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# SECURITIES AND EXCHANGE COMMISSION

# SEC FORM 17-Q

# QUARTERLY REPORT PURSUANT TO SECTION 17 OF THE SECURITIES REGULATION CODE AND SRC RULE 17(2)(b) THEREUNDER

- 1. For the quarterly period ended: March 31, 2017
- 2. Commission identification number: 60566
- 3. BIR Tax Identification: <u>004-504-281-000</u>
- 4. Exact name of registrant as specified in its charter:

# <u>CENTURY PROPERTIES GROUP INC. (formerly East Asia Power Resources</u> <u>Corporation)</u>

5. Province, country or other jurisdiction of incorporation or organization:

# Metro Manila, Philippines

- 6. Industry Classification Code: (SEC Use Only)
- 7. Address of registrant's principal office/Postal Code:

# 21<sup>ST</sup> Floor, Pacific Star Building, Senator Gil Puyat corner Makati Avenue, Makati City

8. Registrant's telephone number, including area code:

# <u>(632) 7935500</u>

9. Former name, former address and former fiscal year, if changed since last report:

# EAST ASIA POWER RESOURCES CORPORATION, Ground Floor, PFDA Building, Navotas Fishport Complex, Navotas Metro Manila

10. Securities registered pursuant to Sections 8 and 12 of the Code, or Sections 4 and 8 of the RSA:

Title of Each Class	Number of Shares of Common Stock Outstanding
Common Shares	11,599,600,690 Common Shares 100,123,000 Treasury Shares



11. Are any or all of the securities listed on the Philippine Stock Exchange?

Yes [ ✓ ] No [ ]

If yes, state the name of such Stock Exchange and the class/es of securities listed therein:

# Philippine Stock Exchange, Inc.; 11,699,723,690 Common shares

- 12. Indicate by check mark whether the registrant:
  - (a) has filed all reports required to be filed by Section 17 of the Code and SRC Rule 17 thereunder or Section 11 of the RSA and RSA Rule 11(a)-1 thereunder, and Sections 26 and 141 of the Corporation Code of the Philippines, during the preceding twelve (12) months (or for such shorter period the registrant was required to file such reports)

Yes [✔] No []

(b) has been subject to such filing requirements for the past 90 days.

Yes [✔] No []



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- Material Changes (5% or more) Statement of Comprehensive Income
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# **PART II – OTHER INFORMATION**



# CONSOLIDATED BALANCE SHEETS

	Unaudited	Audited
	31-Mar-2017	31-Dec-2016
ASSETS		
Current Assets		
Cash and cash equivalents (Notes 5 and 25)	<b>₽</b> 2,425,079,951	₽3,343,072,343
Receivables (Notes 6 and 25)	7,961,269,614	6,741,554,965
Real estate inventories (Note 7)	13,647,189,291	13,302,813,859
Due from related parties (Note 25)	572,737,479	533,078,320
Advances to suppliers and contractors (Note 9)	2,152,237,043	1,991,829,212
Prepayments and other current assets (Note 10)	1,282,496,409	1,303,197,224
Total Current Assets	28,041,009,787	27,215,545,923
Noncurrent Assets	0 000 05 4 0 40	4 000 004 404
Real estate receivables – net of current portion (Notes 6 and 25)	3,969,254,948	4,666,084,194
Land held for future development (Note 8)	764,168,238	640,075,060
Deposits for purchased land (Note 11)	935,163,401	1,170,123,796
Investments in and advances to joint ventures (Note 12)	393,942,700	393,942,700
Investment properties (Note 13)	6,129,132,013	5,940,259,700
Property and equipment (Note 14)	494,323,184	485,537,731
Deferred tax assets – net	180,271,107	160,362,044
Other noncurrent assets (Note 15)	687,861,233	636,593,106
Total Noncurrent Assets	13,554,116,824	14,092,978,331
	P41,595,126,611	₽41,308,524,254
LIABILITIES AND EQUITY		
Current Liabilities		
Accounts and other payables (Notes 16 and 25)	<b>P</b> 3,608,062,165	₽4,010,690,209
Customers' advances and deposits (Note 17)	2,841,931,920	2,360,359,555

Customers' advances and deposits (Note 17)	2,841,931,920	2,360,359,555
Short-term debt (Notes 18 and 25)	400,983,517	505,953,699
Current portion of:		
Long-term debt (Notes 18 and 25)	1,668,009,706	2,009,682,622
Liability from purchased land (Notes 20 and 25)	67,200,000	67,200,000
Due to related parties (Notes 25)	327,912,110	326,005,488
Income tax payable	36,196,888	8,143,724
Total Current Liabilities	8,950,296,306	9,288,035,297

(Forward)



	Unaudited	Audited
	31-Mar-2017	31-Dec-2016
Noncurrent Liabilities		
Long-term debt – net of current portion (Notes 18 and 25)	<b>P10,629,766,944</b>	₽10,481,526,699
Bonds payable (Notes 19 and 25)	2,678,787,473	2,678,787,473
Liability from purchased land – net of current portion		
(Notes 20 and 25)	452,503,843	453,844,063
Pension liabilities	244,127,255	237,044,895
Deferred tax liabilities – net	2,563,970,443	2,553,341,529
Other noncurrent liabilities	435,805,286	269,524,012
Total Noncurrent Liabilities	17,004,961,244	16,674,068,671
Total Liabilities	25,955,257,550	25,962,103,968
	· · ·	
Equity (Note 21)		
Capital stock	6,200,853,553	6,200,853,553
Additional paid-in capital	2,639,742,141	2,639,742,141
Treasury shares	(109,674,749)	(109,674,749)
Other components of equity	58,869,696	58,869,696
Retained earnings	6,791,179,418	6,497,730,643
Remeasurement loss on defined benefit plan	(60,886,808)	(60,886,808)
Total Equity Attributable to Equity Holders of the Parent Company	15,520,083,251	15,226,634,476
Non-controlling Interest	119,785,810	119,785,810
Total Equity	15,639,869,061	15,346,420,286
	P41,595,126,611	₽41,308,524,254



# CONSOLIDATED STATEMENTS OF COMPREHENSIVE INCOME

	Unaudited Jan – Mar 2017 Q1 2017	Unaudited Jan – Mar 2016 Q1 2016
REVENUE		
Real estate sales	<b>₽1,231,063,408</b>	₽1,452,945,186
Property management fee and other services	83,506,580	70,090,756
Leasing revenue	81,933,299	75,257,524
Interest and other income	561,046,310	347,850,728
	1,957,549,597	1,946,144,194
COST AND EXPENSES		
Cost of real estate sales	790,625,597	775,593,309
Cost of services	65,532,815	55,660,915
Cost of leasing	55,615,261	56,991,511
General, administrative and selling expenses		
(Note 23)	594,791,527	502,692,685
Interest and other financing charges	136,632,526	132,582,248
	1,643,197,726	1,523,520,668
INCOME BEFORE INCOME TAX	314,351,871	422,623,526
PROVISION FOR INCOME TAX	20,903,096	109,647,214
NET INCOME	293,448,775	312,976,312
OTHER COMPREHENSIVE LOSS Item that will be reclassified into profit or loss: Unrealized gain (loss) on available-for-sale financial assets	_	-
Item that will not be reclassified into profit or loss:		
Remeasurement loss on defined benefit plan	_	_
	_	_
TOTAL COMPREHENSIVE INCOME	₽293,448,775	₽312,976,312
Net income attributable to:		
Equity holders of the Parent Company	<b>P293,448,775</b>	₽312,976,312
Non-controlling interests	_	_
	₽293,448,775	₽312,976,312
Total comprehensive income attributable to:		
Equity holders of the Parent Company	₽293,448,775	₽312,976,312
Non-controlling interests	F∠33,440,//3 —	F312,970,312
	₽293,448,775	₽312,976,312
Basic/diluted earnings per share (Note 22)	₽0.025	₽0.027



# CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY

		Equity attributable to Parent Company									
	Capital Stock	Additional paid-in capital	Treasury Shares	Retained Earnings	Deposit for future stocks subscription	Equity Reserve		Remeasurement Loss on Defined Benefit Plan		Non controlling	
	(Note 21)	(Note 21)	(Note 21)	(Note 21)	(Note 21)	(Note 21)			Total	Interests	Total
At January 1, 2017 Net income Deposit for future	₽6,200,853,553 -	₽2,639,742,141 _	(₽109,674,749) _	₽6,497,730,643 293,448,775	P -	₽63,759,377 -	(₽4,889,681) _	(₽60,886,808) -	P15,226,634,476 293,448,775	₽- ₽ -	15,226,634,476 293,448,775
subscription	-	-	-	-		-	-	-	-	119,785,810	119,785,810
At March 31, 2017	₽6,200,853,553	₽2,639,742,141	(₽109,674,749)	₽6,791,179,418	₽-	₽63,759,377	(₽4,889,681)	(₽60,886,808)	<b>₽15,520,083,251</b>	₽119,785,810 ₽	15,639,869,061

		Equity attributable to Parent Company											
	Capital Stock (Note 21)	Additional paid-in capital (Note 21)	Treasury Shares (Note 21)	Retained Earnings (Note 21)	Deposit for future stocks subscription (Note 21)	Equity Reserve (Note 21)		Remeasurement Loss on Defined Benefit Plan	Total	Non controlling Interests	Total		
At January 1, 2016 Net income Deposit for future	₽6,200,853,553 _	₽2,639,742,141 _	(₽109,674,749) _	₽ 5,975,821,590 312,976,312	₽- _	(₽6,970,678) _	(₽4,824,872) _	(₽61,076,940)) _	₽14,633,870,045 312,976,312	8– 81 –	4,633,870,045 312,976,312		
subscription	-	-	-	-	9,273,118	-	-	-	9,273,118	-	9,273,118		
At March 31, 2016	₽6,200,853,553	₽2,639,742,141	(₽109,674,749)	₽6,288,797,902	₽9,273,118	(₽6,970,678)	(₽4,824,872)	(₽61,076,940)	₽ 14,956,119,475	P-P 1	4,956,119,475		



# CONSOLIDATED CASH FLOW STATEMENTS

	Three Months En	ded March 31
	2017	2016
	(Unaudited)	(Unaudited)
CASH FLOWS FROM OPERATING ACTIVITIES	, <u>,</u>	, , , , , , , , , , , , , , , , , , ,
Income before income tax	<b>₽</b> 314,351,871	₽422,623,526
Adjustments for:		,,
Interest expense	64,538,443	23,023,406
Depreciation and amortization	7,470,464	7,020,328
Retirement expense	7,082,360	976,495
Interest income	(355,265,550)	(138,604,552)
Loss from change in fair value of derivatives	(333,203,330)	64,836,494
Loss on disposal of PPE	-	749,809
	=	
Unrealized foreign exchange loss (gain)	-	(45,788,519)
Operating income before working capital changes	38,177,588	334,836,987
Decrease (increase) in:		
Receivables	252,286,425	232,696,657
Real estate inventories	(344,375,432)	(283,279,222)
Advances from suppliers and contractors	(160,407,831)	(117,217,502)
Prepayments and other current and non-current assets	(32,697,393)	(186,004,923)
Increase (decrease) in:		
Accounts and other payables	(236,346,768)	(253,007,055)
Customers' advances and deposits	481,572,365	219,189,863
Cash used in operations	(1,791,046)	(52,785,195)
Interest received	20,607,394	1,932,814
Interest paid	(270,091,802)	(231,944,233)
Net cash used in operating activities	(251,275,372)	(282,796,614)
CASH FLOWS FROM INVESTING ACTIVITIES Additions to: Land held for future development Due to/from related parties Investment properties Property and equipment	(124,093,178) (37,752,537) (188,872,313) (16,255,918)	_ (24,631,699) (2,189,123)
Deposits for purchased land	-	(50,230,780)
Investments in and advances to joint ventures	-	(2,799,900)
Intangible Assets	-	(54,016)
Net cash used in investing activities	(366,973,946)	(79,905,518)
CASH FLOWS FROM FINANCING ACTIVITIES Availments of short-term and long-term debt Repayments of short-term and long-term debt Repayments of liability from purchased land	1,507,556,375 (1,805,959,229) (1,340,220)	1,331,142,598 (2,111,893,632) (24,400,440)
Net cash used in financing activities	(299,743,074)	(795,878,356)
NET DECREASE IN CASH AND CASH EQUIVALENTS	(917,992,392)	(1,158,580,488)
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR	3,343,072,343	2,008,325,122
CASH AND CASH EQUIVALENTS AT END OF YEAR (Note 5)	P2,425,079,951	₽849,744,634



# NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

# **1. CORPORATE INFORMATION**

Century Properties Group, Incorporated, ("CPGI") is one of the leading real estate companies in the Philippines with a 30-year track record. The Company is primarily engaged in the development, marketing, and sale of mid- and high-rise condominiums and single detached homes, leasing of retail and office space, and property management.

Currently, the Company has five principal wholly-owned subsidiaries, namely, Century City Development Corporation, Century Limitless Corporation, Century Communities Corporation, Century Properties Management, Inc. and Century Properties Hotel and Leisure, Inc. (collectively known as the "Subsidiaries"). Through its Subsidiaries, the Company develops, markets and sells residential, office, medical and retail properties in the Philippines, as well as manages residential and commercial properties in the Philippines.

As of March 31, 2017, the Company completed the following: 14 residential condominium buildings, consisting of 9,565 units with a total gross floor area (GFA) of 665,565 sq.m. (with parking); a retail commercial building with 52,233 sq.m. of GFA (with parking); and a medical office building with 74,103 sq.m. of GFA (with parking), comprising 539 units for sale and 168 units for lease. This is in addition to the 19 buildings totaling 4,128 units and 548,262 sq.m. of GFA that were completed prior to 2010 by the founding principals' prior development companies, the Meridien Group of Companies. Noteworthy developments are the Essensa East Forbes and South of Market in Fort Bonifacio, SOHO Central in the Greenfield District of Mandaluyong City, Pacific Place in Ortigas, Le Triomphe, Le Domaine and Le Metropole in Makati City.

Residential Projects	Location	Туре	GFA in sq.m. (with parking)	Units	Year Completed
Gramercy Residences	Makati City	Residential	121,595	1,428	2012
Knightsbridge Residences	Makati City	Residential	87,717	1,328	2013
Milano Tower	Makati City	Residential	64,304	516	2015
Rio	Parañaque City	Residential	42,898	756	2013
Santorini	Parañaque City	Residential	36,126	553	2013
St. Tropez	Parañaque City	Residential	36,260	580	2013
Positano	Parañaque City	Residential	35,164	597	2015
Miami	Parañaque City	Residential	34,954	559	2016
Maui	Parañaque City	Residential	39,632	601	2016
Niagara	Mandaluyong City	Residential	33,709	474	2015
Sutherland	Mandaluyong City	Residential	41,705	735	2015
Dettifoss	Mandaluyong City	Residential	36,831	606	2016
Livingstone	Mandaluyong City	Residential	40,147	674	2016
Osmeña West	Quezon City	Residential	14,525	158	2015
Total			665,565	9,565	

Commercial/Office Projects	Location	Туре	GFA in sq.m. (with parking)	Units	Year Completed
Century City Mall	Makati City	Retail	52,233	N/A	2013
Centuria Medical Makati	Makati City	Medical Office	74,103	539 (for sale) / 168 for lease	2015
Total			126,336		

Note: Excludes projects completed by Meridien

In addition, the Company has agreed to purchase 49% of the usage and leasehold rights of Asian Century Center, an office building in Bonifacio Global City. Asian Century Center is currently being developed by Asian Carmakers Corporation.

The Company's land bank for future development consists of properties in Quezon City, Mandaluyong City, San Vicente, Palawan, and Batulao, Batangas and Tanza, Cavite that cover a total site area of 276 hectares.



The Company, through subsidiary Century Properties Management, Inc., ("CPMI") also engages in a wide range of property management services, from facilities management and auction services, to lease and secondary sales. Through CPMI, the Company endeavors to ensure the properties it manages maintain and improve their asset value, and are safe and secure. CPMI manages 46 projects as of March 31, 2017 with 2.53 million sq.m of GFA (with parking) under management. Of the total, 65% of the projects CPMI manages were developed by third-parties. Notable third-party developed projects under management include the Asian Development Bank in Ortigas, One Corporate Center in Ortigas, BPI Buendia Center and Pacific Star Building in Makati City, Philippine National Bank Financial Center in Pasay City, and three Globe Telecom buildings in Cebu, Mandaluyong City and Makati City.

The Company's aim is to enhance the overall quality of life for its Filipino and foreign clients by providing distinctive, high-quality and affordable properties. The Company focuses on differentiation to drive demand, increase its margins and grow market share. In particular, the Company identifies what it believes are the best global residential standards and adapts them to the Filipino market. The Company believes that it has earned a reputation for pioneering new housing concepts in the Philippines. One of the Company's significant contributions is the Fully-Fitted and Fully-Furnished ("FF/FF") concept, which is now an industry standard in the Philippines. The Company also employs a branding strategy that focuses on strategic arrangements with key global franchises to help capture and sustain consumers' awareness. To date, the Company has entered into agreements with Gianni Versace S.P.A., The Trump Organisation, Paris Hilton, Missoni Homes, Yoo by Philippe Starck, Forbes Media Group LLC and Giorgio Armani S.P.A, among others.

The Company has marketed and sold to clients in more than 50 countries and, as a result, a significant portion of its residential properties are sold to Filipinos living abroad. International pre-sales accounted for approximately two-thirds of the total pre-sales, in terms of value, for each of the last three years. The Company conducts its sales and marketing through the Company's extensive domestic and international network of 367 exclusive agents who receive monthly allowances and commissions and 3,073 non-exclusive commission based agents and brokers as of March 31, 2017.

For the three months ended 2016 and 2017, revenue (including other income) was P1,946.14 million, and P1,957.55 million, respectively, and our net income was P312.98 million and P293.45 million, respectively. As of March 31, 2017, we had total assets of P41,595.13 million, and total equity of P15,520.08 million (excluding minority interest).

# **1.2 RECENT TRANSACTIONS**

# Joint Venture with Mitsubishi Corporation

In September 2015, Century Properties, through wholly-owned subsidiary, Century City Development II Corporation, and global business enterprise Mitsubishi Corporation announced their partnership to develop, lease out, and maintain the world's first Forbes-branded commercial building through a joint venture agreement. The Forbes Media Tower will be located in Century Properties' flagship Century City in Makati City. It will have a total gross floor area of approximately 95,000 square meters and will feature a wide range of premium amenities for businesses. Expected completion is 2019.

