commitment to excellence and business continuity or sustainability. The Company shall adhere to the domestic and international framework safeguarding fundamental principles and rights at work and its labor.

An HR Committee consisting of members of the senior management is in place to tackle issues concerning employees on a weekly basis, aside from a grievance mechanism that seeks to address concerns immediately. The management shall be receptive to the concerns, issues, and recommendations of its team members and provide a timely response to encourage engagement in the workplace and benefit from the discourse.

CPMI likewise ensures that it is updated and compliant with labor statutes and work-related regulations. In almost all categories and metrics, CPMI aims for zero violations. Such compliance differs and distinguishes CPMI from other service providers, as it showcases the organization's ability to provide services given a prolonged and successive period, without the possibilities brought about by nuances and disruptions due to labor disputes.

CPMI has long established its set of Company Work Rules and Guidelines which are provided to all employees before the commencement of their employment contract. These guidelines are also discussed and explained in a comprehensive one-day orientation and reiterated by the division heads annually in one of their monthly coordination meetings. Any applicable changes on Labor Laws and Regulations are threshed out by CPMl's Operations Committee and are subsequently
relayed through a formal notice to all employees. Clarifications and reiterations are done through the respective divisions' coordination meetings.

### 5.2.1. Minimum notice periods regarding operational changes (GRI-402-1)

Operational changes are relayed through an extensive HR program with a minimum of 30 days of notice to affected employees. The employees are not covered by a collective bargaining agreement and no employee belongs to a labor union. There has been no loss of work due to any labor disputes.

### 5.3. Occupational Health and Safety (GRI:403)

CPGI adheres to the standards set forth by the Department of Labor and Employment (DOLE) and champions 'to protect every working man against the dangers of injury, sickness or death through safe and healthful working conditions, thereby assuring the conservation of valuable manpower resources and the prevention of loss or damage to lives and properties, consistent with national development goals and with the State's commitment for the total development of every worker as a complete human being.

With the safety and health of its employees in the workplace as one of its top priorities, the Company strictly complies with the Occupational Health and Safety standards of the Labor Code set forth by the DOLE. These standards are followed in the Company's offices and monitored in construction sites including how third-party contractors implement safety measures to prevent accidents, injuries, damage or loss of property and save lives. Regular briefings with the Company's HMO provider are also held throughout the year to update employees on their health benefits and healthcare entitlements, and annual health examinations are conducted.

### 5.3.1. Occupational health and safety management system (GRI 403-1)

The Company strictly observes and complies with Section 32 of Republic Act 11058 (An Act Strengthening Compliance with Occupational Safety and Health Standards) of the DOLE for all covered workplaces and will endeavor to secure an Occupational Health and Safety Management System 18001 Certification to guide the conduct of health and safety measures for all workers in all of its project and construction sites.

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5.3.2. Occupational health services (GRI 403-3)

Efforts continued for the COVID Response with the monitoring and administration of medical care and assistance as several employees were still affected by the pandemic. The company had been successful at implementing an immunization program with $99.9 \%$ of its total workforce receiving the vaccination shots procured from the government. Overall, CPG's COVID case monitoring shows a $99.8 \%$ recovery among afflicted employees.

### 5.3.3. Work-related injuries (GRI 403-9)

The Company communicates and implements all safety guidelines on-site, such as the wearing of standard PPEs, ensuring first-aid kits are available, maintaining good housekeeping and regular waste disposal, and additional health protocols to prevent the spread of COVID-19, among others. Security personnel are authorized to call the attention of workers and personnel who fail to follow the safety guidelines during work hours and to report any violation to the Safety Officer assigned. All project sites have a service vehicle on standby in case of work-related injuries.

As the Year 2023, the Company enforced stricter measures to ensure safety protocols and timely reporting of incidents, as well as a review of all safety guidelines and codes with safety enforcers.

This has resulted in a $50 \%$ reduction of work-related injuries in 2022 , from 171 incidents in the previous year to 83 the following year. The Company will continue to take steps to reduce workrelated injuries in 2023 and the coming periods.