On November 12, 2015, the partners signed a P2.2 billion loan facility with Bank of the Philippine Islands (BPI) as lender. Proceeds from the ten year P2.2 billion senior loan facility will be used to partly finance the P4.5 billion Forbes Media Tower. The balance of P2.3 billion will be funded through equity contributions of 60 percent from Century Properties and 40 percent from Mitsubishi Corporation.

#### Launch of first hotel development

On August 27, 2015, the Company announced that it has secured a term loan facility that will partly fund the construction of the sixth tower of its Acqua Private Residences project in Mandaluyong City. The project will feature a hybrid of residential units for sale, hotel suites, and preferred shares as



fractional ownership of hotel units. Century's first hotel development is a strategic partnership with AccorHotels and will be called Novotel Suites Manila at Acqua, in line with its plans to diversify into the allied real estate segments of leisure and tourism to strengthen its portfolio. The 5-year facility was led by mandated lead arranger and book runner, Standard Chartered Bank.

This is the third facility arranged by Standard Chartered for Century, the first being a dual-currency secured term loan of P4.2 billion in 2013, which matures in 2018, and the second, bilateral facility of P500 million, which was fully paid in 2015.

Acqua 6 is the last tower launched at the 2.4-hectare property and will be completed in 2019. Niagara, Sutherland, Dettifoss and Livingstone, the first four towers, have been completed and are currently undergoing unit turnover. The fifth tower, Iguazu, will be completed in 2018.

# **Integrated Resort Project in Palawan**

On April 21, 2015, the Company announced that it had signed a memorandum of agreement to acquire 56 hectares of property to develop a beachfront lifestyle destination development in the municipality of San Vicente in Palawan.

# Launch of Affordable Housing Unit: Another Partnership with Mitsubishi Corporation

In November 2016, Century Properties has again partnered with the global business enterprise Mitsubishi Corporation to develop horizontal housing units that target first time homebuyers.

In line with its Century 2020 blueprint, Century is proceeding with its diversification into affordable housing to tap the first homebuyer market in high growth areas in the peripheries of Metro Manila. As its initial foray, the company has secured a 26-hectare property in Tanza, Cavite to develop around 3,000 homes.

In 2015, the Company identified affordable housing as one of the two allied real estate segments together with tourism for its business expansion. The move seeks to address the strong demand in the affordable segment, which, per statistics, has a significant share in the housing backlog of 5.56 million for 2016.

# **1.3 SUBSIDIARIES AND ASSOCIATE**

Below is the Company's percentage of ownership in its Subsidiaries and Associate as of the filing of this report.

	Percentage of Ownership as of the Filing of the Report		
	Direct	Indirect	
Century Communities Corporation (CCC)	100	-	
Century City Development Corporation (CCDC)	100	-	
Century Limitless Corporation (CLC)	100	-	
Century Properties Management Inc. (CPMI)	100	-	
Century Properties Hotel and Leisure, Inc. (CPHLI)	100	-	
A2Global Inc.	49	-	

Currently, the Company has five wholly-owned subsidiaries namely Century Communities Corporation (CCC), Century City Development Corporation (CCDC), Century Limitless Corporation (CLC), Century Properties Management Inc. (CPMI) and Century Properties Hotel and Leisure, Inc. (CPHLI). Through these Subsidiaries, CPGI develops, markets and sells residential, office, medical and retail properties in the Philippines, as well as manages residential and commercial properties in the Philippines.



#### Century Communities Corporation

CCC, incorporated in 1994, is focused on horizontal house and lot developments. From the conceptualization to the sellout of a project, CCC provides experienced specialists who develop and execute the right strategy to successfully market a project. CCC is currently developing Canyon Ranch, a 25-hectare house and lot development located in Carmona, Cavite.

#### Century City Development Corporation

CCDC, incorporated in 2006, is focused on developing mixed-use communities that include residences, office and retail properties. CCDC is currently developing Century City, a 3.4-hectare mixed-use development along Kalayaan Avenue in Makati City.

#### Century Limitless Corporation

CLC, incorporated in 2008, is Century's brand category that focuses on developing high-quality, affordable residential projects. Projects under CLC will cater to first-time home buyers, start-up families and investors seeking safe, secure and convenient homes.

#### Century Properties Management, Inc.

Incorporated in 1989, CPMI is one of the largest property management companies in the Philippines, as measured by total gross floor area under management. CPMI currently has 46 projects in its portfolio, covering a total gross floor area of 2.53 million sq.m. CPMI has been awarded 18 safety and security distinctions from the Safety Organization of the Philippines.

# Century Properties Hotel and Leisure Inc.

Incorporated in 2014, CPHLI shall operate, conduct and engage in hotel and leisure and related business ventures.

# A2Global Inc.

Incorporated in 2013, CPGI has a 49% shareholdings stake in associate, A2 Global, Inc., a company shall act as a sub-lessee for the project initiatives of Asian Carmakers Corporation (ACC) and Century Properties Group Inc. in the development and construction of commercial office in Bonifacio Global City.

# 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

# **Basis of Preparation**

The accompanying consolidated financial statements include the financial statements of the Parent Company and its subsidiaries (the Group).

The accompanying consolidated financial statements have been prepared on a historical cost basis, except for investment properties and derivative assets that are measured at fair value. The consolidated financial statements are presented in Philippine Peso, the Group's functional currency. All values are rounded to the nearest peso except when otherwise indicated.

# Statement of Compliance

The consolidated financial statements of the Group have been prepared in compliance with Philippine Financial Reporting Standards (PFRS).



# **Basis of Consolidation**

The consolidated financial statements comprise the financial statements of the Parent Company and the following wholly owned subsidiaries:.

	Percentage Ownership		
-	2016	2015	2014
Century Limitless Corporation (CLC)	100	100	100
Century Acqua Lifestyle Corporation (CALC)	100	100	100
Tanza Properties I, Inc. (TPI I)	100	-	-
Tanza Properties II, Inc. (TPI II)	100	-	-
Tanza Properties III, Inc. (TPI III)	100	-	-
Century Properties Management, Inc. (CPMI)	100	100	100
Siglo Suites, Inc. (SSI)	100	100	_
Century Communities Corporation (CCC)	100	100	100
Century City Development Corporation (CCDC)	100	100	100
Century City Development Corporation II	100	100	100
Centuria Medical Development Corporation			
(CMDC)	100	100	100
Knightsbridge Residences Development			
Corporation*	100	100	100
Milano Development Corporation (MDC)	100	100	100
Century City Development Corporation VII*	100	100	100
Century City Development Corporation VIII*	100	100	100
Century City Development Corporation X*	100	100	100
Century City Development Corporation XI*	100	100	100
Century City Development Corporation XII*	100	100	100
Century City Development Corporation XIV*	100	100	100
Century City Development Corporation XV*	100	100	100
Century City Development Corporation XVI*	100	100	100
Century City Development Corporation XVII*	100	100	100
Century City Development Corporation XVIII*	100	100	100
Century Properties Hotel and Leisure Inc. (CPHLI) *non-operating CCDC subsidiaries	100	100	100

On October 14, 2016, TPI I, TPI II, TPI III were incorporated as a wholly owned subsidiary of CPGI. On December 30, 2016, CPGI assigned all its interest to the aforementioned Companies to CLC.

On June 17, 2016, the SEC approved the application of CCDC II to increase its authorized capital stock from 2.0 million shares to 1,279.9 million shares. Subsequently on August 12, 2016, Mitsubishi Corporation (MC) subscribed to 511.56 million shares of CCDC II at a subscription price of P905.46 million for a 40% proportionate interest in CCDC II of which P190.52 million has been paid. This resulted in the dilution of the Group's ownership in CCDC II and the recognition of non-controlling interest amounting to P119.79 million. The difference between the consideration paid by MC and the net assets of CCDC II given up amounting to P70.73 million is accounted for as equity reserve included under "Other components of equity" in the consolidated statements of changes in equity.

On July 22, 2015, SSI, a wholly owned subsidiary of CPMI, was incorporated. SSI was organized primarily to provide professional leasing and management services to condominium unit owners.

CPHLI was incorporated on March 27, 2014. CPHLI was organized with a primary purpose of engaging in real estate and hospitality activities.

On November 6, 2014, CALC, a wholly owned subsidiary of CLC, was incorporated. CALC was organized primarily to acquire by purchase, own, hold, manage, administer, lease or operate condominium units of the planned Acqua 6 Tower of Acqua Private Residences for the benefit of its shareholders.



On September 23, 2014, the BOD approved cessation of operations of the non-operating CCDC subsidiaries. On the same date, the BOD approved the dissolution of these subsidiaries. Accordingly, these subsidiaries changed their basis of accounting from a going concern basis to a liquidation basis. Final dissolution will take place after the approval of the subsidiaries' application with the Bureau of Internal Revenue (BIR). As of December 31, 2015, the subsidiaries have not yet filed their application for dissolution with the BIR.

Control is achieved when the Group is exposed, or has rights, to variable returns from its involvement with the investee and has the ability to affect that return through its power over the investee. Specifically, the Group controls an investee if and only if the Group has:

- Power over the investee (i.e. existing rights that give it the current ability to direct the relevant activities of the investee)
- Exposure, or rights, to variable returns from its involvement with the investee, and
- The ability to use its power over the investee to affect its returns

Generally, there is a presumption that a majority of voting rights result in control. To support this presumption and when the Group has less than a majority of the voting or similar rights of an investee, the Group considers all relevant facts and circumstances in assessing whether it has power over an investee including:

- The contractual arrangement with the other vote holders of the investee
- Rights arising from other contractual arrangements
- The Group's voting rights and potential voting rights

The Group re-assesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control. Consolidation of a subsidiary begins when the Group obtains control over the subsidiary and ceases when the Group loses control of the subsidiary. Assets, liabilities, income and expenses of a subsidiary acquired or disposed during the year are included or excluded in the consolidated financial statements from the date the Group gains control or until the date the Group ceases to control the subsidiary.

Subsidiaries are fully consolidated from the date of acquisition, being the date on which the Group obtains control, and continue to be consolidated until the date when such control ceases. The financial statements of the subsidiaries are prepared for the same reporting period as the Parent Company, using consistent accounting policies. All intra-group balances, transactions, unrealized gains and losses resulting from intra-group transactions and dividends are eliminated in full.

A change in the ownership interest of a subsidiary, without a loss of control, is accounted for as an equity transaction. If the Group loses control over a subsidiary, it:

- Derecognizes the assets (including goodwill) and liabilities of the subsidiary, the carrying amount of any NCI and the cumulative translation differences recorded in equity.
- Recognizes the fair value of the consideration received, the fair value of any investment retained and any surplus or deficit in profit or loss.
- Reclassifies the parent's share of components previously recognized in other comprehensive income to profit or loss or retained earnings, as appropriate.

# **Changes in Accounting Policies and Disclosures**

# Amended Standards and Improved PFRS Adopted in Calendar Year 2017

The accounting policies adopted are consistent with those of the previous financial year, except that the group has adopted the following new accounting pronouncements starting January 1, 2016. Adoption of these pronouncements did not have any significant impact on the Group's financial position or performance unless otherwise indicated.

• Amendments to PFRS 10, PFRS 12 and Philippine Accounting Standard (PAS) 28, Investment Entities: Applying the Consolidation Exception



- Amendments to PFRS 11, Accounting for Acquisitions of Interests in Joint Operations
- PFRS 14, Regulatory Deferral Accounts
- Amendments to PAS 1, Disclosure Initiative
- Amendments to PAS 16 and PAS 38, Clarification of Acceptable Methods of Depreciation and Amortization
- Amendments to PAS 16 and PAS 41, Agriculture: Bearer Plants
- Amendments to PAS 27, Equity Method in Separate Financial Statements
- Annual Improvements to PFRSs 2012 2014 Cycle
  - Amendment to PFRS 5, Changes in Methods of Disposal
  - Amendment to PFRS 7, Servicing Contracts
  - Amendment to PFRS 7, Applicability of the Amendments to PFRS 7 to Condensed Interim Financial Statements
  - Amendment to PAS 19, Discount Rate: Regional Market Issue
  - Amendment to PAS 34, Disclosure of Information 'Elsewhere in the Interim Financial Report'

# New Accounting Standards, Interpretations and Amendments Effective Subsequent to December 31, 2016

The Group will adopt the standards and interpretations enumerated below when these become effective. Except as otherwise indicated, the Group does not expect the adoption of these new, revised and amended standards and new Philippine Interpretation from International Financial Reporting Interpretations Committee (IFRIC) to have a significant impact on its consolidated financial statements.

Effective in 2017:

- Amendment to PFRS 12, Clarification of the Scope of the Standard (Part of Annual Improvements to PFRSs 2014 2016 Cycle)
- Amendments to PAS 7, Statement of Cash Flows Disclosure Initiative
- Amendments to PAS 12, Income Taxes Recognition of Deferred Tax Assets for Unrealized Losses

Effective in 2018:

- Amendments to PFRS 2, Share-based Payment, Classification and Measurement of Sharebased
- Payment Transactions
- Amendments to PFRS 4, Insurance Contracts, Applying PFRS 9, Financial Instruments, with
- PFRS 4
- PFRS 15, Revenue from Contracts with Customers

PFRS 15 establishes a new five-step model that will apply to revenue arising from contracts with customers. Under PFRS 15, revenue is recognized at an amount that reflects the consideration to which an entity expects to be entitled in exchange for transferring goods or services to a customer. The principles in PFRS 15 provide a more structured approach to measuring and recognizing revenue.

The new revenue standard is applicable to all entities and will supersede all current revenue recognition requirements under PFRSs. Either a full or modified retrospective application is required for annual periods beginning on or after January 1, 2018.

The Group is currently assessing the impact of adopting PFRS 15.

• PFRS 9, Financial Instruments

PFRS 9 reflects all phases of the financial instruments project and replaces PAS 39, *Financial Instruments: Recognition and Measurement*, and all previous versions of PFRS 9. The standard introduces new requirements for classification and measurement, impairment, and hedge accounting. PFRS 9 is effective for annual periods beginning on or after January 1, 2018, with early application



permitted. Retrospective application is required, but providing comparative information is not compulsory. For hedge accounting, the requirements are generally applied prospectively, with some limited exceptions.

The adoption of PFRS 9 will have an effect on the classification and measurement of the Group's financial assets and impairment methodology for financial assets, but will have no impact on the classification and measurement of the Group's financial liabilities. The adoption will also have an effect on the Group's application of hedge accounting and on the amount of its credit losses. The Group is currently assessing the impact of adopting this standard.

- Amendments to PAS 28, Measuring an Associate or Joint Venture at Fair Value (Part of Annual Improvements to PFRSs 2014 - 2016 Cycle)
- Amendments to PAS 40, Investment Property, Transfers of Investment Property
- Philippine Interpretation IFRIC-22, Foreign Currency Transactions and Advance Consideration

Effective in 2019:

• PFRS 16, Leases

Under the new standard, lessees will no longer classify their leases as either operating or finance leases in accordance with PAS 17, *Leases*. Rather, lessees will apply the single-asset model. Under this model, lessees will recognize the assets and related liabilities for most leases on their balance sheets, and subsequently, will depreciate the lease assets and recognize interest on the lease liabilities in their profit or loss. Leases with a term of 12 months or less or for which the underlying asset is of low value are exempted from these requirements.

The accounting by lessors is substantially unchanged as the new standard carries forward the principles of lessor accounting under PAS 17. Lessors, however, will be required to disclose more information in their financial statements, particularly on the risk exposure to residual value.

Entities may early adopt PFRS 16 but only if they have also adopted PFRS 15. When adopting PFRS 16, an entity is permitted to use either a full retrospective or a modified retrospective approach, with options to use certain transition reliefs.

The Group is currently assessing the impact of adopting PFRS 16.

Deferred Effectivity:

• Amendments to PFRS 10 and PAS 28, Sale or Contribution of Assets between an Investor and its Associate or Joint Venture

# Current versus Non-current Classification

The Group presents assets and liabilities in the consolidated statement of financial position based on current/non-current classification.

An asset is current when it is:

- Expected to be realized or intended to be sold or consumed in normal operating cycle;
- Held primarily for the purpose of trading;
- Expected to be realized within twelve months after the reporting period; or
- Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting period.

All other assets are classified as non-current.

A liability is current when:

- It is expected to be settled in normal operating cycle;
- It is held primarily for the purpose of trading;
- It is due to be settled within twelve months after the reporting period; or



• There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting period.

The Group classifies all other liabilities as non-current. Deferred tax assets and liabilities are classified as non-current assets and liabilities.

## Cash and Cash Equivalents

Cash includes cash on hand and in banks. Cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash with original maturities of three (3) months or less from dates of placement and are subject to an insignificant risk of change in value.

#### **Financial Instruments**

#### Date of recognition

The Group recognizes a financial asset or a financial liability in the consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. Purchases or sales of financial assets that require delivery of assets within the time frame established by regulation or convention in the marketplace are recognized on the trade date, i.e., the date that the Group commits to purchase or sell the asset.

#### Initial recognition of financial instruments

Financial instruments are initially recognized at fair value, in the case of financial assets not recorded at fair value through profit or loss, transaction costs that are attributable to the acquisition of the financial assets.

The Group classifies its financial assets in the following categories: financial assets at FVPL, held-tomaturity (HTM) investments, AFS financial assets and loans and receivable. The Group classifies its financial liabilities into financial liabilities at FVPL and other financial liabilities. The classification depends on the purpose for which the investments were acquired and whether they are quoted in an active market. The Group determines the classification of its investment at initial recognition and, where allowed and appropriate, re-evaluates such designation at every reporting date.

Financial instruments are classified as liability or equity in accordance with the substance of the contractual arrangement. Interest, dividends, gains and losses relating to a financial instrument or a component that is a financial liability, are reported as expense or income. Distributions to holders of financial instruments classified as equity are charged directly to equity net of any related income tax benefits.

As of March 31, 2017 and December 31, 2016, the Group's financial instruments are of the nature of loans and receivables, derivative instrument, AFS financial assets, financial assets at FVPL and other financial liabilities.

#### Determination of fair value

The fair value for financial instruments traded in active markets at the reporting date is based on their quoted market price or dealer price quotations (bid price for long positions and ask price for short positions), without any deduction for transaction costs. When current bid and ask prices are not available, the price of the most recent transaction provides evidence of the current fair value as long as there has been no significant change in economic circumstances since the time of the transaction.

For all other financial instruments not listed in an active market, the fair value is determined by using appropriate valuation techniques. Valuation techniques include net present value techniques, comparison to similar instruments for which market observable prices exist, options pricing models, and other relevant valuation models.

# Day 1 difference

Where the transaction price in a non-active market is different than the fair value from other observable current market transactions of the same instrument or based on a valuation technique



whose variables include only data from observable market, the Group recognizes the difference between the transaction price and fair value (a "Day 1" difference) in profit or loss unless it qualifies for recognition as some other type of asset or liability. In cases where use is made of data which is not observable, the difference between the transaction price and model value is only recognized in profit or loss when the inputs become observable or when the instrument is derecognized. For each transaction, the Group determines the appropriate method of recognizing the "Day 1" difference amount.

## Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments and fixed maturities that are not quoted in an active market. These are not entered into with the intention of immediate or short-term resale and are not designated as AFS or financial assets at FVPL. This accounting policy relates to the consolidated statements of financial position captions "Cash and cash equivalents", "Receivables", except for "Receivable from employees" and "Due from related parties."

After initial measurement, loans and receivables are subsequently measured at amortized cost using the effective interest rate method (EIR), less allowance for impairment losses. Amortized cost is calculated by taking into account any discount or premium on acquisition and fees that are an integral part of the effective interest rate. The amortization, if any, is included in profit or loss.

The losses arising from impairment of loans and receivables are recognized in profit or loss under "Miscellaneous" in "General, administrative and selling expenses" account.

#### AFS financial assets

AFS financial assets are those which are designated as such or do not qualify to be classified as designated as at FVPL, HTM, or loans and receivables.

Financial assets may be designated at initial recognition as AFS if they are purchased and held indefinitely, and may be sold in response to liquidity requirements or changes in market conditions. The Group's AFS financial assets include equity investments.

After initial measurement, AFS financial assets are measured at fair value. The unrealized gains and losses arising from the fair valuation of AFS financial assets are recognized in other comprehensive income and are reported as "Unrealized loss on available-for-sale financial assets" in the consolidated statement of financial position.

When the security is disposed of, the cumulative gain or loss previously is recognized in profit or loss. Where the Group holds more than one investment in the same security, these are deemed to be disposed of on a first-in first-out basis. The losses arising from impairment of such investments are recognized in profit or loss under "Miscellaneous" in "General, administrative and selling expenses" account.

As of March 31, 2017 and December 31, 2016, AFS financial assets comprise of quoted equity securities.

## Other financial liabilities

Other financial liabilities pertain to issued financial instruments that are not classified or designated as financial liabilities at FVPL and contain contractual obligations to deliver cash or other financial assets to the holder or to settle the obligation other than the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity shares. After initial measurement, other financial liabilities are measured at amortized cost using the effective interest rate method. Amortized cost is calculated by taking into account any discount or premium on the issue and fees that are an integral part of the effective interest rate.



This accounting policy applies primarily to the Group's "Accounts and other payables", "Due to related parties", "Short-term debt", "Long-term debt", "Liability from purchased land", "Bonds payable" and other obligations that meet the above definition (other than liabilities covered by other accounting standards, such as income tax payable and pension liabilities).

## **Derivative Instruments**

The Group enters into short-term non-deliverable currency forwards contracts and interest and currency swap to manage its currency exchange exposure related to short-term foreign currency-denominated monetary liabilities.

Derivative financial instruments recorded under "Prepayments and other current assets" are initially recognized at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. Derivatives are carried as financial assets when the fair value is positive and as financial liabilities when the fair value is negative. The method of recognizing the resulting gain or loss depends on whether the derivative is designated as a hedge of an identified risk and qualifies for hedge accounting treatment. The objective of hedge accounting is to match the impact of the hedging relationship must comply with strict requirements such as the designation of the derivative as a hedge of an identified risk exposure, hedge documentation, probability of occurrence of the forecasted transaction in a cash flow hedge, assessment (both prospective and retrospective bases) and measurement of hedge effectiveness, and reliability of the measurement bases of the derivative instruments. The Group did not use hedge accounting for its derivatives.

# **Impairment of Financial Assets**

The Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

# Loans and receivables

For loans and receivables carried at amortized cost, the Group first assesses whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of the estimated future cash flows (excluding future credit losses that have not been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of loss is charged to profit or loss. Interest income continues to be recognized based on the original effective interest rate of the asset. Receivables, together with the associated allowance accounts, are written off when there is no realistic prospect of future recovery and all collateral has been realized. If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognized, the previously recognized impairment loss is reversed. Any subsequent reversal of an impairment loss is recognized in profit or loss, to the extent that the carrying value of the asset does not exceed its amortized cost at the reversal date.

If the Group determines that no objective evidence of impairment exists for individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with



similar credit risk characteristics and collectively assesses for impairment. Those characteristics are relevant to the estimation of future cash flows for groups of such assets by being indicative of the debtors' ability to pay all amounts due according to the contractual terms of the assets being evaluated. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be recognized are not included in a collective assessment for impairment.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of such credit risk characteristics as type of counterparty, credit history, past due status and term.

Future cash flows in a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the Group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for estimating future cash flows are reviewed regularly by the Group to reduce any differences between loss estimates and actual loss experience.

# AFS financial assets

For AFS financial assets, the Group assesses at each reporting date whether there is objective evidence that a financial asset or group of financial assets is impaired. In case of equity investments classified as AFS, this would include a significant or prolonged decline in the fair value of the investments below its cost. Where there is evidence of impairment, the cumulative loss - measured as the difference between the acquisition cost and the current fair value, less any impairment loss on that financial asset previously recognized in profit or loss - is removed from other comprehensive income and recognized in profit or loss. Impairment losses on equity investments are not reversed through the consolidated statement of income.

# **Derecognition of Financial Assets and Liabilities**

#### Financial Assets

A financial asset (or, where applicable, a part of a financial asset or part of a group of similar financial assets) is derecognized when:

- the Group's right to receive cash flows from the asset has expired;
- the Group retains the right to receive cash flows from the asset, but has assumed as obligation to pay them in full without material delay to a third party under a "pass-through" arrangement; or
- the Group has transferred its rights to receive cash flows from the asset and either (i) has
  transferred substantially all the risks and rewards of the asset; or (ii) has neither transferred nor
  retained the risk and rewards of the asset but has transferred the control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset or has entered into a "pass-through" arrangement, and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognized to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

# Financial Liability

A financial liability is derecognized when the obligation under the liability is discharged, cancelled, or has expired. Where an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in profit or loss.



# Offsetting of Financial Instruments

Financial assets and financial liabilities are offset and the net amount reported in the consolidated statements of financial position if, and only if, there is a currently enforceable legal right to offset the recognized amounts and there is an intention to settle on a net basis, or to realize the asset and settle the liability simultaneously.

# Fair Value Measurement

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The fair value measurement is based on the presumption that the transaction to sell the asset or transfer the liability takes place either:

- In the principal market for the asset or liability, or
- In the absence of a principal market, in the most advantageous market for the asset or liability
- The principal or the most advantageous market must be accessible to by the Group.

The fair value of an asset or a liability is measured using the assumptions that market participants would use when pricing the asset or liability, assuming that market participants act in their economic best interest.

A fair value measurement of a non-financial asset takes into account a market participant's ability to generate economic benefits by using the asset in its highest and best use or by selling it to another market participant that would use the asset in its highest and best use.

The Group uses valuation techniques that are appropriate in the circumstances and for which sufficient data are available to measure fair value, maximizing the use of relevant observable inputs and minimizing the use of unobservable inputs.

All assets and liabilities for which fair value is measured or disclosed in the consolidated financial statements are categorized within the fair value hierarchy, described as follows, based on the lowest level input that is significant to the fair value measurement as a whole:

- Level 1 Quoted (unadjusted) market prices in active markets for identical assets or liabilities
- Level 2 Valuation techniques for which the lowest level input that is significant to the fair value measurement is directly or indirectly observable
- Level 3 Valuation techniques for which the lowest level input that is significant to the fair value measurement is unobservable

For assets and liabilities that are recognized in the consolidated financial statements on a recurring basis, the Group determines whether transfers have occurred between Levels in the hierarchy by reassessing categorization (based on the lowest level input that is significant to the fair value measurement as a whole) at the end of each reporting period.

For the purpose of fair value disclosures, the Group has determined classes of assets and liabilities on the basis of the nature, characteristics and risks of the asset or liability and the level of the fair value hierarchy as explained above.

# Real Estate Inventories

Property acquired or being constructed for sale in the ordinary course of business, rather than to be held for rental or capital appreciation, is held as inventory and is measured at the lower of cost and net realizable value (NRV).

Cost includes:

- Land cost
- Land improvement cost



- Borrowing cost
- Amounts paid to contractors for construction and development
- Planning and design costs, costs of site preparation, professional fees, property transfer taxes, construction overheads and other related costs.

NRV is the estimated selling price in the ordinary course of business, based on market prices at the reporting date, less estimated costs of completion and the estimated costs of sale.

The cost of inventory recognized in the consolidated statement of income on disposal is determined with reference to the specific costs incurred on the property and allocated to saleable area based on relative size.

#### Land Held for Future Development

Land held for future development consists of properties for future development that are carried at the lower of cost or NRV. Cost includes those costs incurred for development and improvement of the properties while NRV is the estimated selling price in the ordinary course of business, less estimated cost of completion and estimated costs necessary to make the sale. Upon commencement of development, the subject land is transferred to "Real estate inventories".

#### **Deposits for Purchased Land**

This represents deposits made to land owners for the purchase of certain parcels of land that are intended for future development. The Group normally makes deposits before a Contract to Sell (CTS) or Deed of Absolute Sale (DOAS) is executed between the Group and the land owner. These are recognized at cost.

#### **Borrowing Costs**

Borrowing costs directly attributable to the acquisition or construction of an asset that necessarily takes a substantial period of time to get ready for its intended use or sale are capitalized as part of the cost of the respective assets. All other borrowing costs are expensed in the period they occur. Borrowing costs consist of interest and other costs that an entity incurs in connection with the borrowing of funds.

The interest capitalized is calculated using the Group's weighted average cost of borrowings after adjusting for borrowings associated with specific developments. Where borrowings are associated with specific developments, the amounts capitalized is the gross interest incurred on those borrowings less any investment income arising on their temporary investment. Interest is capitalized as from the commencement of the development work until the date of practical completion. The capitalization of finance costs is suspended if there are prolonged periods when development activity is interrupted. Interest is also capitalized on the purchase cost of a site of property acquired specifically for redevelopment, but only where activities necessary to prepare the asset for redevelopment are in progress.

#### Investment in and Advances to Joint Venture

Investments in and advances to joint venture (investee companies) are accounted for under the equity method of accounting. A joint venture is a contractual arrangement whereby two or more parties undertake an economic activity that is subject to joint control, and a jointly controlled entity is a joint venture that involves the establishment of a separate entity in which each venturer has an interest.

An investment is accounted for using the equity method from the day it becomes a joint venture. On acquisition of investment, the excess of the cost of investment over the investor's share in the net fair value of the investee's identifiable assets, liabilities and contingent liabilities is accounted for as goodwill and included in the carrying amount of the investment and not amortized. Any excess of the investor's share of the net fair value of the investee's identifiable assets, liabilities and contingent liabilities and contingent liabilities and contingent liabilities and contingent liabilities over the cost of the investment is excluded from the carrying amount of the investment, and is instead included as income in the determination of the share in the earnings of the investees.



Under the equity method, the investments in the investee companies are carried in the consolidated statement of financial position at cost plus post-acquisition changes in the Group's share in the net assets of the investee companies, less any impairment in values. The consolidated statement of income reflects the share of the results of the operations of the investee companies, if there's any. The Group's share of post-acquisition movements in the investee's equity reserves is recognized directly in equity. Profits and losses resulting from transactions between the Group and the investee companies are eliminated to the extent of the interest in the investee companies and for unrealized losses to the extent that there is no evidence of impairment of the asset transferred. Dividends received are treated as a reduction of the carrying value of the investment.

The Group discontinues applying the equity method when their investments in investee companies are reduced to zero. Accordingly, additional losses are not recognized unless the Group has guaranteed certain obligations of the investee companies. When the investee companies subsequently report net income, the Group will resume applying the equity method but only after its share of that net income equals the share of net losses not recognized during the period the equity method was suspended.

The reporting dates of the investee companies and the Group are identical and the investee companies' accounting policies conform to those used by the Group for like transactions and events in similar circumstances.

Upon loss of significant influence over the joint venture, the Group measures and recognizes any retaining investment at its fair value. Any difference between the carrying amount of the joint venture upon loss of significant influence and the fair value of the retaining investment and proceeds from disposal is recognized in the consolidated statement of income.

# **Investment Properties**

Initially, investment properties are measured at cost including certain transaction costs. Subsequent to initial recognition, investment properties are stated at fair value, which reflects market conditions at the reporting date. The fair value of investment properties is determined by independent real estate valuation experts based on recent real estate transactions with similar characteristics and location to those of the Group's investment properties. Gains or losses arising from changes in the fair values of investment properties are included in profit or loss in the period in which they arise.

Investment properties are derecognized when either they have been disposed of or when the investment property is permanently withdrawn from use and no future economic benefit is expected from its disposal. The difference between the net disposal proceeds and the carrying amount of the asset is recognized in profit or loss in the period of derecognition.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner's occupied property, the deemed cost for subsequent accounting is the fair value at the date of change in use. If owner's occupied property becomes an investment property, the Group accounts for such property in accordance with the policy stated under property and equipment up to the date of change in use.

For a transfer from investment property to inventories, the change in use is evidenced by commencement of development with a view to sale. When the Group decides to dispose of an investment property without development, it continues to treat the property as an investment property until it is derecognized and does not treat it as inventory. Similarly, if an entity begins to redevelop an existing investment property for continued future use as investment property, the property remains an investment property and is not reclassified as owner-occupied property during the redevelopment. For a transfer from investment property carried at fair value to inventories, the property's deemed cost for subsequent accounting shall be its fair value at the date of change in use.



# **Property and Equipment**

Property and equipment are carried at cost less accumulated depreciation and amortization and any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance, are normally charged against operations in the period in which the costs are incurred. When significant parts of property and equipment are required to be replaced in intervals, the Group recognizes such parts as individual assets with specific useful lives and depreciation and amortization, respectively. Likewise, when a major inspection is performed, its cost is recognized in the carrying amount of the equipment as a replacement if the recognition criteria are satisfied. All other repair and maintenance costs are recognized in profit or loss as incurred.

Depreciation and amortization of property and equipment commences once the property and equipment are put into operational use and is computed on a straight-line basis over the estimated useful life (EUL) of the property and equipment as follows:

	Years
Office equipment	3 – 5
Computer equipment	3 – 5
Furniture and fixtures	3 – 5
Transportation equipment	5
Construction equipment	5

Leasehold improvements are amortized on a straight-line basis over the term of the lease or the asset's EUL of five (5) years, whichever is shorter.

The useful lives and depreciation and amortization method are reviewed at financial year end to ensure that the period and method of depreciation and amortization are consistent with the expected pattern of economic benefits from items of property and equipment. When property and equipment are retired or otherwise disposed of, the cost and the related accumulated depreciation and amortization and accumulated provision for impairment losses, if any, are removed from the accounts and any resulting gain or loss is credited to or charged against current operations.

Fully depreciated property and equipment are retained in the accounts until they are no longer in use and no further depreciation and amortization is charged against current operations.

# Intangible Assets

Intangible assets acquired separately are measured on initial recognition at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortization and any accumulated impairment losses. Internally generated intangible assets, excluding capitalized development costs, are not capitalized and expenditure is reflected in profit or loss in the year in which the expenditure is incurred.

The useful lives of intangible assets are assessed as either finite or indefinite. Intangible assets with finite lives are amortized over the useful economic life and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortization period and the amortization method for an intangible asset with a finite useful life is reviewed at least at each financial year end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortization period or method, as appropriate, and are treated as changes in accounting estimates. The amortization expense on intangible assets with finite lives is recognized in the expense category of profit or loss consistent with the function of the intangible asset.



Gains or losses arising from derecognition of an intangible asset are measured as the difference between the net disposal proceeds and the carrying amount of the asset and are recognized in profit or loss.

As of March 31, 2017 and December 31, 2016, the Group's intangible assets consist of software costs and trademarks.

#### Software cost

Costs that are directly associated with identifiable and unique software controlled by the Group and will generate economic benefits exceeding costs beyond one year, are recognized as intangible assets to be measured at cost less accumulated amortization and accumulated impairment, if any. Otherwise, such costs are recognized as expense as incurred.

Expenditures which enhance or extend the performance of computer software programs beyond their original specifications are recognized as capital improvements and added to the original cost of the software. System development costs, recognized as assets, are amortized using the straight-line method over their useful lives, but not exceeding a period of 5 years. Where an indication of impairment exists, the carrying amount of computer system development costs is assessed and written down immediately to its recoverable amount.

#### Trademarks

Licenses for use of intellectual property have been granted for a period of ten (10) years by the relevant government agency. The trademarks provide the option of renewal at little or no cost to the Group. Accordingly, these licenses are assessed as having indefinite useful life.

#### Impairment of Non-financial Assets

The Group assesses as at reporting date whether there is an indication that its nonfinancial assets (e.g., property and equipment and intangible assets) may be impaired. If any such indication exists, or when annual impairment testing for an asset is required, the Group makes an estimate of the asset's recoverable amount. An asset's recoverable amount is calculated as the higher of the asset's or cash-generating unit's fair value less costs to sell and its value in use and is determined for an individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. Where the carrying amount of an asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessment of the time value of money and the risks specific to the asset. Impairment losses are recognized in the expense categories of profit or loss consistent with the function of the impaired asset.

An assessment is made at each reporting date as to whether there is any indication that previously recognized impairment losses may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. A previously recognized impairment loss is reversed only if there has been a change in the estimates used to determine the asset's recoverable amount since the last impairment loss was recognized. If that is the case, the carrying amount of the asset is increased to its recoverable amount. That increased amount cannot exceed the carrying amount that would have been determined, net of accumulated depreciation and amortization, had no impairment loss been recognized for the asset in prior years. Such reversal is recognized in profit or loss unless the asset is carried at revalued amount, in which case the reversal is treated as revaluation increase. After such a reversal, the depreciation charge is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

# Equity

# Capital stock and additional paid-in capital

The Group records common stocks at par value and additional paid-in capital in excess of the total contributions received over the aggregate par values of the equity share. Incremental costs incurred



directly attributable to the issuance of new shares are shown in equity as a deduction from proceeds, net of tax.