## WORK-RELATED INJURIES

| INFO | $\mathbf{2 0 2 2}$ | $\mathbf{2 0 2 3}$ | Variance | Decrease |
| :--- | :---: | :---: | :---: | :---: |
| Century Properties Group, Inc. | $\mathbf{4 2}$ | $\mathbf{8 1}$ | 39 | $93 \%$ |
| PHirst Park Homes, Inc. | 80 | 2 | $\mathbf{- 7 8}$ | $\mathbf{- 9 8 \%}$ |
| Leasing Business | 0 | 0 | 0 | $0 \%$ |
| Century Properties Management, Inc. | 49 | 0 | $\mathbf{- 4 9}$ | $\mathbf{- 1 0 0 \%}$ |
| Total | $\mathbf{1 7 1}$ | $\mathbf{8 3}$ | $\mathbf{- 8 8}$ | $\mathbf{- 5 1 \%}$ |

These injuries have been recorded and tallied by the Safety Officers assigned to each project construction site.

PPHI for its part has recorded zero incidents for 2022, except for Covid related injuries. The Company's horizontal affordable housing business unit ensures that all its projects observe the 5S of Good Housekeeping: Sort, Systematize, Sweep, Sanitize, and Self-Discipline. All job sites have construction safety signages in place to constantly remind its personnel of the health and safety protocols being enforced in the Project. In 2023, with continuous implementation of its safety protocol, the total related injuries were reduced to only 2 intendents with no Covid related injuries reported.

All these measures are consistently inspected and monitored by the Project's Safety Officer and the project site conducts its monthly toolbox meeting to remind all employees, contractors, and workers of PPHI's policies.

CPMI as the property management arm of the Company takes the lead in creating and implementing Safety and Health Policies for each operational development, including the residential and leasing properties under In-City Vertical Developments, PPHI, and Office/Commercial Leasing. Such policies are in place to ensure a safe and healthy environment for all residents, tenants, employees, workers, and occupants of buildings and communities, and covers the mandatory adherence to important national safety codes, such as the National Building Code of the Philippines, the Philippine Mechanical Engineering Code, Occupational Safety and Health Standards under the Occupational Safety and Health Law), and the Fire Code of the Philippines 2008.

## Safety protocols in each commercial building to manage work-related injuries and ill-health:

a) Service providers are required to conduct a safety briefing of site personnel prior to deployment.
b) Personnel must undergo Occupational Health and Safety training.
c) Once on-site, personnel are oriented about health and safety protocols.
d) A Safety Officer with training in Basic Occupational Safety and Health (BOSH) is always on standby.
e) First-aid kit, medicine cabinet, wheelchair, stretcher, and equipment are available.
f) Provision of PPEs to concerned staff such as facemask, cover-all, gloves, safety goggles, earmuffs, and other safety tools such as body harness.
g) Clinic within the building premises.
h) Health and Safety Committee (HSC) and Emergency Response Team (ERT) were organized.
i) Health and safety inspections and audits are also conducted on a regular basis.
j) Seminars and training are conducted, these include Fire Safety, Earthquake Safety, Red Cross training, Annual Fire Drill, Fire Brigade Team exercises, Occupational Health and Safety refresher, Waste Management orientation, Pest Control orientation, among others.
k) Policies and protocols related to workplace health and safety such as basic house rules.
I) Safety signages are in place.
m) Work methodology and risk assessments are required on projects and high-risk activities before implementation.
n) Work permits, job orders, activity notices are issued.
o) Preventive and corrective maintenance of safety equipment (fire alarms, sprinkler systems fire extinguishers, emergency lights).
p) Compliance to permits, safety codes and guidelines by government agencies such as Bureau of Fire, Local Government Office of Building Official, Department of Labor and Employment.
q) Memo Circular pertaining to health and safety are cascaded to building occupants and personnel.

Moreover, the property management head office (CPMI) conducts regular audits such as the Environment, Health, Safety and Security (EHSS) audit, Engineering Technical Audits and Property Operations audit inspection where action plans and timelines are provided by the on-site team to the findings in audit reports.

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### 5.4. Training and Education (GRI:404)

CPGI shall ensure a right size for its organization to cater to the needs of its stakeholders and is composed of competent contributing team members provided with continuous development programs to adapt to the changing preferences and requirements of the market.

The Company plays an active role in building the capabilities and enhancing the skills of its people through continuous training. This not only promotes positive employee retention but also trains employees to become leaders, increase productivity, and enhance workplace engagement. Aside from taking the required training based on a routine needs-analysis review, the Company through the Human Resources Department provides employees and their managers the opportunity to recommend which supplementary training courses to take according to the required skills in their line of work.