# Retained Earnings

Retained earnings represent accumulated earnings of the Group less any dividends declared, if any.

#### Treasury shares

Treasury shares are own equity instruments which are reacquired and are recognized at cost and deducted from equity. No gain or loss is recognized in the profit or loss on the purchase, sale, issue or cancellation of the Parent Company's own equity instruments. Any difference between the carrying amount and the consideration, if reissued, is recognized in additional paid-in capital. Voting rights related to treasury shares are nullified for the Parent Company and no dividends are allocated to them respectively. When the shares are retired, the capital stock account is reduced by its par value and the excess of cost over par value upon retirement is debited to additional paid-in capital when the shares were issued and to retained earnings for the remaining balance.

#### Equity reserves

Equity reserves represent any difference between (1) acquisition cost and (2) the adjusted carrying value of the non-controlling interest at acquisition date.

#### **Revenue Recognition**

Revenue is recognized to the extent that it is probable that the economic benefits will flow to the Group and the amount of revenue can be reliably measured. The Group assesses its revenue arrangements against specific criteria in order to determine if it is acting as principal or agent. The Group has concluded that it is acting as principal in all of its revenue arrangements. The following specific recognition criteria must also be met before revenue is recognized:

#### Real estate sales

For real estate sales, the Group assesses whether it is probable that the economic benefits will flow to the Group when the sales prices are collectible. Collectibility of the sales price is demonstrated by the buyer's commitment to pay, which in turn is supported by substantial initial and continuing investments that give the buyer a stake in the property sufficient that the risk of loss through default motivates the buyer to honor its obligation to the seller. Collectibility is also assessed by considering factors such as the credit standing of the buyer, age and location of the property.

Revenue from sales of completed real estate projects is accounted for using the full accrual method. In accordance with Philippine Interpretations Committee (PIC) Q&A No. 2006-01, the percentage-ofcompletion method is used to recognize income from sales of projects where the Group has material obligations under the sales contract to complete the project after the property is sold, the equitable interest has been transferred to the buyer, construction is beyond preliminary stage (i.e., engineering, design work, construction contracts execution, site clearance and preparation, excavation and the building foundation are finished), and the costs incurred or to be incurred can be measured reliably. Under this method, revenue is recognized as the related obligations are fulfilled, measured principally on the basis of the estimated completion of a physical proportion of the contract work.

Any excess of collections over the recognized receivables are included in the "Customers' advances and deposits" account in the "Liabilities" section of the consolidated statement of financial position.

If any of the criteria under the full accrual or percentage-of-completion method is not met, the deposit method is applied until all the conditions for recording a sale are met. Pending recognition of sale, cash received from buyers are presented under the "Customers' advances and deposits" account in the "Liabilities" section of the consolidated statement of financial position.

#### Leasing revenue

The Group leases its commercial real estate properties to others through operating leases. Rental income on leased properties is recognized on a straight-line basis over the lease term, or based on a



certain percentage of the gross revenue of the tenants, as provided under the terms of the lease contract. Contingent rents are recognized as revenue in the period in which they are earned.

#### Property management fee and other services

Revenue from property management and other services is recognized when the related services are rendered. Property management fee and other services consist of revenue arising from management contracts, auction services and technical services.

#### Interest income

Interest income is recognized as it accrues, taking into account the effective yield on the asset.

#### Income from forfeited collections

Income from forfeited collections is recognized when the deposits from potential buyers are deemed nonrefundable due to prescription of the period for entering into a contracted sale. Such income is also recognized, subject to the provisions of Republic Act 6552, *Realty Installment Buyer Act*, upon prescription of the period for the payment of required amortizations from defaulting buyers.

#### Other income

Other customer related fees such as penalties and surcharges are recognized as they accrue, taking into account the provisions of the related contract.

# **Cost and Expense Recognition**

#### Cost of real estate sales

Cost of real estate sales is recognized consistent with the revenue recognition method applied. Cost of condominium units sold before the completion of the development is determined on the basis of the acquisition cost of the land plus its full development costs, which include estimated costs for future development works, as determined by the Group's in-house technical staff.

# Cost of leasing

Cost of leasing pertains to direct costs of leasing the Group's commercial properties. These costs are expensed as incurred.

# Cost of services

Cost of services pertains to direct costs of property management fee and other services. These costs are expensed as incurred.

# Commission and other selling expenses

Selling expenses such as commissions paid to sales or marketing agents on the sale of precompleted real estate units are deferred when recovery is reasonably expected and are charged to expense in the period in which the related revenue is recognized as earned. These are recorded as "Deferred selling expenses" under "Prepayments and other current assets" account. Accordingly, when the percentage of completion method is used, commissions are likewise charged to expense in the period the related revenue is recognized.

#### General and administrative expenses

General and administrative expenses constitute costs of administering the business and are expensed as incurred.

# **Pension Cost**

Pension cost is computed using the projected unit credit method. This method reflects services rendered by employees up to the date of valuation and incorporates assumptions concerning employees' projected salaries. Actuarial valuations are conducted with sufficient regularity, with an option to accelerate when significant changes to underlying assumptions occur.

Pension cost includes a) current service cost, interest cost, past service cost; b) gains and losses, and curtailment and non - routine settlement; and c) net interest cost on benefit obligation.



The liability recognized by the Group in respect of the unfunded defined benefit pension plan is the present value of the defined benefit obligation at the reporting date together with adjustments for unrecognized actuarial gains or losses and past service costs that shall be recognized in later periods. The defined benefit obligation is calculated by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using risk-free interest rates of government bonds that have terms to maturity approximating the terms of the related pension liabilities or applying a single weighted average discount rate that reflects the estimated timing and amount of benefit payments.

Re-measurements, comprising of actuarial gains or losses, the effect of the asset ceiling, excluding net interest cost and the return on plan assets (excluding net interest), are recognized immediately in the statement of financial position with a corresponding debit or credit to OCI in the period in which they occur. Re-measurements are not reclassified to profit or loss in subsequent periods.

# **Operating Leases**

The determination of whether an arrangement is, or contains, a lease is based on the substance of the arrangement at inception date, whether fulfillment of the arrangement is dependent on the use of a specific asset or assets or the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- (a) There is a change in contractual terms, other than a renewal or extension of the arrangement;
- (b) A renewal option is exercised or extension granted, unless the term of the renewal or extension was initially included in the lease term;
- (c) There is a change in the determination of whether fulfillment is dependent on a specified asset; or
- (d) There is substantial change to the asset.

Where a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios (a), (c), or (d) and at the date of renewal or extension period for scenario (b).

Leases where the lessor retains substantially all the risks and benefits of the ownership of the asset are classified as operating leases. Fixed lease payments are recognized on a straight-line basis over the lease while the variable rent is recognized as an expense based on the terms of the lease contract.

#### Income Taxes

#### Current tax

Current tax assets and liabilities for the current and prior periods are measured at the amount expected to be recovered from or paid to the taxation authorities. The tax rates and tax laws used to compute the amount are those that have been enacted or substantively enacted as of the reporting date.

#### Deferred tax

Deferred tax is provided using the liability method on temporary differences, with certain exceptions, at the reporting date between the tax bases of assets and liabilities and their carrying amounts for financial reporting purposes.

Deferred tax liabilities are recognized for all taxable temporary differences, including asset revaluations. Deferred tax assets are recognized for all deductible temporary differences, carry forward benefit of unused tax credits from the excess of minimum corporate income tax (MCIT) over regular corporate income tax (RCIT), and unused net operating loss carryover (NOLCO), to the extent that it is probable that sufficient taxable income will be available against which the deductible temporary differences and the carry forward of unused tax credits from MCIT and unused NOLCO can be utilized. Deferred tax, however, is not recognized on temporary differences that arise from the



initial recognition of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting income nor taxable income.

Deferred tax liabilities are not provided on non-taxable temporary differences associated with investments in domestic subsidiaries and associates.

The carrying amount of deferred tax assets are reviewed at each reporting date and reduced to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax asset to be utilized. Unrecognized deferred tax assets are reassessed at each reporting date and are recognized to the extent that it has become probable that future taxable profit will allow the deferred tax asset to be recovered.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply in the year when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or substantively enacted at the reporting date.

Deferred tax assets and deferred tax liabilities are offset, if a legally enforceable right exists to set off current tax assets against current tax liabilities and the deferred taxes relate to the same taxable entity and the same taxation authority.

# **Foreign Currency Transactions**

Transactions denominated in foreign currencies are initially recorded using the exchange rates prevailing at transaction dates. Foreign currency-denominated monetary assets and liabilities are retranslated using the closing exchange rates at reporting date. Exchange gains or losses arising from foreign currency transactions are credited or charged against current operations.

# Segment Reporting

The Group's operating businesses are organized and managed separately according to the nature of the products and services provided, with each segment representing a strategic business unit that offers different products and serves different markets. Financial information on the Group's business segments is presented in Note 4 to the consolidated financial statements.

# Provisions

Provisions are recognized when the Group has a present obligation (legal or constructive) as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Where the Group expects a provision to be reimbursed, the reimbursement is recognized as a separate asset but only when the reimbursement is virtually certain. If the effect of the time value of money is material, provisions are determined by discounting the expected future cash flows at a pretax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability. Where discounting is used, the increase in the provision due to the passage of time is recognized as interest expense. Provisions are reviewed at each reporting date and adjusted to reflect the current best estimate.

# **Earnings Per Share**

Basic earnings per share (EPS) is computed by dividing net income attributable to common stockholders by the weighted average number of common shares issued and outstanding during the year and adjusted to give retroactive effect to any stock dividends declared during the period. Diluted EPS is computed by dividing net income attributable to common equity holders by the weighted average number of common shares issued and outstanding during the year plus the weighted average number of common shares that would be issued on conversion of all the dilutive potential common shares. The calculation of diluted EPS does not assume conversion, exercise or other issue of potential common shares that would have an antidilutive effect on earnings per share.

As of March 31, 2017 and December 31, 2016, the Group has no dilutive potential common shares.



# Contingencies

Contingent liabilities are not recognized in the consolidated financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the consolidated financial statements but disclosed when an inflow of economic benefits is probable.

## **Events After the Reporting Period**

Post year-end events up to the date of auditors' report that provide additional information about the Group's position at the reporting date (adjusting events) are reflected in the consolidated financial statements. Post year-end events that are not adjusting events are disclosed in the consolidated financial statements when material.

# 3. SIGNIFICANT ACCOUNTING JUDGMENTS AND ESTIMATES

The preparation of the consolidated financial statements in compliance with PFRS requires the Group to make judgments and estimates that affect the amounts reported in the consolidated financial statements and accompanying notes. The judgments, estimates and assumptions used in the accompanying consolidated financial statements are based upon management's evaluation of relevant facts and circumstances as of the date of the consolidated financial statements. Future events may occur which will cause the judgments and assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the consolidated financial statements as they become reasonably determinable.

Judgments and estimates are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

# Judgments

In the process of applying the Group's accounting policies, management has made the following judgments, apart from those involving estimations, which have the most significant effect on the amounts recognized in the consolidated financial statements.

#### Operating lease commitments - Group as lessee

The Group has entered into contracts of lease with La Costa Development Corporation (formerly Penta Pacific Realty Corporation) and other unit owners of the Pacific Star Building for its administrative office location and model units for ongoing projects. The Group has determined that these are operating leases since it does not bear substantially all the significant risks and rewards of ownership of these properties. In determining significant risks and benefits of ownership, the Group considered, among others, the significance of the lease term as compared with the estimated useful life of the related asset.

## Operating lease commitments - Group as lessor

The Group has entered into commercial property leases on its investment property portfolio. Based on an evaluation of the terms and conditions of the arrangements, the Group has determined that it retains all the significant risks and rewards of ownership of these properties and accounts for them as operating leases.

A number of the Group's operating lease contracts are accounted for as noncancellable operating leases and the rest are cancellable. In determining whether a lease contract is cancellable or not, the Group considers, among others, the significance of the penalty, including the economic consequence to the lessee.



#### Distinction between investment properties and land held for future development

The Group determines a property as investment property if such is not intended for sale in the ordinary course of business, but are held primarily to earn rental income and capital appreciation. Land held for future development comprises property that is held for sale in the ordinary course of business. Principally, this is residential property that the Group develops and intends to sell before or on completion of construction.

#### Distinction between investment properties and owner-occupied properties

The Group determines whether a property qualifies as an investment property. In making its judgment, the Group considers whether the property generates cash flows largely independent of the other assets held by an entity. Owner-occupied properties generate cash flows that are attributable not only to property but also to the other assets used in the production or supply process.

Some properties comprise a portion that is held to earn rentals or for capital appreciation and another portion that is held for use in the production or supply of goods or services or for administrative purposes. If these portions cannot be sold separately, the property is accounted for as an investment property only if an insignificant portion is held for use in the production or supply of goods or services or for administrative purposes. Judgment is applied in determining whether ancillary services are so significant that a property does not qualify as investment property. The Group considers each property separately in making its judgment.

#### Distinction between real estate inventories and land held for future development

The Group determines whether a land qualifies as land held for future development once the Group has a concrete plan on how the land shall be developed the succeeding years. The Group shall then classify the land as part of the real estate inventories upon the commencement of the actual development of the land.

# Receivable financing

The Group has entered into various financing transactions with local banks to assign its contract receivables. The Group has determined that it has retained substantially all the risks and rewards of ownership of these receivables because the agreements provide that the Group will substitute defaulted contracts to sell with other contracts to sell of equivalent value.

Thus, the Group still retains the assigned receivables in the receivables accounts and records proceeds from these sales as long-term debt. The gross amount of ICRs used as collateral amounted P4,878.85 million and P5,923.33 million as of March 31, 2017 and December 31, 2016, respectively (see Note 6).

# Contingencies

The Group is currently involved in various legal proceedings. The estimate of the probable costs for the resolution of these claims has been developed in consultation with outside counsel handling the defense in these matters and is based upon an analysis of potential results. The Group currently does not believe that these proceedings will have a material effect on the Group's financial position. It is possible, however, that future results of operations could be materially affected by changes in the estimates or in the effectiveness of the strategies relating to these proceedings.

#### Deferred selling expenses recoverability

The Group defers recognition of its direct selling expenses and charges these to profit or loss in the period the related revenue is recognized. The Group assesses its projected performance in determining the sufficiency of future revenues against which these expenses can be deducted from.

As of March 31, 2017, carrying values of deferred selling expenses is P981.67 million (see Note 10 and Note 15).



#### Current and noncurrent distinction for deferred selling expenses

The Group presents current and noncurrent portion of its deferred selling expenses. The Group estimates that the current portion pertains to the amount that will be expensed out within one year, with reference to the expected percentage of completion in the following year. The portion that is expected to be expensed out more than one year from the balance sheet date is presented under noncurrent assets.

As of March 31, 2017 and December 31, 2016, current portions of deferred selling expenses are P585.40 million and P579.00 million, respectively while noncurrent portions are P396.27 million and P401.60 million (see Note 10 and Note 15).

#### Interest in joint arrangements

The Group has assessed that its joint arrangement is a joint venture since because it has rights to the net assets of the arrangement.

#### Management's Use of Estimates and Assumptions

The key assumptions concerning the future and other key sources of estimation uncertainty at the reporting date, that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

#### Revenue and cost recognition

The Group's revenue recognition policies require management to make use of estimates and assumptions that may affect the reported amounts of revenue and costs. The Group's revenue from real estate recognized based on the percentage of completion are measured principally on the basis of the estimated completion of a physical proportion of the contract work. The rate of completion is validated by the responsible department to determine whether it approximates the actual completion rate. Changes in estimate may affect the reported amounts of revenue and cost of real estate sales and receivables. Carrying value of the real estate receivables amounted to P10,661.61 million and P6,741.60 million as of March 31, 2017 and December 31, 2016, respectively (see Note 6).

#### Collectibility of the sales price

In determining whether the sales price is collectible, the Group considers that the initial and continuing investments by the buyer of 5% would demonstrate the buyer's commitment to pay as of March 31, 2017 and December 31, 2016.

#### Fair value of investment properties

The Group discloses the fair values of its investment properties in accordance with PAS 40. The Group carries its investment properties at fair value, with changes in fair value being recognized in profit or loss. The Group engages independent valuation specialists to determine the fair value. For the investment property, the appraisers used a valuation technique based on comparable market data available for such properties. There was no gain or loss on changes in fair value of investment properties during the period ended March 31, 2017 and 2016. Carrying value of the investment properties amounted to P6,129.13 million and P5,940.26 million as of March 31, 2017 and December 31, 2016, respectively (see Note 13).

# Impairment losses on receivables and due from related parties

The Group reviews its loans and receivables at each reporting date to assess whether an allowance for impairment should be recorded in the consolidated statement of financial position and any changes thereto in profit or loss. In particular, judgment by management is required in the estimation of the amount and timing of future cash flows when determining the level of allowance required. Such estimates are based on assumptions about a number of factors. Actual results may also differ, resulting in future changes to the allowance.



The Group maintains allowance for impairment losses based on the result of the individual and collective assessment under PAS 39. Under the individual assessment, the Group is required to obtain the present value of estimated cash flows using the receivable's original effective interest rate. Impairment loss is determined as the difference between the receivables' carrying balance and the computed present value. Factors considered in individual assessment are payment history, past-due status and term. The collective assessment would require the Group to classify its receivables based on the credit risk characteristics (customer type, payment history, past due status and term) of the customers. Impairment loss is then determined based on historical loss experience of the receivables grouped per credit risk profile. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the period on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. The methodology and assumptions used for the individual and collective assessments are based on management's judgment and estimate.

Therefore, the amount and timing of recorded expense for any period would differ depending on the judgments and estimates made for the year.

As of March 31, 2017 and December 31, 2016, the allowance for impairment losses on receivables of the Group amounted to P10.99 million (see Note 6).

The carrying values of these assets as of March 31, 2017 are as follows:

Receivables (Note 6)	₽11,930,524,562
Due from related parties (Note 25)	572,737,479

# Estimating NRV of real estate inventories and land held for future development

The Group reviews the NRV of real estate inventories and land held for future development and compares it with the cost since assets should not be carried in excess of amounts expected to be realized from sale. Real estate inventories and land held for future development are written down below cost when the estimated NRV is found to be lower than the cost.

NRV for completed real estate inventories and land held for future development is assessed with reference to market conditions and prices existing at the reporting date and is determined by the Group having taken suitable external advice and in light of recent market transactions.

NRV in respect of inventory under construction is assessed with reference to market prices at the reporting date for similar completed property, less estimated costs to complete construction less an estimate of the time value of money to the date of completion. The estimates used took into consideration fluctuations of price or cost directly relating to events occurring after the end of the period to the extent that such events confirm conditions existing at the end of the period.

The carrying values of these assets as of March 31, 2017 are as follows:

Real estate inventories (Note 7)	₽13,647,189,291
Land held for future development (Note 8)	764,168,238

#### Impairment of nonfinancial assets

The Group assesses impairment on its nonfinancial assets (e.g., property and equipment and intangible assets) and considers the following important indicators:

- Significant changes in asset usage;
- Significant decline in assets' market value;
- Obsolescence or physical damage of an asset;
- Significant underperformance relative to expected historical or projected future operating results;
- Significant changes in the manner of usage of the acquired assets or the strategy for the Group's overall business; and



• Significant negative industry or economic trends.

The Group's intangible assets with indefinite life are tested for impairment annually.

If such indications are present and where the carrying amount of the asset exceeds its recoverable amount, the asset is considered impaired and is written down to its recoverable amount. The recoverable amount is the asset's fair value less cost to sell. The fair value less cost to sell is the amount obtainable from the sale of an asset in an arm's length transaction while value in use is the present value of estimated future cash flows expected to be generated from the continued use of the asset. The Group is required to make estimates and assumptions that can materially affect the carrying amount of the asset being assessed.

The carrying values of the nonfinancial assets as of March 31, 2017 are shown below.

Property and equipment (Note 14)	₽494,323,184
Intangible assets (Note 15)	40,513,992

No impairment was recognized for the Group's nonfinancial assets as of March 31, 2017 and December 31, 2016.

#### Estimating EUL of property and equipment and intangible assets

The Group estimates the useful lives of its property and equipment and intangible assets other than those with indefinite lives based on the period over which the assets are expected to be available for use. The Group reviews annually the estimated useful lives of property and equipment based on factors that include asset utilization, internal technical evaluation, technological changes, environmental and anticipated use of the assets tempered by related industry benchmark information. It is possible that future results of operations could be materially affected by changes in these estimates brought about by changes in the factors mentioned. A reduction in the estimated useful lives of property and equipment would increase depreciation and amortization expense and decrease noncurrent assets. Property and equipment amounted to P494.32 million and P485.54 million as of March 31, 2017 and December 31, 2016, respectively (see Note 14).

#### Recognition of deferred tax assets

The Group reviews the carrying amounts of deferred tax assets at each reporting date and reduces the amounts to the extent that it is no longer probable that sufficient taxable income will be available to allow all or part of the deferred tax assets to be utilized. Significant judgment is required to determine the amount of deferred tax assets that can be recognized based upon the likely timing and level of future taxable income together with future planning strategies. The Group assessed its projected performance in determining the sufficiency of the future taxable income.

#### Estimating pension obligation

The determination of the Group's pension obligations and cost of retirement benefits is dependent on the selection of certain assumptions used by actuaries in calculating such amounts. Those assumptions are described in notes to the consolidated financial statements and include among others, discount rates, rate of expected return on plan assets, and salary increase rates. While the Group believes that the assumptions are reasonable and appropriate, significant differences in the actual experience or significant changes in the assumptions may materially affect the pension obligations.

The Group's net pension liabilities amounted to P244.13 million and P237.04 million as of March 31, 2017 and December 31, 2016, respectively.



# Capitalization of borrowing costs

The Group capitalizes the interest incurred on their borrowings that are directly attributable to the construction of its projects. These capitalized borrowing costs form part of the real estate inventories and are expensed out to cost of real estate sales.

The amount of borrowing costs capitalized amounted to P205.55 million and P208.92 million during the period ended March 31, 2017 and 2016, respectively.

# Fair value of financial instruments

Where the fair values of financial assets and financial liabilities recorded in the consolidated statement of financial position or disclosed in the notes cannot be derived from active markets, they are determined using internal valuation techniques using generally accepted market valuation models. The inputs to these models are taken from observable markets where possible, but where this is not feasible, estimates are used in establishing fair values. These estimates may include considerations of liquidity, volatility, and correlation.

#### 4. SEGMENT REPORTING

Business segment information is reported on the basis that is used internally for evaluating segment performance and deciding how to allocate resources among operating segments. Accordingly, the segment information is reported based on the nature of service the Group is providing.

The segments where the Group operate follow:

- Real estate development sale of high-end, upper middle-income and affordable residential lots and units and lease of residential developments under partnership agreements
- Leasing lease of the Group's retail mall
- Property management facilities management of the residential and corporate developments of the Group and other third party projects, including provision of technical and related consultancy services.



Segment performance is evaluated based on operating profit or loss and is measured consistently with operating profit or loss in the consolidated financial statements. Details of the Group's operating segments as of and for the period ended March 31, 2017 are as follows:

	Real Estate	Property		Adjustments and	
	Development	Management	Leasing	Elimination	Consolidated
Revenue	₽ 1,231,063,408	₽99,302,677	₽81,933,299	-	P1,412,299,384
Costs and expenses					
Cost of real estate sales and					
services	790,625,597	65,532,815	55,615,261	-	911,773,673
General, administrative and selling					
expenses	538,946,438	15,139,137	40,705,952	-	594,791,527
Operating income	(98,508,627)	18,630,725	(14,387,914)	-	(94,265,816
Other income (expenses)					
Interest and other income	465,170,859	6,649	137,134,457	(57,061,752)	545,250,213
Interest and other financing charges	(109,380,715)	(63,744)	(84,249,819)	57,061,752	(136,632,526
Income before income tax	257,281,517	18,573,630	38,496,724	-	314,351,871
Provision for income tax	71,779,225	-	(50,876,129)	-	20,903,096
Net income	₽185,502,292	<b>₽18,573,630</b>	<b>P89,372,853</b>	P-	₽293,448,775
Net income attributable to:					
Owners of the Parent Company	<b>₽185,502,292</b>	<b>₽18,573,630</b>	<b>₽</b> 89,372,853	₽-	<b>P293,448,775</b>
Noncontrolling interests	-	-		-	-
	<b>₽185,502,292</b>	₽18,573,630	<b>₽</b> 89,372,853	<b>P</b> -	₽293,448,775
Other information					
Segment assets	₽ 46,559,053,591	₽194,938,780	₽6,129,132,013	(₽11,468,268,880)	₽41,414,855,504
Deferred tax assets	164,784,049	15,487,058	-	-	180,271,107
Total Assets	₽ 46,723,837,640	<b>₽210,425,838</b>	₽6,129,132,013	(₽11,468,268,880)	<b>₽</b> 41,595,126,611
Segment liabilities	P24,894,226,524	<b>₽159,796,578</b>	P4,065,060,813	(₽5,727,796,808)	, , ,
Deferred tax liabilities	2,383,584,608	-	180,385,835	-	2,563,970,443
Total Liabilities	<b>₽</b> 27,277,811,132	<b>₽159,796,578</b>	P4,245,446,648	(₽5,727,796,808)	₽25,955,257,550

# 5. CASH AND CASH EQUIVALENTS

This account consists of:

Cash on hand and in banks	₽2,121,997,815
Cash equivalents	303,082,136
	₽2,425,079,951

Cash in banks earns interest at the prevailing bank deposit rates. Cash equivalents are short-term, highly liquid investments that are made for varying periods of up to three (3) months depending on the immediate cash requirements of the Group, and earn interest at the prevailing short-term rates ranging from 0.5% to 2.5%.



# 6. RECEIVABLES

This account consists of:

Trade receivables	
Real estate	₽10,661,608,226
Management fees	85,234,841
Leasing receivable	53,135,068
Receivable from employees	564,351,593
Receivable from related parties	230,514,055
Advances to customers	27,221,349
Other receivables	319,448,717
	11,941,513,849
Allowance for impairment losses	(10,989,287)
	11,930,524,562
Noncurrent portion of real estate receivables	3,969,254,948
	₽7,961,269,614

Real estate receivables pertain to receivables from the sale of real estate properties including residential condominium units and subdivision house and lots. These are collectible in monthly installments over a period of one to five years, bear no interest and with lump sum collection upon project turnover. Titles to real estate properties are not transferred to the buyer until full payment has been made.

Management fees are revenues arising from property management contracts. These are collectible on a 15- to 30-day basis depending on the terms of the service agreement.

Receivable from employees pertain to cash advances for retitling costs, taxes and other operational and corporate-related expenses. This also includes salary and other loans granted to the employees and are recoverable through salary deductions.

Advances to customers pertain to expenses paid by the Group in behalf of the customers for the taxes and other costs incurred in securing the title in the name of the customers. These receivables are billed separately to the respective buyers and are expected to be collected within one (1) year.

Other receivables pertain to the amount collectible from customers related to accruals made by the Group for VAT on real estate sales which will be collected along with the monthly installments from customers over a period of one to five years. This also includes advances made to condo corp which are due and demandable and bear no interest.

# Receivable financing

The Group entered into various agreements with a local bank whereby the Group sold its real estate receivables at average interest rates of 5.75% to 8.50% as of March 31, 2017. The purchase agreements provide that the Group will substitute defaulted contracts to sell with other contracts to sell of equivalent value.

The Group still retains the sold receivables in the receivables account and records the proceeds from these sales as long-term debt (see Note 18). The gross amount of real estate receivables used as collateral amounted to P4,878.85 million as of March 31, 2017.



# 7. REAL ESTATE INVENTORIES

This account represents the real estate projects for which the Group has been granted license to sell by the Housing and Land Use Regulatory Board of the Philippines. Details of this account follow:

Condominium units	₽13,141,373,202
Residential house and lots	505,816,089
	₽13,647,189,291

The rollforward of this account follows:

At January 1	₽13,537,720,701
Construction costs incurred	694,540,828
Borrowing costs capitalized	205,553,359
Cost of real estate sales	(790,625,597)
At March 31	₽13,647,189,291

General borrowings were used to finance the Group's ongoing real estate projects. The related borrowing costs were capitalized as part of real estate inventories.

Real estate inventories recognized as "Cost of real estate sales" amounted to P790.63 million. Such cost of sales is derived based on the standard cost for the current reporting period.

The Group has no inventories carried at fair value. Carrying amount pledged as security for liabilities totals P3,070.80 million.

# 8. LAND HELD FOR FUTURE DEVELOPMENT

Land held for future development consists of parcels of land acquired by the Group for future real estate development.

This account consists of:

Land held by CCC	₽388,333,944
Land held by CLC	375,834,294
	₽764,168,238

#### Land held by CCC

This pertains to a property with an area of 200,000 sqm located in Novaliches, Quezon City which was acquired by the Group intended for development into a mixed development housing project.

#### Land held by CLC

On April 5, 2011, CLC acquired an industrial lot located in Mandaluyong City with an area of 14,271 sq.m. under the registered name of Noah's Ark Sugar Refinary for P43.00 million.

In 2016, CLC acquired a parcel of land situated in Batangas with an area of 359,677 sqm under the registered name of Citystate Nasugbu Development Corporation amounting to P208.74 million.

In 2017, TPI Inc. I acquired a parcel of land situated in Barrio, Tanauan, Tanza, Cavite with an area of 98,868 sqm. under the registered name of Cavite Autopark Corporation for P124.1 million.



Land held for future development pertaining to the 24,837 sqm of industrial lot situated in Mandaluyong City amounting to P43.31 million was transferred to "Real estate inventories" account in 2015 as it already started its development.

# 9. ADVANCES TO SUPPLIERS AND CONTRACTORS

Advances to suppliers and contractors amounting to P2,152.24 million as of March 31, 2017 are recouped upon every progress billing payment depending on the percentage of accomplishment.

# 10. PREPAYMENTS AND OTHER CURRENT ASSETS

This account consists of:

Deferred selling expenses	₽585,396,755
Creditable withholding taxes	465,762,666
Input taxes	175,016,451
Prepaid expenses	24,654,638
Tax credit certificates	1,015,124
Others	30,650,775
	₽1,282,496,409

Deferred selling expenses pertain to costs incurred in selling real estate projects prior to its development. These capitalized costs shall be charged to expense in the period in which the construction begins and the related revenue is recognized. See Note 15 for noncurrent portion.

Creditable withholding taxes are attributable to taxes withheld by third parties arising from real estate sale, property management fees and leasing revenues.

Input taxes are fully realizable and will be applied against output VAT.

Prepaid expenses mostly pertain to prepayments of insurance premiums which will be applied throughout the remaining term of the related contracts.

Tax credit certificates pertain to the Group's claims granted by the Bureau of Internal Revenue in relation to income and value added tax refunds. Tax credit certificates and creditable withholding taxes will be applied against income tax payable.

# 11. DEPOSIT FOR PURCHASED LAND

This account pertains to payments made to property owners for the acquisition of parcels of land in Quezon City, Metro Manila , Novaliches, Metro Manila and Batulao, Batangas in the amount of P266.57 million, P576.12 million and P92.47 million respectively. This represents deposits made to land owners for the purchase of certain parcels of land that are intended for future development. The Group normally makes deposits before a Contract to Sell (CTS) or Deed of Absolute Sale (DOAS) is executed between the Group and the land owner. These are recognized at cost.

# **12. INVESTMENT IN AND ADVANCES TO JOINT VENTURES**

The Group's investments in and advances to joint ventures as of March 31, 2017 are shown below.

A2Global, Inc.	₽162,887,995
One Pacstar Realty Corporation	184,399,960
Two Pacstar Realty Corporation	39,698,845
Asian Breast Center Inc.	6,955,900
	₽393,942,700



#### Investment in A2Global Inc.

As of March31, 2016, A2Global is still in the preoperating stage.

In 2013, the Parent Company entered into an agreement with Asian Carmakers Corp. (ACC) and other individuals which aim to create an entity with the primary purpose to develop, own and manage properties of all kinds and nature and to develop them into economic and tourism zones, golf course, theme parks and all other forms of leisure estates.

On February 26, 2013, the Parent Company acquired 122,200 shares in A2Global Inc.(A2Global) with an acquisition price of P3.06 million, for a 48.88% ownership. A2Global has six directors, three from the Parent Company and three from ACC.

A2 Global's principal place of business is 5<sup>th</sup> floor, Pacific Star Building, Gil Puyat Avenue corner Makati Avenue, Makati City

According to its by-laws, most of the major business decisions of A2Global shall require the majority decision of the board. Because the board is equally represented, the arrangement is considered a joint venture and is measured using the equity method.

Total investments in and advances made by the Parent Company to A2Global for working capital and other expenses amounted to P162.89 million as of March 31, 2017.

#### Investment in One Pacstar Realty Corporation and Two Pacstar Realty Corporation

On October 22, 2014, CLC entered into an agreement with La Costa Development Corporation, Inc. (La Costa) to take out the Ioan of La Costa with Union Bank of the Philippines in its name and for its sole account.

For and in consideration of the loan take out, La Costa transferred, ceded, and conveyed 196,250 shares of One Pacstar Realty Corporation (One Pacstar) and 42,250 shares of Two Pacstar Realty Corporation (Two Pacstar).

Provisions in the agreement grant CLC to vote using the owned shares in the meetings of the stockholders of One Pacstar and Two Pacstar. The Group currently owns 50% of the total voting shares with the remaining 50% owned by La Costa for both One Pacstar and Two Pacstar. This is tantamount to the two companies sharing having joint control over One Pacstar and Two Pacstar. The primary purpose of One Pacstar and Two Pacstar is to acquire, own, lease, and manage lands and all other kinds of real estate properties.

Total investments in and advances made by CLC to One Pacstar and Two Pacstar amounted to P184.40 million and P39.70 million, respectively, as of March 31, 2017.

#### Investment in Asian Breast Center Inc.

On January 7, 2016, CMDC acquired 79,999 shares in Asian Breast Center, Inc. (ABC) with an acquisition price of P8.00 million, for a 20.78% ownership. ABC has five (5) directors, one from the Group and four from ABC. Because the Group has only significant influence, this arrangement is considered as an investment in associate and is measured using the equity method.

The primary purpose of ABC is to provide comprehensive ambulatory care for women afflicted with any form of breast disease, including prevention, early detection, early diagnosis, and treatment.

ABC's principal place of business is 8<sup>th</sup> Floor, Centuria Medical Makati, Kalayaan Avenue, Makati City.

Total investments in and advances made by the Group to ABC amounted to P6.96 million as of March 31, 2017.



# **13. INVESTMENT PROPERTIES**

The Group's investment properties are classified as of March 31, 2017 is shown below:

Building	₽2,742,534,818
Land	2,740,067,382
Construction-in-progress	646,529,813
· •	₽6,129,132,013

Movements in this account are as follows:

At January 1	₽5,940,259,700
Construction in progress	188,872,313
At March 31	₽6,129,132,013

Investment properties are stated at fair value, which has been determined based on valuations performed by Cuervo Appraisers, Inc., an accredited independent valuer, as of December 31, 2016. Cuervo Appraisers, Inc. is an industry specialist in valuing these types of investment properties.

The fair value of the investment properties was estimated by using the Sales Comparison Approach (SCA), Depreciated Replacement Cost (DRC) and the discounted cash flow method (DCF). SCA is an an approach to value that considers the sales of similar or substitute properties and related market data and establishes a value estimate by processes involving comparison. DRC determines the replacement cost of each replaceable asset in accordance with current market prices of materials, labor, contractor's overhead, profit and fees, and all other attendant costs associated with its acquisition and installation in place but without provision for overtime or bonuses for labor and premiums for materials. This replacement cost is adjusted for accrued depreciation as evidenced by observed condition and extent, character and utility of the property. DCF considers the future cash flows from lease contracts.

For the three month period ended March 31, 2017, the Group recognized leasing revenue from the use of the said real properties amounting P81.93 million and incurred direct cost of leasing amounting to P55.62 million in relation to these investment properties.

# **14. PROPERTY AND EQUIPMENT**

The Group acquired property and equipment amounting to P17.17 million during the three-month period ended March 31, 2017. Depreciation expense amounted to P8.91 million and P13.12 million for the three months ended March 31, 2017 and 2016, respectively.

The breakdown of depreciation expense is shown below.