### 5.4.1. Average training hours per employee per year (404-1)

In 2023, face to face training programs resumed when the Company resumed full operations. As a result, the Company facilitated several training programs with a total of 6,460 hours. This is 6.30 hours per employee, or 6.67 for female employees and 8.25 for male employees.

| Disclosure | Quantity | Units |
| :--- | :--- | :--- |
| Total training hours provided to employees | 6,432 | hours |
| Average training hours provided to employees |  |  |
| Female employees | 9.61 | hours/employee |
| Male employees | 10.01 | hours/employee |

In the case of Century Properties Management, Inc. regular training and continuous mentoring are provided to help employees to develop their personalities, management, and technical/operationsrelated skills. Such training develops the employees' productivity and enhances the qualitative aspects of their performance. Continuous mentoring promotes teamwork, commitment, leadership, and passion towards the attainment of the company's mission and vision.

For the year 2023, CPMI conducted staff training to improve its operational readiness in the areas of customer service, operations and management, technical skills, accounting, security and safety, and the implementation of the Data Privacy Act. CPMI also received its re-certification for ISO

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9001:2015 Quality Management System, a testament to its continuous improvement in achieving customer satisfaction, cost efficiency, increased productivity, consistency in the delivery of service, and increased competitiveness.

In the same year, CPMI conducted 19 kinds of safety and security training across all its properties covering emergency preparedness, security and safety, occupational safety and health, and reallife scenarios and responses. Training is conducted every six months and each detachment isolates the greatest skill requirements of their respective properties and exercises intensively in these techniques.

Physical fitness training is conducted year-round to develop agility, strength, and endurance apart from teamwork and sportsmanship. These are conducted weekly, monthly, and semi-annually.

Emergency Response Teams per property periodically fulfill timed runs in their assigned rescue gear, ascending from the lowest basement level to the roof deck of the property and back.

All CPMI-managed buildings begin with emergency preparedness planning and training each year where first responders are grouped as Floor Brigade and Fire Brigade teams. To address more extreme emergencies, CPMI has the capabilities to transform its Building Fire Brigade Team into a Special Tactics Action Group. Further, earthquake drills are conducted twice a year on average in coordination with the police and local government units, and property management officers are extensively trained in what to do before, during, and after emergencies.

CPMI's safety and security teams have also earned awards this year, including event championships in the "Ten-in-One National Fire Brigade Competitions hosted by the Safety Organization of the Philippines, the Department of Interior and Local Government, and the Armed Forces of the Philippines

### 5.5. Customer Health and Safety (GRI:416)

5.5.1. Assessment of the health and safety impacts of products and service categories (GRI 4161)

Alongside efforts to protect its workforce, customer health and safety are also of paramount priority to CPGI. One hundred percent of the Company's residential and commercial projects are planned and constructed according to the latest existing buildings codes, as well as based on additional
seismic modeling for ultra-high rises. Once completed, the structures undergo third-party assessment from local regulatory authorities through the process of securing an Occupancy Permit. This stage of approval checks the completed project's purpose and classification, the suitability for
occupancy, and compliance with all standards and codes including the readiness of the structure and equipment for fire incidents and other emergencies. This is a crucial step before any real estate developer in the Philippines can officially turn over a home or a unit to a buyer, or in the case of leasing properties, allow lessors to start business operations.
5.5.2. Incidents of non-compliance concerning health and safety impacts of products and services (GRI 416-2)
The Company has no reported incident of non-compliance of health and safety impacts of products and services to date.

### 5.6. Socioeconomic Compliance (GRI:419

5.6.1. Non-compliance with laws and regulations in the social and economic area (GRI:419-1)

For the entire CPGI, there has been no reported incident of non-compliance of health and safety impacts of products and services to date.

## UNITED NATIONS SUSTAINABLE DEVELOPMENT GOALS

Century Properties Group is committed to further establishing its strategies, policies, and management approach to increase its contributions to the United Nations Sustainable Development Goals. For 2022, the Company identified contributions in two areas, namely SDG 11 under Sustainable Cities and Communities and SDG 12 for Responsible Production and Consumption.

| Key Products and Services | Societal Value I Contribution to UN SDGs | Potential Negative Impact of Contribution | Management Approach to Negative Impact |
| :---: | :---: | :---: | :---: |
| Horizontal <br> affordable housing, the fulfillment of socialized housing requirements, and internal human resource services to protect the workforce from COVID-19 impacts | NO POVERTY NOU <br> SDG 1: No Poverty <br> Through the company's offering of affordable house and lot products at good price points and reasonable payment terms via different financing options, more Filipinos can afford their own homes. The Company's healthcare and financial assistance to its workforce, including to construction workers, during the pandemic also helped alleviate. | Potential environmental impacts on greenfields that may be acquired for the project development. | Compliance with local and national government rules requiring stakeholder consultations, environmental clearances and social development programs for the local community will guide the company in assessing and managing the negative impacts. |