Real estate inventories (Note 7)	₽1,442,320
General, administrative and selling expenses (Note	
22)	7,470,464
At March 31	₽ 8,912,784



# **15. OTHER NON-CURRENT ASSETS**

This account consists of:

Deferred selling expenses	₽396,274,005
Rental deposits	140,074,543
Deferred financing costs	50,185,326
Land	41,763,183
Intangibles	40,513,992
Available for sale securities	7,783,399
Others	11,266,785
	₽687,861,233

Deferred selling expenses pertain to costs incurred in selling real estate projects prior to its development. These capitalized costs shall be charged to expense in the period in which the construction begins and the related revenue is recognized. See Note 10 for current portion.

Deferred financing costs pertain to transaction costs incurred in obtaining certain loan facility; however, no availment was made as of March 31, 2017. These deferred financing costs will be amortized upon availment of the loan facility (see Note 18).

Land pertains to a 2,000 square-meter lot that is intended to be donated in favor of the City Government of Makati.

Intangible assets include software costs and trademarks. Software cost includes application software and intellectual property licenses owned by the Group. Trademarks are licenses acquired separately by the Group. These licenses arising from the Group's marketing activities have been granted for a minimum of 10 years by the relevant government agency with the option to renew at the end of the period at little or no cost to the Group. Previous licenses acquired have been renewed and enabled the Group to determine that these assets have an indefinite useful life. As of March 31, 2017 and 2016, no impairment has been recognized on these assets.

Rental deposits mostly pertain to security deposits held and applied in relation to the Group's lease contracts for their administrative and sales offices. The deposits are noninterest-bearing and are recoverable through application of rentals at the end of the lease term.

Available for sale financial assets pertain to quoted and unquoted shares of stocks of the Group. Investments in unquoted shares of stock include unlisted shares of public utility companies intended to be held for cash management purposes.

# 16. ACCOUNTS AND OTHER PAYABLES

This account consists of:

Accounts payable	₽3,196,004,725
Retentions payable	223,621,314
Accrued expenses	78,469,283
Other Payables	109,966,843
	₽3,608,062,165

Accounts payable are attributable to the construction costs incurred by the Group. These are non- interest-bearing and with terms of 15 to 90 days.

Retentions payable are noninterest-bearing and are normally settled on a 30-day term upon completion of the relevant contracts.



Accrued expenses consist mainly of utilities, marketing costs, professional fees, communication, transportation and travel, security, insurance, representation and taxes payable.

# 17. CUSTOMERS' ADVANCES AND DEPOSITS

The Group requires buyers of residential units to pay a minimum percentage of the total selling price as deposit before a sale transaction is recognized. In relation to this, the customers' advances and deposits represent payments from buyers which have not reached the minimum required percentage. When the level of required payment is reached by the buyer, a sale is recognized and these deposits and down payments will be applied against the related installment contracts receivable.

The account also includes the excess of collections over the recognized receivables based on percentage of completion. As of March 31, 2017 customers' advances and deposits amounted to P2,841.93 million.

# **18. SHORT-TERM AND LONG-TERM DEBT**

<u>Short-term Debt</u> Short-term debt consists of:

Trust receipts	₽395,983,517
Bank loans - Philippine Peso	5,000,000
	₽400.983.517

Trust receipts (TRs) are facilities obtained from various banks to finance purchases mainly of construction materials for the CCDC, CLC and MDC's projects. Under these facilities, the banks essentially pay the Company's suppliers then require the Company to execute trust receipts over the goods purchased. The interest on these facilities is payable monthly or quarterly in arrears and full payment of principal balance is at maturity of one year with option to prepay or partially pay principal before maturity. The TRs have a weighted average interest rate 6.06% per annum as of March 31, 2017. This is lower compared to the 6.13% weighted average interest rate as of December 31, 2016.

Bank loans pertain to short-term promissory note (PN) amounting to P5.00 million which was obtained from a local bank for CPMI's additional working capital requirements. This was renewed by CPMI in 2016 with the same terms. The PN has a term of one (1) year with a fixed interest rate of 6.50% per annum (p.a.) and principal repayment of which is to be made at maturity date.

# Long-term Debt

Long-term debt consists of:

Payable under CTS financing	₽6,364,693,511
Bank loan - Philippine Peso	5,208,489,607
Bank Ioan – USD	695,100,000
Car loan financing	29,493,532
	12,297,776,650
Less current portion	1,668,009,706
	₽10,629,766,944

# Payable under CTS financing

Contract-To-Sell (CTS) financing pertains to loan facilities which were used in the construction of the Group's real estate development projects. The related PNs have terms ranging from thirty-six (36) to forty-eight (48) months and are secured by the buyer's post-dated checks, the corresponding CTS, and parcels of land held by the Parent Company. The Group retained the assigned receivables in the "Trade receivables" account and recorded the proceeds from these assignments as "Long-term debt".



The gross amount of ICR used as collateral amounted to P4,878.85 million as of March 31, 2017, lower than P7,119.76 million as of December 31, 2016.

These CTS loans approved as of March 31, 2017 bear fixed interest rates ranging from 5.50% to 7.50%, the same range for CTS loans approved as of December 31, 2016.

#### Bank Ioan – Philippine Peso

Bank loans pertain to long-term debt from various banks used to finance the construction and development of the Group's projects. The Group's subsidiary obtained a P4,000.00 million Term Loan Facility with BDO in August 2016. This was mainly used to finance working capital requirements and to settle the existing loans with BDO. The four-year term facility bears interest of 6.125%, lower than the 6.25% interest for the previous term loans.

In December 2016, another subsidiary of the Group signed an Omnibus Agreement with Chinabank for a three-year Notes Facility amounting to P2,000 million. Of the total facility amount, P1,500 million was drawn in December 2016. The proceeds of this Notes Facility which carries an interest of 5.75% was used to prepay other loans with interest rates as high as 8.00%.

### Car loan financing

A local bank has also extended a leasing facility to the Company for the purpose of renting vehicles to be used in the conduct of business. Under this facility, the lease guarantees the Company (the lessee or renter) the use of vehicles and the bank (the property owner) regular payments for a specific period.

As of March 31, 2017, CPGI, CCDC and CLC's outstanding loan balance under these lease facility amounted to P29.5million. The lease facility bears interest ranging from 7.00% to 7.50% as of March 31, 2017.

#### Security and Debt Covenants

Certain bi-lateral, trust receipts, payables under CTS financing and bank loans have mortgaged property wherein such property can no longer be allowed to be separately used as collateral for another credit facility, grant loans to directors, officers and partners, and act as guarantor or surety in favor of banks. As of March 31, 2017, the carrying values of the properties mortgaged for trust receipts, payables under CTS financing and bank loans were amounted to P3,070.80 million.

Certain bi-lateral loans have the covenants including maintenance of a debt-to-equity ratio of not more than 2.33 and 3.00, and a debt service coverage ratio of at least 1.5x. The syndicated term loan has a covenant, specific to the projects it is financing, of having loan to security value of no more than 50.00% and loan to gross development value of no more than 20.00%. Security value includes, among other things, valuation appraisal by independent appraisers and takes into account the sold and unsold sales and market value of the properties. The Loan Agreements require submission of the valuation of each mortgage properties on an annual basis or upon request of the facility agent. The bank loans contain negative covenant that the Group's payment of dividend is subject to certain financial ratios.

As of March 31, 2017 and December 31, 2016, the Group has complied with the loan covenants.

#### Borrowing Costs

The total borrowing costs incurred by the Group from its short-term, long-term debts and bonds payable as of March 31, 2017 amounted to P270.1 million. Borrowing cost capitalized amounted to P205.55 million for the period ended March 31, 2017.

#### Interest Expense and Other Finance Charges

Interest and other financing charges for the short term, long-term debt and bonds payable for the three month period ended March 31, 2017 amounted to P134.43 million.



# 19. BONDS PAYABLE

Bond payable consists of the following:

Three-year bond	₽1,187,360,000
Five-and-half year bond	1,393,530,000
Seven-year bond	119,110,000
	2,700,000,000
Less: Unamortized transaction costs	21,212,527
	₽2,678,787,473

In 2014, CPGI raised P2.70 billion worth of SEC-registered unsecured fixed rate peso retail bonds due on September 2, 2017 for the three-year bonds, on March 2, 2020 for the five-and-half year bonds and on September 2, 2021 for the seven-year bonds.

The CPGI bonds which were listed at the Philippine Dealing & Exchange Corp. (PDEx) on September 2, 2014, have interest rates of 6% p.a. for the three-year bonds, 6.6878% p.a. for the five-and-a-half year bonds, and 6.9758 % p.a. for the seven-year bonds. The CPGI bonds have been rated "AA+" with a Stable outlook by the Credit Rating and Investor Services Philippines Inc. (CRISP).

# 20. LIABILITY FROM PURCHASED LAND

This account pertains to the outstanding payable of the Company for the cost of land purchases recognized under "Real estate inventories" and "Land held for future development". These amounted to P519.70 million as of March 31, 2017.

# 21. EQUITY

Capital Stock

The details of the Parent Company's common shares follow:

	31-Mar-2017	31-Dec-2016
	(Unaudited)	(Audited)
Authorized shares	18,000,000,000	18,000,000,000
Par value per share	P0.53	₽0.53
Issued and subscribed shares	11,699,723,690	11,699,723,690

# Placement and Subscription Agreement between the Parent Company and CPI

On March 5, 2013, the Parent Company entered into a Subscription and Placement Agreement with CPI, Standard Chartered Securities (Singapore) Pte. Limited (Standard Chartered) and Macquarie Capital (Singapore) Pte. Limited (Macquarie) wherein CPI has appointed Standard Chartered and Macquarie to offer 800,000,000 existing common shares (the Offer Shares) of the Parent Company at P2.05 per share (the Offer Price) outside the United States in reliance on Regulation S under the U.S. Securities Act. On the same day, the Parent Company and CPI entered into a Subscription Agreement wherein CPI has agreed to subscribe for the new common shares to be issued by the Parent Company in an amount equal to the number of the Offer Shares sold by CPI at a price equal to the Offer Price.

On February 18, 2012, the Parent Company entered into a Placement Agreement with CPI, UBS AG (UBS) and Macquarie Capital (Singapore) Pte. Limited (Macquarie) wherein CPI has appointed UBS and Macquarie to offer 1,333,333,000 existing common shares (the Offer Shares) of the Parent Company at P1.75 per share (the Offer Price) outside the United States in reliance on Regulation S under the U.S. Securities Act. On the same day, the Parent Company and CPI entered into a Subscription Agreement wherein CPI has agreed to subscribe for the new common shares to be



issued by the Parent Company in an amount equal to the number of the Offer Shares sold by CPI at a price equal to the Offer Price.

#### Treasury shares

On January 7, 2013, the BOD of the Parent Company approved a share buyback program for those shareholders who opt to divest of their shareholdings in the Parent Company. A total of P800.00 million worth of shares will be up for buyback for a time period of up to 24 months.

As of March 31, 2017, a total of 114.56 million shares were reacquired at a total cost of P109.67 million. There are no shares reacquired during the three month period ended March 31, 2017.

#### Equity reserve

Equity reserve amounting to P63.76 million as of March 31, 2017 is the difference between the acquisition cost and the adjusted carrying value of the noncontrolling interest in CPMI.

#### Retained earnings

Retained earnings include the accumulated equity in undistributed net earnings of consolidated subsidiaries amounting to P6,791.18 million and P6,497.73 million as of March 31, 2017 and December 31, 2016, respectively. These amounts are not available for dividend declaration until these are declared by the subsidiaries.

#### Cash dividend declaration

On June 22, 2016, the BOD of the Parent Company approved the declaration of P0.02 per share cash dividends amounting to P205.02 million for distribution to the stockholders of the Parent Company of record as of July 12, 2016 which was paid on July 20, 2016

On June 15, 2015, the BOD of the Parent Company approved the declaration of P0.02 per share cash dividends amounting to P201.16 million for distribution to the stockholders of the Parent Company of record as of July 3, 2015 which was paid on July 16, 2015.

On April 4, 2014, the BOD of the Parent Company approved the declaration of P0.02 per share cash dividends amounting to P184.47 million for distribution to the stockholders of the Parent Company of record as of May 15, 2014 which was paid on June 5, 2014.

#### Increase in authorized capital stock and declaration of stock dividend

At a special meeting of the Board of Directors held on June 23, 2014, the Board of Directors of Century Properties Group Inc. approved the following resolutions:

- (1) Approval of the increase in the authorized capital stock of Century Properties Group Inc. (the "Corporation") from Five Billion Three Hundred Million Pesos (P5,300.00 million), divided into 10,000.00 million common shares, par value of P0.53 Peso per share, to Nine Billion Five Hundred Forty Million Pesos (P9,540.00 million) divided into 18,000.00 million common shares with par value of P0.53 per share.
- (2) Approval, ratification and confirmation subject to the consents and approvals, of the increase in the authorized capital stock of the Corporation at a price of P0.53 per share or at an aggregate price equivalent to Four Billion Two Hundred Forty Million Pesos (P4,240.00 million) and the corresponding payment thereof by way of the declaration of stock dividends equivalent to Two Billion (2,000.00 million) common shares amounting to One Billion Sixty Million Pesos (P1,060.00 million) to be taken out of the Corporation's retained earnings. This amount represents at least the minimum 25% subscribed and paid-up capital requirement for the increase of the authorized capital stock from Ten Billion common shares to Eighteen Billion common shares with par value of P0.53 per share.

The aforesaid resolutions were approved by the Stockholders during the Annual Stockholders' Meeting held last July 23, 2014.

On October 8, 2014, the Securities and Exchange Commission (SEC) approved the increase in the authorized capital stock of the Parent Company from Five Billion Three Hundred Million Pesos



(P5,300.00 million), divided into Ten Billion (10,000.00 million) common shares, par value of P0.53 per share, to Nine Billion Five Hundred Forty Million Pesos (P9,540.00 million) divided into Eighteen Billion (18,000.00 million) common shares with par value of P0.53 per share.

On November 11, 2014, the Philippine Stock Exchange, Inc. approved the application of the Company to list additional 730.32 million common shares, with a par value of P0.53 per share, to cover the Company's 20.62% stock dividend declaration to stockholders of record as of October 27, 2014 which was paid on November 14, 2014.

#### Non-controlling interest and equity reserve

On June 17, 2016, the SEC approved the application of CCDC II to increase its authorized capital stock from 2.00 million shares to 1,279.88 million shares. Subsequently on August 12, 2016, MC subscribed to 511.56 million shares of CCDC II at a subscription price of P905.46 million for a 40% proportionate interest in CCDC II of which P190.52 million has been paid. This resulted in the dilution of the Group's ownership in CCDC II and the recognition of non-controlling interest amounting to P119.79 million. The difference between the consideration paid by MC and the net assets of CCDC II given up amounting to P70.73 million is accounted for as equity reserve included under "Other components of equity" in the consolidated statements of changes in equity.

The Group's non-controlling interest recognized is the proportionate interest of MC to CCDC II net of any unpaid subscription at the subscription date.

#### Capital management

The primary objective of the Group's capital management is to ensure that it maintains a strong and healthy consolidated statement of financial position to support its current business operations and drive its expansion and growth in the future.

The Group undertakes to establish the appropriate capital structure for each business line, to allow it sufficient financial flexibility, while providing it sufficient cushion to absorb cyclical industry risks.

The Group considers debt as a stable source of funding. The Group attempts to continually lengthen the maturity profile of its debt portfolio and makes it a goal to spread out its debt maturities by not having a significant percentage of its total debt maturing in a single year.

The Group manages its capital structure and makes adjustments to it, in the light of changes in economic conditions. It monitors capital using leverage ratios on both a gross debt and net debt basis. As of March 31, 2017, the Group had the following ratios:

Debt to equity	1.0x
Net debt to equity	0.8x

Debt consists of short-term and long-term debts. Net debt includes short-term and long-term debt less cash and cash equivalents, short-term investments and AFS financial assets. Equity, which the Group considers as capital, pertains to the equity attributable to equity holders of the Parent Company excluding equity reserve, loss on AFS financial assets and remeasurement loss on defined benefit plan, amounting to a total of P15,686.49 million and P15,228.65 million as of March 31, 2017 and December 31, 2016, respectively.

The Group is subject to externally imposed capital requirements due to loan covenants (see Note 18). No changes were made in the objectives, policies or processes for managing capital during the years ended March 31, 2017 and December 31, 2016.



# 22. EARNINGS PER SHARE

Basic/diluted earnings per share amounts attributable to equity holders of the Parent Company for March 31, 2017 and 2016 are as follow:

	March 31, 2017 (Unaudited)	March 31, 2016 (Unaudited)
Net income attributable to the		
owners of the Parent Company	₽293,448,775	₽312,976,312
Weighted average number of shares	11,679,931,964	11,679,931,964
Basic/diluted earnings per share	P0.025	₽0.027

Earnings per share are calculated using the consolidated net income attributable to the equity holders of Parent Company divided by the weighted average number of shares. To determine the weighted average number of shares, the stock dividend declaration was retroactively adjusted. Stock dividend declaration was approved by the BOD on June 23, 2014 and was paid on November 14, 2014 to stockholders of record as of October 27, 2014 (see Note 21).

# 23. GENERAL, ADMINISTRATIVE AND SELLING EXPENSES

This account consists of:

	March 31,	
	2017	2016
Marketing and promotions	₽ 254,818,103	₽188,091,133
Taxes and licenses	73,448,123	76,622,206
Salaries, wages and employee benefits	108,255,529	119,619,636
Commission	65,493,586	44,456,921
Outside services	5,224,445	15,973,252
Professional fees	33,486,264	11,804,479
Entertainment, amusement and recreation	13,984,254	10,149,271
Depreciation and amortization	7,470,464	7,020,328
Communication	6,148,997	5,234,504
Rent	7,411,206	5,709,343
Transportation and travel	2,388,016	4,337,590
Supplies	1,551,546	1,823,870
Utilities	4,071,506	451,785
Miscellaneous	11,039,488	11,398,367
	₽594,791,527	₽502,692,685

Miscellaneous expenses pertain mostly to repairs and maintenance and insurance.

# 24. PROVISIONS AND CONTINGENCIES

Some members of the Group are contingently liable for lawsuits or claims filed by third parties (including civil, criminal and administrative lawsuits and other legal actions and proceedings arising in the ordinary course of their business that are pending decision by the relevant court, tribunal or body and the final outcomes of which are not presently determinable). In the opinion of management and its legal counsels, given the present status of these cases, legal actions and proceedings, the eventual liability under these lawsuits or claims in the event adversely determined against such member of the Group, will not have a material or adverse effect on the Group's financial position and results of operations.