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| Key Products and Services | Societal Value I <br> Contribution to UN SDGs | Potential Negative Impact of Contribution | Management Approach to Negative Impact |
| :---: | :---: | :---: | :---: |
|  | extreme poverty conditions among the adult working class and their families. |  |  |
| Medical outpatient and office building through Centuria Medical Makati that remained open during the lockdowns | SDG 3: Good Health and Wellbeing <br> In 2020, with the onset of the coronavirus pandemic, Centuria Medical remained open to provide much-needed healthcare services to patients, including urgent care, cancer care, telemedicine consultations, COVID-19 testing and mental health services, among others. | Healthcare providers are exposed to risks of contracting COVID19 and spreading it to the immediate community | Mitigating measures are implemented through hospital-grade disinfection systems and equipment, and by making the outpatient facility a COVID-free zone - by endorsing positive patients to hospitals - to focus on equally important ambulatory and preventive care services for children, adults, and senior citizens. |

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| Key Products and Services | Societal Value I Contribution to UN SDGs | Potential Negative Impact of Contribution | Management Approach to Negative Impact |
| :---: | :---: | :---: | :---: |
| Condominium and house and lot properties through Century Properties Group, Inc.; PHirst Park Homes, Inc.; Century City Development Corporation | SDG 11: Sustainable <br> Cities and <br> Communities. Through the Company's expansion into affordable housing, our goal is to provide 33,000 affordable housing units by 2022, thus contributing to provide adequate, safe and affordable housing and basic services. | Potential negative impacts may include traffic disruption and the introduction of noise and other pollutants in our partner communities. | Prior to any construction activity, the Company conducts stakeholder consultations to hear out the concerns of our various community members and map out strategies to minimize impact and address their primary concerns. |
| Condominium and house and lot properties through Century Properties Group, Inc.; PHirst Park Homes, Inc.; Century City Development Corporation; property management services by |  <br> SDG 12: Responsible <br> Production and <br> Consumption. We comply with government regulations and adopt best practices and | Land development and construction in our housing communities and condominiums may cause ecological impacts such as consumption of fossil fuel (gas and diesel), cutting of trees, soil erosion and biodiversity disruptions. Impact | The Company complies with the environmental regulations of the Department of Environment and Natural Resources, including fulfilling prerequisites to Environmental Compliance Certificates, which includes submitting an environmental impact study and mitigation plan for every project and the |

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\(\left.\left.\left.$$
\begin{array}{|l|l|l|l|}\hline \begin{array}{c}\text { Key Products and } \\
\text { Services }\end{array} & \begin{array}{c}\text { Societal Value / } \\
\text { Contribution to UN } \\
\text { SDGs }\end{array} & \begin{array}{c}\text { Potential Negative } \\
\text { Impact of } \\
\text { Contribution }\end{array} & \begin{array}{l}\text { Management Approach } \\
\text { to Negative Impact }\end{array} \\
\hline \begin{array}{l}\text { Century Properties } \\
\text { Management, Inc. }\end{array} & \begin{array}{l}\text { standards in design and } \\
\text { construction. }\end{array} & \begin{array}{l}\text { on air and water } \\
\text { quality of the area and } \\
\text { its surrounding } \\
\text { community may also } \\
\text { be present. }\end{array} & \begin{array}{l}\text { replacement of trees that } \\
\text { will be permitted for } \\
\text { cutting. In addition, the } \\
\text { Company has undertaken } \\
\text { projects that seek to fulfill }\end{array} \\
\text { Leadership in Energy and } \\
\text { Environmental Design }\end{array}
$$\right\} $$
\begin{array}{l}\text { (LEED) green building } \\
\text { certification systems to } \\
\text { ensure energy efficient } \\
\text { design and materials are } \\
\text { used. For affordable } \\
\text { housing, it utilizes energy } \\
\text { efficient systems to }\end{array}
$$\right\} \begin{array}{l}reduce impacts to the <br>
environment. Pollution <br>
Control Officers are also <br>

hired to implement the\end{array}\right\}\)| Environmental Monitoring |
| :--- |
| Plan and Impacts |
| Management Plan for |
| each project. |