The information usually required by PAS 37, *Provisions, Contingent Liabilities and Contingent Assets*, is not disclosed on the grounds that it can be expected to prejudice the outcome of these lawsuits, claims or assessments. No provisions were made during the period.



# **25. FINANCIAL INSTRUMENTS**

#### Fair Value Information

The table below presents the carrying amounts and fair value of the Group's financial assets and liabilities are as follows:

#### Fair Value Information

The table below presents the carrying amounts and fair value of the Group's financial assets and liabilities are as follows:

	March 31, 2017 (Unaudited)		December 3	31, 2016 (Audited)
	Carrying Value	Fair Value	Carrying Value	Fair Value
Loans and receivables ICR	₽10,661,608,226	<b>₽10,661,608,226</b>	₽10,817,045,873	₽10,898,655,920
Other financial liabilities				
Long-term debt	<b>₽</b> 12,297,776,650	₽12,297,776,650	12,491,209,321	12,607,357,727
Bonds payable Liability from purchased	2,678,787,473	2,678,787,473	2,678,787,473	2,702,090,190
land	519,703,843	519,703,843	521,044,063	525,889,946
Total Financial Liabilities	₽15,496,267,966	P15,496,267,966	₽15,691,040,857	₽15,835,337,863

The methods and assumptions used by the Group in estimating the fair value of the financial instruments are as follows:

#### Financial assets

Cash and cash equivalents, receivables (excluding real estate receivables with more than one year tenor) and due from related parties - Carrying amounts approximate fair values due to the short term maturities of these instruments.

Noncurrent real estate receivables - Fair value is based on undiscounted value of future cash flows using the prevailing interest rates for similar types of receivables as of the reporting date using the remaining terms of maturity. The discount rate used ranged from 2.65% to 5.60% for the period ending March 31, 2017 and year ended December 31, 2016

AFS financial assets - Fair values are based on quoted prices published in the market.

#### Other financial liabilities

The fair values of accounts and other payables, due to related parties and short-term debt approximate the carrying amount due to the short-term maturities of these instruments.

The fair value of long-term debt and liability from purchased land are estimated using the discounted cash flow methodology using the Group's current incremental borrowing rates for similar borrowings with maturities consistent with those remaining for the liability being valued. The discount rates used for long-term debt ranged from 2.60% to 5.43% as of March 31, 2017 and December 31, 2016.

#### Fair Value Hierarchy

The Group uses the following hierarchy for determining and disclosing the fair value of the financial instruments by valuation technique:

Level 1: quoted (unadjusted prices) in active markets for identical assets and liabilities

Level 2: other techniques for which all inputs which have a significant effect on the recorded fair value are observable, either directly or indirectly.

Level 3: techniques which use inputs which have a significant effect on the recorded fair value that are not based on observable market data.

As of March 31, 2017 and December 31, 2016, the Group held AFS financial assets comprising of quoted equity securities which are measured at fair value. Accordingly, such investments are



classified under Level 1. The Group has no financial instruments measured under Level 2 and 3. In 2015 and 2014, the Group did not have transfers between Level 1 and 2 fair value measurements and no transfers into and out of Level 3 fair value measurements.

#### Financial Risk Management Policies and Objectives

The Group has various financial assets and liabilities such as cash, receivables, accounts and other payables and due to related parties, which arise directly from its operations. The Group has availed short-term and long-term debt for financing purposes.

Exposure to credit, interest rate and liquidity risks arise in the normal course of the Group's business activities. The main objectives of the Group's financial risk management are as follows:

- to identify and monitor such risks on an ongoing basis;
- to minimize and mitigate such risks; and
- to provide a degree of certainty about costs.

The Group's BOD reviews and approves the policies for managing each of these risks and they are summarized below:

#### Credit risk

Credit risk is the risk that a counterparty will not meet its obligations under a financial instrument or customer contract, leading to a financial loss. The Group trades only with recognized, creditworthy third parties. The Group's receivables are monitored on an ongoing basis resulting to manageable exposure to bad debts. Real estate buyers are subject to standard credit check procedures which are calibrated based on the payment scheme offered. The Group's respective credit management units conduct a comprehensive credit investigation and evaluation of each buyer to establish creditworthiness.

Receivable balances are being monitored on a regular basis to ensure timely execution of necessary intervention efforts. In addition, the credit risk for real estate receivables is mitigated as the Group has the right to cancel the sales contract without need for any court action and take possession of the subject house in case of refusal by the buyer to pay on time the due installment contracts receivable. This risk is further mitigated because the corresponding title to the subdivision units sold under this arrangement is transferred to the buyers only upon full payment of the contract price.

With respect to credit risk arising from the other financial assets of the Group, which comprise cash and cash equivalents and AFS financial assets, the Group's exposure to credit risk arises from default of the counterparty, with a maximum exposure equal to the carrying amount of these instruments. The Group transacts only with institutions or banks which have demonstrated financial soundness for the past 5 years.

The Group has no significant concentrations of credit risk.

#### Liquidity risk

Liquidity risk is the risk that an entity will encounter difficulty in raising funds to meet commitments associated with financial instruments. Liquidity risk may result from either the inability to sell financial assets quickly at their fair values; or the counterparty failing on repayment of a contractual obligation; or inability to generate cash inflows as anticipated.

The Group's objective is to maintain a balance between continuity of funding and flexibility through the use of bank loans and advances from related parties. The Group considers its available funds and its liquidity in managing its long-term financial requirements. It matches its projected cash flows to the projected amortization of long-term borrowings. For its short-term funding, the Group's policy is to ensure that there are sufficient operating inflows to match repayments of short-term debt.

#### Foreign currency risk

Financial assets and credit facilities of the Group, as well as major contracts entered into for the purchase of raw materials, are mainly denominated in Philippine Peso. There are only minimal



placements in foreign currencies and the Group does not have any foreign currency-denominated debt. As such, the Group's foreign currency risk is minimal.

#### Interest rate risk

Interest rate risk is the risk that changes in the market interest rates will reduce the Group's current or future earnings and/or economic value. The Group's interest rate risk management policy centers on reducing the overall interest expense and exposure to changes in interest rates. Changes in market interest rates relate primarily to the Group's interest bearing debt obligations with floating interest rates or rates subject to repricing as it can cause a change in the amount of interest payments.



**EXHIBIT 1** 

# Schedule of Financial Soundness Indicators March 31, 2017 and March 31, 2016

	As of March 31	
	2017	2016
Current Ratio	3.1x	2.5x
Debt to Equity Ratio	1.0x	0.9x
Total Liabilities to Total Equity Ratio	1.7x	1.5x
Asset to Equity Ratio	2.7x	2.5x
	For the three mo	nths March 31
	2017	2016
Return on Assets [Annualized]	2.8%	3.4%
Return on Equity [Annualized]	7.6%	8.5%
EBIT	451.0	555.2
EBITDA	458.5	562.2
Total Debt	15,366.3	13,089.5
Net Debt	12,941.2	12,239.8
Gross Profit from Real Estate Sales Margin	49.5%	51.2%
Net Income Margin	15.0%	16.1%
Net debt-to-equity ratio	0.8x	0.8x
Debt-to-EBITDA ratio	8.4x	5.8x
Net debt-to-EBITDA ratio	7.1x	5.4x

Notes:

- (1) Return on assets is calculated by dividing net income for the period by average total assets (beginning plus end of the period divided by two).
- (2) Return on equity is calculated by dividing net income for the period by average total equity (beginning plus end of the period divided by two).
- (3) EBIT is calculated as net income after adding back interest expense and provision for income tax. EBITDA is calculated as net income after adding back interest expense, depreciation and amortization and provision for income tax
- (4) Net debt is calculated as total debt less cash and cash equivalents as of the end of the period.
- (5) Gross profit from real estate sales margin is calculated as the sum of real estate sales and accretion of unamortized discount (which we record under interest and other income), less the cost of real estate sales, as a percentage of the sum of real estate sales and accretion of unamortized discount, for the period. We believe that including accretion of unamortized discount in this calculation is a useful measure of the profitability of our real estate operations because such unamortized discount forms part of the original contract price of the sales contracts.
- (6) Net margin is calculated as net income as a percentage of revenue for the period.
- (7) Net debt-to-equity ratio is calculated as net debt divided by total equity as of the end of the period.
- (8) Debt-to-EBITDA ratio is calculated as total debt as of the end of the period divided by EBITDA for the period calculated on an annualized basis.
- (9) Net debt to EBITDA ratio is calculated as net debt as of the end of the period divided by EBITDA for the period calculated on an annualized basis.
- (10) This ratio is obtained by dividing the Current Assets of the Group by its Current liabilities. This ratio is used as a test of the Group's liquidity.



# MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of operations covering 1<sup>st</sup> Quarter of 2017 vs 1<sup>st</sup> Quarter of 2016

### Revenue

# Real Estate

The Group account for real estate revenue from completed housing and condominium units and lots using the full accrual method. The Group uses the percentage of completion method, on a unit by unit basis, to recognize income from sales where the Group has material obligations under the sales contract to complete after the property is sold. Under this method, revenue is recognize as the related obligations are fulfilled, measured principally in relation to actual costs incurred to date over the total estimated costs. The Group typically requires payment of 20% to 50% of the total contract price, depending on the type of property being purchased, and buyers are given the duration of the construction period to complete such payment.

For the three months ended March 31, 2017, the Group recorded revenue from real estate sales amounting to P1,231.06 million and posted a decrease of 15.3% from P1,452.9 million in the same period of 2016.

The decrease in real estate sales is attributable to a significant portion of revenue recognized in 2016 and prior years from completed projects, as well as less pre-sales and less new project launches.

# Interest and Other Income

Interest and other income increased by 61.3% to P561.05 million for the period ended March 31, 2017 from P347.85 million in the same period ended March 31, 2016. This increase was due primarily to non-cash accretion of unamortized discounts during the period.

### Property management fee and other services

Property management fee and other services increased by 19.1% to P83.51 million in the period ended March 31, 2017 from P70.09 million in the same period ended March 31, 2016. The increase was due to the leasing escalation rate for certain tenants.

#### Leasing Revenue

An increase in leasing revenue to P81.93 million in the period ended March 31, 2017 from P75.26 million in the same period ended March 31, 2016 is due to the leasing rate escalation for certain tenants of 5%. Also, as of March 31, 2017, the Century City Mall occupancy rate is 96%.

# Costs and Expenses

Cost and expenses increased by 7.9% to P1,643.20 million in the three months ended March 31, 2017 from P1,523.52 million for the period ended March 31, 2016.

- Cost of real estate sales increased by 1.9% from P775.59 million in the three months ended March 31, 2016 to P790.63 million in the period ended March 31, 2017 due to increase in cost ratio for some projects.
- Cost of services increased by 17.7% to P65.53 million in the three months ended March 31, 2017 from P55.66 million in the period ended March 31, 2016. This was primarily related to its increase in property management revenue.
- General, administrative and selling expenses increased by 18.3% to P594.79 million in the three months ended March 31, 2017 from P502.69 million in the period ended March 31, 2016. The increase was due to prepaid expenses amortization related to the towers that just qualified from revenue recognition.
- Interest and other financing charges increased by 3.1% to P136.63 million for the three months ended March 31, 2017 from P132.58 million for the period ended March 31, 2016. This was



primarily due to bank fees and other financing charges paid other than capitalized borrowing costs during the period.

### Provision for Income Tax

Provision for income tax decreased by 80.9% to P20.90 million in the period ended March 31, 2017 from P109.6 million in the period ended March 31, 2016. The decrease was primarily due to relative decrease in the revenue generated from real estate sale during the period ended March 31, 2017 as compared to prior ended March 31, 2016.

#### Net Income

As a result of the foregoing, net income decreased by 6.2% to P293.45 million for the three months ended March 31, 2017 from P312.98 million in the period ended March 31, 2016.

# FINANCIAL CONDITION

#### As of March 31, 2017 vs. December 31, 2016

Total assets as of March 31, 2017 were P41,595.13 million compared to P41,308.52 million as of December 31, 2016, or a slight 0.7% increase. This was due to the following:

- Cash and cash equivalents decreased by P917.99 million from P3,343.07 million as of December 31, 2016 to P2,425.08 million as of March 31, 2017 primarily due to operational activities and net repayment of short-term and long-term debt during the period.
- Receivables increased by 4.58% from P11,407.64 million as of December 31, 2016 to P11,930.52 million as of March 31, 2017 million due to the revenue recognized during for the period pursuant to increase in pre-sales, in addition to the policies and estimates pursuant to the collectability of sales price and percentage of completion methods.
- Real estate inventories increased by 2.6% from P13,302.81 million as of December 31, 2016 to P 13,647.19 million as of March 31, 2017 due to development of various projects during the period.
- Land held for future development increased by 19.4% from P640.07 million to P764.16 million due to acquisition of Tanza I land.
- Deposit for purchased land decreased by 20.1% to P935.16 million from P1,170.12 million due to the cancellation of the application of payment for units purchased by a lot owner.
- Investment properties posted an increase of 3.2% to P6,129.13 million as of March 31, 2017 as compared to P5,940.25 million as of December 31, 2016 primarily due to other costs incurred for Forbes and Fort Projects.
- Other non-current assets increased by 8,1% from P636.59 million as of December 31, 2016 to P687.86 million as of March 31, 2017 due to deferred marketing expenses related to projects which did not commence construction during the period.

Total liabilities as of March 31, 2017 were P25,955.26 million compared to P25,962.10 million as of December 31, 2016, or a 0.03% decrease. This was due to the following:

- Accounts and other payables decreased by 10.0% from P4,010.69 million as of December 31, 2016 to P3,608.06 million as of March 31, 2017 which is directly related to the significant decrease of cash and cash equivalents.
- Short-term and long-term debt representing the sold portion of the Company's installment contracts receivables with recourse, syndicated loans, and bi-lateral term loans decreased by 2.3% from P12,997.16 million as of December 31, 2016 to P12.698.76 million as of March 31, 2017 due to various repayments made during the period.



- Other noncurrent liabilities increased by 61.7% from P269.52 million to P435.81 million due to the deposits received by CALC from buyers of its preferred shares during the period and the subscription of a minority holder for Tanza I.
- Income tax payable increased by 344.5% from P8.14 million as of December 31, 2016 to P36.20 million as of March 31, 2017 primarily due increase of taxable income during the period.

Total stockholder's equity net increased by 1.9% to P15,639.87 million as of March 31, 2017 from P15,346.4 million as of December 31, 2016 due to the net income recorded for the three months ended March 31, 2017.

# Material Changes to the Company's Balance Sheet as of March 31, 2017 compared to December 31, 2016 (increase/decrease of 5% or more)

Cash and cash equivalents decreased by P917.99 million from P3,343.07 million as of December 31, 2016 to P2,425.08 million as of March 31, 2017 primarily due to operational activities and net repayment of short-term and long-term debt during the period.

Receivables increased by 4.58% from P11,407.64 million as of December 31, 2016 to P11,930.52 million as of March 31, 2017 million due to the revenue recognized during for the period pursuant to increase in pre-sales, in addition to the policies and estimates pursuant to the collectability of sales price and percentage of completion methods.

Advances to suppliers and contractors increased by 8.1% from P1,991.83 million as of December 31, 2016 to P2,152.24 million due to advances made by the Group to its suppliers at the end of the period.

Land held for future development increased by 19.4% from P640.07 million to P764.16 million due to acquisition of Tanza I land.

Deposit for purchased land decreased by 20.1% to P935.16 million from P1,170.12 million due to the cancellation of the application of payment for units purchased by a lot owner.

Other non-current assets increased by 8,1% from P636.59 million as of December 31, 2016 to P 687.86 million as of March 31, 2017 due to deferred marketing expenses related to projects which did not commence construction during the period.

Accounts and other payables decreased by 10.0% from P4,010.69 million as of December 31, 2016 to P3,608.06 million as of March 31, 2017 which is directly related to the significant decrease of cash and cash equivalents.

Customers' advances and deposits increased by 20.4% from P2,360.36 million to P2,841.93 million due to the increase collections from accounts that does not qualified for revenue recognition during the period. Balances as of March 30, 2017 represents collection from customers which do not meet the revenue recognition criteria as of the end of the period.

Short-term and long-term debt representing the sold portion of the Company's installment contracts receivables with recourse, syndicated loans, and bi-lateral term loans decreased by 2.3% from P 12,997.16 million as of December 31, 2016 to P12.698.76 million as of March 31, 2017 due to various repayments made during the period.

Other noncurrent liabilities increased by 61.7% from P269.52 million to P435.81 million due to the deposits received by CALC from buyers of its preferred shares during the period and the subscription of a minority holder for Tanza I.

Income tax payable increased by 344.5% from P8.14 million as of December 31, 2016 to P36.20 million as of March 31, 2017 primarily due increase of taxable income during the period.



Total stockholder's equity net increased by 1.9% to P15,639.87 million as of March 31, 2017 from P15,346.4 million as of December 31, 2016 due to the net income recorded for the three months ended March 31, 2017.

# Material Changes to the Company's Statement of income for the three months ended March 31, 2017 compared to the three months ended March 31, 2016 (increase/decrease of 5% or more)

For the three months ended March 31, 2017, the Group recorded revenue from real estate sales amounting to P1,231.06 million and posted a decrease of 15.3% from P1,452.9 million in the same period of 2016. The decrease in real estate sales is attributable to a significant portion of revenue recognized in 2016 and prior years from completed projects, as well as less pre-sales and less new project launches.

Interest and other income increased by 61.3% to P561.05 million for the period ended March 31, 2017 from P347.85 million in the same period ended March 31, 2016. This increase was due primarily to non-cash accretion of unamortized discounts during the period.

Property management fee and other services increased by 19.1% to P83.51 million in the period ended March 31, 2017 from P70.09 million in the same period ended March 31, 2016. The increase was due to the leasing escalation rate for certain tenants.

An increase in leasing revenue to P81.93 million in the period ended March 31, 2017 from P75.26 million in the same period ended March 31, 2016 is due to the leasing rate escalation for certain tenants of 5%. Also, as of March 31, 2017, the Century City Mall occupancy rate is 96%.

Cost and expenses increased by 7.9% to P1,643.20 million in the three months ended March 31, 2017 from P1,523.52 million for the period ended March 31, 2016.

Cost of services increased by 17.7% to P65.53 million in the three months ended March 31, 2017 from P55.66 million in the period ended March 31, 2016. This was primarily related to its increase in property management revenue.

General, administrative and selling expenses increased by 18.3% to P594.79 million in the three months ended March 31, 2017 from P502.69 million in the period ended March 31, 2016. The increase was due to prepaid expenses amortization related to the towers that just qualified from revenue recognition.

Provision for income tax decreased by 80.9% to P20.90 million in the period ended March 31, 2017 from P109.6 million in the period ended March 31, 2016. The decrease was primarily due to relative decrease in the revenue generated from real estate sale during the period ended March 31, 2017 as compared to prior ended March 31, 2016.

As a result of the foregoing, net income decreased by 6.2% to P293.45 million for the three months ended March 31, 2017 from P312.98 million in the period ended March 31, 2016.



# Schedule of Financial Soundness Indicators March 31, 2016 and March 31, 2015

	As of M	As of March 31	
· · · · · · · · · · · · · · · · · · ·	2016	2015	
Current Ratio	2.5x	2.4x	
Debt to Equity Ratio	0.9x	0.8x	
Total Liabilities to Total Equity Ratio	1.5x	1.4x	
Asset to Equity Ratio	2.5x	2.4x	
	For the three mo	nths ended Mar 31	
· · · · · · · · · · · · · · · · · · ·	2016	2015	
Return on Assets [Annualized]	3.4%	5.8%	
Return on Equity [Annualized]	8.5%	13.9%	
EBIT	555.2	660.1	
EBITDA	562.2	666.1	
Total Debt	13,089.5	11,074.0	
Net Debt	12,239.8	10,353.7	
Gross Profit from Real Estate Sales Margin	51.2%	46.9%	
Net Income Margin	16.1%	15.3%	
Net debt-to-equity ratio	0.8x	0.8x	
Debt-to-EBITDA ratio	5.8x	4.2x	
Net debt-to-EBITDA ratio	544.3%	3.9x	

Notes:

- (1) Return on assets is calculated by dividing net income for the period by average total assets (beginning plus end of the period divided by two).
- (2) Return on equity is calculated by dividing net income for the period by average total equity (beginning plus end of the period divided by two).
- (3) EBIT is calculated as net income after adding back interest expense and provision for income tax. EBITDA is calculated as net income after adding back interest expense, depreciation and amortization and provision for income tax.
- (4) Net debt is calculated as total debt less cash and cash equivalents as of the end of the period.
- (5) Gross profit from real estate sales margin is calculated as the sum of real estate sales and accretion of unamortized discount (which we record under interest and other income), less the cost of real estate sales, as a percentage of the sum of real estate sales and accretion of unamortized discount, for the period. We believe that including accretion of unamortized discount in this calculation is a useful measure of the profitability of our real estate operations because such unamortized discount forms part of the original contract price of the sales contracts.
- (6) Net margin is calculated as net income as a percentage of revenue for the period.
- (7) Net debt-to-equity ratio is calculated as net debt divided by total equity as of the end of the period.
- (8) Debt-to-EBITDA ratio is calculated as total debt as of the end of the period divided by EBITDA for the period calculated on an annualized basis.
- (9) Net debt to EBITDA ratio is calculated as net debt as of the end of the period divided by EBITDA for the period calculated on an annualized basis.
- (10) This ratio is obtained by dividing the Current Assets of the Group by its Current liabilities. This ratio is used as a test of the Group's liquidity.



# MANAGEMENT DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS

Results of operations covering 1<sup>st</sup> Quarter of 2016 vs 1<sup>st</sup> Quarter of 2015

### Revenue

# Real Estate

The Group account for real estate revenue from completed housing and condominium units and lots using the full accrual method. The Group uses the percentage of completion method, on a unit by unit basis, to recognize income from sales where the Group has material obligations under the sales contract to complete after the property is sold. Under this method, revenue is recognize as the related obligations are fulfilled, measured principally in relation to actual costs incurred to date over the total estimated costs. The Group typically requires payment of 20% to 50% of the total contract price, depending on the type of property being purchased, and buyers are given the duration of the construction period to complete such payment.

For the three months ended March 31, 2016, the Group recorded revenue from real estate sales amounting to P1,452.9 million and posted a decrease of 44.5% from P2,618.1 million in the same period of 2015. The decrease in real estate sales is attributable to less revenue recognized in the first three months of 2016 for projects that turned over in the prior years. A significant portion of revenue from these projects were already recognized in 2015 and prior years. In addition, there were less project launches since 2015.

# Interest and Other Income

Interest and other income increased by 19.9% to P347.9 million for the period ended March 31, 2016 from P290.0 million in the same period ended March 31, 2015. This increase was due primarily to non-cash accretion of unamortized discounts reflecting increased revenue from real estate sales during the year.

# Property management fee and other services

Property management fee and other services decreased by 14.3% to P70.1 million in the period ended March 31, 2016 from P81.7 million in the same period ended March 31, 2015. This decrease was primarily due to decreased in building that is being managed by CPMI. As of March 31, 2016, the CPMI managed 47 buildings.

# Leasing Revenue

An increase in leasing revenue to P75.3 million in the period ended March 31, 2016 from P70.8 million in the same period ended March 31, 2015 is due to the leasing rate escalation for certain tenants of 5%. Also, as of March 31, 2016, the Century City Mall occupancy rate is 96%.

# **Costs and Expenses**

Cost and expenses decreased by 36.7% to P1,523.5 million in the three months ended March 31, 2016 from P2,407.5 million for the period ended March 31, 2015.

- Cost of real estate sales decreased by 49.1% from P1,524.7 million in the three months ended March 31, 2015 to P775.6 million in the period ended March 31, 2016. This is directly related to the decrease in real estate revenue.
- Cost of leasing increased by 185.4% to P57.0 million for the three months ended March 31, 2016 from P20.0 million in the period ended March 31, 2015. This is the direct cost incurred in relation to the operation of the Century City Mall, which is also directly related to the increase in mall operation.



- General, administrative and selling expenses decreased by 35.3% to P502.7 million in the three months ended March 31, 2016 from P776.7 million in the period ended March 31, 2015. The decrease was directly related to the lesser project launches.
- Interest and other financing charges increased by 618.6% to P132.58 million for the three months ended March 31, 2016 from P18.45 million for the period ended March 31, 2015. This was primarily due to bank fees and other financing charges paid other than capitalized borrowing costs during the period.

# **Provision for Income Tax**

Provision for income tax decreased by 42.2% to P109.6 million in the period ended March 31, 2016 from P189.5 million in the period ended March 31, 2015. The decrease was primarily due to relative decrease in the revenue generated from real estate sale during the period ended March 31, 2016 as compared to prior ended March 31, 2015.

#### Net Income

As a result of the foregoing, net income decreased by 33.3% to P313.0 million for the three months ended March 31, 2016 from P469.3 million in the period ended March 31, 2015.

#### FINANCIAL CONDITION

#### As of March 31, 2016 vs. December 31, 2015

Total assets as of March 31, 2016 were P36,982.5 million compared to P37,477.8 million as of December 31, 2015, or a slight 1.3% decrease. This was due to the following:

- Cash and cash equivalents decreased by P1,158.6 million from P2,008.3 million as of December 31, 2015 to P849.7 million as of March 31, 2016 primarily due to operational activities and net repayment of short-term and long-term debt during the period.
- Receivables increased by 5.9% from P11,384.6 million as of December 31, 2015 to P12,055.3 million as of March 31, 2016 million due to the revenue recognized during for the period pursuant to increase in pre-sales, in addition to the policies and estimates pursuant to the collectability of sales price and percentage of completion methods.
- During the three months ended March 31, 2016, real estate inventories increased by 6.1% from P10,953.3 million as of December 31, 2015 to P11,624.0 million due to development of various projects during the period.
- Investment properties posted an increase of 0.5% to P5,284.8 million as of March 31, 2016 as compared to P5,260.1 million as of December 31, 2015 primarily due to other costs incurred for Forbes and Fort Projects.
- Property and equipment decreased by 50.5% from P363.0 million to P179.8 million due to the depreciation recognized and disposal made during the period.
- Other non-current assets increased by 17.2% from P673.5 million as of December 31, 2015 to P789.2 million as of March 31, 2016 due to deferred marketing expenses related to CLC projects which did not commence construction during the period.

Total liabilities as of March 31, 2016 were P22,026.3 million compared to P22,844.0 million as of December 31, 2015, or a 3.6% decrease. This was due to the following:

 Accounts and other payables decreased by 42.2% from P3,154.5 million as of December 31, 2015 to P1,824.1 million as of March 31, 2016 which is directly related to the significant decrease of cash and cash equivalents.



- Short-term and long-term debt representing the sold portion of the Company's installment contracts receivables with recourse, syndicated loans, and bi-lateral term loans decreased by 7.3% from P11,248.5 million as of December 31, 2015 to P10,422.0 million as of March 31, 2016 due to various repayments made during the period.
- Other noncurrent liabilities increased by 96.4% from P68.1 million to P133.7 million due to the deposits received by CALC from buyers of its preferred shares during the period.
- Income tax payable increased by P17.8 million from P140.5 million as of December 31, 2015 to P158.3 million as of March 31, 2016 primarily due increase of taxable income during the period.

Total stockholder's equity net increased by 2.2% to P14,956.1 million as of March 31, 2016 from P14,633.9 million as of December 31, 2015 due to the net income recorded for the three months ended March 31, 2016.

# Material Changes to the Company's Balance Sheet as of March 31, 2016 compared to December 31, 2015 (increase/decrease of 5% or more)

Cash and cash equivalents decreased by P1,158.6 million from P2,008.3 million as of December 31, 2015 to P849.7 million as of March 31, 2016 primarily due to operational activities and net repayment of short-term and long-term debt during the period.

Advances to suppliers and contractors increased by 9.7% to P1,331.6 million as of March 31, 2016 from P1,214.6 million as of December 31, 2015 primarily due to advances made by the Group to its suppliers at the end of the period.

Investment properties posted an increase of 0.5% to P5,284.8 million as of March 31, 2016 as compared to P5,260.1 million as of December 31, 2015 primarily due to other costs incurred for Forbes and Fort Projects.

Deposits for purchased land increased by 5.7% from P881.4 million as of December 31, 2015 to P931.7 million as of March 31, 2016 due to payments made to property owners for the acquisition of parcels of land in Quezon City, Metro Manila, San Fernando, Pampanga, Novaliches, Metro Manila and Batulao, Batangas.

Property and equipment decreased by 50.5% from P363.0 million to P179.8 million due to the depreciation recognized and disposal made during the period.

Other non-current assets increased by 17.2% from P673.5 million as of December 31, 2015 to P789.2 million as of March 31, 2016 due to deferred marketing expenses related to CLC projects which did not commence construction during the period.

Accounts and other payables decreased by 42.2% from P3,154.5 million as of December 31, 2015 to P1,824.1 million as of March 31, 2016 which is directly related to the significant decrease of cash and cash equivalents.

Customers' advances and deposits increased by 62.9% from P2,053.9 million to P3,346.2 million due to the increase collections from accounts that does not qualified for revenue recognition during the period. Balances as of March 30, 2016 represents collection from customers which do not meet the revenue recognition criteria as of the end of the period.

Short-term and long-term debt representing the sold portion of the Company's installment contracts receivables with recourse, syndicated loans, and bi-lateral term loans decreased by 7.3% from P 11,248.5 million as of December 31, 2015 to P10,422.0 million as of March 31, 2016 due to various repayments made during the period.

Other noncurrent liabilities increased by 96.4% from P68.1 million to P133.7 million due to the deposits received by CALC from buyers of its preferred shares during the period.



Income tax payable increased by P17.8 million from P140.5 million as of December 31, 2015 to P158.3 million as of March 31, 2016 primarily due increase of taxable income during the period.

Total stockholder's equity net increased by 2.2% to P14,956.1 million as of March 31, 2016 from P14,633.9 million as of December 31, 2015 due to the net income recorded for the three months ended March 31, 2016.

# Material Changes to the Company's Statement of income for the three months ended March 31, 2016 compared to the three months ended March 31, 2015 (increase/decrease of 5% or more)

For the three months ended March 31, 2016, the Group recorded revenue from real estate sales amounting to P1,452.9 million and posted a decrease of 44.5% from P2,618.1 million in the same period of 2015. The decrease in real estate sales is attributable to less revenue recognized in the first three months of 2016 for projects that turned over in the prior years. A significant portion of revenue from these projects were already recognized in 2015 and prior years. In addition, there were less project launches since 2015.

Interest and other income increased by 19.9% to P347.9 million for the period ended March 31, 2016 from P290.0 million in the same period ended March 31, 2015. This increase was due primarily to non-cash accretion of unamortized discounts reflecting increased revenue from real estate sales during the year.

Property management fee and other services decreased by 14.3% to P70.1 million in the period ended March 31, 2016 from P81.7 million in the same period ended March 31, 2015. This decrease was primarily due to decreased in building that is being managed by CPMI. As of March 31, 2016, the CPMI managed 47 buildings.

An increase in leasing revenue to P75.3 million in the period ended March 31, 2016 from P70.8 million in the same period ended March 31, 2015 is due to the leasing rate escalation for certain tenants of 5%. Also, as of March 31, 2016, the Century City Mall occupancy rate is 96%.

Cost and expenses decreased by 36.7% to P1,523.5 million in the three months ended March 31, 2016 from P2,407.5 million for the period ended March 31, 2015. This was primarily due lower cost margin from projects that are newly qualified from revenue recognition.

Cost of real estate sales decreased by 49.1% from P1,524.7 million in the three months ended March 31, 2015 to P775.6 million in the period ended March 31, 2016. This is directly related to the decrease in real estate revenue.

Cost of leasing increased by 185.4% to P57.0 million for the three months ended March 31, 2016 from P20.0 million in the period ended March 31, 2015. This is the direct cost incurred in relation to the operation of the Century City Mall, which is also directly related to the increase in mall operation.

General, administrative and selling expenses decreased by months ended March 31, 2016 from P776.7 million in the period ended March 31, 2015. The decrease was directly related to the lesser project launches.

Interest and other financing charges increased by 618.6% to P138.6 for the three months ended March 31, 2016 from P18.4 million for the period ended March 31, 2015. This was primarily due to bank fees and other financing charges paid other than capitalized borrowing costs during the period.

Provision for income tax decreased by 42.2% to P109.6 million in the period ended March 31, 2016 from P189.5 million in the period ended March 31, 2015. The decrease was primarily due to relative decrease in the revenue generated from real estate sale during the period ended March 31, 2016 as compared to prior ended March 31, 2015.

As a result of the foregoing, net income decreased by 33.3% to P313.0 million for the three months ended March 31, 2016 from P469.3 million in the period ended March 31, 2015.



# **COMMITMENTS AND CONTINGENCIES**

The Parent Company's subsidiaries are contingently liable for guarantees arising in the ordinary course of business, including surety bonds, letters of guarantee for performance and bonds for its entire real estate project.



# PART II--OTHER INFORMATION

# Item 3. 1st Quarter of 2017 Developments

A. New Projects or Investments in another line of business or corporation.

# None

# B. Composition of Board of Directors

Name of Director	Position
Jose E.B. Antonio	Chairman of the Board
John Victor R. Antonio	Director
Jose Marco R. Antonio	Director
Jose Roberto R. Antonio	Director
Jose Carlo R. Antonio	Director
Ricardo Cuerva	Director
Rafael G. Yaptinchay	Director
Jose L. Cuisia	Independent Director
Stephen T. CuUnjieng	Independent Director
Carlos C. Ejercito	Independent Director

**C.** Performance of the corporation or result/progress of operations.

Please see unaudited Financial Statements and Management's Discussion and Analysis.

**D.** Declaration of Dividends.

# None

**E.** Contracts of merger, consolidation or joint venture; contract of management, licensing, marketing, distributorship, technical assistance or similar agreements.

# None

F. Offering of rights, granting of Stock Options and corresponding plans thereof.

# None

**G.** Acquisition of additional mining claims or other capital assets or patents, formula, real estate.

# Not Applicable

**H.** Other information, material events or happenings that may have affected or may affect market price of security.

None.

I. Transferring of assets, except in normal course of business.

None.



# Item 4. Other Notes as of 1st Quarter of 2017 Operations and Financials.

**J.** Nature and amount of items affecting assets, liabilities, equity, net income, or cash flows that is unusual because of their nature, size, or incidents.

None.

**K.** Nature and amount of changes in estimates of amounts reported in prior periods and their material effect in the current period.

There were no changes in estimates of amounts reported in prior interim period or prior financial years that have a material effect in the current interim period.

L. New financing through loans/ issuances, repurchases and repayments of debt and equity securities.

See Notes to Financial Statements and Management Discussion and Analysis.

**M.** Material events to the end of the interim period that have not been reflected in the financial statements for the interim period.

None

**N.** The effect of changes in the composition of the issuer during the interim period including business combinations, acquisition or disposal of subsidiaries and long term investments, restructurings, and discontinuing operations.

None

**O.** Changes in contingent liabilities or contingent assets since the last annual statement of financial position date.

None

P. Existence of material contingencies and other material events or transactions during the interim period

None.

**Q.** Events that will trigger direct or contingent financial obligation that is material to the company, including any default or acceleration of an obligation.

None

**R.** Material off-balance sheet transactions, arrangements, obligations (including contingent obligations), and other relationships of the company with unconsolidated entities or other persons created during the reporting period.

None.

S. Material commitments for capital expenditures, general purpose and expected sources of funds.

The movement of capital expenditures being contracted arose from the regular land development and construction requirements.



**T.** Known trends, events or uncertainties that have had or that are reasonably expected to have impact on sales/revenues/income from continuing operations.

As of March 31, 2017, there are no known trends, events or uncertainties that are reasonably expected to have impact on sales/revenues/income from continuing operations except for those being disclosed in the 1<sup>st</sup> Quarter of 2017 financial statements.

U. Significant elements of income or loss that did not arise from continuing operations.

None.

**V.** Causes for any material change/s from period to period in one or more line items of the financial statements.

See Notes to Financial Statements and Management Discussion and Analysis (MD&A) as material changes are described in detail in the MD&A section

W. Seasonal aspects that had material effect on the financial condition or results of operations.

None.

X. Disclosures not made under SEC Form 17-C.

None.



# SIGNATURES

Pursuant to the requirements of the Securities Regulation Code, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

CENTURY PROPERTIES GROUP INC. By:

JOHN FAUL C. FLORES